



**FIRM CAPITAL  
MORTGAGE INVESTMENT CORPORATION**

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**CAPITAL PRESERVATION • DISCIPLINED INVESTING**

# **REPORT TO SHAREHOLDERS**

THIRD QUARTER  
SEPTEMBER 30, 2024







**FIRM CAPITAL  
MORTGAGE INVESTMENT CORPORATION**

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**CAPITAL PRESERVATION • DISCIPLINED INVESTING**

**MD&A**  
MANAGEMENT  
DISCUSSION  
AND ANALYSIS

THIRD QUARTER  
SEPTEMBER 30, 2024



# MANAGEMENT'S DISCUSSION AND ANALYSIS

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## OUR BUSINESS

Firm Capital Mortgage Investment Corporation (the "Corporation") is a non-bank lender, investing predominantly in short-term residential and commercial real estate mortgage loans and real estate related debt investments. The Corporation operates as a mortgage investment corporation under the Income Tax Act (Canada). Mortgage investment corporations are able to have no income tax payable provided that they satisfy the requirements in subsection 130.1(6) of the Income Tax Act (Canada). The Corporation's primary investment objective is the preservation of shareholders' equity, while providing shareholders with a stable stream of dividends from the Corporation's investments. The Corporation achieves its investment objectives by pursuing a strategy of investing in loans in select niche real estate markets that are under-served by larger financial institutions.

The Corporation's more specific objective is to hold an investment portfolio that:

- (i) is widely diversified across many investments;
- (ii) is concentrated in first mortgages;
- (iii) reduces exposure as a result of participation in various loan syndicates; and
- (iv) is primarily short-term in nature.

Firm Capital Corporation (the "Mortgage Banker") is the Corporation's mortgage banker and acts as the Corporation's loan originator, underwriter, servicer, and syndicator. The Corporation's affairs are administered by FC Treasury Management Inc. (the "Corporation Manager").

The Corporation has in place a Dividend Reinvestment Plan ("DRIP") and a Share Purchase Plan (collectively, with the DRIP, the "Plans") that are available to its shareholders. The Plans allow participants to have their monthly cash dividends reinvested in additional common shares of the Corporation ("Shares") and grant participants the right to purchase additional Shares. Shareholders who wish to enroll or who would like further information about the Plans should contact Investor Relations at (416) 635-0221.

Additional information on the Corporation, its Plans, and its investment portfolio is available on the Corporation's web site at [www.firmcapital.com](http://www.firmcapital.com). Additional information about the Corporation, including its Annual Information Form ("AIF"), can be found on the SEDAR+ website at [www.sedarplus.ca](http://www.sedarplus.ca).

## RECENT DEVELOPMENTS AND OUTLOOK

The Corporation's investment portfolio (the "Investment Portfolio") for the nine months ended September 30, 2024, continued to revolve, with new fundings and discharges of investments being \$234.3 million and \$186.5 million respectively (nine months ended September 30, 2023 – \$162.9 million and \$244.8 million, respectively). During the quarter, the allowance for impairment increased by \$3.3M and the fair value adjustment on investment increased by \$1.2M offset by the write off \$8.1M on a FMV investment that had a full unrealized loss in previous reporting periods while generating earnings per share of \$0.250 and \$0.746 during the three and nine months ended September 30, 2024. At September 30, 2024, the gross amount of the Investment Portfolio consisted of 92.9% of conventional first mortgages. The Corporation continues to participate in new investments on a disciplined basis with conservative underwriting on real estate in large urban centers.

During the balance of 2024, the Corporation expects to continue to revolve the Investment Portfolio selectively, with an investment policy of holding a hard line on acceptable exposure levels, borrower quality and warranted interest rate pricing. There are no assurances on achievable portfolio size as the primary focus is on security. The Mortgage Banker continues to reject a significant number of potential investments that do not meet our investment criteria and risk tolerance.

## BASIS OF PRESENTATION

The Corporation has adopted International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board, as its basis of financial reporting. The Corporation's functional and reporting currency is the Canadian dollar.

The following Management's Discussion and Analysis ("MD&A") is dated as of November 5, 2024 and should be read in conjunction with the unaudited interim consolidated financial statements of the Corporation and the notes thereto as at, and for the three and nine months ended September 30, 2024, and 2023, as well as the Corporation's Management's Discussion and Analysis, including the section on "Risks and Uncertainties", and each of our quarterly reports for 2024 and 2023.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

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### HIGHLIGHTS

#### **NET INCOME**

For the three months ended September 30, 2024, net income increased by 4.3% to \$8,960,532 as compared to \$8,594,640 for the same period in 2023. Net income for the nine months ended September 30, 2024 increased by 0.9% to \$26,064,088, as compared to \$25,828,891 reported for the same period in 2023.

#### **EARNINGS PER SHARE**

Basic weighted average earnings per share for the three months ended September 30, 2024 was \$0.250 (2023 – \$0.249). Diluted weighted average earnings per share for the three months ended September 30, 2024 was \$0.249 (2023 – \$0.247).

Basic weighted average earnings per share for the nine months ended September 30, 2024 was \$0.746 (2023 – \$0.749). Diluted weighted average earnings per share for the nine months ended September 30, 2024 was \$0.744 (2023 – \$0.742).

#### **REVENUES**

For the three months ending September 30, 2024, revenues increased by 10.6% to \$19,078,666, up from \$17,245,057 for the same period in 2023. Such increase in revenues \$1.8 million over the previous year, was largely driven by a one-time special profit of \$1.9 million from a single investment. For the nine months ending September 30, 2024, revenues decreased by 2.5% to \$52,434,825 compared to \$53,786,731 for the same period in 2023. Such decrease in revenues was mainly due to reduced interest income. This resulted from a decrease in the average interest rate compared to the same period in 2023. For the nine months ending September 30, 2024, the weighted average Investment Portfolio size was \$623 million versus \$625 million in 2023, with a monthly weighted average interest rate of 10.59% compared to 11.19% in 2023.

#### **INVESTMENT PORTFOLIO**

The Corporation's Investment Portfolio increased by 6.7% to \$637,937,381 as at September 30, 2024, in comparison to \$598,110,536 as at December 31, 2023 (in each case, gross of impairment allowance, fair value adjustment, and unamortized fees). The allowance for impairment and fair value adjustment as of September 30, 2024 was \$24,202,826 (December 31, 2023 – \$22,711,894), comprising (i) \$17,768,500 (December 31, 2023 – \$10,653,000) representing the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans, (ii) \$5,002,826 (December 31, 2023 – \$10,392,194) representing the total amount of management's estimate of fair value adjustment on investments stated at fair value through profit or loss ("FVTPL"), and (iii) a collective allowance balance of \$1,431,500 (December 31, 2023 – \$1,666,700). The unamortized fees as of September 30, 2024, were \$1,028,442 (December 31, 2023 – \$943,901).

#### **CAPITAL RAISING ACTIVITIES**

On August 8, 2024, the Corporation completed a bought deal public offering with a syndicate of underwriters, selling 1,950,000 Shares at \$11.30 per Share (the "Issue Price"), raising gross proceeds of \$22,035,000. On August 12, 2024, the underwriters exercised their over-allotment option in full, resulting in the issuance of an additional 292,500 Shares at the Issue Price, generating an additional \$3,305,250. Total gross proceeds from the public offering was \$25,340,250.

On August 31, 2024, the Corporation fully repaid its outstanding 5.30% convertible unsecured subordinated debentures (FC.DB.H). The repayment was made through a cash payment of the total principal amount of \$26,500,000, along with all accrued interest up to the maturity date.



## MANAGEMENT'S DISCUSSION AND ANALYSIS

### INVESTMENT PORTFOLIO

The Corporation's Investment Portfolio was \$612,706,113 as at September 30, 2024 (net of the allowance for impairment of \$19,200,000, fair value loss adjustment of \$5,002,826 and unamortized fees of \$1,028,442) and was \$574,454,741 as at December 31, 2023 (net of the allowance for impairment of \$12,319,700, fair value loss adjustment of \$10,392,194 and unamortized fees of \$943,901). On September 30, 2024, the total Investment Portfolio comprised of 289 investments (243 as at December 31, 2023). The average gross investment size was approximately \$2.2 million, with 15 investments individually exceeding \$7.5 million.

Investments Amounts	September 30, 2024			December 31, 2023			% Change
	Number	Total Amount (before provision)	% of Portfolio	Number	Total Amount (before provision)	% of Portfolio	
\$0 - \$2,500,000	230	\$ 216,176,287	33.9%	174	\$ 175,897,085	27.7%	22.9%
\$2,500,001 - \$5,000,000	27	93,013,103	14.6%	39	135,258,957	23.7%	(31.2%)
\$5,000,001 - \$7,500,000	17	102,567,938	16.1%	16	97,433,745	21.5%	5.3%
\$7,500,001 +	15	226,129,087	35.4%	14	189,469,782	27.0%	19.3%
Marketable securities		50,966	0.00%		50,966	0.00%	-
<b>Total gross carrying amount</b>	<b>289</b>	<b>\$ 637,937,381</b>	<b>100%</b>	<b>243</b>	<b>\$ 598,110,536</b>	<b>100%</b>	<b>6.7%</b>
Less: Impairment allowance		(19,200,000)			(12,319,700)		
Less: Fair value adjustment		(5,002,826)			(10,392,194)		
Less: Unamortized fees		(1,028,442)			(943,901)		
<b>Total Investments</b>		<b>\$ 612,706,113</b>			<b>\$ 574,454,741</b>		

Unadvanced committed funds under the existing Investment Portfolio amounted to \$145 million as at September 30, 2024 (December 31, 2023 – \$155 million).

The allocation of the Investment Portfolio between the five main investment categories (as well as the weighted average interest rate) is as follows:

Investment Categories	September 30, 2024			December 31, 2023			% Change
	W.A Interest Rate	Outstanding amount	% of Portfolio	W.A Interest Rate	Outstanding amount	% of Portfolio	
Conventional First Mortgages	10.19%	\$ 569,504,846	92.8%	10.88%	\$ 523,562,081	91.1%	8.8%
Conventional Non-First Mortgages	11.11%	39,106,942	6.3%	11.84%	39,550,432	6.9%	(1.1%)
Non-Conventional Mortgages	13.79%	12,043,139	1.9%	14.37%	9,614,348	1.7%	25.3%
Debtor In Possession Loans	11.50%	6,669,208	1.0%	12.00%	6,481,110	1.1%	2.9%
Related Debt Investments & Marketable securities (at FVTPL)	5.00%	5,455,420	0.8%	4.46%	6,620,371	1.2%	(17.6%)
Related Debt Investments (at amortized cost)	10.45%	155,000	0.0%	15.25%	1,890,000	0.3%	(91.8%)
Less: Allowance for impairment on investments at amortized cost		(19,200,000)	(3.1%)		(12,319,700)	(2.1%)	55.8%
Less: Unamortized fees		(1,028,442)	(0.2%)		(943,901)	(0.2%)	9.0%
<b>Total Investments</b>	<b>10.28%</b>	<b>\$ 612,706,113</b>	<b>100%</b>	<b>10.99%</b>	<b>\$ 574,454,741</b>	<b>100%</b>	<b>6.7%</b>

The related debt investments category is a basket of investments that are all participating in debt investments to a variety of third-party borrowers. Such debt investments are not secured by mortgage charges, and instead have other forms of security or recourse.

A debtor in possession loan ("DIP Loan") is a loan obtained by an insolvent debtor while that debtor is restructuring its business under the *Companies' Creditors Arrangement Act* (Canada). A DIP Loan has "super-priority" security on the assets of the debtor company awarded by the court.

The 6.7% increase in the total Investment Portfolio was mainly due to an increase in the amount of the conventional first mortgages and non-conventional mortgages. During the nine months ended September 30, 2024, new investment funding was \$234.3million (2023 – \$162.9 million), while repayments during the period were \$186.5 million (2023 – \$244.8 million), resulting in an increase in the Investment Portfolio size.

Total Conventional first mortgages increased by 8.8% and represented 92.9% of the Investment Portfolio as at September 30, 2024 (91.1% as at December 31, 2023). Conventional non-first mortgages decreased by 1.1% and represented 6.4% of the Investment Portfolio at September 30, 2024 (6.9% as at December 31, 2023). Non-conventional mortgages increased by 25.3% and represented 2.0% of the total Investment Portfolio as at September 30, 2024 (1.7% as at December 31, 2023). The DIP Loan increased by 2.9% and represented 1.1% of the Investment Portfolio as at September 30, 2024 (1.1% as at December 31, 2023). The Related Debt Investments at FVTPL at September 30, 2024 were \$5,455,420 (December 31, 2023 – \$6,620,371) which included: (i) Six Canadian Related debt investments (classified as FVTPL) (December 31, 2023 – five Canadian Related debt investments) totaling \$6,650,509 (December 31, 2023 – \$6,540,366), (ii) one US dollar denominated investments (classified at FVTPL) totaling \$3,756,771 (US \$2,783,000) (December 31, 2023 – two US dollar denominated investments totaling \$10,421,233 (US\$7,879,354)) with fair value decrease of \$5,000,000 and (iii) Marketable securities totaling \$48,140. Related debt investments (at amortized cost) decreased by 91.8%.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The weighted average face interest rate on the Corporation's Investment Portfolio was 10.28% per annum as at September 30, 2024, compared to 10.99% per annum as at December 31, 2023.

The allowance for impairment and fair value loss adjustment was \$24,202,826 as at September 30, 2024 (December 31, 2023, allowance for impairment and fair value loss adjustment – \$22,711,894), comprised of (i) \$17,768,500 (December 31, 2023 – \$10,653,000) representing the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans, (ii) \$5,002,826 (December 31, 2023 – \$10,392,194) representing the total amount of management's estimate of fair value adjustment on investments and (iii) a collective allowance balance of \$1,431,500 (December 31, 2023 – \$1,666,700).

During the quarter, the fair value adjustment decreased from \$11,868,127 to \$5,002,286, due to an \$8,058,900 write-off of the loan's equity portion, offset by a \$1,193,599 fair value decrease.

The gross carrying amount allocation of the Investment Portfolio between its 10 different loan categories is as follows:

Property Type	September 30, 2024			December 31, 2023			% Change
	Number	Total Amount (before provision)	% of Portfolio	Number	Total Amount (before provision)	% of Portfolio	
Construction Mortgages	91	\$ 219,082,797	34.3%	72	\$ 142,640,836	23.8%	53.6%
Land & Housing Sites	28	128,122,528	20.1%	36	151,442,650	25.3%	(15.4%)
Single Family Dwelling and Condo unit(s)	125	162,294,232	25.4%	82	151,209,871	25.3%	7.3%
Retail	9	51,527,491	8.1%	10	51,382,177	8.6%	0.3%
Multi Family Residential Mortgages	7	33,514,507	5.3%	9	38,034,552	6.4%	(11.9%)
Related Debt Investments	7	10,562,281	1.7%	8	18,851,599	3.2%	(44.0%)
Land Servicing & Serviced Lots	6	9,107,421	1.4%	8	15,695,990	2.6%	(42.0%)
Industrial	5	11,755,098	1.8%	5	11,656,431	1.9%	0.8%
Mixed Use & Other	5	8,957,500	1.4%	6	12,347,500	2.1%	(27.5%)
Office & Office Condos ( <i>owner occupied</i> )	6	2,962,559	0.5%	7	4,797,964	0.8%	(38.3%)
Marketable securities		50,966	0.0%		50,966	0.0%	
<b>Total gross carrying amount</b>	<b>289</b>	<b>\$ 637,937,381</b>	<b>100%</b>	<b>243</b>	<b>\$ 598,110,536</b>	<b>100%</b>	<b>6.7%</b>

The Corporation continues to focus its lending in core markets that can be monitored closely during evolving economic conditions, with a strong focus in Ontario. The Mortgage Banker does not service or underwrite mortgages on hotels, hospitality properties or long-term care facilities and, as such, the Corporation does not have any investment exposure to these asset types.

As at September 30, 2024, the gross carrying value of the Investment Portfolio that is secured by properties outside of Ontario was 11.8%, compared to 15.5% as at December 31, 2023.

Geographic Segment	September 30, 2024			December 31, 2023			% Change
	Number	Total Amount	% of	Number	Total Amount	% of	
Greater Toronto Area	169	\$ 352,406,223	56.2%	155	\$ 327,580,879	52.4%	7.6%
Non-GTA Ontario	91	200,830,807	32.0%	57	175,206,939	32.1%	14.6%
Quebec	8	37,211,000	5.9%	13	41,309,698	8.3%	(9.9%)
Western Canada	12	22,443,965	3.6%	7	17,253,389	3.6%	30.1%
United States	1	13,248,232	2.1%	3	17,857,066	3.6%	(25.8%)
Nova Scotia	1	1,183,908	0.2%	0	-	0.0%	-
<b>Mortgage Investment Portfolio</b>	<b>282</b>	<b>\$ 627,324,135</b>	<b>100%</b>	<b>235</b>	<b>\$ 579,207,971</b>	<b>100%</b>	<b>8.3%</b>
Related Debt Investments	7	10,562,280		8	18,851,599		
Marketable securities		50,966			50,966		
<b>Total gross carrying amount</b>	<b>289</b>	<b>\$ 637,937,381</b>		<b>243</b>	<b>\$ 598,110,536</b>		<b>6.7%</b>

\*The Related Debt Investments at September 30, 2024 includes \$155,000 investments at amortized cost and \$10,458,246 of investments at FVTPL and then adjusted for a fair value decrease of \$5,002,826.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The gross carrying amount allocation of the Investment Portfolio between the underlying security types is as follows:

	September 30, 2024			December 31, 2023			% Change
	Number	Total Amount (before provision)	% of Portfolio	Number	Total Amount (before provision)	% of Portfolio	
<b>Mortgage Participation</b>							
100%	44	\$ 29,335,123	4.6%	47	\$ 47,419,558	7.9%	(38.1%)
90% to 100%	-	-	-	2	4,017,360	0.7%	(100.0%)
70% to 89%	155	298,169,997	46.7%	112	275,462,577	46.1%	8.2%
50% to 69%	66	180,279,198	28.3%	54	159,702,041	26.7%	12.9%
Less than 50%	24	130,102,097	20.4%	28	111,458,033	18.6%	16.7%
Marketable securities		50,966	-		50,966	0.0%	-
<b>Total gross carrying amount</b>	<b>289</b>	<b>\$ 637,937,381</b>	<b>100.0%</b>	<b>243</b>	<b>\$ 598,110,536</b>	<b>100.0%</b>	<b>6.7%</b>

The residential category includes mortgages on single family dwellings, residential condominiums, residential land, residential construction, and multifamily residential.

The commercial category includes mortgages on retail, industrial, retail or commercial land, offices, and DIP loans.

The Corporation's strategy is to mitigate loan loss risk by focusing on those areas of mortgage lending that have historically withstood market corrections and retained their underlying real estate asset value while limiting its exposure to those real estate asset classes that do not.

The weighted average loan to value ratio on conventional mortgages (being the combined conventional first and conventional non-first mortgages) is under 55% based on the appraisals obtained at the time of funding each mortgage loan.

Included in conventional first mortgages is one United States ("US") dollar denominated investment (at amortized cost) of \$13,248,232 (US\$9,814,232) (December 31, 2023 – two US dollar denominated investments of \$14,257,066 (US\$10,779,575)).

For the three months ended September 30, 2024, income recorded on the US investments (at amortized cost and FVTPL) was \$387,156 (US\$282,769), (September 30, 2023 – \$438,078 (US\$325,079)). For the nine months ended September 30, 2024, income recorded on the US investments (at amortized costs and FVTPL) was \$1,193,589 (US\$873,431), (September 30, 2023 – \$1,313,268 (US \$976,960)). These amounts are included in interest and fees income.

As at September 30, 2024, the Investment Portfolio included eleven investments totaling \$65,070,070 (December 31, 2023 – six investments totaling \$53,709,591) for which a specific allowance of \$17,768,500 (December 31, 2023 – \$10,653,000) was recorded by the Corporation.

As at September 30, 2024, excluding investments for which there is an allowance or a fair value adjustment recorded against them by the Corporation, the Investment Portfolio had five investments totaling \$7,164,275 (December 31, 2023 – three investments with a balance totaling \$5,203,609) with contractual interest arrears greater than 60 days past due amounting to \$491,210 (December 31, 2023 – \$617,675).

The Investment Portfolio as at September 30, 2024, included seventeen investments totaling \$42,188,456 (December 31, 2023 – fifteen investments totaling \$56,461,478) with maturity dates that are past due and for which no extensions or renewals were in place. Two of these investments were paid out after September 30, 2024 for an amount of \$3,567,875 (December 31, 2023 - one investment was paid out in the amount of \$1,863,750). Four of these investments totaling \$26,592,535 (December 31, 2023 – two investments totaling \$10,572,193) have allowances recorded against them included in the Corporation's allowance for impairment. The remaining eleven investments with maturity dates that are past due and for which no extensions or renewals were in place amount to \$15,595,921 (December 31, 2023 - twelve investments totaling \$44,025,536) and do not require a specific allowance

As at September 30, 2024, the Investment Portfolio continued to be heavily concentrated in short-term investments, with approximately 29% maturing on or before December 31, 2024. The short-term nature of the Investment Portfolio provides the Corporation with the ability to continually revolve the portfolio and adapt to changes in the real estate market. Renewals are offered to borrowers when deemed appropriate. Of the 289 investments, 269 were underwritten (as part of a renewal process or for new fundings) between 2024 and 2023, representing 84% of the Investment Portfolio, while the remaining 16% were underwritten in 2022 or prior.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The contractual maturity dates of the Investment Portfolio are as follows:

	September 30, 2024		
	No.	Total Amount (before allowance and Fair market adjustment)	% of Portfolio
2024	81	\$ 183,335,611	28.7%
2025	191	407,897,550	64.0%
2026	17	46,704,220	7.3%
<b>Total gross carrying amount</b>	<b>289</b>	<b>\$ 637,937,381</b>	<b>100.0%</b>

A significant number of the Corporation's investments are shared with other syndicate partners, including several members of the Board of Directors and senior management of the Mortgage Banker and/or officers and directors of the Corporation. The Corporation ranks equally with other members of the syndicate as to receipt of principal, interest, and fees. As at September 30, 2024, 245 of the Corporation's 289 investments (investment amount of \$608,602,258) are shared with other participants, and 24 of which (with a total investment amount of \$130,102,098) the Corporation is a participant for less than 50% of the loan amount.

Certain members of our Board of Directors and senior management and their related entities co-invested approximately \$34 million with the Corporation alongside its Investment Portfolio as at September 30, 2024.

The Mortgage Banker services the entire investment in which the Corporation is a participant, on behalf of all participants and except for the case of an investment with a first priority syndicate participant (i.e., loans payable), the Corporation ranks *pari-passu* with other members of the syndicate as to the receipt of principal, interest, and fees. As at September 30, 2024 and 2023, there were no mortgages with first priority participants.

As at September 30, 2024, the Corporation had unamortized fees of \$1,028,442 (December 31, 2023 – \$943,901) which are netted against the Investment Portfolio. The Corporation's policy is to recognize unamortized fees using the effective interest method over the contractual terms of mortgages.

## RESULTS OF OPERATIONS

### REVENUES

For the three months ended September 30, 2024, revenues increased by 10.6% to \$19,078,666 compared to \$17,245,057 for the three months ended September 30, 2023.

Revenues for the three and nine months ended September 30, 2024 and 2023 are broken down as follows:

Three Months Ended	September 30, 2024		September 30, 2023		% Change
Interest	\$ 16,268,494	85.3%	\$ 16,563,897	96.0%	(1.8%)
Commitment & Renewal Fees	480,326	2.5%	582,673	3.4%	(17.6%)
Other Income	2,329,846	12.2%	98,487	0.6%	2,265.6%
	<b>\$ 19,078,666</b>	<b>100%</b>	<b>\$ 17,245,057</b>	<b>100.0%</b>	<b>10.6%</b>
Nine Months Ended	September 30, 2024		September 30, 2023		% Change
Interest	\$ 48,301,270	92.1%	\$ 51,815,395	96.3%	(6.8%)
Commitment & Renewal Fees	1,549,009	3.0%	1,750,756	3.3%	(11.5%)
Other Income	2,584,546	4.9%	220,580	0.4%	1,071.7%
	<b>\$ 52,434,825</b>	<b>100%</b>	<b>\$ 53,786,731</b>	<b>100.0%</b>	<b>(2.5%)</b>

For the three months ended September 30, 2024, interest income was \$16,268,494, a decrease of 1.8% over the \$16,563,897 reported for the comparable period in 2023. Interest income for the nine months ended September 30, 2024 decreased by 6.8% to \$48,301,270 as compared to \$51,815,395 reported for the same period in 2023. The decrease is primarily a result of lower interest income due to a lower weighted average portfolio size and a lower weighted average interest rate, over the comparable period in 2023.

For the three months ended September 30, 2024, commitment and renewal fees were \$480,326, a decrease of 17.6% from \$582,673 reported for the comparable period in 2023. For the nine months ended September 30, 2024, commitment and renewal fees were \$1,549,009, a decrease of 11.5% from \$1,750,756 reported for the comparable period in 2023.



## MANAGEMENT'S DISCUSSION AND ANALYSIS

For the three and nine months September 30, 2024, other income was \$2,329,846 and \$2,584,546 (2023 – \$98,487 and \$220,580), respectively. The rise in other income was largely driven by a one-time special profit of \$1.9 million from a single loan.

### CORPORATION MANAGER INTEREST ALLOCATION

During the three months ending September 30, 2024, the Corporation Manager received \$1,184,000 (September 30, 2023 – \$1,073,157), through a joint venture interest arrangement with the Corporation. For the nine months ended September 30, 2024, \$3,419,328 (September 30, 2023 – \$3,691,227) was received by the Corporation Manager under this arrangement. The decrease resulted mainly from the smaller average portfolio size in 2024 as compared to 2023.

### INTEREST EXPENSE

Interest expense includes interest on our borrowing facility and outstanding debentures. For the three months ended September 30, 2024, interest expense decreased by 0.1% to \$3,569,038 as compared to \$3,574,140 for the three months ended September 30, 2023. For the nine months ended September 30, 2024, interest expense decreased by 7.8% to \$10,772,374 as compared to \$11,677,762 for the nine months ended September 30, 2023. The decrease in interest expense is primarily due to a smaller amount of debentures outstanding during the third quarter of 2024 relative to 2023, offset by an overall increase in utilization of Corporation's credit facility.

Interest expense is broken down as follows:

Three Months Ended	September 30, 2024		September 30, 2023		% Change		
Bank Interest Expense	\$	1,038,677	29.1%	\$	575,049	16.1%	80.6%
Debenture Interest Expense		2,530,361	70.9%		2,999,091	83.9%	(15.6%)
	\$	3,569,038	100%	\$	3,574,140	100.0%	(0.1%)

Nine Months Ended	September 30, 2024		September 30, 2023		% Change		
Bank Interest Expense	\$	2,927,553	27.2%	\$	2,701,109	23.1%	8.4%
Debenture Interest Expense		7,844,821	72.8%		8,976,653	76.9%	(12.6%)
	\$	10,772,374	100%	\$	11,677,762	100.0%	(7.8%)

### GENERAL AND ADMINISTRATIVE (G&A) EXPENSES

For the three months ended September 30, 2024, G&A expenses were \$350,975 (2023 – \$426,885). For the nine months ended September 30, 2024, G&A expenses were \$1,111,086, as compared to \$1,206,979 in the comparable period in 2023.

### INCENTIVE OPTION PLAN

The following is the status of the stock options issued under the Corporation's stock option plan:

	Nine months ended September 30, 2024			Year ended December 31, 2023		
	Number of options	Weighted average exercise price	Amount <sup>3</sup>	Number of options	Weighted average exercise price	Amount <sup>3</sup>
Outstanding, beginning of period	3,245,000	\$ 11.73	\$ 2,535,489	3,427,500	\$ 11.69	\$ 2,453,050
Options granted/amortization amount	-	-	61,886	-	-	82,439
Cancelled	-	-	-	(182,500)	12.13	-
Outstanding, end of period	3,245,000	11.73	\$ 2,597,375	3,245,000	\$ 11.73	\$ 2,535,489
Number of options exercisable	2,725,000	\$ 11.75		2,725,000	\$ 11.75	

<sup>3</sup>The outstanding amount corresponds to the stock-based compensation associated with the issued stock options.

The following options were issued and outstanding as at September 30, 2024:

Expiry date	Number of options outstanding	Exercise price	Number of options exercisable
August 14, 2030	1,515,000	11.70	1,345,000
December 6, 2031	100,000	13.97	100,000
July 6, 2032	1,630,000	11.62	1,280,000
<b>Total</b>	3,245,000	\$11.73	2,725,000

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The total number of stock options outstanding as at September 30, 2024 is 3,245,000 (December 31, 2023 – 3,245,000), of which 2,725,000 stock options are vested and exercisable (December 31, 2023 – 2,725,000).

### FAIR VALUE ADJUSTMENT ON INVESTMENT PORTFOLIO AND ALLOWANCE FOR IMPAIRMENT ON INVESTMENT PORTFOLIO AND INTEREST RECEIVABLE

The Fair Value Adjustment on the Corporation's Investment Portfolio as at September 30, 2024 was \$5,002,826 (2023 – \$10,392,194). The provision for impairment on Investment Portfolio and interest receivable for the three months ended September 30, 2024 was \$3,793,341 (2023 – recovery \$202,337). The sum of the fair value adjustment and provision for impairment for the three months ended September 30, 2024, was an expense of \$4,993,341 (2023 – \$3,557,663). As disclosed in our unaudited interim condensed consolidated financial statements for the three and nine months ended September 30, 2024, income is gross of the interest receivable impairment allowance for the third quarter of 2024 of \$534,441. The remaining fair value and loan impairment expense is related to an increase in the impairment allowance and fair value adjustment of \$4,458,900.

### NET INCOME AND COMPREHENSIVE INCOME

Net income and comprehensive income for the three months ended September 30, 2024, was \$8,960,532 (September 30, 2023 – \$8,594,640), which represents an increase of 4.3% over the comparable prior year quarter. Net income and comprehensive income for the nine months ended September 30, 2024, was \$26,064,088 (September 30, 2023 – \$25,828,891), which represents an increase of 0.9% over the comparable prior year period. Income for the three months ended September 30, 2024 represented an annualized return on total shareholders' equity (based on the month end average total shareholders' equity in the quarter) of 8.97%. This return on total shareholders' equity represents 510 basis points per annum over the average one-year Government of Canada Treasury bill yield of 3.87%. The above return on total shareholders' equity is a non-IFRS financial measure and does not have any standardized meaning prescribed by IFRS and is therefore unlikely to be comparable to similar measures presented by other issues. This non-IFRS measure provides useful information to the Corporation's shareholders as it provides a measure of return generated on the Corporation's equity base.

### EARNINGS PER SHARE

Basic weighted average earnings per share for the three months ended September 30, 2024 was \$0.250 (September 30, 2023 – \$0.249). Basic weighted average earnings per share for the nine months ended September 30, 2024 was \$0.746 (September 30, 2023 – \$0.749).

Diluted weighted average earnings per share for the three months ended September 30, 2024 was \$0.249 (September 30, 2023 – \$0.247). Diluted weighted average earnings per share for the nine months ended September 30, 2024 was \$0.744 (September 30, 2023 – \$0.742).

#### QUARTERLY FINANCIAL INFORMATION

(\$ in millions except per unit amounts)	Sep. 30 2024	Jun. 30 2024	Mar. 31 2024	Dec. 31 2023	Sep. 30 2023	Jun. 30 2023	Mar. 31 2023	Dec. 31 2022	Sep. 30 2022	Jun. 30 2022	Mar. 31 2022	Dec. 31 2021
Operating revenue	\$ 19.08	\$ 17.07	\$ 16.29	\$ 18.11	\$ 17.24	\$ 17.52	\$ 19.02	\$ 17.53	\$ 16.37	\$ 13.90	\$ 12.59	\$ 13.05
Interest expense	3.57	3.77	3.44	3.88	3.57	4.10	4.00	4.10	3.75	3.64	3.68	3.24
Corporation manager spread interest allocation	1.19	1.11	1.12	1.16	1.07	1.12	1.50	1.12	1.21	1.17	1.16	1.21
General & administrative expenses	0.35	0.40	0.36	0.66	0.43	0.46	0.32	0.46	0.53	0.33	0.27	0.38
Share based compensation	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	1.11	0.01	0.01	0.07
Fair value adjustment on investment portfolio	1.20	0.11	1.37	(0.08)	3.76	2.00	-	2.10	2.39	-	-	0.80
Impairment loss/(recovery) on investment portfolio	3.79	3.12	1.41	4.14	(0.20)	1.30	4.47	1.30	(0.80)	0.51	(0.39)	(0.39)
<b>Income</b>	<b>\$ 8.96</b>	<b>\$ 8.54</b>	<b>\$ 8.57</b>	<b>\$ 8.33</b>	<b>\$ 8.59</b>	<b>\$ 8.52</b>	<b>\$ 8.71</b>	<b>\$ 8.43</b>	<b>\$ 8.18</b>	<b>\$ 8.24</b>	<b>\$ 7.86</b>	<b>\$ 7.74</b>
Earnings per share												
Basic	\$0.250	\$0.247	\$0.248	\$0.242	\$0.249	\$0.245	\$0.253	\$0.245	\$0.237	\$0.239	\$0.232	\$0.234
Diluted	\$0.249	\$0.247	\$0.247	\$0.241	\$0.247	\$0.243	\$0.242	\$0.243	\$0.234	\$0.237	\$0.230	\$0.223
Dividends per share	\$0.234	\$0.234	\$0.234	\$0.288	\$0.234	\$0.234	\$0.234	\$0.248	\$0.234	\$0.234	\$0.234	\$0.246

### DIVIDENDS

For the nine months ended September 30, 2024, the Corporation declared dividends on the Shares totaling \$24,562,104 or \$0.702 per Share, versus \$24,210,051 or \$0.702 per Share for the nine months ended September 30, 2023. The number of Shares outstanding at September 30, 2024 was 36,733,777, compared to 34,488,577 at September 30, 2023.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Nine Months Ended	September 30, 2024	September 30, 2023	Change
Cash Flow From Operating Activities (net of cash interest paid)	\$ 37,216,931	\$ 36,825,599	1%
Net income and comprehensive income	26,064,088	25,828,891	1%
Declared Dividends	24,562,104	24,210,051	1%
Excess Cash Flow From Operating Activities Over Declared Dividends	12,654,827	12,615,548	
Surplus of Net Income Over Declared Dividends	1,501,984	1,618,840	

### CHANGES IN FINANCIAL POSITION

#### AMOUNTS RECEIVABLE & PREPAID EXPENSES

The amounts receivable and prepaid expenses of \$7,427,861 as at September 30, 2024 (December 31, 2023 – \$5,785,090) are comprised of interest receivable (net of impairment allowance) of \$4,712,350, prepaid expenses of \$353,481, and fees and special income receivable of \$2,362,030.

#### CREDIT FACILITY AND BANK INDEBTEDNESS

The credit facility was drawn in the amount of \$43,505,006 at September 30, 2024 (December 31, 2023 – \$24,678,301), related to borrowings in Canadian dollars of \$26,500,000 and in US dollars of \$12,597,234 (in Canadian dollars \$17,005,006), (December 31, 2023 US dollar borrowings \$18,658,931 (in Canadian dollars \$24,678,301)).

#### CONVERTIBLE DEBENTURES

As at September 30, 2024, the Corporation had four series of convertible debentures outstanding, as outlined below:

Ticker				Current	Strike Price	Carrying
Symbol	Coupon	Issue Date	Maturity Date	Principal	Per Share	Value
FC.DB.I	5.40%	Jun. 21, 2018	Jun. 30, 2025	25,000,000	15.00	24,835,158
FC.DB.J	5.50%	Nov. 23, 2018	Jan. 31, 2026	24,983,000	14.60	24,613,113
FC.DB.K	5.00%	Sep. 3, 2021	Sep. 30, 2028	46,000,000	17.75	43,285,583
FC.DB.L	5.00%	Jan. 31, 2022	Mar. 31, 2029	43,700,000	17.00	40,390,082
<b>Total / Average</b>	<b>5.16%</b>			<b>\$ 139,683,000</b>		<b>\$ 133,123,936</b>

As at September 30, 2024, the principal balance for the outstanding convertible debentures was \$139,683,000 (December 31, 2023 – \$166,183,000). The aggregate convertible debenture carrying value as at September 30, 2024 was \$133,123,936 (December 31, 2023 – \$158,122,248). The weighted average effective interest rate of the convertible debentures as at September 30, 2024 was 5.16% (December 31, 2023 – 5.19%).

On August 31, 2024, the Corporation fully repaid its 5.30% convertible unsecured subordinated debentures (FC.DB.H). The repayment was made through a cash payment of the total principal amount of \$26,500,000, along with all accrued interest up to the maturity date.

On December 31, 2023, the Corporation's 5.20% convertible unsecured subordinated debentures due December 31, 2023 (FC.DB.G) matured and were repaid in full. The repayment was completed with a cash payment in the aggregate principal amount of \$22,500,000 and all accrued interest to the time of maturity.

#### OTHER LIABILITIES

Other liabilities for the Corporation include the following:

Additional Liabilities	September 30, 2024	December 31, 2023	Change
Accounts Payable and Accrued Liabilities	\$ 4,746,516	\$ 3,064,308	55%
Shareholders' Dividend Payable	2,865,235	4,552,589	(37%)
<b>Total</b>	<b>\$ 7,611,751</b>	<b>\$ 7,616,897</b>	<b>(0.07%)</b>

Accounts payable and accrued liabilities increased by \$1,682,208 to \$4,746,516 as at September 30, 2024, compared to \$3,064,308 as at December 31, 2023. Accounts payable and accrued liabilities include interest payable of \$842,584 (December 31, 2023 – \$1,604,750) and accrued liabilities of \$3,903,932 (December 31, 2023 – \$1,392,058).

## MANAGEMENT'S DISCUSSION AND ANALYSIS

### SHAREHOLDERS' EQUITY

Shareholders' equity at September 30, 2024 totaled \$424,905,443 compared to \$399,189,685 as at December 31, 2023. The Corporation had 36,733,777 Shares issued and outstanding as at September 30, 2024, compared to 34,489,308 Shares as at December 31, 2023. The increase is due to the issuance of 1,969 Shares under the DRIP (2023 – 3,568 shares) and the Shares issued in connection with the completion of a bought deal public offering by the Corporation in August 2024, with a syndicate of underwriters. Under this public offering, 1,950,000 Shares were issued at \$11.30 per Share (the "Issue Price") on August 8, 2024, raising gross proceeds of \$22,035,000. On August 12, 2024, the underwriters exercised their over-allotment option in full, resulting in the issuance of an additional 292,500 Shares at the Issue Price, generating an additional \$3,305,250. The total gross proceeds from the public offering was \$25,340,250.

On October 5, 2023, the Corporation received approval from the Toronto Stock Exchange ("TSX") to make a normal course issuer bid (the "NCIB") with respect to the Shares. The notice provided that the Corporation may, during the 12-month period commencing October 11, 2023, and ending no later than October 10, 2024, purchase through the facilities of the TSX or alternative Canadian Trading Systems up to 3,356,287 Shares in total, being approximately 10% of the "public float" of Shares as of October 4, 2023. As of September 30, 2024, the Corporation has not purchased any securities under this NCIB. The NCIB expired on October 10, 2024.

### ALLOWANCE FOR IMPAIRMENT

The Investment Portfolio consists primarily of the Corporation's participation in mortgage loans and real estate related debt investments. Such investments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, the investments are measured at amortized cost using the effective interest method, less any allowance for impairment. The Corporation assesses individually significant investments at each reporting date to determine whether there is objective evidence of impairment. The allowance for impairment in respect of each investment measured at amortized cost is calculated as the difference between its carrying amount and the amount of the future cash flows estimated to be recoverable on the loan security. Estimates and assumptions are made as to the gross sale proceeds that would be generated on the forced sale of the real property securing the related mortgage loan and reflect estimates of the current local market conditions. Estimates are made as to the costs of enforcing under the mortgage loan and of realizing on the real property. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the allowance for impairment. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance. Changes in the allowance for impairment are recognized in the statement of income and reflected in the allowance for impairment against the investments. Interest on the impaired assets continues to be recognized to the extent it is deemed to be collectible.

The allowance for credit losses is as follows:

Investment Categories	September 30, 2024		December 31, 2023	
	Adjustments	Total Amount (before allowance)	Adjustments	Total Amount (before allowance)
Conventional First Mortgages	\$ 10,615,000	\$ 569,504,846	\$ 3,340,000	\$523,562,080
Conventional Non-First Mortgages	2,065,000	39,106,942	2,065,000	39,550,432
Related Debt Investments	-	10,562,280	-	18,851,600
Debtor In Possession Loan	-	6,669,208	-	6,481,110
Marketable securities		50,966		50,966
Non-Conventional Mortgages	5,088,500	12,043,139	5,248,000	9,614,348
<b>Total Specific Allowance / Amount</b>	<b>\$ 17,768,500</b>	<b>\$ 637,937,381</b>	<b>\$ 10,653,000</b>	<b>\$ 598,110,536</b>
IFRS 9 Collective Allowance	1,431,500		1,666,700	
<b>Total Allowance</b>	<b>\$ 19,200,000</b>		<b>\$ 12,319,700</b>	
Fair Value Adjustment	5,002,826		10,392,194	
<b>Total Allowance and Fair Value Adjustments</b>	<b>\$24,202,826</b>		<b>\$22,711,894</b>	



## MANAGEMENT'S DISCUSSION AND ANALYSIS

The following table presents the changes to the allowance for credit losses on loans as at September 30, 2024:

	1	2	3	Total
Balance at December 31, 2023	\$ 1,124,700	\$ 42,000	\$ 11,153,000	\$ 12,319,700
New fundings	359,800	-	-	359,000
Discharges	(293,000)	-	-	(293,000)
Transfer to (from):				
Stage 1	(68,700)	59,700	9,000	-
Stage 2	-	(3,000)	3,000	-
Stage 3	91,000	51,000	(142,000)	-
Remeasurements	(181,000)	(70,700)	7,065,200	6,813,500
<b>Balance at September 30, 2024</b>	<b>\$ 1,032,800</b>	<b>\$ 79,000</b>	<b>\$18,088,200</b>	<b>\$ 19,200,000</b>

The loans comprising the Investment Portfolio are stated at amortized cost or FVTPL. As of September 30, 2024, the allowance for impairment and fair value adjustment was \$24,202,826 (December 31, 2023, allowance for impairment and fair value adjustment – \$22,711,894) of which \$19,200,000 (December 31, 2023 – \$10,653,000) represents the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans. The total amount of management's estimate of fair value adjustment was \$5,002,286 (2023 – \$10,392,194) on investments stated at FVTPL on September 30, 2024.

During the quarter one US dollar Related debt investment was written-off for \$8,058,900 (US \$5,088,021) that had previously already been a full unrealized loss in previous reporting periods

The Corporation also assessed collectively for impairment to identify potential future losses, by grouping the Investment Portfolio with similar risk characteristics to determine whether a collective allowance should be recorded due to loss events for which there is objective evidence but whose effects are not yet evident. Based on the amounts determined by this analysis, the Corporation used judgement to determine the amounts calculated. As at September 30, 2024, the Corporation carries a collective impairment allowance of \$1,431,500 (December 31, 2023 – \$1,666,700). The Corporation has an allowance against its interest receivable in the amount of \$534,441 as at September 30, 2024 (December 31, 2023 – \$2,843,678) related to loans in default.

As at September 30, 2024, the Investment Portfolio included eleven investments totaling \$65,070,070 (December 31, 2023 – six investments totaling \$53,709,591) for which a specific allowance of \$17,768,500 (December 31, 2023 – \$10,653,500) was recorded in the Corporation's allowance for impairment.

As at September 30, 2024, the Investment Portfolio included three investments totaling \$5,066,777 (December 31, 2023 two investments \$10,421,233) for which a fair value loss adjustment of \$5,002,826 was recorded (December 31, 2023 – \$10,380,300).

### RELATED PARTY TRANSACTIONS

Transactions with related parties are in the normal course of business and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties and are measured at fair value.

The Corporation Manager (a company related to certain officers and/or directors of the Corporation) receives an allocation of interest, calculated at 0.75% per annum of the Corporation's daily outstanding performing investment balances. For the three months ended September 30, 2024, this amount was \$1,184,000 (September 30, 2023 – \$1,073,157). For the nine months ended September 30, 2024, this amount was \$3,419,328 (September 30, 2023 – \$3,691,227). Included in accounts payable and accrued liabilities at September 30, 2024 are amounts payable to the Corporation's Manager of \$380,195 (December 31, 2023 – \$384,422).

The Mortgage Banker (a company related to officers and/or directors of the Corporation) receives certain fees from borrowers as follows: loan servicing fees equal to 0.10% per annum on the principal amount of each of the Corporation's investments; 75% of all of the commitment and renewal fees generated from the Corporation's investments; and 25% of all of the special profit income generated from the non-conventional investments after the Corporation has yielded a 10% per annum return on its investments. Interest and fee income of the Corporation is net of the loan servicing fees paid to the Mortgage Banker of approximately \$456,000 for the nine months ended September 30, 2024 (September 30, 2023 – \$492,000). The Mortgage Banker also retains all overnight float interest and incidental fees and charges payable by borrowers on the Corporation's investments.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

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The Corporation's Joint Venture Agreement and Mortgage Banking Agreement contain, respectively, allowances for the payment of termination fees to the Corporation Manager and Mortgage Banker in the event that the respective agreements are either terminated or not renewed.

A significant number of the Corporation's investments are shared with other investors of the Mortgage Banker, which may include members of management of the Mortgage Banker and/or officers or directors of the Corporation. The Corporation ranks equally with other members of the syndicate as to receipt of principal and income.

### **KEY MANAGEMENT COMPENSATION**

Aggregate compensation paid to key management personnel (including payments to related parties for their recovery of costs), consisted of short-term employee compensation of \$1,055,614 (September 30, 2023 – \$993,692) for the three months ended September 30, 2024 and for the nine months ended September 30, 2024 was \$3,401,652 (September 30, 2023 – \$3,166,558). All compensation was paid by the Corporation's Manager and not by the Corporation.

For the three months ended September 30, 2024, the total directors' fee expenses were \$80,250 (September 30, 2023 – \$80,250). For the nine months ended September 30, 2024, the total director's fee expenses were \$240,750 (September 30, 2023 – \$240,750). Certain key management personnel are also directors of the Corporation and have received compensation from the Corporation's Manager. The Directors and Officers held 854,671 Shares in the Corporation as at September 30, 2024 (December 31, 2023 – 853,721).

Related party transactions are further discussed and detailed in the Corporation's AIF and in note 11 of the accompanying unaudited interim consolidated financial statements of the Corporation for the nine months ended September 30, 2024.

### **INCOME TAXES**

The Corporation qualifies as a mortgage investment corporation within the meaning of the *Income Tax Act* (Canada). As such, the Corporation is entitled to deduct from its taxable income dividends paid to shareholders during the year or within the first 90 days of the following taxation year. In order to maintain its status as a mortgage investment corporation, the Corporation must continually meet all criteria enumerated in the relevant section of the *Income Tax Act* (Canada) throughout each taxation year. The Corporation intends to maintain its status as a mortgage investment corporation and intends to distribute sufficient dividends in the year and in future years to ensure that the Corporation has no tax payable under the *Income Tax Act* (Canada). Accordingly, for financial statement reporting purposes, the tax deductibility of the Corporation's dividends results in the Corporation being effectively exempt from taxation and no allowance for current or deferred income taxes is required.

### **CRITICAL ACCOUNTING ESTIMATES**

The determination of the impairment allowance for the Investment Portfolio is a critical accounting estimate.

The Investment Portfolio is classified as loans and receivables. Such investments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, mortgage loans are measured at amortized cost using the effective interest method, less any impairment losses. The investments are assessed at each reporting date to determine an impairment allowance. Losses are recognized in the statement of income and reflected in the allowance account against mortgage investments. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through the statement of income. Management is required to consider the estimated future cash flow recovery from the collateral securing the mortgage investments. The estimation of cash flow recovery is performed on an individual mortgage basis and is based on assumptions pertinent to each mortgage investment. Each mortgage analysis often has unique factors that are considered in determining the cash flow and realizable value of the underlying security. The estimates are based on historical experience and other assumptions that management believes are responsible and appropriate in the circumstances. Actual results may differ from these estimates.

### **CLASSIFICATION & MEASUREMENT OF FINANCIAL ASSETS**

Mortgage investments and other loans are classified based on the business model for managing assets and the contractual cash flow characteristics of the asset. The Corporation exercises judgment in determining both the business model for managing the assets and whether cash flows consist solely of principal and interest.

### **MEASUREMENT OF EXPECTED CREDIT LOSS**

The expected credit loss model requires the recognition of credit losses based on 12 months of expected losses for performing loans and recognition of lifetime losses on performing loans that have experienced a significant increase in credit risk since origination.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The determination of a significant increase in credit risk takes into account different factors and varies by nature of investment. The Corporation assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due as well as other criteria, such as watch list status and changes in weighted probability of default since origination.

The assessment of significant increase in credit risk requires experienced credit judgment. In determining whether there has been a significant increase in credit risk and in calculating the amount of expected credit losses, the Corporation must rely on estimates and exercise judgment regarding matters for which the ultimate outcome is unknown. These judgments include changes in circumstances that may cause future assessments of credit risk to be materially different from current assessments, which could require an increase or decrease in the allowance for credit losses.

The calculation of expected credit losses includes the explicit incorporation of forecasts of future economic inputs, such as real gross domestic product, interest rates and unemployment rates.

### FINANCIAL INSTRUMENTS

The fair values of amounts receivable and prepaid expenses, bank indebtedness, accounts payable and accrued liabilities, and shareholder dividends payable approximate their carrying values due to their short-term maturities.

The fair value of the Investment Portfolio approximates its carrying value as the majority of the loans are fully open for repayment at any time without penalty and have floating interest rates. There is no quoted price in an active market for mortgage and loan investments or mortgage syndication liabilities. Management makes its determinations of fair value based on its assessment of the current lending market for mortgage and loan investments of the same or similar terms. As a result, the fair value of mortgage and loan investments is based on Level 3 on the fair value hierarchy.

The fair values of loans payable, when incurred, approximate their carrying values due to the fact that the majority of the loans are: (i) repayable in full, at any time, upon the repayment of the underlying loan that secures the loan payable, and (ii) have floating interest rates linked to the prime rate.

The fair value of convertible debentures, including their conversion option, has been determined based on the closing price of the debentures of the Corporation on the TSX for the applicable date.

The fair value of marketable securities has been determined based on the closing price of the security of the respective entity listed on the TSX for the applicable date.

The tables in note 14 of the unaudited interim consolidated financial statements of the Corporation for the nine months ended September 30, 2024, present the fair values of the Corporation's financial instruments as at September 30, 2024.

### CONTRACTUAL OBLIGATIONS

Contractual obligations as at September 30, 2024 are due as follows:

	Total	Less than 1 year	1-3 years	4-7 years
Bank indebtedness	\$ 10,987,838	\$ 10,987,838	\$ -	\$ -
Credit facility	43,505,006	43,505,006	-	-
Accounts payable and accrued liabilities	4,746,516	4,746,516	-	-
Shareholders' dividends payable	2,865,235	2,865,235	-	-
Convertible debentures	139,683,000	25,000,000	24,983,000	89,700,000
Subtotal - Liabilities	201,787,595	87,104,595	24,983,000	89,700,000
Future advances under portfolio	145,065,421	145,065,421	-	-
<b>Liabilities and contractual obligations</b>	<b>\$ 346,853,016</b>	<b>\$ 232,170,016</b>	<b>24,983,000</b>	<b>89,700,000</b>

### MATERIAL ACCOUNTING POLICIES INFORMATION

The material accounting policies information used are consistent with those as described in note 3 of the Corporation's unaudited interim consolidated financial statements for the nine months ended September 30, 2024.

### LIQUIDITY AND CAPITAL RESOURCES

As a result of the Corporation's intent to qualify as a mortgage investment corporation, the Corporation intends to distribute no less than 100% of the taxable income of the Corporation, determined in accordance with the *Income Tax Act* (Canada), to its shareholders. The result is that growth in the Investment Portfolio can only be achieved through the raising of additional equity, issuing debt, and utilizing available borrowing capacity. As at September 30, 2024, the Corporation had not utilized its full leverage availability, being a maximum of 50% of its first mortgage investments. Unadvanced committed funds under the existing Investment Portfolio amounted to \$145 million as at September 30, 2024.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

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(December 31, 2023 – \$154 million). These commitments are anticipated to be funded from the Corporation's credit facility and borrower repayments under the Investment Portfolio.

During the quarter the Corporation increased its limit of a revolving line of credit from \$180 million to \$205 million to fund the timing differences between investment advances and investment repayments. The committed facility's maturity date was extended to October 7, 2026. The Corporation is in compliance with the covenants contained in the credit facility and expects to be in compliance with such covenants going forward. The Corporation's investments are predominantly short-term in nature, and as such, the continual repayment by borrowers of existing mortgage investments creates liquidity for ongoing investments and funding commitments.

### **RISKS AND UNCERTAINTIES**

The Corporation follows investment guidelines and operating policies, as outlined in the AIF. Our Board of Directors, in its discretion, may amend or approve investments that exceed these guidelines and policies as investments are made. These policies govern such matters as: (i) restricting exposure per mortgage investment; (ii) requirements for director approvals; and (iii) implementation of operational risk management policies.

The Corporation's independent directors take an active role in approving the investments that the Corporation makes. During the nine months ended September 30, 2024, 58 investment proposals were sent to the Board of Directors for approval. Under the investment guidelines, investment amounts between \$1 million to \$2 million require one independent director's approval, and investments with total investment amounts over \$2 million require no less than three independent directors' approvals.

The Corporation is faced with the following ongoing risk factors, among others, that would affect shareholders' equity and the Corporation's ability to generate returns. A greater discussion of risk factors that affect the Corporation are included in the AIF under the section "Risk Factors", which section is incorporated herein by reference.

- *Economic conditions such as inflation and an economic recession would result in a significant decline in real estate values and/or a worsening of borrowers' financial position and corresponding loan losses.*
- *Under various federal, provincial and municipal laws, an owner or operator of real property could become liable for the cost of removal or remediation of certain hazardous or toxic substances released on or in its properties or disposed of at other locations. The existence of such liability can have a negative impact on the value of the underlying real property securing a mortgage. The Corporation does not own the real property securing its Investment Portfolio and thus would not attract the environmental liability that an owner would be exposed to. In rare circumstances where a mortgage is in default, the Corporation may take possession of real property and may become liable for environmental issues as a mortgagee in possession. The Corporation obtains phase 1 environmental reports for mortgages where the Mortgage Banker determines that such reports would be prudent given the nature of the underlying property.*
- *The inability to obtain borrowings and leverage, thus reducing yield enhancement.*
- *Dependence on the Corporation Manager and Mortgage Banker. The Corporation's earnings are impacted by the Mortgage Banker's ability to source and generate appropriate investments that provide sufficient yields while maintaining pre-determined risk parameters. The Corporation has also entered into long-term contracts with the Mortgage Banker and the Corporation Manager, as more particularly described in the AIF. The Corporation is exposed to adverse developments in the business and affairs of the Corporation Manager and Mortgage Banker, since the day-to-day activities of the Corporation are run by the Corporation Manager and since all of the Corporation's investments are originated by the Mortgage Banker.*
- *Portfolio face rate fluctuations. The interest rate earned on the Corporation's Investment Portfolio fluctuates given that (i) it continually revolves given that it is short term in nature; and (ii) the portfolio is predominately floating rate interest with floors.*
- *Interest rate risk. The Corporation's operating loan has a floating rate and an increase in market interest rates would increase the Corporation's cost of borrowing. Increases in market interest rates could, in general, also negatively impact borrowers' ability to service their debt and could impact real estate values.*
- *No guaranteed return. There is no guarantee as to the return that an investment in Shares of the Corporation will earn.*
- *Qualification as a Mortgage Investment Corporation. Although the Corporation intends to qualify at all times as a mortgage investment corporation, no assurance can be provided in this regard. If for any reason the Corporation does not maintain its qualification as a mortgage investment corporation under the Income Tax Act (Canada) (the "Tax Act"), dividends paid by the Corporation on the Shares will cease to be deductible by the Corporation in computing its income and will no longer be deemed by the rules in the Tax Act that apply to mortgage investment corporations to have been received by shareholders as bond interest or a capital gain, as the case may be. In consequence, the rules in the Tax Act regarding the taxation of public corporations and their shareholders should apply, with the result that the combined corporate and shareholder tax may be significantly greater.*



## MANAGEMENT'S DISCUSSION AND ANALYSIS

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- *Investment Portfolio size.* The Investment Portfolio size (and income generated thereon) can fluctuate and will decrease when repayments exceed new advances. Our ability to make investments in accordance with our objectives and investment policies depends upon the availability of suitable investments and the general economy and marketplace. Repayments of investments can be significant given the open prepayment provision associated with most investments.
- *Limited sources of borrowing.* The Canadian financial marketplace is characterized as having a limited number of financial institutions that provide credit to entities such as ours. The limited availability of sources of credit may limit our ability to obtain additional leverage, if required.
- *Liquidity risk.* Liquidity risk is the risk the Corporation will not be able to meet its financial obligations as they come due. The Corporation's approach to managing liquidity risk is to ensure, to the extent possible, that it always has sufficient liquidity to meet its liabilities when they come due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Corporation's credit worthiness. The Corporation manages liquidity risk by forecasting cash flows from operations and anticipated investing and financing activities. If the Corporation is unable to continue to have access to its loans and mortgages syndications and revolving operating facility, the size of the Corporation's loan and mortgage investments will decrease, and the income historically generated through holding larger investments by utilizing leverage will not be earned.
- *Demand loan bank indebtedness.* A significant component of the Corporation's bank indebtedness is in the form of a demand facility, repayment of which can be demanded by the bank at any time.
- *Specific investment risk for non-conventional mortgage and second mortgage investments.* Non-conventional and second mortgage investments attract higher loan loss risk due to their subordinate ranking to other mortgage charges and sometimes high loan to value ratio. Consequently, this higher risk is compensated for by a higher rate of return. In order to mitigate risk and maintain a well-diversified Investment Portfolio, the operating policies of the Corporation generally limit the amount of Conventional Non-First Mortgage investments to a maximum of 30% of the Corporation's capital, subject to the Board of Directors' approval for any modifications to the operating policies.
- *Reliance on Borrowers.* After the funding of an investment, we rely on borrowers to maintain adequate insurance and proper adherence to environmental regulations during the ongoing management of their properties.
- *Credit Risk.* The Investment Portfolio is exposed to credit risk. Credit risk is the risk that a counterparty to a financial investment will fail to fulfill its obligations or commitment, resulting in a financial loss to the Corporation.
- *Change in Legislation.* There can be no assurance that certain laws applicable to the Corporation, including Canadian federal and provincial tax legislation, commodity and sales tax legislation, tax proposals, other governmental policies or regulations and governmental, administrative or judicial interpretation thereof, will not change in a manner that will adversely affect the Corporation or fundamentally alter the tax consequences to shareholders acquiring, holding or disposing of Shares.
- *Litigation risk.* We may, from time to time, become involved in legal proceedings in the course of our business. The costs of litigation and settlement can be substantial and there is no assurance that such costs will be recovered in whole or at all. During litigation, we might not receive payments of interest or principal on a mortgage that is the subject of litigation, which would affect our cash flows. An unfavourable resolution of any legal proceedings could have a material adverse effect on us, our financial position and results of operations.
- *Ability to manage growth.* We intend to grow our Investment Portfolio. In order to effectively deploy our capital and monitor our loans and investments in the future, we, the Corporation Manager and/or the Mortgage Banker will need to retain additional personnel and may be required to augment, improve or replace existing systems and controls, each of which can divert the attention of management from their other responsibilities and present numerous challenges. As a result, there can be no assurance that we would be able to effectively manage our growth and, if unable to do so, our Investment Portfolio, and the market price of our securities, may be materially adversely affected.
- *Cyber risk.* We collect and store confidential and personal information. Unauthorized access to our computer systems could result in the theft or publication of confidential information or the deletion or modification of records or could otherwise cause interruptions in our operations. In addition, despite implementation of security measures, our systems are vulnerable to damages from computer viruses, natural disasters, unauthorized access, cyber-attack and other similar disruptions. Any such system failure, accident or security breach could disrupt our business and make our applications unavailable. If a person penetrates our network security or otherwise misappropriates sensitive data, we could be subject to liability or our business could be interrupted, and any of these developments could have a material adverse effect on our business, results of operations and financial condition.
- *Convertible debentures.* Risks relating to the ownership of our outstanding convertible debentures are set out in the section entitled "Risk Factors" contained in each of our (final) prospectuses or prospectus supplements qualifying the distribution of such outstanding convertible debentures, which sections are incorporated herein by reference and available on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca).
- *Currency risk.* Currency risk is the risk that the fair value or future cash flows of the Corporation's foreign currency-denominated investments and cash and cash equivalents will fluctuate based on changes in foreign currency exchange rates. Consequently, the Corporation is subject to currency fluctuations that may impact its financial

## MANAGEMENT'S DISCUSSION AND ANALYSIS

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position and results of operations. The Corporation manages its currency risk on its investments by borrowing the same amount as the investment in the same currency. As a result, a change in exchange rate of the Canadian dollar against the U.S. dollar will not change the net income and comprehensive income and equity.

- *Public Health Crisis.* The Corporation's business, operations and financial condition could be materially adversely affected by the outbreak of epidemics or pandemics or other health crises beyond its control.

### **RESPONSIBILITY OF MANAGEMENT AND THE BOARD OF DIRECTORS**

Management is responsible for the information disclosed in this MD&A, and has in place the appropriate information systems, procedures, and controls to ensure that the information used internally by management and disclosed externally is complete, reliable, and timely. In addition, the Corporation's Audit Committee and Board of Directors provide an oversight role with respect to all public financial disclosures by the Corporation and have reviewed and approved this MD&A as well as the unaudited interim consolidated financial statements as at, and for the nine months ended, September 30, 2024.

### **CONTROLS AND PROCEDURES**

The Corporation maintains appropriate information systems, procedures, and controls to ensure that information disclosed externally is complete, reliable, and timely. The Corporation's Chief Executive Officer and Chief Financial Officer evaluated, or caused an evaluation under their direct supervision, of the design and operating effectiveness of the Corporation's disclosure controls and procedures (as defined in National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings) as at September 30, 2024 have concluded that such disclosure controls and procedures were appropriately designed and were operating effectively.

The Corporation has also established adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of the Corporation's financial reporting and the preparation of the financial statements for external purposes in accordance with IFRS for periods effective January 1, 2010. The Corporation's Chief Executive Officer and the Chief Financial Officer assessed, or caused an assessment under their direct supervision, of the design and operating effectiveness of the Corporation's internal controls over financial reporting (as defined in National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings) as at September 30, 2024. Based on that assessment, it was determined that the Corporation's internal controls over financial reporting were appropriately designed and operated effectively.

The Corporation did not make any changes to the design of the Corporation's internal controls over the financial reporting period ended September 30, 2024 that would have materially affected, or would be reasonably likely to materially affect, the Corporation's internal controls over financial reporting.

It should be noted that a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. These inherent limitations include, among other items: (i) that management's assumptions and judgments could ultimately prove to be incorrect under varying conditions and circumstances; (ii) the impact of any undetected errors; and (iii) controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people, or by management override. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

### **FORWARD LOOKING INFORMATION**

Certain information included in this MD&A contains forward-looking statements within the meaning of applicable securities laws including, among others, statements concerning our 2024 objectives and our strategies to achieve those objectives, as well as statements with respect to management's beliefs, estimates, and intentions, and similar statements concerning anticipated future events, results, circumstances, performance, or expectations that are not historical facts. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "expect", "intent", "estimate", "anticipate", "believe", "should", "plans", or "continue", or similar expressions suggesting future outcomes or events. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management.

These statements are not guarantees of future performance and are based on our estimates and assumptions that are subject to risks and uncertainties, including those described above in this MD&A under Risks and Uncertainties, which could cause our actual results to differ materially from the forward-looking statements contained in this MD&A. Those risks and uncertainties include risks associated with mortgage lending, competition for mortgage lending, real estate values, interest rate fluctuations, environmental matters, and shareholder liability. Material factors or assumptions that were applied in drawing a conclusion or making an estimate set out in the forward-looking information include the

## MANAGEMENT'S DISCUSSION AND ANALYSIS

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assumption that there is not a significant decline in the value of the general real estate market; market interest rates remain relatively stable; the Corporation is generally able to sustain the size of its Investment Portfolio; adequate investment opportunities are presented to the Corporation; and adequate bank indebtedness is available to the Corporation;. Although the forward-looking information contained in this MD&A is based upon what management believes are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements.

All forward-looking statements in this MD&A are qualified by these cautionary statements. Except as required by applicable law, the Corporation undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.



**FIRM CAPITAL  
MORTGAGE INVESTMENT CORPORATION**

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**CAPITAL PRESERVATION • DISCIPLINED INVESTING**

# **CONSOLIDATED FINANCIAL STATEMENTS**

(UNAUDITED)

THIRD QUARTER  
SEPTEMBER 30, 2024





# FIRM CAPITAL MORTGAGE INVESTMENT CORPORATION

Interim Condensed Consolidated Balance Sheets

(in Canadian dollars)

(Unaudited)

<b>As at</b>	<b>September 30, 2024</b>	<b>December 31, 2023</b>
Cash and cash equivalents (note 6)	\$ -	\$ 9,367,300
Amounts receivable and prepaid expenses (note 4)	7,427,861	5,785,090
Investment portfolio (note 5)	612,706,113	574,454,741
<b>Total assets</b>	<b>\$ 620,133,974</b>	<b>\$ 589,607,131</b>
<b>Liabilities</b>		
Bank indebtedness (note 6)	\$ 10,987,838	\$ -
Credit facility (note 6)	43,505,006	24,678,301
Accounts payable and accrued liabilities	4,746,516	3,064,308
Shareholders' dividends payable	2,865,235	4,552,589
Convertible debentures (note 7)	133,123,936	158,122,248
<b>Total liabilities</b>	<b>\$ 195,228,531</b>	<b>\$ 190,417,446</b>
<b>Shareholders' Equity</b>		
Common shares (note 8)	413,106,039	388,954,151
Equity component of convertible debentures	6,584,000	6,794,000
Stock options (note 8)	2,597,375	2,535,489
Contributed surplus	2,856,276	2,646,276
Deficit	(238,247)	(1,740,231)
<b>Total shareholders' equity</b>	<b>\$ 424,905,443</b>	<b>\$ 399,189,685</b>
Commitments (note 5)		
Contingent liabilities (note 13)		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 620,133,974</b>	<b>\$ 589,607,131</b>

See accompanying notes to interim condensed consolidated financial statements.

On behalf of the Directors:

"Eli Dadouch"  
ELI DADOUCH  
Director

"Jonathan Mair"  
JONATHAN MAIR  
Director

# FIRM CAPITAL MORTGAGE INVESTMENT CORPORATION

Interim Condensed Consolidated Statements of Income and Comprehensive Income

For the Three and Nine Months Ended September 30, 2024 and 2023

(in Canadian dollars)

(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
<b>Revenues</b>				
Interest and fees income	\$ 16,748,820	\$ 17,146,570	\$ 49,850,279	\$ 53,566,151
Other income	2,329,846	98,487	2,584,546	220,580
<b>Total Revenues</b>	<b>19,078,666</b>	<b>17,245,057</b>	<b>52,434,825</b>	<b>53,786,731</b>
<b>Operating expenses</b>				
Corporation manager interest allocation (note 11)	1,184,000	1,073,157	3,419,328	3,691,227
Interest expense (note 12)	3,569,038	3,574,140	10,772,374	11,677,762
General and administrative expenses	350,975	426,885	1,111,086	1,206,979
Share based compensation (note 8)	20,780	18,572	61,886	61,660
Fair value adjustment on investment portfolio (carried at FVTPL) (note 5)	1,200,000	3,760,000	2,678,600	5,760,000
Provision for impairment on investment portfolio and interest receivable (note 4 and 5)	3,793,341	(202,337)	8,327,463	5,560,212
<b>Total Operating expenses</b>	<b>\$ 10,118,134</b>	<b>\$ 8,650,417</b>	<b>\$ 26,370,737</b>	<b>\$ 27,957,840</b>
<b>Net income and comprehensive income for the period</b>	<b>\$ 8,960,532</b>	<b>\$ 8,594,640</b>	<b>\$ 26,064,088</b>	<b>\$ 25,828,891</b>
<b>Earnings per share (note 9)</b>				
Basic	\$0.250	\$0.249	\$0.746	\$0.749
Diluted	\$0.249	\$0.247	\$0.744	\$0.742

See accompanying notes to interim condensed consolidated financial statements.

# FIRM CAPITAL MORTGAGE INVESTMENT CORPORATION

Interim Condensed Consolidated Statements of Changes in Shareholders' Equity

For the Three and Nine Months Ended September 30, 2024 and 2023

(in Canadian dollars)

(Unaudited)

	Common shares	Equity component of convertible debentures	Stock options	Contributed surplus	Deficit	Shareholders' equity
<b>Balance at January 1, 2024</b>	\$ 388,954,151	\$ 6,794,000	\$ 2,535,489	\$ 2,646,276	\$ (1,740,231)	\$399,189,685
Issuance of shares (note 8 (a))	25,340,250	-	-	-	-	25,340,250
Offering costs	(1,210,298)	-	-	-	-	(1,210,298)
Proceeds from issuance of shares from DRIP	21,936	-	-	-	-	21,936
Conversion and redemption of debentures	-	(210,000)	-	210,000	-	-
Amortization of stock options granted (note 8 (b))	-	-	61,886	-	-	61,886
Net income and comprehensive income for the period	-	-	-	-	26,064,088	26,064,088
Dividends to shareholders (note 10)	-	-	-	-	(24,562,104)	(24,562,104)
<b>Balance at September 30, 2024</b>	\$ 413,106,039	\$ 6,584,000	\$ 2,597,375	\$ 2,856,276	\$ (238,247)	\$ 424,905,443
Shares issued and outstanding (note 8)	36,733,777					

	Common shares	Equity component of convertible debentures	Stock options	Contributed surplus	Deficit	Shareholders' equity
Balance at January 1, 2023	\$ 388,914,500	\$ 7,110,000	\$ 2,453,050	\$ 2,330,276	\$ (1,761,726)	\$ 399,046,100
Offering costs	1,176	-	-	-	-	1,176
Proceeds from issuance of shares from DRIP	31,097	-	-	-	-	31,097
Amortization of stock option granted (note 8 (b))	-	-	61,660	-	-	61,660
Net income and comprehensive income for the period	-	-	-	-	25,828,891	25,828,891
Dividends to shareholders (note 10)	-	-	-	-	(24,210,051)	(24,210,051)
Balance at September 30, 2023	\$ 388,946,773	\$ 7,110,000	\$ 2,514,710	\$ 2,330,276	\$ (142,886)	\$ 400,758,873
Shares issued and outstanding (note 8)	34,488,577					

See accompanying notes to interim condensed consolidated financial statements.

# FIRM CAPITAL MORTGAGE INVESTMENT CORPORATION

Interim Condensed Consolidated Statements of Cash Flows

For the Three and Nine Months Ended September 30, 2024 and 2023

(Unaudited)  
(in Canadian dollars)

	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Cash provided by (used in):				
Operating activities:				
Net Income for the period	\$ 8,960,532	\$ 8,594,640	\$ 26,064,088	\$ 25,828,891
Adjustments for:				
Financing costs (net of implicit interest rate and deferred finance cost amortization) (note 12)	3,075,025	3,020,939	9,270,686	10,038,854
Implicit interest rate in excess of coupon rate - convertible debentures (note 7)	230,436	232,932	686,624	688,546
Deferred finance cost amortization - convertible debentures (note 7)	263,577	320,269	815,064	950,362
Provision for impairment on investment portfolio and interest receivable	3,793,341	(202,337)	8,327,463	5,560,212
Fair value adjustment on investment portfolio (carried at FVTPL)	1,200,000	3,760,000	2,678,600	5,760,000
Amortization of stock option granted (note 8 (b))	20,779	20,779	61,886	61,660
Changes in unrealized (gain)/loss on marketable securities investments (note 5)	(6,401)	3,067	(9,068)	8,801
Net change in non-cash operating items:				
Accrued interest payable (note 12)	767,162	423,797	762,166	448,394
Receivables and prepaid expenses	(2,356,603)	(548,534)	(3,089,934)	(1,745,676)
Accounts payable and accrued liabilities	1,461,544	(189,258)	1,682,208	(287,197)
<b>Net cash flow from operating activities</b>	<b>17,409,392</b>	<b>\$ 15,436,295</b>	<b>\$ 47,249,783</b>	<b>\$ 47,312,847</b>
Financing activities:				
Issuance of common shares in new offerings	25,340,250	-	25,340,250	-
Dividend reinvestment in common shares	6,739	11,636	21,936	31,097
Redemption of convertible debenture (note 7)	(26,500,000)	-	(26,500,000)	-
Equity offering costs	(1,210,298)	1,176	(1,210,298)	1,176
Repayment of credit facility	(41,363,846)	(138,076)	(51,463,671)	(116,508,368)
Withdraw from credit facility	16,021,030	660,526	70,290,376	84,018,895
Cash interest paid	(3,842,187)	(3,444,736)	(10,032,852)	(10,487,248)
Dividends to shareholders paid during the period (note 10)	(8,245,782)	(8,070,165)	(26,249,458)	(24,692,630)
<b>Net cash flow used in financing activities</b>	<b>(39,794,094)</b>	<b>\$ (10,979,639)</b>	<b>\$ (19,803,717)</b>	<b>\$ (67,637,078)</b>
Investing activities:				
Funding of investment portfolio	(60,808,420)	(73,464,259)	(234,255,735)	(162,947,177)
Discharging of investment portfolio	75,251,799	112,500,025	186,454,531	244,846,478
<b>Net cash flow from (used in) investing activities</b>	<b>14,443,379</b>	<b>\$ 39,035,766</b>	<b>(47,801,204)</b>	<b>81,899,301</b>
<b>Net (decrease) increase in cash flow for the period</b>	<b>(7,941,323)</b>	<b>43,492,422</b>	<b>(20,355,138)</b>	<b>61,575,070</b>
Cash and cash equivalents (Bank indebtedness) beginning of period	(3,046,515)	2,846,730	9,367,300	(15,235,918)
<b>Cash and cash equivalents (Bank indebtedness) end of period (note 6)</b>	<b>(10,987,838)</b>	<b>\$ 46,339,152</b>	<b>\$ (10,987,838)</b>	<b>\$ 46,339,152</b>
<b>Cash flows from operating activities include:</b>				
Interest received	15,800,263	\$ 18,581,521	\$ 48,097,938	\$ 53,828,939

See accompanying notes to interim condensed consolidated financial statements.

# FIRM CAPITAL MORTGAGE INVESTMENT CORPORATION

## Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2024 and 2023  
(Unaudited)  
(in Canadian dollars)

### 1. Organization of Corporation

Firm Capital Mortgage Investment Corporation (the "Corporation"), through its mortgage banker, Firm Capital Corporation (the "Mortgage Banker"), is a non-bank lender providing primarily residential and commercial short-term bridge and conventional real estate financing, including construction, mezzanine, and equity investments. The shares of the Corporation are listed on the Toronto Stock Exchange under the symbol "FC". The Corporation is a Canadian mortgage investment corporation, and the registered office of the Corporation is 163 Cartwright Avenue, Toronto, Ontario, M6A 1V5. FC Treasury Management Inc. is the Corporation's manager (the "Corporation Manager"). The Corporation was incorporated pursuant to the laws of Canada on October 22, 2010.

### 2. Basis of presentation

The unaudited interim condensed consolidated financial statements of the Corporation have been prepared by management in accordance with International Accounting Standards ("IAS") 34, Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB"). The preparation of these unaudited interim condensed consolidated financial statements is based on accounting policies and practices in accordance with International Financial Reporting Standards ("IFRS"). The accompanying unaudited interim condensed consolidated financial statements should be read in conjunction with the notes to the Corporation's audited consolidated financial statements for the year ended December 31, 2023, since they do not contain all disclosures required by IFRS for annual financial statements. These unaudited interim condensed consolidated financial statements reflect all normal and recurring adjustments that are, in the opinion of management, necessary for a fair presentation of the respective interim periods presented.

These unaudited interim condensed consolidated financial statements have been prepared on the historical cost basis, except for financial instruments classified as fair value through profit and loss (FVTPL) which are measured at fair value. These financial statements are presented in Canadian dollars, which is the Corporation's functional currency.

These unaudited interim condensed consolidated financial statements were approved by the Board of Directors on November 5, 2024.

### 3. Material accounting policies

The material accounting policies used in the preparation of these unaudited interim condensed consolidated financial statements are consistent with those as described in note 3 of the Corporation's audited consolidated financial statements for the year ended December 31, 2023.

### 4. Amounts receivable and prepaid expenses

The following is a breakdown of amounts receivable and prepaid expenses as at September 30, 2024 and December 31, 2023:

	September 30, 2024	December 31, 2023
Interest receivable, net of impairment allowance	\$ 4,712,350	\$ 5,254,837
Prepaid expenses	353,481	297,212
Fees receivable	431,086	211,334
Special income receivable	1,930,944	21,707
<b>Amounts receivable and prepaid expenses</b>	<b>\$ 7,427,861</b>	<b>\$ 5,785,090</b>

Interest receivable is net of the impairment allowance of \$1,864,162 (December 31, 2023 – \$2,843,678).



**FIRM CAPITAL MORTGAGE INVESTMENT CORPORATION**  
**Notes to Interim Condensed Consolidated Financial Statements**

For the Three and Nine Months Ended September 30, 2024 and 2023  
(Unaudited)  
(in Canadian dollars)

**5. Investment portfolio**

The following is a breakdown of the investment portfolio as at September 30, 2024 and December 31, 2023:

	September 30, 2024			December 31, 2023		
Conventional first mortgages	\$	569,504,846	92.9%	\$	523,562,080	91.1%
Related debt investments		155,000	0.0%		1,890,000	0.3%
Conventional non-first mortgages		39,106,942	6.4%		39,550,432	6.9%
Non-conventional mortgages		12,043,139	2.0%		9,614,348	1.7%
Debtor in possession loan		6,669,208	1.1%		6,481,110	1.1%
Total investments (at amortized cost)		627,479,135	102.4%		581,097,970	101.1%
Provision for credit losses on investments (at amortized cost)		(19,200,000)	(3.1%)		(12,319,700)	(2.0%)
Unamortized fees		(1,028,442)	(0.2%)		(943,901)	(0.2%)
Total investments (at amortized cost), net	\$	607,250,693	99.1%	\$	567,834,369	98.9%
Total investments (at FVTPL)		5,455,420	0.9%		6,620,372	1.1%
Total investments	\$	612,706,113	100.0%	\$	574,454,741	100.0%
<b>By geography</b>						
Canada	\$	594,502,789	97.0%	\$	556,597,675	96.9%
United States		18,203,324	3.0%		17,857,066	3.1%
Total	\$	612,706,113	100.0%	\$	574,454,741	100.0%

Included in conventional first mortgages is one United States ("US") dollar denominated investment (at amortized cost) of \$13,248,232 (US\$9,814,232) (December 31, 2023 – two US dollar denominated investments of \$14,257,066 (US\$10,779,575)). As of September 30, 2024, a collective loss allowance of \$20,000 was applied to this conventional first mortgage (December 31, 2023 – \$23,000).

Included in total investments classified at FVTPL is one US dollar denominated investment totaling \$3,756,772 (US\$2,783,000), (December 31, 2023 – two US dollar denominated investments totaling \$10,421,233 (US\$7,879,354)). This investment is a participation by the Corporation in limited partnerships that have provided equity to real estate entities in the US. As at September 30, 2024, a fair value loss adjustment on one US dollar denominated investment of \$3,750,000 has been recognized (2023 – \$10,380,300).

For the three months ended September 30, 2024, income recorded on the US investments (at amortized cost and FVTPL) was \$387,156 (US\$282,769), (September 30, 2023 – \$438,078 (US\$325,079)). For the nine months ended September 30, 2024, income recorded on the US investments (at amortized costs and FVTPL) was \$1,193,589 (US\$873,431), (September 30, 2023 – \$1,313,268 (US \$976,960)). These amounts are included in interest and fees income.

Conventional first mortgages are loans secured by a first priority mortgage charge with loan to values not exceeding 75% at the time of origination. Conventional non-first mortgages are loans with mortgage charges not registered in first priority with loan to values not exceeding 75%. Related debt investments are loans that may not necessarily be secured by mortgage charge security. A debtor in possession loan ("DIP Loan") is a loan obtained by an insolvent debtor while that debtor is restructuring its business under the Companies' Creditor Arrangement Act (Canada). A DIP Loan has top priority on the assets of the debtor company awarded by the court. Discounted debt investments are loans purchased from arms-length third parties at a discount to their face value. Non-conventional mortgages are loans that in some cases have loan to value ratios that exceed or may exceed 75%. Related investments and non-conventional mortgage investments at times are a source of special profit participation earned by the Corporation.

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The following is a breakdown of the investment portfolio as at September 30, 2024:

	Gross carrying amount	Provision for impairment	Fair value adjustment	Carrying amount
Conventional first mortgages	\$ 569,504,846	\$ (11,792,800)	\$ -	\$ 557,712,046
Conventional non-first mortgages	39,106,942	(2,191,700)	-	36,915,242
Related debt investments	10,562,280	-	(5,000,000)	5,562,280
Debtor in possession loan	6,669,208	(10,000)	-	6,659,208
Non-conventional mortgages	12,043,139	(5,205,500)	-	6,837,639
Marketable securities	50,966	-	(2,826)	48,140
	<b>\$ 637,937,381</b>	<b>\$ (19,200,000)</b>	<b>\$ (5,002,826)</b>	<b>\$ 613,734,555</b>
Unamortized fees				(1,028,442)
Total investment portfolio				<b>612,706,113</b>

Included in the provision for impairment of \$19,200,000 is a collective allowance of \$1,431,500.

The following is a breakdown of the investment portfolio as at December 31, 2023:

	Gross carrying amount	Provision for impairment	Fair value adjustment	Carrying amount
Conventional first mortgages	\$ 523,562,080	\$ (4,617,000)	\$ -	\$ 518,945,080
Conventional non-first mortgages	39,550,432	(2,276,700)	-	37,273,732
Related debt investments	18,851,600	(63,000)	(10,380,300)	8,408,300
Debtor in possession loan	6,481,110	(10,000)	-	6,471,110
Non-conventional mortgages	9,614,348	(5,353,000)	-	4,261,348
Marketable securities	50,966	-	(11,894)	39,072
	<b>\$ 598,110,536</b>	<b>\$ (12,319,700)</b>	<b>\$ (10,392,194)</b>	<b>\$ 575,398,642</b>
Unamortized fees				(943,901)
Total investment portfolio				<b>\$ 574,454,741</b>

Included in the provision for impairment of \$12,319,700 is a collective allowance of \$1,666,700.

The following table presents the staging of gross investments at amortized cost as at September 30, 2024:

<b>Gross Investments at amortized cost</b>				
	Stage 1	Stage 2	Stage 3	Total
Conventional first mortgages	\$ 455,245,914	\$ 42,325,747	\$ 71,933,185	\$ 569,504,846
Conventional non-first mortgages	34,036,242	3,000,000	2,070,700	39,106,942
Related debt investments	155,000	-	-	155,000
Debtor in possession loan	6,669,208	-	-	6,669,208
Non-conventional mortgages	3,716,025	1,950,008	6,377,106	12,043,139
Total gross investments at amortized cost	<b>499,822,389</b>	<b>47,275,755</b>	<b>80,380,991</b>	<b>627,479,135</b>
<b>By geography:</b>				
Canada	\$ 499,822,389	\$ 34,027,524	\$ 80,380,991	\$ 614,230,904
United States	-	13,248,231	-	13,248,231
Total gross investments at amortized cost	<b>\$ 499,822,389</b>	<b>\$ 47,275,755</b>	<b>\$ 80,380,991</b>	<b>\$ 627,479,135</b>

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The following table presents the staging at December 31, 2023:

	Stage 1	Stage 2	Stage 3	Total
Conventional first mortgages	\$ 433,661,326	\$ 23,785,277	\$ 66,115,477	\$ 523,562,080
Conventional non-first mortgages	33,302,314	3,000,000	3,248,118	39,550,432
Related debt investments	-	1,890,000	-	1,890,000
Discounted debt investments	6,481,110	-	-	6,481,110
Non-conventional mortgages	1,039,966	-	8,574,382	9,614,348
<b>Total gross investments at amortized cost</b>	<b>474,484,716</b>	<b>28,675,277</b>	<b>77,937,977</b>	<b>581,097,970</b>
<b>By geography:</b>				
Canada	\$ 473,472,927	\$ 15,430,000	\$ 77,937,977	\$ 566,840,904
United States	1,011,789	13,245,277	-	14,257,066
<b>Total gross investments at amortized cost</b>	<b>\$ 474,484,716</b>	<b>\$ 28,675,277</b>	<b>\$ 77,937,977</b>	<b>\$ 581,097,970</b>

The following table presents the provision for credit losses on investments as at September 30, 2024:

<b>Provision for credit losses on loans</b>				
	Stage 1	Stage 2	Stage 3	Total
Conventional first mortgages	\$ 799,800	\$ 64,000	\$ 10,929,000	\$ 11,792,800
Conventional non-first mortgages	114,000	7,000	2,070,700	2,191,700
Non-conventional mortgages	109,000	8,000	5,088,500	5,205,500
Debtor in possession loan	10,000	-	-	10,000
<b>Total</b>	<b>\$ 1,032,800</b>	<b>\$ 79,000</b>	<b>\$ 18,088,200</b>	<b>\$ 19,200,000</b>
<b>By geography:</b>				
Canada	\$ 1,032,800	\$ 59,000	\$ 18,088,200	\$ 19,180,000
United States	-	20,000	-	20,000
<b>Total</b>	<b>\$ 1,032,800</b>	<b>\$ 79,000</b>	<b>\$ 18,088,200</b>	<b>\$ 19,200,000</b>

The following table presents the provision for credit losses on investments as at December 31, 2023:

<b>Provision for credit losses on loans</b>				
	Stage 1	Stage 2	Stage 3	Total
Conventional first mortgages	\$ 956,000	\$ 34,000	\$ 3,661,000	\$ 4,651,000
Conventional non-first mortgages	158,700	8,000	2,102,000	2,268,700
Related debt investments	-	-	51,000	51,000
Non-conventional mortgages	-	-	5,339,000	5,339,000
Debtor in possession loan	10,000	-	-	10,000
<b>Total</b>	<b>\$ 1,124,700</b>	<b>\$ 42,000</b>	<b>\$ 11,153,000</b>	<b>\$ 12,319,700</b>
<b>By geography:</b>				
Canada	\$ 1,122,700	\$ 21,000	\$ 11,153,000	\$ 12,296,700
United States	2,000	21,000	-	23,000
<b>Total</b>	<b>\$ 1,124,700</b>	<b>\$ 42,000</b>	<b>\$ 11,153,000</b>	<b>\$ 12,319,700</b>

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The following table presents the changes to the provision for credit losses on investments as at September 30, 2024:

The changes to the provision	Stage 1	Stage 2	Stage 3	Total
<b>Balance at December 31, 2023</b>	<b>\$ 1,124,700</b>	<b>\$ 42,000</b>	<b>\$ 11,153,000</b>	<b>\$ 12,319,700</b>
New fundings	359,800	-	-	359,800
Discharges	(293,000)	-	-	(293,000)
Transfer to (from) <sup>1</sup> :				
Stage 1	(68,700)	59,700	9,000	-
Stage 2	-	(3,000)	3,000	-
Stage 3	91,000	51,000	(142,000)	-
Remeasurements <sup>2</sup>	(181,000)	(70,700)	7,065,200	6,813,500
<b>Balance at September 30, 2024</b>	<b>\$ 1,032,800</b>	<b>\$ 79,000</b>	<b>\$ 18,088,200</b>	<b>\$ 19,200,000</b>

<sup>1</sup> Transfers between stages which are presumed to occur before any corresponding remeasurement of the allowance.

<sup>2</sup> Remeasurements represent the change in the expected credit loss related to changes in model inputs or assumptions, including changes in macroeconomic conditions, balances changes, and changes in measurement following a transfer between stages.

The following table presents the changes to the provision for credit losses on investments as at December 31, 2023:

The changes to the provision	Stage 1	Stage 2	Stage 3	Total
<b>Balance at December 31, 2022</b>	<b>\$ 1,358,000</b>	<b>\$ 183,000</b>	<b>\$ 3,919,000</b>	<b>\$ 5,460,000</b>
New fundings	549,000	-	-	549,000
Discharges	(294,000)	(2,000)	(1,617,000)	(1,913,000)
Transfer to (from) <sup>1</sup> :				
Stage 1	70,000	(20,000)	(50,000)	-
Stage 2	(17,000)	17,000	-	-
Stage 3	(455,000)	(129,000)	584,000	-
Remeasurements <sup>2</sup>	(86,300)	(7,000)	8,317,000	8,223,700
<b>Balance at December 31, 2023</b>	<b>\$ 1,124,000</b>	<b>\$ 42,000</b>	<b>\$ 11,153,000</b>	<b>\$ 12,319,700</b>

<sup>1</sup> Transfers between stages which are presumed to occur before any corresponding remeasurement of the allowance.

<sup>2</sup> Remeasurements represent the change in the expected credit loss related to changes in model inputs or assumptions, including changes in macroeconomic conditions, balances changes, and changes in measurement following a transfer between stages.

As at September 30, 2024, the provision for credit losses was \$19,200,000 (December 31, 2023 – \$12,319,700) of which \$17,768,500 (December 31, 2023 – \$10,653,000) represents the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans in default.

The Corporation also assessed collectively for impairment to identify potential future losses, by grouping the investment portfolio with similar risk characteristics, to determine whether a collective allowance should be recorded due to loss events for which there is objective evidence but whose effects are not yet evident. Based on the amounts determined by the analysis, the Corporation used judgement to determine the amounts calculated. As at September 30, 2024, the Corporation carries a collective allowance of \$1,431,500 (December 31, 2023 – \$1,660,700).

The investment portfolio as at September 30, 2024, included eleven investments totaling \$65,070,070 (December 31, 2023 – six investments totaling \$53,709,591) which are considered in default and an individual allowance of \$17,768,500 (December 31, 2023 – \$10,653,000) was recorded in the Corporation's allowance for impairment.

The Corporation has determined that the following forward-looking macroeconomic factors are key drivers that contribute to the collective portion of the ECL: unemployment rates, interest rates and Gross Domestic Product. Management considers interest rate assumptions to be a key contributor to the unemployment rates which ultimately have an impact on GDP assumptions that are used in determination of the Corporation's expected credit losses.

The Corporations' probability weighted estimate of expected credit losses used three scenarios (base, benign and adverse) at September 30, 2024 based on forecasts and other information available at that date. When determining the ECL, the Corporation considered forward-looking macroeconomic information. Forward-looking information is incorporated in both the determination of whether there has been significant increase in credit risk since initial recognition of the financial asset and in the measurement of the ECL allowance.

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Elevated global economic uncertainty has resulted in a higher level of uncertainty with respect to management's judgements and estimates which include the forward-looking macroeconomic inputs as well as the expected loss on a default.

The Corporation incorporates forward-looking information into the measurement of ECL and formulates probability weightings to three economic scenarios - base case scenario being the Corporation's view of the most probable outcome, as well as benign and adverse scenarios. The key modelled inputs include economic data and forecasts published by five of the largest Financial Institutions in Canada. The weights assigned to each scenario have been determined based on applying management's judgement and industry knowledge.

The scenario probability weightings applied in the measuring the ECL as at September 30, 2024 and December 31, 2023:

	<b>Benign</b>	<b>Base</b>	<b>Adverse</b>
Marco-economic scenario probability weightings	10%	70%	20%

The Corporation has considered the relationship between multiple macro-economic variables that have included interest rates, unemployment rates, and GDP. Forecasting relationships between key macro-economic indicators and the default rates of the loan portfolio have been developed based on analysing over 6 years of market data and internal data.

For the Adverse and Benign scenarios, the Corporation took the upper and lower limits of the macro economic forward-looking data published by the five largest Financial Institutions.

Impact of each scenario on the collective allowance at September 30, 2024 is as follows:

	<b>Benign</b>	<b>Base</b>	<b>Adverse</b>
Real GDP	2.65%	1.86%	1.10%
Interest Rates	2.25%	3.13%	3.92%
Unemployment rates	6.40%	6.74%	7.1%
Collective Allowance	\$ 1,323,500	\$ 1,452,500	\$ 1,521,500

Impact of each scenario on the collective allowance at December 31, 2023 is as follows:

	<b>Benign</b>	<b>Base</b>	<b>Adverse</b>
Real GDP	2.30%	1.15%	(0.20%)
Interest Rates	3.50%	4.33%	5.00%
Unemployment rates	6.00%	6.38%	6.70%
Collective Allowance	\$ 1,530,000	\$ 1,680,000	\$ 1,807,000

The base scenario forecasted macroeconomic variables from the five largest Financial Institutions in Canada are used.

The Adverse scenario presents an economic downturn with GDP declining, interest rates rising, and with unemployment increasing.

The Benign scenario presents an economic upturn where interest rates decrease, and unemployment decreases leading to increasing GDP.

These assumptions are limited to the availability of reliable comparable market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, estimates of impairments are subjective and may not necessarily be comparable to the actual outcomes. As new market and internal data become available, the Corporation monitors the key modeling assumptions and including macro-economic factors expected trends, and the impact these changes will have on the ECL.

The loans comprising the investment portfolio bear interest at the weighted average rate of 10.28% per annum as at September 30, 2024 (December 31, 2023 – 10.99% per annum) and mature between 2024 and 2026.



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The unadvanced funds under the existing investment portfolio (which are commitments of the Corporation) amounted to \$145,065,421 as at September 30, 2024 (December 31, 2023 – \$154,832,754)

The contractual maturity dates of the investment portfolio as at September 30, 2024:

2024	\$ 183,335,611
2025	407,897,550
2026	46,704,220
<b>Total gross investments</b>	<b>\$ 637,937,381</b>

Borrowers who have open loans generally have the option to repay principal at any time prior to the maturity date without penalty, subject to written notice, according to the terms of each mortgage loan.

The Corporation enters into participation agreements with respect to certain mortgage investments from time to time, whereby the other participating investors take the senior position, and the Corporation retains a subordinated position. Under these participation agreements, the Corporation retains a residual portion of the credit and/or default risk as a result of holding the subordinated interest in the mortgage and has therefore not met the de-recognition criteria described in note 3(f) of audited Financial Statement as of December 31, 2023 (Derecognition of financial assets and liabilities).

As at September 30, 2024, excluding investments for which there is an allowance or a fair value adjustment recorded against them by the Corporation, the Investment Portfolio had five investments totaling \$7,164,275 (December 31, 2023 – three investments with a balance totaling \$5,203,609) with contractual interest arrears greater than 60 days past due amounting to \$491,210 (December 31, 2023 – \$617,675).

The investment portfolio as at September 30, 2024, included seventeen investments totaling \$42,188,456 (December 31, 2023 – fifteen investments totaling \$56,461,478) with maturity dates that are past due and for which no extensions or renewals were in place. Two of these investments were paid out after September 30, 2024 for an amount of \$3,567,875 (December 31, 2023 - one investment was paid out in the amount of \$1,863,750). Four of these investments totaling \$26,592,535 (December 31, 2023 – two investments totaling \$10,572,193) have provision recorded against them included in the Corporation's provision for credit losses. The remaining eleven investments with maturity dates that are past due and for which no extensions or renewals were in place amount to \$15,595,921 (December 31, 2023 - twelve investments totaling \$44,025,536) and do not require an individual allowance.

As at September 30, 2024, 245 of the Corporation's 289 investments (investment amount of \$608,602,258) are shared with other participants (December 31, 2023 – 196 of the Corporations' 243 investments totaling \$598,059,570).

The Mortgage Banker services the entire investment in which the Corporation is a participant, on behalf of all participants and except for the case of an investment with a first priority syndicate participant (i.e. loans payable), the Corporation ranks pari-passu with other members of the syndicate as to receipt of principal, interest and fees. As at September 30, 2024 and December 31, 2023, no investment with first priority syndicate participation was outstanding.

Investments classified at FVTPL:

Total Investments at FVTPL at September 30, 2024 were \$5,455,420 (December 31, 2023 – \$6,620,372) which included: (i) Five Canadian Related debt investments (December 31, 2023 – five Canadian Related debt investments) totaling \$6,650,509 (December 31, 2023 – \$6,540,366), (ii) one US dollar denominated investment totaling \$3,756,772 (US \$2,783,000) and one Canadian investment totaling \$1,259,039, (December 31, 2023 – two US dollar denominated investments totaling \$10,421,233 (US\$7,879,354)) with fair value decrease of \$5,000,000 and (iii) Marketable securities at \$48,140.

During the quarter one US dollar Related debt investment was written off for \$8,058,900 (US \$5,088,021) that had previously already been a full unrealized loss in previous reporting periods.

The Corporation establishes fair value for investments that are classified as FVTPL using an appropriate valuation technique. Fair value was determined by applying an appropriate overall capitalization rate to stabilized net operating income.

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**6. Cash, credit facility and bank indebtedness.**

The Corporation has revolving syndicate credit facilities with The Toronto – Dominion Bank, as administrative agent, and the lenders party thereto, with \$43,505,006 drawn as at September 30, 2024 (December 31, 2023 – \$26,678,301). In addition, the Corporation also had \$10,987,838 bank indebtedness (December 31, 2023 – \$nil). Interest on the credit facility and bank indebtedness is predominantly charged at a rate that varies with bank prime and may have a component with a fixed interest rate established based on a formula linked to bankers' acceptance rates. The syndicate credit arrangement comprises a revolving operating facility, a component of which is a demand facility and a component of which has a committed term (as further detailed in note 15 (c)).

Bank indebtedness is secured by a general security agreement. The syndicate credit agreement contains certain financial covenants that must be maintained. As at September 30, 2024 and December 31, 2023, the Corporation was in compliance with all financial covenants.

The draw on the credit facility in the amount of \$43,505,006 at September 30, 2024 (December 31, 2023 – \$24,678,301), related to borrowings in Canadian dollars of \$26,500,000 and in US dollars of \$12,597,234 (in Canadian dollars \$17,005,006), (December 31, 2023 US dollar borrowings \$18,658,931 (in Canadian dollars \$24,678,301)). The borrowing in US dollars exactly matches the amount of US dollar denominated investments, thereby acting as an economic hedge against currency exposure.

**7. Convertible Debentures**

	Nine Months Ended September 30, 2024	Year Ended December 31, 2023
<b>Carrying value, beginning of the period</b>	<b>\$ 158,122,248</b>	<b>\$ 178,284,467</b>
Repayment	<b>(26,500,000)</b>	<b>(22,500,000)</b>
Implicit interest rate in excess of coupon rate	<b>686,624</b>	<b>1,067,153</b>
Deferred finance cost	<b>815,064</b>	<b>1,270,628</b>
<b>Carrying value, end of the period</b>	<b>\$ 133,123,936</b>	<b>\$ 158,122,248</b>

The continuity of the convertible debentures for the nine months ended September 30, 2024 is as follows:

Debenture	Balance, beginning of period	Issued	Implicit interest rate in excess of coupon	Deferred finance cost	Repayments upon Redemption	Balance, end of period	Maturity date
FC.DB.H 5.3%	\$ 26,353,173	\$ -	\$ 23,227	\$ 123,600	\$(26,500,000)	\$ -	31-Aug-24
FC.DB.I 5.4%	24,671,414	-	37,121	126,623	-	24,835,158	30-Jun-25
FC.DB.J 5.5%	24,401,702	-	88,034	123,377	-	24,613,113	31-Jan-26
FC.DB.K 5.0%	42,814,144	-	250,838	220,601	-	43,285,583	30-Sep-28
FC.DB.L 5.0%	39,881,815	-	287,404	220,863	-	40,390,082	31-Mar-29
<b>Total</b>	<b>\$ 158,122,248</b>	<b>\$ -</b>	<b>\$ 686,624</b>	<b>\$ 815,064</b>	<b>\$ (26,500,000)</b>	<b>\$ 133,123,936</b>	

As at September 30, 2024, debentures payable bear interest at the weighted average effective rate of 5.16% per annum (December 31, 2023 – 5.19% per annum). Notwithstanding the carrying value of the convertible debentures, the principal balance outstanding to the debenture holders is \$139,683,000 as at September 30, 2024 (December 31, 2023 – \$166,183,000).

On August 31, 2024, the Corporation fully repaid its 5.30% convertible unsecured subordinated debentures (FC.DB.H). The repayment was made through a cash payment of the total principal amount of \$26,500,000, along with all accrued interest up to the maturity date.

On December 31, 2023, the Corporation completed the repayment of 5.20% convertible unsecured subordinated debentures (FC.DB. G). This repayment was completed with a cash payment of the aggregate principal amount of \$22,500,000 and all accrued interest to the time of maturity.

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The continuity of the convertible debentures for the year ended December 31, 2023:

Debenture	Balance, beginning of year	Issued	Implicit interest rate in excess of coupon	Deferred finance cost	Repayments	Balance, end of year	Maturity date
FC.DB.G 5.2%	\$ 22,282,919	-	\$ 52,458	\$ 164,623	(\$22,500,000)	\$ -	31-Dec-23
FC.DB.H 5.3%	26,135,530	-	32,748	184,895	-	26,353,173	31-Aug-24
FC.DB.I 5.4%	24,441,710	-	61,029	168,675	-	24,671,414	30-Jun-25
FC.DB.J 5.5%	24,108,937	-	128,413	164,352	-	24,401,702	31-Jan-26
FC.DB.K 5.0%	42,202,647	-	317,631	293,866	-	42,814,144	30-Sep-28
FC.DB.L 5.0%	39,112,724	-	474,874	294,217	-	39,881,815	31-Mar-29
<b>Total</b>	<b>\$ 178,284,467</b>	<b>\$ -</b>	<b>\$ 1,067,153</b>	<b>\$ 1,270,628</b>	<b>(\$22,500,000)</b>	<b>\$158,122,248</b>	

**8. Shareholders' equity**

The beneficial interest in the Corporation is represented by a single class of shares that are unlimited in number. Each share carries a single vote at any meeting of shareholders and carries the right to participate pro rata in any dividends.

(a) Shares issued and outstanding:

The following shares were issued and outstanding as at September 30, 2024:

	# of shares	Amount
Balance, beginning of period	<b>34,489,308</b>	<b>\$ 388,954,151</b>
Shares from equity offering	<b>2,242,500</b>	<b>25,340,250</b>
Equity offering cost	-	<b>(1,210,298)</b>
New shares issued during the period under Dividend Reinvestment Plan	<b>1,969</b>	<b>21,936</b>
<b>Balance, end of period</b>	<b>36,733,777</b>	<b>\$413,106,039</b>

The following shares were issued and outstanding as at December 31, 2023:

	# of shares	Amount
Balance, beginning of period	34,485,740	\$ 388,914,500
Equity offering costs	-	1,176
New shares issued during the year under Dividend Reinvestment Plan	3,568	38,475
<b>Balance, end of period</b>	<b>34,489,308</b>	<b>\$ 388,954,151</b>

On August 8, 2024, the Corporation completed a bought deal public offering with a syndicate of underwriters, selling 1,950,000 Shares at \$11.30 per Share (the "Issue Price"), raising gross proceeds of \$22,035,000. On August 12, 2024, the underwriters exercised their over-allotment option in full, resulting in the issuance of an additional 292,500 Shares at the Issue Price, generating an additional \$3,305,250. Total gross proceeds from the public offering was \$25,340,250.

Shares issued during the nine months ended September 30, 2024 under the Dividend Reinvestment Plan were 1,969 (September 30, 2023 – 2,837).

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(b) Incentive option plan

The following is the status of the stock options issued under the Corporation's stock option plan:

	Nine months ended September 30, 2024			Year ended December 31, 2023		
	Number of options	Weighted average exercise price	Amount <sup>3</sup>	Number of options	Weighted average exercise price	Amount <sup>3</sup>
Outstanding, beginning of period	3,245,000	\$ 11.73	\$ 2,535,489	3,427,500	\$ 11.69	\$ 2,453,050
Options granted/amortization amount	-	-	61,886	-	-	82,439
Cancelled	-	-	-	(182,500)	12.13	-
Outstanding, end of period	3,245,000	11.73	\$ 2,597,375	3,245,000	\$ 11.73	\$ 2,535,489
Number of options exercisable	2,725,000	\$ 11.75		2,725,000	\$ 11.75	

<sup>3</sup> The amount outstanding corresponds to the stock based compensation associated with the issued stock options.

The following options were issued and outstanding as at September 30, 2024:

Expiry date	Number of options outstanding	Exercise price	Number of options exercisable
August 14, 2030	1,515,000	\$ 11.70	1,345,000
December 6, 2031	100,000	13.97	100,000
July 6, 2032	1,630,000	11.62	1,280,000
<b>Total</b>	3,245,000	\$ 11.73	2,725,000

The total number of stock options outstanding as at September 30, 2024 is 3,245,000 (December 31, 2023 – 3,245,000), of which 2,725,000 stock options are vested and exercisable (December 31, 2023 – 2,725,000).

(c) Dividend reinvestment plan and direct share purchase plan

The Corporation has a dividend reinvestment plan and direct share purchase plan for its shareholders that allows participants to reinvest their monthly cash dividends or purchase additional shares of the Corporation at a share price equivalent to the weighted average price of shares for the preceding five-day period.

(d) Normal course issuer bid.

On October 5, 2023, the Corporation received approval from the Toronto Stock Exchange ("TSX") to make a normal course issuer bid (the "NCIB") with respect to the common Shares and debentures. The notice provided that the Corporation may, during the 12-month period commencing October 11, 2023, and ending no later than October 10, 2024, purchase through the facilities of the TSX or alternative Canadian Trading Systems up to 3,356,287 Shares in total, being approximately 10% of the "public float" of Shares as of October 4, 2023. As of September 30, 2024, the Corporation has not purchased any securities under this NCIB.

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**9. Earnings per share**

The following table reconciles the numerators and denominators of the basic and diluted earnings per share for the period ended September 30, 2024, and 2023:

**Basic earnings per share calculation:**

	Three months ended		Nine months ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Numerator for basic earnings per share:				
Net earnings for the period	\$ 8,960,532	\$ 8,594,640	\$ 26,064,088	\$ 25,828,891
Denominator for basic earnings per share:				
Weighted average shares	35,794,526	34,488,081	34,928,001	34,487,109
Net basic earnings per share	\$ 0.250	\$ 0.249	\$ 0.746	\$ 0.749

**Diluted earnings per share calculation:**

	Three months ended		Nine months ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Numerator for basic earnings per share:				
Net earnings for period	\$ 8,960,532	\$ 8,594,640	\$ 26,064,088	\$ 25,828,891
Interest on convertible debentures	805,760	1,558,148	2,418,202	4,666,245
Net diluted earnings for period	9,766,292	10,152,788	28,482,290	30,495,136
Denominator for basic earnings per share:				
Weighted average shares	35,794,526	34,488,081	34,928,001	34,487,109
Net shares that would be issued:				
Assuming debentures are converted	3,377,831	6,590,946	3,377,831	6,590,946
Diluted weighted average shares	39,172,357	41,079,027	38,305,832	41,078,055
Diluted earnings per share	\$ 0.249	\$ 0.247	\$ 0.744	\$ 0.742

**10. Dividends**

The Corporation intends to make dividend payments to the shareholders on a monthly basis on or about the 15th day of each following month. The operating policies of the Corporation set out that the Corporation intends to distribute to shareholders within 90 days after the year end at least 100% of the net income of the Corporation determined in accordance with the Income Tax Act (Canada), subject to certain adjustments.

For the nine months ended September 30, 2024, the Corporation recorded dividends of \$24,562,104 (2023 – \$24,210,051) to its shareholders. Dividends were \$0.702 per share (2023 – \$0.702 per share).

**11. Related party transactions and balances**

The Corporation's Manager (a company related to certain officers and/or directors of the Corporation) receives an allocation of interest, referred to as the Corporation's joint venture interest arrangement, calculated at 0.75% per annum of the Corporation's daily outstanding performing investment balances. For the three months ended September 30, 2024, this amount was \$1,184,000 (September 30, 2023 – \$1,073,157). For the nine months ended September 30, 2024, this amount was \$3,419,328 (September 30, 2023 – \$3,691,227). Included in accounts payable and accrued liabilities at September 30, 2024 are amounts payable to the Corporation's Manager of \$380,195 (December 31, 2023 – \$384,422).

The Mortgage Banker (a company related to certain officers and/or directors of the Corporation) receives certain fees from the borrowers as follows: loan servicing fees equal to 0.10% per annum on the principal amount of each of the Corporation's investments; 75% of all of the commitment and renewal fees generated from the Corporation's investments; and 25% of all of the special profit income generated from the non-conventional investments after the Corporation has yielded a 10% per annum return on its investments. Interest and fee income of the Corporation is net of the loan servicing fees paid to the Mortgage Banker of approximately \$456,000 for the nine months

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ended September 30, 2024 (September 30, 2023 – \$492,000). The Mortgage Banker also retains all overnight float interest and incidental fees and charges payable by borrowers on the Corporation's investments.

The Corporation's Joint Venture Agreement and Mortgage Banking Agreement contain, respectively, allowances for the payment of termination fees to the Corporation Manager and Mortgage Banker in the event that the respective agreements are either terminated or not renewed.

A significant number of the Corporation's investments are shared with other investors of the Mortgage Banker, which may include members of management of the Mortgage Banker and/or Officers or directors of the Corporation. The Corporation ranks equally with other members of the syndicate as to receipt of principal and income.

Key management compensation:

For the three months ended September 30, 2024, the total directors' fee expenses were \$80,250 (September 30, 2023 – \$80,250). For the nine months ended September 30, 2024, the total director's fee expenses were \$240,750 (September 30, 2023 – \$240,750). Certain key management personnel are also directors of the Corporation and received compensation from the Corporation's Manager. The Directors and Officers held 854,671 shares in the Corporation as at September 30, 2024 (December 31, 2023 – 853,721).

Aggregate compensation paid to key management personnel (including payments to related parties for their recovery of costs), consisted of short-term employee compensation of \$1,055,614 (September 30, 2023 – \$993,692) for the three months ended September 30, 2024 and for the nine months ended September 30, 2024 was \$3,401,652 (September 30, 2023 – \$3,166,558). All compensation was paid by the Corporation's Manager and not by the Corporation.

**12. Interest expense**

	Three months ended		Nine months ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Bank interest expense	\$ 1,038,676	\$ 575,049	\$ 2,927,553	\$ 2,701,109
Debenture interest expense	2,530,362	2,999,091	7,844,821	8,976,653
Interest expense	3,569,038	3,574,140	10,772,374	11,677,762
Deferred finance costs amortization - convertible debentures	(263,577)	(320,269)	(815,064)	(950,362)
Implicit interest rate in excess of coupon rate - convertible debentures	(230,436)	(232,932)	(686,624)	(688,546)
Changes in accrued interest payable	767,162	423,797	762,166	448,394
Cash interest paid	\$ 3,842,187	\$ 3,444,736	\$ 10,032,852	\$ 10,487,248

**13. Contingent liabilities**

The Corporation is involved in certain litigation arising out of the ordinary course of investing in loans. Although such matters cannot be predicted with certainty, management believes the claims are without merit and does not consider the Corporation's exposure to such litigation to have a material impact on these financial statements.

**14. Fair value**

The fair values of amounts receivable, bank indebtedness, credit facility, accounts payable and accrued liabilities, and shareholders dividends payable approximate their carrying values due to their short-term maturities.

The fair value of the investment portfolio approximates its carrying value as the majority of the loans are repayable in full at any time without penalty and generally have floating interest rates. There is no quoted price in an active market for the mortgage and loan investments. The Corporation makes its determinations of fair value based on its assessment of the current lending market for mortgage and loan investments of same or similar terms. As a result, the fair value of mortgage and loan investments is based on Level 3 of the fair value hierarchy.



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The following table presents the changes in related debt investments (at FVTPL) for periods ended September 30, 2024 and December 31, 2023:

Changes to related debt investments at FVTPL	<b>September 30, 2024</b>		December 31, 2023	
<b>Balance, beginning of period</b>	\$	<b>6,581,300</b>	\$	15,592,000
Funding of investments		<b>1,182,850</b>		635,163
Repayments of investments		-		(3,715,000)
Unrealized foreign exchange		<b>321,730</b>		(250,563)
Fair value		<b>(2,678,600)</b>		(5,680,300)
<b>Balance, end of period</b>	<b>\$</b>	<b>5,407,280</b>	<b>\$</b>	<b>6,581,300</b>

The fair values of loans payable approximate their carrying values due to the fact that the majority of the loans are: (i) repayable in full, at any time, upon the repayment of the underlying loan that secures the loan payable, and (ii) have floating interest rates linked to bank prime.

The fair value of convertible debentures, including their conversion option, has been determined based on the closing price of the debentures of the Corporation on the Toronto Stock Exchange for the respective date.

The fair value of marketable securities has been determined based on the closing price of the security of the respective listed entities on the Toronto Stock Exchange for the respective date.

The tables below present the fair values hierarchy of the Corporation's financial instruments as at September 30, 2024 and December 31, 2023 other than our related debt investments as disclosed above. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value:

<b>September 30, 2024</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Convertible debentures	<b>\$ 133,123,936</b>	-	-	<b>\$ 133,123,936</b>

December 31, 2023	Level 1	Level 2	Level 3	Total
Convertible debentures	\$ 147,375,411	-	-	\$ 147,375,411

There were no transfers between level 1, level 2 and level 3 during the nine months ended September 30, 2024, and year ended December 31, 2023.

## 15. Risk management

The Corporation is exposed to the symptoms and effects of global economic conditions and other factors that could adversely affect its business, financial condition, and operating results. Many of these risk factors are beyond the Corporation's direct control. The Corporation Manager and Board of Directors play an active role in monitoring the Corporation's key risks and in determining the policies that are best suited to manage these risks. There has been no change in the process since the previous year.

The Corporation's business activities, including its use of financial instruments, exposes the Corporation to various risks, the most significant of which are interest rate risk, credit and operational risks, and liquidity risk.

(a) Interest rate risk

(i) Interest income risk

A significant portion of the Corporation's investment portfolio comprise investments in short term mortgage loans that generally are repaid by the borrowers in under twenty-four months. The reinvestment of funds received from such repayments are invested at current market interest rates. As such, the weighted average interest rate applicable to the investment portfolio changes with time. This creates an ongoing risk that the weighted average interest rate on the investment portfolio will decrease, which will have a negative impact on the Corporation's interest income and net profit. To help mitigate this risk most of the Corporation's investments have floating interest rate with a fixed floor thereby taking advantage of rising rates but limiting the downside risk of falling rates.

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(ii) Interest expense risk

The Corporation's floating-rate debt comprises bank indebtedness and credit facility, with each bearing interest based on bank prime and/or based on short term bankers' acceptance interest rates as a benchmark.

At September 30, 2024, if interest rates at that date had been 100 basis points lower or higher, with all other variables held constant, comprehensive income and equity for the year would be affected as follows:

<b>Financial assets:</b>	<b>Carrying Value</b>	<b>-1%</b>	<b>+1%</b>
Amounts receivable and prepaid expenses	\$ 7,427,861	\$ -	\$ -
Investment portfolio	612,706,113	(1,260,945)	3,271,434
<b>Financial liabilities:</b>			
Bank indebtedness	10,987,838	109,878	(109,878)
Credit facility	43,505,006	435,050	(435,050)
Accounts payable and accrued liabilities	4,746,516	-	-
Shareholders' dividends payable	2,865,235	-	-
Convertible debentures	133,123,936	-	-
<b>Total change</b>		<b>\$ (716,017)</b>	<b>\$ 2,726,506</b>

(b) Credit and operational risks

Credit risk is the possibility that a borrower under one of the mortgages comprising the investment portfolio, may be unable to honour the debt commitment as a result of a negative change in the borrowers' financial position or market conditions that could result in a loss to the Corporation.

Any instability in the real estate sector or an adverse change in economic conditions in Canada could result in declines in the value of real property securing the Corporation's investments. There have been significant increases in real estate values in various sectors of the Canadian market over the past few years. A correction or revaluation of real estate in such sectors will result in a reduction in values of the real estate securing mortgage loans that comprise the Corporation's investment portfolio. This could result in impairments in the mortgage loans or loan losses in the event the real estate security has to be realized upon by the lender. The Corporation's maximum exposure to credit risk is represented by the carrying values of amounts receivable and the investment portfolio. The Corporation minimizes its credit risk by ensuring that the collateral value of the security fully protects first, second and subsequent mortgage advances and that there is a viable exit strategy for each loan. In addition, the Corporation limits its concentration risk by diversifying its investment portfolio by way of location, property type, loan to value, maximum loan amount on any one property and maximum loan amounts to one borrower.

(c) Liquidity risk

Liquidity risk is the risk that the Corporation will encounter difficulty in meeting its financial obligations as they become due.

The Corporation's liquidity requirements relate to its obligations under its bank indebtedness, loans payable, convertible debentures, and its obligations to make future advances under its existing portfolio. Liquidity risk is managed by ensuring that the sum of (i) availability under the Corporation's bank borrowing line, (ii) the sourcing of other borrowing facilities, and (iii) projected repayments under the existing investment portfolio, exceeds projected needs (including funding of further advances under existing and new investments).

As at September 30, 2024, the Corporation had not utilized its full leverage availability, being a guideline of 50% of its first mortgage investments. Unadvanced committed funds under the existing investment portfolio amounted to \$145,065,421 as at September 30, 2024 (December 31, 2023 – \$154,832,754). These commitments are anticipated to be funded from the Corporation's syndicate credit facility and borrower repayments.

The Corporation has a committed revolving syndicate credit facilities with The Toronto – Dominion Bank, as administrative agent, and the lenders party thereto, of \$180 million to fund the timing differences between investment advances and investment repayments with a maturity date of January 17, 2026.

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In the current economic climate and capital market conditions, there are no assurances that the bank borrowing line will be renewed or that it could be replaced with another lender if not renewed. If it is not extended at maturity, repayments under the Corporation's investment portfolio would be utilized to repay the bank indebtedness. There are limitations in the availability of funds under the revolving credit facility. The Corporation's investments are predominantly short-term in nature, and as such, the continual repayment by borrowers of existing investments creates liquidity for ongoing investments and funding commitments. Loans payable, when implemented, relate to borrowings on specific investments within the Corporation's portfolio and only have to be repaid once the specific loan is paid out by the borrower.

If the Corporation is unable to continue to have access to its bank borrowing line and credit facility, the size of the Corporation's investment portfolio will decrease, and the income historically generated through holding a larger portfolio by utilizing leverage will not be earned.

Contractual obligations as at September 30, 2024 are due as follows:

	Total	Less than 1 year	1-3 years	4-7 years
Bank indebtedness	\$ 10,987,838	\$ 10,987,838	\$ -	\$ -
Credit facility	43,505,006	43,505,006	-	-
Accounts payable and accrued liabilities	4,746,516	4,746,516	-	-
Shareholders' dividends payable	2,865,235	2,865,235	-	-
Convertible debentures	139,683,000	25,000,000	24,983,000	89,700,000
Subtotal - Liabilities	201,787,595	87,104,595	24,983,000	89,700,000
Future advances under portfolio	145,065,421	145,065,421	-	-
Liabilities and contractual obligations	\$ 346,853,016	\$ 232,170,016	\$ 24,983,000	\$ 89,700,000

The bank indebtedness and credit facility are liabilities resulting from the funding of the Corporation's investments. Repayment of investments results in a direct and corresponding pay down of the bank indebtedness and/or credit facility. The obligations for future advances under the Corporation's investment portfolio are anticipated to be funded from the Corporation's credit facility and borrower repayments. Upon funding of same, the funded amount forms part of the Corporation's investments.

Future Interest payments on debentures (assuming the amounts remain unchanged) would be \$6,871,565 for less than 1 year, \$9,428,022 for 1 to 3 years and \$5,577,500 for 4 to 7 years.

(d) Capital risk management.

The Corporation defines capital as being the funds raised through the issuance of publicly traded securities of the Corporation. The Corporation's objectives when managing capital/equity are:

- to safeguard the Corporation's ability to continue as a going concern, so that it can continue to provide returns for shareholders, and
- to provide an adequate return to shareholders by obtaining an appropriate amount of debt, commensurate with the level of risk.

The Corporation manages the capital/equity structure and makes adjustments to it in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Corporation may issue new shares or convertible debentures or repay bank indebtedness (if any) and loans payable.

The Corporation's investment guidelines, which can be varied at the discretion of the Board of Directors, incorporate various guidelines and investment operating policies. The Corporation's guidelines include the following: the Corporation (i) will not invest more than 10% of the amount of its capital in any single conventional first mortgage where the loan to value on such loan is less than 60%, (ii) will not invest more than 8% of the amount of its capital in any single conventional first mortgage where the loan to value on such loan is between 60% and 70%, (iii) will not invest more than 5% of the amount of its capital in any single conventional first mortgages where the loan to value on such loan exceeds 70%, (iv) will not invest more than 2.5% of the amount of its capital in any single non-conventional mortgage or conventional investment that is not a first mortgage, and (v) will only borrow funds in order to acquire or invest in investments in amounts up to 60% of the book value of the Corporation's portfolio of conventional first mortgages. Capital is defined as the sum of shareholders' equity plus the face amount of convertible debentures. The Corporation is required by its bank lender to maintain various covenants, including minimum equity amount, interest coverage ratios, indebtedness as a percentage of the performing first mortgage portfolio size, and indebtedness to total assets. The Corporation is in compliance with all such bank covenants.

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(e) Currency risk

Currency risk is the risk that the fair value or future cash flows of the Corporation's foreign currency-denominated investments and cash and cash equivalents will fluctuate based on changes in foreign currency exchange rates. Consequently, the Corporation is subject to currency fluctuations that may impact its financial position and results of operations. The Corporation manages its currency risk on its investments by borrowing the same amount as the investment in the same currency. As a result, a 1% change in the exchange rate of the Canadian dollar against the US dollar will not result in a significant change to the net income and comprehensive income and equity.

**16. Supplementary information**

The following table reconciles the changes in cash flows from financing activities for loans payable and convertible debentures:

	<b>Credit facility</b>	<b>Convertible Debentures</b>
<b>Balance at January 1, 2024</b>	\$ 24,678,301	\$ 158,122,248
Financing cash flow activities:		
Draw on credit facility	18,826,705	-
Repayment and conversions of convertible debentures	-	(26,500,000)
<b>Total cash flow from financing activities</b>	<b>43,505,006</b>	<b>131,622,248</b>
Financing non-cash activities:		
Implicit interest rate in excess of coupon rate (note 14)	-	686,624
Deferred finance cost amortization (note 14)	-	815,064
<b>Total non-cash flow financing activities</b>	<b>-</b>	<b>1,504,688</b>
<b>Balance at September 30, 2024</b>	<b>\$ 43,505,006</b>	<b>\$ 133,123,936</b>

**17. Subsequent events**

On October 7, 2024, the maturity of the Revolving Committed Operating Facility was extended to October 7, 2026, and its limit was increased from \$180 million to \$205 million.