# FIRM CAPITAL MORTGAGE INVESTMENT CORPORATION (TSX: FC) SAFETY & LIQUIDITY

OCTOBER 31, 2024 | YIELD: 8.76%\*



## **INVESTMENT HIGHLIGHTS**

- TTM Yield of 8.76%\* Per Annum
- Attractive and Stable Monthly Cash Dividends
- Experienced Board and Management Team
- · Conservative Operating Strategy
- IPO/Inception Date: October 1999

# **BENEFITS TO SHAREHOLDERS**

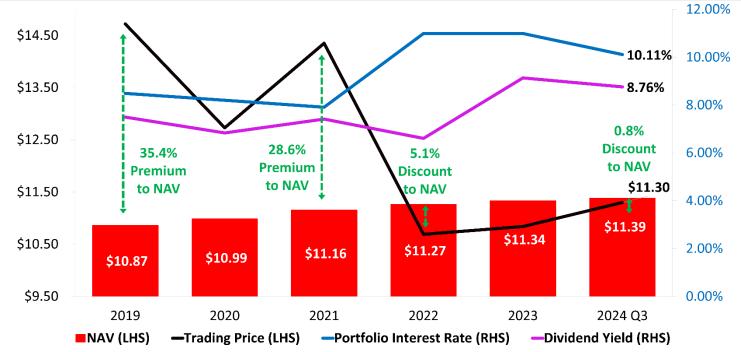
- Management Compensation based on Performance
- Liquidity (TSX: FC)
- · Safety Strong Balance Sheet
- Monthly Dividends of \$0.078/Share
- Special Top-Up Dividend of \$0.054/Share Declared for Dec. 31, 2023 Year-End
- Diversified Investment Portfolio with Exposure Restrictions

INVESTMENT PORTFOLIO HIGHLIGHTS OCTOBER 31, 2024			
Investment Portfolio	\$620,232,741		
Percentage First Mortgages	89%		
Investments	284		
Market Capitalization*	\$415 million		
Shares Outstanding	36.7 million		
Monthly Trading Volume	1,544,410		

FINANCIAL HIGHLIGHTS Q3 2024				
Income for the Quarter	\$8,960,532			
Income per Share	\$0.250			
Dividends per Share	\$0.468			
Annual Return based on a Month End Average Shareholders' Equity	8.97%			
Debt as a percentage of Investments	31%			

\*Yield based on the October 31, 2024 closing price of \$11.30.

# TRADE HISTORY & NET ASSET VALUE ("NAV")



Note: Trading Price of \$11.30 is as at October 31, 2024; NAV of \$11.39/Share is as at Q3/2024; Portfolio Interest Rate of 10.11% is as at October 31, 2024; TTM dividend yield of 8.76% is as at October 31, 2024; YTD dividend yield is the LTM yield; "LHS" is left hand side; "RHS" is right hand side.



To request more information, an Investor Package or a referral to an Investment Advisor, please contact:

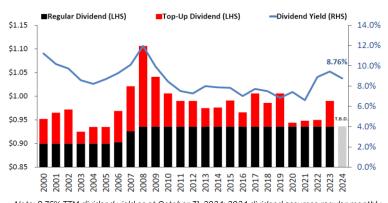
# **BUSINESS OVERVIEW**

As a mortgage investment corporation, the Corporation is a non-bank provider of short term real estate financing. The Corporation generates interest, fees and income from investments in a portfolio of mortgage loans and generates stable dividends for shareholders.

The Company currently pays regular monthly dividends of \$0.078 per Share. Each December a declaration is made for the excess undistributed income earned during the year and distributed to Shareholders. The Company paid dividends to Shareholders of \$0.990 per share in 2023, \$0.950 per share for 2022, \$0.948 per share for 2021, \$0.944 per share for 2020.

As of October 31, 2024, the Company's gross total mortgage portfolio is in the amount of \$620,232,741 consisting of 284 mortgages and investments, with an average gross investment size of approximately \$2.2 million. The Investment Portfolio has a weighted average portfolio interest rate of 10.11% or 686 basis points over the yield to maturity on one-year Government of Canada treasury bills as at October 31, 2024 (3.25%).

### STABLE DIVIDENDS PLUS TOP-UP DIVIDEND SINCE 2000



Note: 8.76% TTM dividend yield as at October 31, 2024; 2024 dividend assumes regular monthly dividends of \$0.078/share: "LHS" is left hand side: "RHS" is right hand side

# **PUBLIC MIC VS. PRIVATE MORTGAGE** SYNDICATION INVESTMENTS

### **ADVANTAGES TO A PUBLIC MIC:**

- · Safety & Liquidity
- Diversified portfolio of investments
- Governance policies
- Rigid Investment & Operating polices
- Independent Investment Committee and Board of Directors
- Wide basket of mortgage investments concentration limits
- Monthly Dividends from a Portfolio of Investments, not a single mortgage

## **RISK MANAGEMENT POLICES:**

- Maximum single first mortgage is restricted to between 5% and 10% of capital, depending on loan to value\*
- Maximum single non-first mortgage 2.5% of capital\*
- Independent Investment Committee required on each investment over \$1M
- Restrictions on the amount of non-first mortgage investments
- Compensation to management 100% tied into performance of the mortgage portfolio
- Co-investment by management
- Syndicated portfolio to diversify risk
- Internalized Credit Manager

## **INVESTOR ADVANTAGES:**

- Liquidity; not tied into the maturity date of a private mortgage
- Shares can be margined to raise funds
- Share in a diversified portfolio with loan loss reserves
- Established governance practices

\*Capital is based on the total paid up Shareholders' Equity and Convertible dehentures

# FIRM CAPITAL SENIOR MANAGEMENT & BOARD OF DIRECTORS

Officers & Management Team.

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Eli Dadouch	Jonathan Mair, CPA, CA	Sandy Poklar, CPA, CA	Ryan M. Lim, CPA, CA
President & CEO	EVP & COO	EVP & Managing Director, Finance	CFO
Victoria Granovski Secretary & SVP, Credit & Equity (Capital)	Michael Warner SVP, Mortgage Lending		

Board of Directors:

Stanley Goldfarb, FCPA, FCA Chairman & Independent Director	Morris Fischtein Independent Director	Anthony Heller Independent Director	Larry Shulman, CPA, CA Independent Director
Keith Ray, CPA, CA Independent Director	Geoffrey Bledin, CPA, CA Independent Director	The Honourable Francis (Frank) J.C. Newbould Independent Director	The Honourable Joe Oliver, PC Independent Director
Eli Dadouch Director	Jonathan Mair, CPA, CA Director	Victoria Granovski Director	Michael Warner Director

