

# REPORT TO UNITHOLDERS

SECOND QUARTER 2024 JUNE 30, 2024





# MD&A

MANAGEMENT DISCUSSION AND ANALYSIS

SECOND QUARTER 2024 JUNE 30, 2024



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#### PART I

The following management's discussion and analysis ("MD&A") of the financial condition and results of operations of Firm Capital Property Trust ("FCPT" or the "Trust") should be read in conjunction with the Trust's unaudited condensed consolidated interim financial statements for the three and six months ended June 30, 2024 and June 30, 2023 and audited consolidated financial statements for the years ended December 31, 2023 and December 31, 2022. This MD&A has been prepared taking into account material transactions and events up to and including August 6, 2024. Additional information about the Trust has been filed with applicable Canadian securities regulatory authorities and is available at www.sedar.com or on our web site at www.firmcapital.com.

#### FORWARD-LOOKING DISCLAIMER

Certain information included in this MD&A contains forward-looking statements within the meaning of applicable securities laws including, among others, statements concerning our 2024 objectives and our strategies to achieve those objectives, as well as statements with respect to management's beliefs, estimates, and intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations that are not historical facts. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "expect", "intent", "estimate", "anticipate", "believe", "should", "plans" or "continue" or similar expressions suggesting future outcomes or events. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management.

These statements are not guarantees of future performance and are based on our estimates and assumptions that are subject to risks and uncertainties, including those described below in this MD&A under Risks and Uncertainties, which could cause our actual results to differ materially from the forward-looking statements contained in this MD&A. Such risk factors include, but are not limited to, risks associated with real property ownership, availability of cash flow, general uninsured losses, future property acquisitions, environmental matters, tax related matters, debt financing, unitholder liability, potential conflicts of interest, potential dilution, reliance on key personnel, changes in legislation and changes in the tax treatment of trusts. The Trust cannot assure investors that actual results will be consistent with any forward-looking statements and the Trust assumes no obligation to update or revise such forward-looking statements to reflect actual events or new circumstances. All forward-looking statements contained in this MD&A are qualified by this cautionary statement. Although the forward-looking information contained in this MD&A is based upon what management believes are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements.

Except as required by applicable law, the Trust undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

#### **BASIS OF PRESENTATION**

FCPT has adopted International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board as its basis of financial reporting. The Trust's reporting currency is the Canadian dollar.

Certain financial information presented in this MD&A reflects certain non-IFRS financial measures, which include Net Operating Income ("NOI"), Earnings Before Interest, Taxes, Depreciation & Amortization ("EBITDA"), Funds From Operations ("FFO") and Adjusted Funds From Operations ("AFFO"), AFFO Payout Ratio, Net Operating Income on a cash basis ("Cash NOI"), Same-Property Net Operating Income ("SP-NOI") and Debt/Gross Book Value ("GBV") (each as defined below). These measures are commonly used by real estate investment trusts as useful metrics for measuring performance and/or cash flows, however, they do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures

presented by other real estate investment trusts. The Trust believes that FFO is an important measure to evaluate operating performance, AFFO is an important measure of cash available for distribution and, NOI is an important measure of operating performance. "GAAP" means generally accepted accounting principles described by the Chartered Professional Accountants Canada ("CPA") Handbook - Accounting, which are applicable as at the date on which any calculation using GAAP is to be made. As a public entity, the Trust applies IFRS as described in Part I of the CPA Handbook - Accounting.

Occupancy rate represents the total square footage leased as a percentage of the total amount of square footage owned. Leased properties consist solely of those units that are occupied by a tenant at the given date.

NOI is a term used by industry analysts, investors, trusts, and management to measure operating performance of Canadian real estate investment trusts. NOI represents rental revenue from properties less repairs and maintenance, insurance, utilities, property management, property taxes, bad debt, and other property operating costs. NOI excludes certain expenses included in the determination of net income such as interest, amortization, corporate overhead and taxes.

Same-Property NOI is a term used by industry analysts, investors, trusts, and management to measure operating performance of Canadian real estate investment trusts. Same-Property NOI represents rental revenue from properties less repairs and maintenance, insurance, utilities, property management, property taxes, bad debt, and other property operating costs on properties owned for at least one full year. Same-Property NOI excludes certain expenses included in the determination of net income such as interest, amortization, corporate overhead and taxes.

Net income (loss) before other income (expenses) is a measure that the Trust uses in order to present the key operations and administration of the Trust, excluding special items. Items that are excluded from this total and are presented in other income include transaction costs, fair value adjustments of investment properties, and gain (loss) on dispositions.

Funds From Operations ("**FFO**") is a term used to evaluate operating performance, but is not indicative of funds available to meet the Trust's cash requirements. The Trust calculates FFO in accordance with the guidelines set out by the Real Property Association of Canada ("**RealPAC**"), as issued in January 2022 for entities adopting IFRS. FFO is defined as net income before fair value gains/losses on real estate properties, gains/losses on the disposition of real estate properties, deferred income taxes, performance fee attributed to gains and certain other non-cash adjustments.

Adjusted Funds from Operations ("AFFO") is a term used as a non-IFRS financial measure by most Canadian real estate investment trusts but should not be considered as an alternative to net income, cash flows from operations, or any other measure prescribed under IFRS. Unlike RealPac, who considers AFFO to be a useful measure of cash available for distributions. AFFO is calculated largely in accordance with the guidelines set out by RealPAC and is defined as FFO less adjustments for non-cash items such as straight-line rent, free rent and noncash interest expense as well as normalized capital expenditures, tenant inducements and leasing charges. However, under RealPAC guidance, unit-based compensation expense (recovery) is included as part of AFFO, but the Trust excludes this amount and the Trust includes gains and losses on the sale of real estate properties calculated as gross proceeds less the actual cost of real estate including capitalized additions ("Gain on Sales").

FFO Payout Ratio is defined as Distributions Declared divided by FFO. AFFO Payout Ratio is defined as Distributions Declared divided by AFFO.

NOI, EBITDA, FFO, AFFO, FFO Payout Ratio, AFFO Payout Ratio and Debt/GBV should not be construed as alternatives to net income or cash flows from operating activities determined in accordance with IFRS. NOI, FFO and AFFO are not intended to represent operating profits for the period, or from a property, nor should any of these measures be viewed as an alternative to net income, cash flow from operating activities or other measures of financial performance calculated in accordance with IFRS. Readers should be further cautioned

that NOI, EBITDA, FFO, AFFO, FFO Payout Ratio, AFFO Payout Ratio and Debt/GBV as calculated by the Trust may not be comparable to similar measures presented by other issuers.

("TIs/LCs") are defined as Tenant Inducements, Leasing Charges and Capital Expenditures. The Trust bases its calculation of TIs/LCs reserve at an estimated 2.5% of Net Operating Income or NOI, which is senior managements' best estimate in operating real estate of the type that the Trust owns and operates.

## **PART II**

### **SECOND QUARTER HIGHLIGHTS**

The following table outlines the changes in a few key operating and financial metrics on a three and six month basis.

•	Th	ree Months		Six	Months Ended	
	Jun 30, 2024	Jun 30, 2023	Change	Jun 30, 2024	Jun 30, 2023	Change
Rental Revenue	\$ 15,086,655	\$ 14,094,375	7%	\$ 30,099,828	\$ 28,303,583	6%
NOI - IFRS Basis	9,657,575	9,079,864	6%	18,929,167	18,302,880	3%
NOI - Cash Basis	9,704,051	9,051,925	7%	19,118,963	18,205,008	5%
Same-Property NOI	9,640,953	8,775,439	10%	18,743,364	17,587,848	7%
Net Income (loss)	8,884,882	5,571,772	59%	18,769,721	10,968,284	71%
FFO	4,719,175	4,330,951	9%	9,271,815	8,816,988	5%
AFFO	4,592,570	3,756,800	22%	9,036,710	7,756,037	17%
Total Assets				645,870,632	641,277,417	1%
Total Mortgages				314,222,880	310,792,107	1%
Credit Facility				19,600,000	23,499,985	(17%)
Unitholders' Equity				300,862,566	296,890,636	1%
Units Outstanding (000s)				36,926	36,925	0%
FFO Per Unit	\$0.128	\$0.117	9%	\$0.251	\$0.238	6%
AFFO Per Unit	\$0.124	\$0.102	22%	\$0.245	\$0.210	17%
Distributions Per Unit	\$0.130	\$0.130	0%	\$0.260	\$0.260	0%
FFO Payout Ratio	102%	111%		104%	109%	(546) bps
AFFO Payout Ratio	105%	128%		106%	124%	(1,777) bps
Wtd. Avg. Int. Rate - Mort. Debt				4.2%	4.1%	10 bps
Debt to GBV				52%	52%	(31) bps
GLA - Commercial, SF				2,545,843	2,557,010	0%
Units - Multi-Res				599	599	0%
Units - MHCs				537	536	0%
Occupancy - Commercial				95.8%	96.0%	(20) bps
Occupancy - Multi-Res				99.7%	97.1%	260 bps
Occupancy MHCs				100.0%	99.8%	20 bps
Rent PSF - Retail				\$19.10	\$18.45	4%
Rent PSF - Industrial				\$8.50	\$8.07	5%
Rent per month - Multi-Res				\$1,453	\$1,331	9%
Rent per month - MHCs				\$633	\$587	8%

Significant highlights for the second quarter include:

- Net income for the three months ended June 30, 2024 and 2023 was \$8.9 million and \$5.6 million respectively. Income before fair value adjustments for the three months ended June 30, 2024 and 2023 was \$4.8 million and \$4.0 million respectively, a 20% increase.
- \$7.71 NAV/unit, a 1.2% increase over Q1/2024.
- NOI for the three months ended June 30, 2024 was \$9.7 million, a 6.4% increase on a YoY basis. NOI on a cash basis also increased 7.2% YoY.
- Same property NOI increased 10% over Q2/2023.
- AFFO for Q2/2024 increased by 22% to \$4.6 million over Q2/2023.
- AFFO per Unit for Q2/2024 increased by 22% to \$0.124 over Q2/2023.
- AFFO Payout Ratio improved to 105% for Q2/2024, compared to the 128% for Q2/2023.
- Commercial occupancy was 95.8%, Multi-Residential occupancy was 99.7%, while Manufactured Homes Communities occupancy was 100% at June 30, 2024.
- Conservative leverage profile with Debt / GBV at 52% at June 30, 2024 and June 30, 2023.
- On May 9, 2024, the Trust closed on the refinancing of a first mortgage with a Canadian Chartered Bank on properties within the FCR Retail Portfolio for \$110 million. Terms of the mortgage are fixed at 5.43%, 10 year term, and a 30 year amortization with a maturity date of May 9, 2024. The Trust has a 50% interest in the mortgage.

#### **Same-Property Performance**

Same-Property NOI increased 10% and 7% for the three and six months ended June 30, 2024 over the three and six months ended June 30, 2023 respectively.

_	Three Months			Six M	onths Ended	
_	Jun 30, 2024	Jun 30, 2023	Change	Jun 30, 2024	Jun 30, 2023	Change
Rental Revenue	14,686,876	13,494,480	9%	29,037,611	27,015,090	7%
Property Operating Expenses	(5,045,923)	(4,719,041)	7%	(10,294,247)	(9,427,242)	9%
NOI - IFRS Basis	9,640,953	8,775,439	10%	18,743,364	17,587,848	7%

#### **Portfolio Occupancy**

The Trust portfolio continues to maintain high occupancy across all asset classes.

Period ended		Occupancy		
	Retail	Industrial	Mult-Res	MHCs
June 30, 2023	97.2%	95.4%	97.1%	99.8%
March 31, 2024	96.2%	94.5%	99.1%	100.0%
June 30, 2024	95.8%	95.5%	99.7%	100.0%

#### **Distributions Declared**

On August 6, 2024, the Trust declared and approved monthly distributions in the amount of \$0.04333 per Trust Unit for Unitholders of record on October 31, 2024, November 29, 2024 and December 31, 2024, payable on or about November 15, 2024, December 16, 2024, and January 15, 2025, respectively.

#### **OUTLOOK & CURRENT BUSINESS ENVIRONMENT**

Moving forward, we will continue to monitor and assess the segments of the economy that affect our performance. The current inflationary environment, which has shown some signs of moderating within the current economic environment, continues to place inflationary pressures. Inflation is still expected to remain above the central bank's target rate well into 2024. While the Bank of Canada is expected to continue the easing cycle with two more expected rate cuts this year, they are not signaling how far interest rates will be decreased and at what frequency. While the current interest rate environment continues to have a short-term impact to our cash flow, we believe this is offset over time by increased revenues through rising rental rates across most of our portfolio. While the industrial markets in Canada have generally cooled off, we continue to see strong demand and higher rental rates on renewals across our Ontario and Quebec industrial portfolios. The Trust's in place rental rates are still significantly below prevailing market rates across these portfolios. Also, we continue to see strong demand for space across our convenience retail portfolio that is generating increasing cash flow. Even in the current interest rate environment, mortgage interest rates are still extremely attractive and only slightly above our average mortgage current face interest rates across the portfolio.

Although the current inflationary macro environment has shown some early-stage signs of reversing, the rapid rise in interest rates that began in 2022 continues to present a challenging environment for the Trust. This has led to a decrease in the Trust's IFRS real estate valuations from a Net Asset Value or NAV all-time high of \$8.24/Unit at Q4/2021. The Trust increased cap rates in 2023 across our retail and industrial portfolio to reflect market conditions, however the growth in NOI across our assets has offset some of this increase. As a comparison, NAV has increased slightly from \$7.48/Unit as at Q4/2023 to \$7.71/Unit at the end of Q2/2024 predominately due to an increase in the fair value of the investment properties. The Trust has increased its liquidity in the first two quarters of 2024 through higher loan proceeds on mortgage refinancings, and has sufficient capital to meet our operational needs through 2024, as well as fund potential acquisitions and development projects. Maintaining a leverage ratio that is appropriate for the Trust is an essential part of our long-term strategy. At the end of Q2/2024, the Trust had an overall conservative leverage ratio of 52%, slightly below our desired range of 55% to 65%. Currently, the Trust has been successful in refinancing its maturing mortgages and has been able to increase the principal on those mortgages that will reduce our revolving credit facilities and enhance the Trust's liquidity. As always, management is focused on proactively managing the Trust's finance costs.

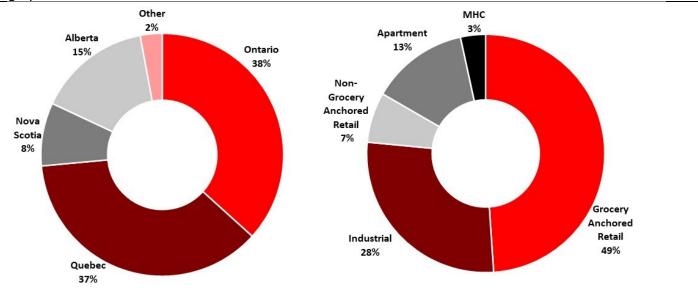
Management continues to assess its asset portfolio. The Trust will focus its near-term acquisition efforts on the Canadian industrial and multi-residential sectors as well as continue to slowly reduce its exposure to its non-core retail assets when opportunities exist to create a more balanced property portfolio as demonstrated by the sales and acquisitions completed in 2023 and 2024. The Trust expects to grow its asset base predominantly through acquisitions during 2024, albeit at a slower rate than has historically been the case.

#### **PART III**

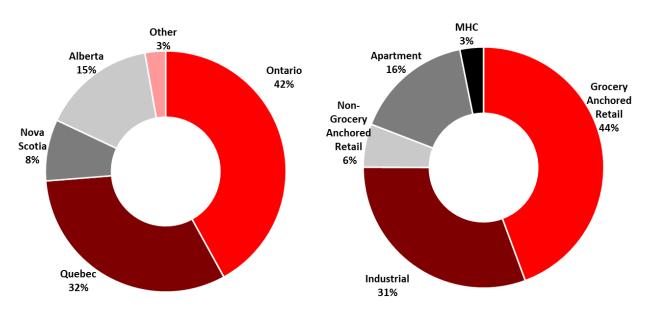
#### **OVERVIEW OF FCPT**

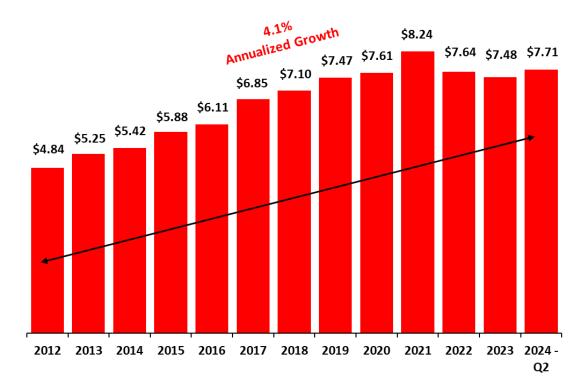
As at June 30, 2024, FCPT's portfolio consists of 64 commercial properties with a total GLA of 2,545,843 square feet, five Multi-Residential complexes comprised of 599 units and four Manufactured Homes Communities comprised of 537 units.

Geographical and Asset Class Portfolio Diversification based on NOI

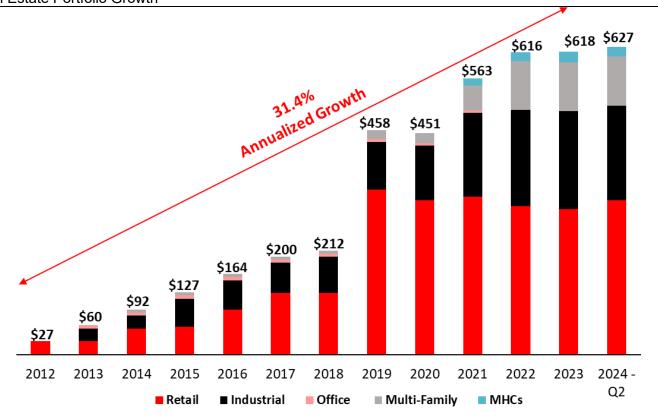


#### Geographical and Asset Class Portfolio Diversification based on Investment Property Value







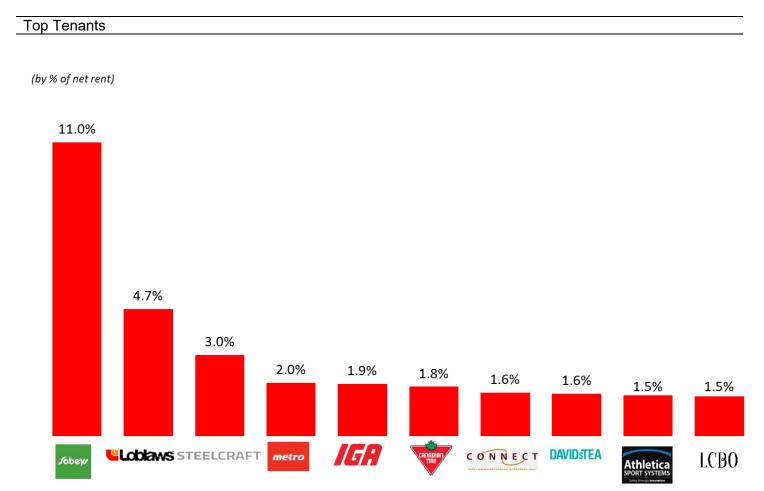


<sup>\*</sup>Includes Assets Held for Sale

#### **Top 10 Tenants**

FCPT's tenant base includes a diverse and established group of companies that represent many of Canada's established businesses. The Trust strives for stability in its revenue stream, while diversifying its revenue sources and avoiding dependence on any single tenant. The portfolio is well diversified by tenant profile with no tenant currently accounting for more than 11.0% of total net rent.

Further, the top 10 tenants account for 30.6% of total net rent.



#### Strategy

Firm Capital Property Trust is focused on creating long-term value for Unitholders, through capital preservation and disciplined investing to achieve stable distributable income. In partnership with management and industry leaders, the Trust's plan is to own as well as co-own a diversified property portfolio of multi-residential, flex industrial, net lease convenience retail and manufactured home communities.

In addition to stand alone accretive acquisitions, the Trust will make joint acquisitions with strong financial partners. Firm Capital Realty Partners Inc., through a structure focused on an alignment of interests with the Trust sources, syndicates and also property and asset managed investments on behalf of the Trust.

#### **PROPERTY PORTFOLIO**

		Occupancy				
Property	Gross Leasable Area	Q2/2024	Q1/2024	Q4/2023	Q3/2023	
Retail						
Bridgewater, Nova Scotia	46,903	100.0%	100.0%	100.0%	100.0%	
Brampton, Ontario	36,137	100.0%	100.0%	95.7%	100.0%	
Moncton, New Brunswick	16,382	87.4%	87.4%	87.4%	87.4%	
Guelph, Ontario	115,742	100.0%	100.0%	100.0%	100.0%	
Centre Ice Retail Portfolio	9,778	82.6%	82.6%	87.4%	89.8%	
Crombie Joint Venture Properties						
8118 - 188 Ave NE, Edmonton, Alberta	22,154	100.0%	100.0%	100.0%	100.0%	
Forest Hills, Cole Harbour, Dartmouth, Nova Scotia	21,793	100.0%	100.0%	100.0%	100.0%	
Russell Lake, Dartmouth, Nova Scotia	33,725	100.0%	100.0%	100.0%	100.0%	
2915 - 13th Ave, Regina, Saskatchewan	20,359	100.0%	100.0%	100.0%	100.0%	
University Park, Regina, Saskatchewan	18,610	100.0%	100.0%	100.0%	100.0%	
409 Bayfield Street, Barrie, Ontario	23,871	100.0%	100.0%	100.0%	100.0%	
1 Westminster Ave N, Montreal, Quebec	5,240	100.0%	100.0%	100.0%	100.0%	
First Capital Joint Venture Properties						
The Whitby Mall, Whitby, Ontario	150,735	81.2%	80.7%	90.8%	91.3%	
Thickson Place, Whitby, Ontario	41,928	100.0%	100.0%	100.0%	100.0%	
901 Eglington Ave, Toronto, Ontario	9,034	100.0%	100.0%	100.0%	100.0%	
Gloucester City Centre, Ottawa, Ontario	184,654	96.6%	96.6%	96.3%	96.4%	
Merivale Mall, Ottawa, Ontario	109,399	95.1%	96.3%	94.9%	94.7%	
Galeries Bring Foot, Repentigny, Quebec	65,352	100.0%	100.0%	100.0%	100.0%	
Galeries Brien East, Repentigny, Quebec Galeries Brien West, Repentigny, Quebec	4,435 26,166	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	84.0% 100.0%	
Carrefour du Plateau, Gatineau, Quebec	121,072	100.0%	100.0%	100.0%	100.0%	
Gateway Village, St. Albert, Alberta	52,757	100.0%	100.0%	100.0%	100.0%	
Total / Weighted Average	1,136,223	96.1%	96.2%	97.2%	97.4%	
Industrial						
Montreal, Quebec	612,400	98.7%	97.4%	93.7%	96.0%	
Waterloo, Ontario	360,232	89.6%	89.0%	98.5%	100.0%	
Edmonton, Alberta	245,115	93.9%	92.9%	89.8%	87.5%	
Woodstock, Ontario	66,381	100.0%	100.0%	100.0%	100.0%	
Stratford, Ontario	125,493	100.0%	100.0%	100.0%	100.0%	
Total / Weighted Average	1,409,620	95.5%	94.5%	95.9%	95.2%	
Commercial Total / Weighted Average	2,545,843	95.8%	95.2%	96.5%	95.9%	
Multi-Residential	Units					
Ottawa, Ontario	135	97.8%	97.8%	94.1%	89.6%	
Dartmouth, Nova Scotia	69	100.0%	100.0%	98.6%	100.0%	
Lower Sackville, Nova Scotia	132	100.0%	99.2%	98.5%	99.2%	
Edmonton, Alberta	128	100.0%	100.0%	94.5%	96.1%	
Pointe-Claire, Quebec	135	100.0%	98.5%	98.0%	95.0%	
Total / Weighted Average	599	99.7%	99.1%	96.9%	96.0%	
Manufactured Homes Communities						
Calgary, Alberta	181	100.0%	100.0%	100.0%	100.0%	
McGregor, Ontario	242	100.0%	100.0%	100.0%	99.6%	
Peterborough, Ontario	56	100.0%	100.0%	100.0%	100.0%	
Trenton, Ontario	58	100.0%	100.0%	100.0%	98.3%	
Total / Weighted Average	537	100.0%	100.0%	100.0%	99.6%	

**Commercial:** As at June 30, 2024 commercial occupancy was 95.8% which is a 60 bps increase from Q1/2024. The increase was largely due to occupancy increased within our Montreal Industrial portfolio.

**Multi-Residential:** As at June 30, 2024 multi-residential occupancy was 99.7% or 60bps higher than Q1/2024. The increase was largely due to increases in the Lower Sackville and Pointe-Claire properties.

MHCs: The occupancy rate of the MHC portfolio remained consistently strong at 100% since Q1/2024.

#### **SUMMARY OF SELECTED QUARTERLY INFORMATION**

This table highlights the changes in various operating and financial metrics over the most recently completed eight quarters, and is reflective of the timing of acquisitions, divestitures, re-development, leasing and maintenance expenditures and the effect of measuring investment properties at fair value under IFRS. Similarly, mortgages, debentures, construction loans and bank debt reflect financing activities relating to asset additions and debt retirement using surplus cash, which serve to increase FFO in the future. Property rental revenue, FFO, and AFFO are reflective of changes in the underlying income-producing asset base and changing leverage. These measures demonstrate sequential volatility from time to time due to non-recurring items, lease termination income, and expense reimbursement or recovery limitations for anchor or major tenants in the retail portfolio.

Selected quarterly information	Q2/24	Q1/24	Q4/23	Q3/23	Q2/23	Q1/23	Q4/22	Q3/22
Property rental revenue	\$15,086,655	\$15,013,173	\$14,544,449	\$14,660,059	\$14,094,375	\$14,209,208	\$14,245,157	\$13,278,554
Net operating income	9,657,575	9,271,592	9,451,214	8,973,397	9,079,864	9,223,016	9,165,483	8,985,669
Net income	8,884,882	9,884,839	6,809,718	(2,410,181)	5,571,495	5,396,789	8,663,638	5,132,990
Funds from operations	4,719,175	4,552,640	5,253,312	4,557,150	4,330,951	4,486,037	4,539,705	5,227,250
Adjusted funds from operations	4,592,570	4,444,140	4,739,112	4,204,994	3,756,800	3,999,237	4,280,543	4,049,626
Total assets	645,870,632	639,407,795	637,378,171	636,559,566	641,277,417	638,658,302	633,898,464	631,403,138
Total mortgages	314,222,880	307,886,051	303,792,112	307,944,797	310,792,107	305,337,204	306,781,314	306,310,058
Unitholders' equity (net book value)	300,862,566	296,777,652	291,692,787	289,681,777	296,890,636	296,584,638	296,513,896	294,428,855
Units o/s at period end (000s)	36,926	36,926	36,926	36,925	36,925	37,011	37,100	37,402
Per unit amounts								
Funds from operations	\$0.128	\$0.123	\$0.142	\$0.123	\$0.117	\$0.121	\$0.122	\$0.139
Adjusted funds from operations	\$0.124	\$0.120	\$0.128	\$0.114	\$0.102	\$0.108	\$0.115	\$0.108
Financial ratios								
FFO Payout Ratio	102%	105%	91%	105%	111%	107%	107%	93%
AFFO Payout Ratio	105%	108%	101%	114%	128%	121%	113%	121%
Wtd. avg. interest rate - mortgage debt	4.2%	3.9%	3.7%	3.7%	4.1%	4.1%	3.8%	3.5%
Debt to GBV	52%	52%	53%	53%	52%	52%	51%	51%
Operating stats								
GLA - commercial, SF	2,545,843	2,545,858	2,553,184	2,558,146	2,557,010	2,545,397	2,563,461	2,572,736
Units - Multi-Res	599	599	599	599	599	599	599	599
Units - MHCs	537	537	537	537	536	536	423	423
Occupancy - commercial (period-end)	95.8%	95.2%	96.5%	95.9%	96.0%	97.1%	95.9%	95.1%
Occupancy - Multi-Res (period-end)	99.7%	99.1%	96.9%	96.0%	97.1%	91.9%	90.3%	92.7%
Occupancy - MHCs (period-end)	100.0%	100.0%	100.0%	99.6%	99.8%	99.8%	99.8%	99.5%
Rent PSF - Retail	\$19.10	\$18.96	\$18.81	\$18.54	\$18.45	\$18.30	\$18.43	\$18.54
Rent PSF - Industrial	\$8.50	\$8.33	\$8.16	\$8.12	\$8.07	\$7.86	\$7.60	\$7.37
Rent per month - Multi-Res	\$1,453	\$1,448	\$1,405	\$1,368	\$1,331	\$1,249	\$1,198	\$1,310
Rent per month - MHCs	\$633	\$624	\$612	\$591	\$587	\$580	\$603	\$599

#### **PART IV**

#### **RESULTS OF OPERATIONS**

Included in the following sections is a discussion of the various components of net income, followed by discussions and reconciliations of FFO and AFFO from comparable IFRS measures.

		T	hree Months Ende	ed June 30, 2024
	Trust Wholly Owned	Co-Owned at Proportionate Ownership	Total	Co-Owned at 100%
Net Operating Income		-		
Rental Revenue Property Operating Expenses	\$ 3,019,037 (1,097,609)	\$ 12,067,618 (4,331,471)	\$ 15,086,655 (5,429,080)	\$ 26,324,178 (9,751,021)
	1,921,428	7,736,147	9,657,575	16,573,157
Interest and Other Income	144,823	84,691	229,514	313,801
Expenses:				
Finance Costs General and Administrative	890,936 294,587	2,669,097 1,222,510	3,560,033 1,517,097	5,913,117 2,174,879
	1,185,523	3,891,607	5,077,130	8,087,996
Income Before Fair Value Adjustments	880,728	3,929,231	4,809,959	8,798,962
Fair Value Adjustments:				
Investment Properties	(5,772,024)	9,936,163	4,164,139	10,040,935
Fair Value Gain on Sale of Investment Properties	(00.004)	4,605	4,605	6,579
Unit-based Compensation Recovery	(93,821)	<u>-</u>	(93,821)	(93,821)
Net Income (Loss) and Comprehensive Income (Loss)	\$ (4,985,117)	\$ 13,869,999	\$ 8,884,882	\$ 18,752,655

					Three Months Ended June 30, 2023			
	Tru	st Wholly Owned	_	o-Owned at oportionate Ownership	Total	(	Co-Owned at 100%	
Net Operating Income							_	
Rental Revenue Property Operating Expenses	\$	2,428,844 (874,936)	\$	11,665,531 (4,139,575)	\$ 14,094,375 (5,014,511)	\$	24,894,639 (8,852,419)	
		1,553,908		7,525,956	9,079,864		16,042,220	
Interest and Other Income		84,977		43,509	128,486		175,685	
Expenses:								
Finance Costs		1,056,839		2,894,715	3,951,554		5,934,669	
General and Administrative		252,277		955,425	1,207,702		1,774,286	
		1,309,116		3,850,140	5,159,256		7,708,955	
Income Before Fair Value Adjustments		329,769		3,719,325	4,049,094		8,508,950	
Fair Value Adjustments:								
Investment Properties		(121,206)		1,361,750	1,240,544		2,406,873	
Unit-based Compensation Recovery		281,857		-	281,857		148,933	
Net Income and Comprehensive Income	\$	490,420	\$	5,081,075	\$ 5,571,495	\$	11,064,756	

Six Months Ended June 30, 2024 Co-Owned at **Proportionate Trust Wholly** Co-Owned at Owned Ownership **Total** 100% Net Operating Income \$ 30,099,828 Rental Revenue \$ 6,047,909 \$ 24.051.919 \$ 52,420,225 **Property Operating Expenses** (2,068,676)(9,101,985)(11,170,661)(19,707,219)3,979,233 14,949,934 18,929,167 32,713,006 Interest and Other Income 229,841 129,409 359,250 541,263 Expenses: **Finance Costs** 1,686,353 5,430,476 7,116,829 11,474,690 General and Administrative 3,003,212 616,857 2,386,355 4,707,964 2,303,210 7,816,831 10,120,041 16,182,654 Income Before Fair Value Adjustments 1,905,864 7,262,512 9,168,376 17,071,615 Fair Value Adjustments: **Investment Properties** (5,585,126)15,070,964 9,485,838 20,252,156 Fair Value Gain on Sale of Investment Properties 217,088 217,088 310,126

(101,581)

\$ 22,550,564

\$ (3,780,843)

(101,581)

\$ 18,769,721

(101,581)

\$ 37,532,316

			Six Months En	ded June 30, 2023
	Trust Wholly Owned	Co-Owned at Proportionate Ownership	Total	Co-Owned at 100%
Net Operating Income				
Rental Revenue Property Operating Expenses	\$ 5,134,051 (1,790,709)	\$ 23,169,532 (8,209,994)	\$ 28,303,583 (10,000,703)	\$ 49,789,040 (17,611,199)
	3,343,342	14,959,538	18,302,880	32,177,841
Interest and Other Income	167,694	95,469	263,163	360,890
Expenses:				
Finance Costs	2,058,986	5,662,428	7,721,414	10,950,421
General and Administrative	543,292	1,915,139	2,458,431	2,038,198
	2,602,278	7,577,567	10,179,845	12,988,619
Income Before Fair Value Adjustments	908,758	7,477,440	8,386,198	19,550,112
Fair Value Adjustments:				
Investment Properties	(132,371)	2,283,667	2,151,296	4,664,630
Unit-based Compensation Recovery	`430,790	-	430,790	430,790
Net Income and Comprehensive Income	\$ 1,207,177	\$ 9,761,107	\$ 10,968,284	\$ 24,645,532

#### **Rental Revenue**

Unit-based Compensation Recovery

(Loss)

Net Income (Loss) and Comprehensive Income

Property rental revenue includes rent paid by tenants for their leased premises plus reimbursements or recoveries from tenants for property operating costs, realty taxes and other recoverable costs ("recoveries") relating to their leased premises and the common property areas. For the three and six months ended June 30, 2024 and June 30, 2023, property rental revenue increased primarily due to the impact of same-property growth across all asset classes.

Many of FCPT's expenses are recoverable from tenants in accordance with their respective lease agreements, with the Trust absorbing these expenses to the extent of vacancies.

	Three Months Ended			Six N	Ionths Ended	
	Jun 30, 2024	Jun 30, 2023	Change	Jun 30, 2024	Jun 30, 2023	Change
Base Rent	\$ 10,673,334	\$ 10,346,379	3%	\$ 21,441,475	\$ 20,415,211	5%
Operating Cost Recoveries	2,079,763	1,678,300	24%	4,201,958	3,641,839	15%
Tax Recoveries	2,380,033	2,041,757	17%	4,646,191	4,148,661	12%
Straight Line Rent	10,457	55,498	(81%)	(16,597)	143,654	(112%)
Free Rent	(56,933)	(27,559)	107%	(173,199)	(45,782)	278%
Rental Revenue	\$ 15,086,654	\$ 14,094,375	7%	\$ 30,099,828	\$ 28,303,583	6%

Free rent relates to rent free periods provided to certain new and renewal tenants at the Trust's properties. Under IFRS, the Trust is required to adjust rental revenue by the value of the rent free period and amortize this adjustment over the life of the individual lease as a reduction to income.

#### **Property Operating Expenses**

Property operating expenses include realty taxes as well as other costs related to maintenance, HVAC, insurance, utilities and property management fees. Property operating expenses consist of the following:

	Three	Months Ended	_	Six I	Months Ended	
	Jun 30, 2024	Jun 30, 2023	Change	Jun 30, 2024	Jun 30, 2023	Change
Realty Taxes	\$ 2,604,558	\$ 2,474,396	5%	\$ 5,239,762	\$ 4,862,673	8%
Property Management	673,663	586,067	15%	1,254,102	1,137,416	10%
Operating Expenses	2,150,859	1,954,048	10%	4,676,797	4,000,614	17%
Property Operating Expenses	\$ 5,429,080	\$ 5,014,511	8%	\$ 11,170,661	\$ 10,000,703	12%

The variance in comparing the three and six months ended June 30, 2024 over the three and six months ended June 30, 2023 is primarily due to inflationary cost increases.

#### **Net Operating Income ("NOI")**

NOI on a cash basis excludes non-cash items such as straight-line and free rent.

	Three	Months Ended	Six M	Ionths Ended		
	Jun 30, 2024	Jun 30, 2023	Change	Jun 30, 2024	Jun 30, 2023	Change
Rental Revenue	\$ 15,086,655	\$ 14,094,375	7%	\$ 30,099,828	\$ 28,303,583	6%
Property Operating Expenses	(5,429,080)	(5,014,511)	8%_	(11,170,661)	(10,000,703)	12%
NOI - IFRS Basis	\$ 9,657,575	\$ 9,079,864	6%	\$ 18,929,167	\$ 18,302,880	3%
Less: Straight-Line Rent	(10,457)	(55,498)	(81%)	16,597	(143,654)	(112%)
Less: Free Rent	56,933	27,559	107%_	173,199	45,782	278%
NOI - Cash Basis	\$ 9,704,051	\$ 9,051,925	7%	\$ 19,118,963	\$ 18,205,008	5%

The variance in comparing the three and six months ended June 30, 2024 over the three and six months ended June 30, 2023 are primarily due net rental rate increases, offset by higher property operating costs.

#### Same-Property NOI Analysis

The following tables summarize FCPT's same-property performance segmented by asset class.

Q2/2024 versus Q2/2023 for same-property NOI changed across various asset classes are as follows:

- **Retail:** Property Rental Revenue increased by 9% which was offset by a 5% increase in Property Operating Expenses resulting in a higher NOI YoY by 12%.
- Industrial: Increased 5% primarily due to a 7% increase in in-place rent.
- Multi-Residential: Increased by 11% due to rising in place rents, offset by increased operating costs.
- MHCs: Increased by 24% primarily due to increased rental rates.

RETAIL	Th	ree Months		Six Months Ended						
	Jun 30, 2024	Jun 30, 2023	Change	Jun 30, 2024	Jun 30, 2023	Change				
Rental Revenue	8,168,742	7,478,536	9%	\$ 16,249,977	\$ 15,396,506	6%				
Property Operating Expenses	(2,849,035)	(2,715,869)	5%	(5,890,135)	(5,549,271)	6%				
NOI - IFRS Basis	5,319,707	4,762,667	12%	\$ 10,359,842	\$ 9,847,235	5%				

INDUSTRIAL	Th	ree Months		Six Months Ended							
	Jun 30, 2024	Jun 30, 2023	Change	Jun 30,	2024	Jun 30, 2023	Change				
Rental Revenue	3,898,853	3,654,122	7%	\$ 7,670	),410	\$ 7,184,307	7%				
Property Operating Expenses	(1,223,987)	(1,096,375)	12%	(2,448	,099)	(2,235,769)	9%				
NOI - IFRS Basis	2,674,866	2,557,747	5%	\$ 5,222	2,311	\$ 4,948,538	6%				

MULTI-RESIDENTIAL	Th	Six Months Ended							
	Jun 30, 2024	Jun 30, 2023	Change	Jun 30, 2024			Jun 30, 2023	Change	
Rental Revenue	2,103,697	1,891,868	11%	\$	4,270,044	\$	3,657,827	17%	
Property Operating Expenses	(798,972)	(713,440)	12%		(1,656,615)		(1,345,007)	23%	
NOI - IFRS Basis	1,304,725	1,178,428	11%	\$	2,613,429	\$	2,312,820	13%	

MHCs	Th	Six Months Ended						
	Jun 30, 2024	Jun 30, 2023	Change	J	un 30, 2024		Jun 30, 2023	Change
Rental Revenue	515,584	469,954	10%	\$	847,180	\$	776,450	9%
Property Operating Expenses	(173,929)	(193,357)	(10%)		(299,398)		(297,195)	1%
NOI - IFRS Basis	341,655	276,597	24%	\$	547,782	\$	479,255	14%

#### **Finance Costs**

Finance fee amortization relates to fees paid on securing the Facility as defined below on the FCPT's various mortgages. Non-cash interest expense relates to the fair value adjustment to interest expense required under IFRS as a result of the assumed mortgages from the FCPT's various acquisitions.

	Three	Months Ended		Six	Months Ended	
	Jun 30, 2024	Jun 30, 2023	Change	Jun 30, 2024	Jun 30, 2023	Change
Mortgage Interest	\$ 3,111,392	\$ 3,518,845	(12%)	\$ 6,104,301	\$ 6,825,516	(11%)
Credit facility Interest	415,565	276,655	50%	955,806	521,899	83%
Finance Fee Amortization	58,538	193,412	(70%)	109,974	448,716	(75%)
Non-cash Interest Expense	(25,462)	(37,358)	(32%)	(53,252)	(74,717)	(29%)
Finance Costs	\$ 3,560,033	\$ 3,951,554	(10%)	\$ 7,116,829	\$ 7,721,414	(8%)

Finance costs for the three and six months ended June 30, 2024 and June 30, 2023 are lower due to a reduction in overall mortgage interest offset by a rise in borrowing on the Trust's credit facility.

#### **General and Administrative Expenses**

		Three	nths Ended		Six Months Ended						
	Ju	n 30, 2024	Jı	ın 30, 2023	Change	Jı	ın 30, 2024	Jı	ın 30, 2023	Change	
Asset Management Fees	\$	846,266	\$	848,380	(0%)	\$	1,685,391	\$	1,695,463	(1%)	
Performance Incentive Fees		161,863		9,973	15 <b>2</b> 3%		496,476		61,358	709%	
Public Company Expenses		371,173		158,572	134%		485,105		279,516	74%	
Office & General		137,796		190,777	(28%)		336,240		422,094	(20%)	
General & Administrative	\$	1,517,098	\$	1,207,702	26%	\$	3,003,212	\$	2,458,431	22%	

The YoY variance is largely due to an increase in the performance incentive fees, offset by a decrease in Office & General expenses.

#### **Fair Value Gains**

	Three	Months Ended		Six Months Ended						
	Jun 30, 2024	Jun 30, 2023	Change	Jun 30, 2024	Jun 30, 2023	Change				
Investment Properties Sale of Investment Properties	\$ 4,164,139 4,605	\$ 1,240,544 -	236%	\$ 9,485,838 217,088	\$ 2,151,296	341% 100%				
Unit-based Compensation	(93,821)	281,857	(133%)	(101,581)	430,790	(124%)				
Fair Value Gains	\$ 4,074,923	\$ 1,522,401	168%	\$ 9,601,345	\$ 2,582,086	272%				

#### **Sequential Quarterly Results**

The following table shows the sequential changes from March 31, 2024 for a few key metrics:

	Th	ree Months Ended	
	Jun 30, 2024	Mar 31, 2024	Sequential Change
Rental Revenue	\$ 15,086,655	\$ 15,013,172	0%
Property Operating Expenses	5,429,080	5,741,581	(5%)
NOI - IFRS Basis	9,657,575	9,271,591	`4%
Finance Costs	3,560,033	3,556,796	0%
General & Admin Costs	1,517,098	1,486,115	2%

For the three months ended June 30, 2024, NOI increased 4% primarily due to lower property operating expenses.

#### **Co-Ownership Interests**

The Trust's Properties has the following property interests and includes its proportionate share of the related assets, liabilities, revenue and expenses of these properties:

				As at June 30, 2024
	Trust Wholly Owned	Co-Owned at Proportionate Ownership	Total	Co-Owned at 100%
Current Assets	\$ 8,638,248	\$ 12,025,170	\$ 20,663,418	\$ 32,308,897
Non-Current Assets	128,417,016	496,790,198	625,207,214	1,102,254,176
Total Assets	\$ 137,055,264	\$ 508,815,368	\$ 645,870,632	\$ 1,134,563,073
Current Liabilities	26,053,834	27,875,008	53,928,842	65,313,351
Non-Current Liabilities	47,132,498	243,946,726	291,079,224	498,558,983
Total Liabilities	\$ 73,186,332	\$ 271,821,734	\$ 345,008,066	\$ 563,872,334
Total Owners' Equity	\$ 63,868,932	\$ 236,993,634	\$ 300,862,566	\$ 570,690,739

				As at I	Dece	ember 31, 2023
	Trust Wholly Owned	d Co-Owned at Tota Proportionate Ownership				Co-Owned at 100%
Current Assets Non-Current Assets	\$ 9,929,309 133,815,244	\$ 13,289,549 480,344,069	\$	23,218,858 614,159,313	\$	35,387,898 1,070,466,058
Total Assets	\$ 143,744,553	\$ 493,633,618	\$	637,378,171	\$	1,105,853,956
Current Liabilities Non-Current Liabilities	29,203,767 47,137,506	108,085,035 161,259,076		137,288,802 208,396,582		253,940,365 333,720,174
Total Liabilities	\$ 76,341,273	\$ 269,344,111	\$	345,685,384	\$	587,660,539
Total Owners' Equity	\$ 67,403,280	\$ 224,289,507	\$	291,692,787	\$	518,193,417

**FFO and AFFO** 

			Three	Months Ended	d		Six Months Ended			
	J	lun 30, 2024	N	lar 31, 2024	J	un 30, 2023	J	un 30, 2024		Jun 30, 2023
Cash Flows from Operating Activities	\$	7,307,810	\$	8,108,549	\$	6,572,789	\$	15,416,359	\$	12,436,741
Add (deduct):										
Tenant Rental Deposits		7,208		(19,870)		(75,176)		(12,662)		(130,863)
Accounts Payable and Accrued Liabilities		(516,395)		(18,390)		91,840		(534,785)		1,199,943
Restricted Cash		<b>21,476</b>		9,321		(165,110)		30,797		(20,667)
Prepaid Expenses, Deposits & Other		,		•		, ,		,		, , ,
Assets		2,260,479		(794,400)		888,798		1,466,079		848,026
Accounts Receivable		(409,144)		108,777		314,127		(300,367)		1,109,235
Finance Fee Amortization		(58,538)		(51,436)		(193,412)		(109,974)		(448,716)
Land Lease Amortization		53,322		(2,993)		47,802		50,329		44,360
		33,322		(2,993)		47,002		30,329		44,300
Finance Costs, Net of Interest &		2 025 245)		(0.005.044)		(0.407.004)		(0.700.050)		(0.004.450)
Dividends		3,835,245)		(2,865,611)		(3,497,861)		(6,700,856)		(6,824,450)
Unit Based Compensation Expense/										
(Recovery)		(93,821)		(7,760)		281,857		(101,581)		430,790
Straight-Line and Free Rent Adjustments		(46,476)		(143,320)		27,939		(189,796)		97,872
Non-Cash Interest Expense		25,462		27,790		37,358		53,252		74,717
Subtract Performance Fee Attributed to										
Gain		3,037		201,983		-		205,020		
FFO	\$	4,719,175	\$	4,552,640	\$	4,330,951	\$	9,271,815	\$	8,816,988
Straight Line Rent and Free Rent	Ψ	4,710,170	Ψ	4,552,040	Ψ	4,000,001	Ψ	3,271,013	Ψ	0,010,000
		40 470		440.000		(07.000)		400 700		(07.070)
Adjustments		46,476		143,320		(27,939)		189,796		(97,872)
Tenant Inducements, Leasing Costs &										
Capex		(241,439)		(231,790)		(226,997)		(473,229)		(457,572)
Non-Cash Interest Expense		(25,462)		(27,790)		(37,358)		(53,252)		(74,717)
Unit Based Compensation										
Expense/(Recovery)		93,821		7,760		(281,857)		101,581		(430,790)
AFFO	\$	4,592,570	\$	4,444,140	\$	3,756,800	\$	9,036,710	\$	7,756,037
Gain on Sale of Investment Properties	Ψ	4,605	Ψ	1,346,552	Ψ	-	Ψ	1,366,801	Ψ	7,730,007
Performance Fee Attributable To Gain		,				_				_
Performance Fee Attributable To Gain		(3,037)		(201,983)		-		(205,020)		
FFO including Gain on Sale of Assets	\$	4,720,743	\$	5,697,209	\$	4,330,951	\$	10,433,596	\$	8,816,988
AFFO including Gain on Sale of Assets	\$	4,594,138	\$	5,588,709	\$	3,756,800	\$	10,198,491	\$	7,756,037
•										
FFO Per Unit	\$	0.128	\$	0.123	\$	0.117	\$	0.251	\$	0.238
AFFO Per Unit	\$	0.124	\$	0.120	\$	0.102	\$	0.245	\$	0.210
ALL O LEI SIIIL	Ψ	0.124	Ψ	0.120	Ψ	0.102	Ψ	0.243	Ψ	0.210
FFO including Gain on Sale of Assets	\$	0.128	\$	0.154	\$	0.117	\$	0.283	\$	0.238
AFFO including Gain on Sale of Assets	э \$	0.126	Ф \$	0.154	э \$	0.117	Ф \$	0.263	э \$	0.236
AFFO Including Gain on Sale of Assets	φ	0.123	Φ	0.131	Φ	0.102	Φ	0.270	Φ	0.210
Distributions Per Unit	\$	0.130	\$	0.130	\$	0.130	\$	0.260	\$	0.260
FFO Payout Ratio		102%		105%		111%		104%		109%
AFFO Payout Ratio		105%		108%		128%		106%		1249
Air o r ayout Natio		100/0		10070		120 /0		10070		124

The differences between the add back of FFO and AFFO is the deduction for straight-line rent, free rent, reserves for Tls/LCs, capital expenditures and the non-cash interest expense component for all assumed mortgages, offset by the deduction for unit-based compensation expense. Under RealPAC and the Trust, unit-based compensation expense is deducted for reporting FFO. However, the Trust adds back this expense for the purpose of calculating AFFO.

The increase in comparing AFFO for the three months and six months ended June 30, 2024 over the three and six months ended June 30, 2023 is largely due to the positive impact from net rent increases, offset by higher operating costs.

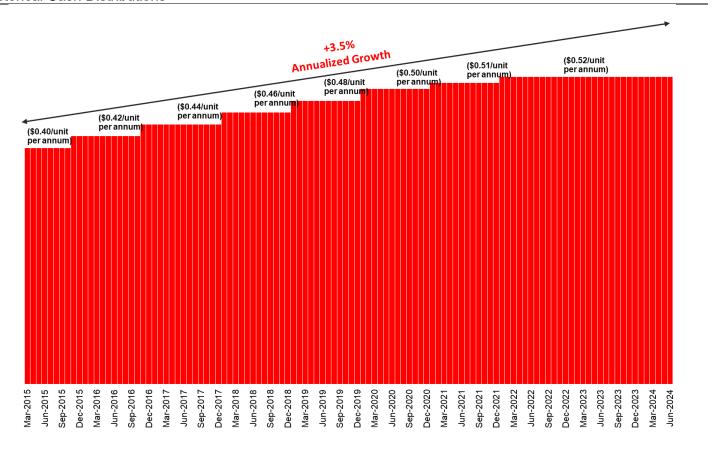
AFFO is calculated largely in accordance with the guidelines set out by RealPAC and is defined as FFO less adjustments for non-cash items such as straight-line rent, free rent and noncash interest expense as well as normalized capital expenditures, tenant inducements and leasing charges. However, under RealPAC, unit-based compensation expense is deducted for reporting AFFO, but the Trust adds back this expense and includes cash gains on the sale of real estate properties calculated as gross proceeds less the actual cost of real estate including capitalized additions.

#### **PART V**

#### **CASH DISTRIBUTION**

Since FCPT's inception in Q4/2012, distributions have been raised nine times in twelve years and represents a cumulative increase of 48.6% or 3.5% on an annualized basis. For 2023, distributions were approximately 89% Return of Capital with the remaining being taxable capital gains (2022 – 91% Return of Capital with the remaining being taxable capital gains).





For the six months ended June 30, 2024, distributions of \$0.04333 per unit were declared each month commencing in April 2024 through to June 2024.

The policy of the Trust is to pay cash distributions on or about the 15th day of each month to Unitholders of record on the last business day of the preceding month. Distributions paid to Unitholders who are non-residents of Canada will be subject to Canadian withholding tax.

#### **PAYOUT RATIO**

The excess/(shortfall) of cash flow from operating activities over distributions and net income and comprehensive income over distributions for the three months ended June 30, 2024, March 31, 2024 and June 30, 2023 and six months ended June 30, 2024 and June 30, 2023 are outlined below:

		Т	hree	Months Ende	d		Six Months	Enc	led
	J	un 30, 2024		Mar 31, 2024		Jun 30, 2023	Jun 30, 2024		Jun 30, 2023
Cash Flow From Operating Activities (A) Net Cash Interest Expense	\$	7,307,810	\$	8,108,549	\$	6,572,789	\$ 15,416,359	\$	12,436,741
Less: Mortgage Interest Less: Credit facility Interest Add: Interest and Other Income	\$	(3,111,392) (415,565) 229,514	\$	(2,992,910) (540,240) 129,736	\$	(3,518,845) (276,655) 128,486	\$ (6,104,301) (955,806) 359,250	\$	(6,825,516) (521,899) 263,163
Net Cash Interest Expense (B)	\$	(3,297,443)	\$	(3,403,414)	\$	(3,667,014)	\$ (6,700,857)	\$	(7,084,252)
Net Cash Flows from Operating Activities (A-B) = (C)	\$	4,010,367	\$	4,705,135	\$	2,905,775	\$ 8,715,502	\$	5,352,489
Net Income & Comprehensive Income (D)	\$	8,884,882	\$	9,884,839	\$	5,571,495	\$ 18,769,721	\$	10,968,284
Distributions (E)	\$	4,799,968	\$	4,799,974	\$	4,810,045	\$ 9,599,942	\$	9,622,526
Shortfall of Net Cash Flow From Operating Activities Over Distributions (C-E)	\$	(789,602)	\$	(94,839)	\$	(1,904,270)	\$ (884,440)	\$	(4,270,036)
Excess of Net Income & Comprehensive Income Over Distributions (D-E)	\$	4,084,914	\$	5,084,865	\$	761,450	\$ 9,169,779	\$	1,345,759

For the three months ended June 30, 2024, March 31, 2024 and June 30, 2023 and six months ended June 30, 2024 and June 30, 2023, the Trust had a shortfall of net cash flow from operating activities over distributions. The shortfall was largely due to the distribution being in excess of the net cash flow and was covered from existing cash resources including the Credit Facility.

#### **DISTRIBUTION REINVESMENT PLAN (DRIP)**

Under the terms of the DRIP, FCPT's Unitholders may elect to automatically reinvest all or a portion of their regular monthly distributions in additional Trust Units, without incurring brokerage fees or commissions. Units purchased through the DRIP are acquired at the weighted average closing price of the Trust Units in the five trading days immediately prior to the distribution payment date, either in the open market or be issued directly from FCPT's treasury based on a floor price to be set at the discretion of the board of trustees. Currently, there are 257,075 units reserved under the DRIP.

For the three and six months ended June 30, 2024 and June 30, 2023, no units were issued from the DRIP.

#### **PART VI**

#### **BALANCE SHEET**

Included in the following section is a discussion of the various components of the balance sheet.

#### **Investment Properties**

As at June 30, 2024, the Trust's property portfolio consisted of 73 properties (including Assets Held for Sale) with a fair value of \$627.5 million, in comparison to the \$618.1 million reported as at December 31, 2023. The investment portfolio valuation (excluding Assets Held for Sale) is allocated by property type as follows:

	Retail and Commercial	Industrial	Multi-residential	Manufactured Housing Communities	Total
December 31, 2022	\$ 302,843,414	\$ 196,287,903	\$ 98,929,635	\$ 18,244,758	\$ 616,305,710
Acquisitions Capital Expenditures Straight-line Rents Fair Value Adjustment	- 388,553 75,356 (314,033)	- 427,837 68,298 1,722,454	73,833 - 690,458	2,954,973 - - 52,417	2,954,973 890,223 143,654 2,151,296
June 30, 2023	302,993,290	198,506,492	99,693,926	21,252,148	622,445,856
Acquisitions Dispositions Assets Held for Sale Capital Expenditures Straight-line Rents Fair Value Adjustment	17,941 (1,260,000) (3,886,481) 1,417,304 18,816 (6,539,610)	13,009 - - 568,269 69,124 184,381	324,962 - 313,480	67,685 (194,750) - 6,750 - 592,577	98,635 (1,454,750) (3,886,481) 2,317,285 87,940 (5,449,172)
December 31, 2023 Dispositions Capital Expenditures Straight-line Rents Fair Value Adjustment	\$ 292,761,260 - 241,453 (71,037) 19,629,021	\$ 199,341,275 - 1,269,636 54,440 (8,182,578)	\$100,332,368 - 381,118 - (395,904)	\$ 21,724,410 (67,685) - (1,810,563)	\$ 614,159,313 (67,685) 1,892,207 (16,597) 9,239,976
June 30, 2024	\$ 312,560,697	\$ 192,482,773	\$100,317,582	\$ 19,846,162	\$ 625,207,214

For the three and six months ended June 30, 2024, senior management of the Trust valued the Investment Properties using the overall capitalization method. Investment properties are valued on a highest and best use basis. For all of the Trust's investment properties, the current use is considered the best use. Fair value was determined by applying a capitalization rate to stabilized net operating income ("Stabilized NOI"). Stabilized NOI incorporates allowances for vacancy, management fees and structural reserves for tenant inducements and capital expenditures to which a capitalization rate is applied that is deemed appropriate for investment property. Capitalization rates are based on many factors, including but not limited to the asset location, type, size and quality of the asset and taking into account any available market data at the valuation date.

Properties are typically independently appraised at the time of acquisition or refinancing when required. When an independent appraisal is obtained, the Trust assesses all major inputs used by the independent valuators in preparing their reports and holds discussions with them on the reasonableness of their assumptions. The reports are then used by the Trust for consideration in preparing the valuations as reported in these consolidated financial statements.

Capitalization rates used in the valuation of investment properties as of June 30, 2024 are based on current market data.

The Trust continues to review its cash flow projections, liquidity and the estimated fair value of its real estate portfolio in these challenging times. Capitalization rates could change materially as additional market data becomes available.

The properties independently appraised each year represent a subset of the property types and geographic distribution of the overall portfolio. A breakdown of the aggregate fair value of investment properties independently appraised each quarter, in accordance with the Trust's policy, is as follows:

		2024			202	23	
	Number of investment properties	Fair value at 100%	Fair value at Trust's share	Number of investment properties	Fair	value at 100%	 value at
Q1	2	\$ 172,560,000	\$ 86,280,000	-	\$	-	\$ -
Q2	-	-	-	-		_	-
Total	2	\$ 172,560,000	\$ 86,280,000	-	\$	_	\$ -

Investment Properties measured at fair value are categorized by level according to the inputs used. The Trust has classified these inputs as Level 3. With the exception of the acquisition and dispositions of investment properties as further described in note 4 of the condensed consolidated interim financial statements, there have been no transfers into or out of Level 3 in the current year. Significant unobservable inputs in Level 3 valuations are as follows:

	Manufactured				
June 30, 2024	Retail & Commercial	Industrial	Multi- Residential	Housing Communities	Weighted Average
Capitalization Rate Range	4.50% - 8.00%	5.75% - 6.50%	5.25% - 5.50%	6.00% - 6.25%	6.24%
Weighted Average Capitalization Rate	6.67%	6.08%	5.28%	6.12%	6.24%

				Manufactured	_
December 31, 2023	Retail & Commercial	Industrial	Multi- Residential	Housing Communities	Weighted Average
Capitalization Rate Range	4.50% - 8.00%	5.00% - 9.03%	4.75% - 5.50%	5.00% - 6.75%	6.02%
Weighted Average Capitalization Rate	6.68%	5.62%	5.03%	5.41%	6.02%

#### **Sale of Investment Properties**

On December 4, 2023, the Trust completed the sale of a retail property from the Centre Ice Retail Portfolio, for gross proceeds of approximately \$2.0 million. The Trust's pro-rata share of the gross proceeds was \$1.4 million. The Trust recognized a gain on sale of \$0.1 million.

On January 30, 2024, the Trust completed the sale of a retail property from the Centre Ice Retail Portfolio, for gross proceeds of approximately \$3.0 million. The Trust's pro-rata share of the gross proceeds was \$2.1 million. The Trust recognized a gain on sale of \$0.2 million.

#### **Mortgages Receivable**

As part of one of the dispositions of the Centre Ice Retail Portfolio properties in 2021, a mortgage was taken back from the purchaser for \$1.0 million. Terms are 5% interest only, two year term, fully open for repayment prior to maturity on March 1, 2023 and fully secured against the disposed property. The Trust's portion of the mortgage receivable is \$0.7 million. In 2023, the mortgage receivable was paid back in full.

Two mortgage take backs occurred as the result of the sale of an office property in Barrie, Ontario for \$8.4 million on December 29, 2022. In December of 2023, the vendor take back mortgage was renewed that required the borrower to repay the \$1.6 million due on the 5 year term structure as well as to make a principal payment of \$1.8 million towards the \$6.8 million that was otherwise due by the end of 2023. The renegotiated agreement now requires the borrower to repay the remaining \$5.0 million by January 1, 2025, interest only and at the greater of the floating rate of 10% per annum or Bank Prime plus 2.8%.

On June 13, 2024, the Trust invested \$0.5 million in a \$2.5 million second mortgage secured by a property located in Pointe Claire Quebec. Interest is at the greater of 13% per annum or the TD Canada Posted Bank Prime Rate of interest plus 5.8% with a term of 12 months.

#### **Assets Held for Sale**

For the three and six months ended June 30, 2024, the Trust has listed for sale two retail properties within the Center Ice Retail Portfolio. The properties have been classified as Assets Held for Sale at their fair value of approximately \$2.2 million. No debt remained on these properties and as a result no liabilities associated with the assets held for sale.

#### **Current Assets**

Current assets as at June 30, 2024, March 31, 2024 and June 30, 2023 consisted of the following:

	Jun 30, 2024	Mar 31, 2024	Jun 30, 2023
Accounts Receivable	\$ 2,111,807	\$ 2,520,951	\$ 2,288,853
Prepaid Expenses, Deposits & Other Assets	5,254,601	4,467,427	3,164,820
Cash & Cash Equivalents	5,382,776	4,941,472	4,797,514
Restricted Cash	171,891	150,415	180,374
Mortgages Receivable	5,500,000	5,000,000	6,825,000
Assets Held for Sale	2,242,343	1,697,954	-
	\$ 20,663,418	\$ 18,778,219	\$ 17,256,561

Accounts receivable consist mainly of tenant receivables, and Harmonized Sales Tax ("**HST**") and Quebec Sales Tax ("**QST**") recoveries from the Canada Revenue Agency and Revenue Quebec, respectively. Prepaid expenses, deposits and other assets consist mainly of prepaid property taxes, insurance, utility deposits, deferred financing costs related to the Facility, acquisition deposits and the capitalization of free rent provided to tenants as required under IFRS. Restricted Cash represents realty tax escrows requested by the lender on the Guelph Retail Portfolio mortgage. Mortgages Receivable consists of mortgages taken back from the sale of investment properties.

#### **CONTRACTUAL OBLIGATIONS**

The Trust's contractual obligations over the next few years are as follows:

	Less	than 1 Year	1 - 2 Years	>2 Years	Total
Mortgages (note 7a)	\$	25,460,120	\$ 18,008,966	\$ 270,730,606	\$ 314,199,692
Credit facility (note 6)		19,600,000	-	-	19,600,000
Tenant Rental Deposits		618,554	356,386	1,880,699	2,855,639
Distribution Payable		1,599,990	-	-	1,599,990
Land Lease Liability (note 7b)		47,643	49,801	52,766	150,210
Accounts Payable and Accrued					
Liabilities (note 5)		6,579,347	-	-	6,579,347
	\$	53,905,654	\$ 18,415,153	\$ 272,664,071	\$ 344,984,878

#### **DEBT STRATEGY**

FCPT's objectives when managing capital are to safeguard its ability to continue as a going concern and to generate sufficient returns to provide unitholders with stable cash distributions. The Trust's capital currently consists of bank indebtedness, mortgages and unitholders' equity.

FCPT's Declaration of Trust permits the Trust to incur or assume indebtedness, provided that after giving effect to incurring or assuming any indebtedness (as defined in the Declaration of Trust), the amount of such indebtedness of the Trust is not more than 75% of the gross book value of FCPT's total assets. Gross Book Value ("GBV") is defined in the Declaration of Trust as "at any time, the book value of the assets of the Trust and its consolidated subsidiaries, as shown on its then most recent consolidated balance sheet, plus the amount of accumulated depreciation and amortization in respect of such assets (and related intangible assets) shown thereon or in the notes thereto plus the amount of future income tax liability arising out of indirect acquisitions and excluding the amount of any receivable reflecting interest rate subsidies on any debt assumed by the Trust shown thereon or in the notes thereto, or if approved by a majority of the Trustees at any time, the appraised value of the assets of the Trust and its consolidated subsidiaries may be used instead of book value." As at June 30, 2024 and June 30, 2023, the ratio of such indebtedness to gross book value was 51.7% and 52.1% respectively, which complies with the requirement in the Declaration of Trust and is consistent with the Trust's objectives.

With respect to the bank indebtedness, the Trust must maintain ratios including minimum Unitholders' equity, maximum debt/GBV, minimum interest service and debt service coverage ratios. The Trust monitors these ratios and was in compliance with these requirements throughout the three and six months ended June 30, 2024 and June 30, 2023.

In addition to the above key ratios, FCPT's mortgages has various covenants calculated as defined within these agreements. The Trust monitors these covenants and was in compliance as at June 30, 2024 and June 30, 2023.

#### **DEBT STRUCTURE**

#### Mortgages

The following tables show the scheduled principal and interest payments of the FCPT's mortgages outstanding. The weighted average interest rate at the end of June 30, 2024 is 4.21% (3.7% as at December 31, 2023) and weighted average repayment term of approximately 5.7 years (3.4 years as at December 31, 2023).

		d Principal epayments	Debt Maturing ng The Period	Tot	al Mortgages Payable	Scheduled Interest Payments
2024		2,580,419	22,879,701		25,460,120	4,808,747
2025		4,822,471	13,186,495		18,008,966	8,974,561
2026		4,639,188	41,935,043		46,574,231	11,646,203
2027		3,977,060	17,040,957		21,018,017	9,794,108
2028		3,956,055	25,862,596		29,818,651	9,067,552
Thereafter		11,985,160	161,334,547		173,319,707	25,732,297
Face Value Mark to Market on Assumed Mortgages		31,960,353	\$ 282,239,339	\$	314,199,692 23,188	\$ 70,023,467
Total Mortgages	·			\$	314,222,880	

	 June 30, 2024	Dece	mber 31, 2023
Current:			
Mortgages	\$ 25,460,120	\$	97,523,508
Mark to Market on Assumed Mortgages	23,188		76,440
	\$ 25,483,308	\$	97,599,948
Non-Current:			
Mortgages	\$ 288,739,572	\$	206,192,164
	\$ 288,739,572	\$	206,192,164
Total Mortgages	\$ 314,222,880	\$	303,792,112

On January 16, 2023, the Trust closed on an early renewal of a \$35.9 million mortgage on our Waterloo Industrial Portfolio. The terms of the loan are at a 4.77% fixed interest rate, 7 year term and a 30 year amortization. The Trust's 70% portion of the loan was \$25.1 million.

On April 13, 2023, the Trust increased the size of the Montreal Industrial Portfolio mortgage by \$10 million increasing the outstanding balance to \$53.9 million. The blended interest rate on the loan was 4.84%, 7 year term and a 30 year amortization. The Trust has a 50% interest in the mortgage.

On March 8, 2024, the Trust refinanced seven retail properties that are part of the joint arrangement within the Crombie Retail Portfolio for approximately \$55.5 million, excluding transaction costs. The Trust's portion of the mortgages are approximately \$27.8 million. The mortgages have a 5.34% interest rate, 30 year amortization and 4.5 year term.

On May 9, 2024, the Trust closed on the refinancing of a first mortgage with a Canadian Chartered Bank on properties within the FCR Retail Portfolio for \$110 million. Terms of the mortgage are fixed at 5.43%, 10 year term, and a 30 year amortization with a maturity date of May 9, 2034. The Trust has a 50% interest in the mortgage.

After quarter end on July 5, 2024, the Trust closed on a \$10.0 million refinancing of a Multi-Residential Property located in Ottawa, Ontario. The mortgage has a fixed interest rate of 5.05%, 30-year amortization and a ten-year term. The Trust has 50% interest in the mortgage.

During the remainder of 2024, the Trust expects to renew \$18 million of maturing mortgages.

#### **Revolving Operating Facility**

FCPT has entered into a Revolving Operating Facility (the "Facility") with a Canadian Chartered Bank (the "Bank") fully secured by first charges against certain investment properties that consists of a credit facility and bank indebtedness. On June 30, 2024, the total amount available under the Facility was \$19.0 million. Interest on the credit facility and bank indebtedness is predominantly charged at a rate that varies with bank prime and may have a component with a fixed interest rate established based on a formula linked to bankers' acceptance rates. Amounts drawn under the Facility are due to be repaid at the maturity date on October 31, 2024. Amounts drawn under the credit facility at June 30, 2024 was \$9,100,000 (December 31, 2023 – \$14,100,000).

#### **Line of Credit**

FCPT has entered into a Line of Credit (the "LOC") with a Canadian Chartered Bank (the "Bank") fully secured by first charges against the Merivale Mall Property. On June 30, 2024, the total amount available under the LOC was \$22.0 million. The interest rate is based on a calculated formula using the Bank's prime lending rate or a formula linked to Canadian overnight repo rates. Amounts drawn under the LOC are due to be repaid at the maturity date on November 30, 2025. Amounts drawn under the credit facility at June 30, 2024 was \$10,200,000 (December 31, 2023 – \$17,200,000).

Within the Montreal Industrial Portfolio, where the Trust is a 50% co-owner of the joint arrangement, an LOC with a Bank was established. The interest rate is based on a calculated formula using the Bank's prime lending rate. Amounts drawn on the credit facility at June 30, 2024 was \$300,000 (December 31, 2023 – nil).

#### **Land Lease Liability**

On May 9, 2019, as part of the FCR Retail Portfolio the joint arrangement assumed a land lease on a retail property located in Ottawa, Ontario. Rent is subject to adjustment every 5 years based on inflationary adjustment by the lessor. From May 9, 2019 until April 1, 2023, the terms of the land lease were gross annual payments of \$101,040 per annum. Subsequently the terms of the land lease were increased to \$111,265 per annum up to the maturity date on April 1, 2027. The land lease liability is calculated in accordance with IFRS 16, using a present value of the remaining lease payments, discounted using the incremental borrowing rate of 6.25% for the term of the lease. The Trust's pro-rata portion of the lease liability is as follows:

	Lease	Liability		
	O D. I		Imputed Interest	5 . I' D. l
	Opening Balance	Lease Payment	Expense	Ending Balance
2024	\$ 150,210	\$ -	\$ 4,622	\$ 154,832
2025	154,832	(55,633)	7,069	106,268
2026	106,268	(55,633)	4,034	54,669
2027	54,669	(55,633)	964	-
				December 31, 2024
Current Non-Current				\$ 47,643 102,567
Total				\$ 150,210

#### **UNITHOLDERS' EQUITY**

Unitholders' equity as at June 30, 2024 was \$300,862,566 (December 31, 2023 – \$291,692,787).

The change in Trust Units is as follows:

	Number of Units	Amount
Balance, December 31, 2022	37,100,097	\$ 218,710,639
Normal Course Issuer Bid (note8(f))	(174,900)	(969,018)
Balance, June 30, 2023	36,925,197	217,741,621
Issuance of Units from Distribution Reinvestment Plan (note 8(d))	485	2,500
Balance, December 31, 2023	36,925,682	217,744,121
Balance, June 30, 2024	36,925,682	217,744,121

#### **Unit Purchase Plan (UPP)**

Unitholders who elect to receive Trust Units under the DRIP may also enroll in FCPT's Unit Purchase Plan. The UPP gives each Unitholder who is resident in Canada the right to purchase additional units of the Trust monthly. Under the terms of the UPP, FCPT's Unitholders may purchase a minimum of \$1,000 of Units on each Monthly Purchase Date and maximum purchases of up to \$12,000 per annum. The aggregate number of Units that may be issued may not exceed 2% of the Units of the Trust per annum.

Registered Unitholders may enroll in the DRIP and the UPP by completing a form and submitting to Equity Financial Trust Company at the address set out in the form, or contact the Trust for copies of the forms. Beneficial Unitholders are encouraged to see their broker or other intermediary for enrolment information. The expected level of insider participation by management and trustees of the Trust under the DRIP and the UPP

is currently not known. The DRIP and the UPP are subject to certain limitations and restrictions; interested participants are encouraged to review the full text of the DRIP and UPP at <a href="https://www.firmcapital.com">www.firmcapital.com</a>.

#### **UNIT BASED LIABILITIES**

#### **Option Plan**

Under the Trust's unit option plan, the aggregate number of unit options reserved for issuance at any given time shall not exceed 10% of the number of outstanding Trust Units. As at June 30, 2024, the Trust has 3,260,000 Trust Unit options issued and outstanding at a fair market value of \$149,813 consisting of the following issuances:

On August 14, 2019, the Trust granted 1,400,000 Trust Unit options at a weighted average exercise price of \$6.40 per Trust Unit. 1,290,000 unit options fully vested on the date of the grant with the remaining 110,000 vesting at one-third each year for the next three years and expire on August 14, 2024. The balance as at June 30, 2024 was 1,290,000 Trust unit options.

On December 1, 2020, the Trust granted 400,000 Trust Unit options at a weighted average exercise price of \$6.75 per Trust Unit. 360,000 unit options fully vested on the date of the grant with the remaining 40,000 vesting at one-third each year for the next three years and expire on December 1, 2025. The balance as at June 30, 2024 was 340,000 Trust unit options.

On March 15, 2021, the Trust granted 10,000 Trust Unit options at a weighted average exercise price of \$6.75 per Trust Unit. 3,333 unit options fully vest on the date of the grant with the remaining 6,667 vesting over the following 2 years and expire on March 15, 2026. The balance as at June 30, 2024 was 10,000 Trust unit options.

On June 14, 2022, the Trust granted 1,740,000 Trust Unit options at a weighted average exercise price of \$7.10 per Trust Unit. 1,360,000 unit options fully vest on the date of the grant with the remaining 380,000 vesting over 3 years and expire on June 14, 2027. The balance as at June 30, 2024 was 1,620,000.

Unit-based compensation related to the aforementioned unit options was an expense of \$35,868 for the three months ended June 30, 2024 and an expense of \$31,062 for the six months ended June 30, 2024 (three months ended June 30, 2023 recovery of \$277,869 and a recovery of \$427,198 for the six months ended June 30, 2023). Unit-based compensation was determined using the Black-Scholes option pricing model and based on the following assumptions:

	As at June 30, 2024	As at December 31, 2023
Expected Option Life (Years)	2.8	2.9
Risk Free Interest Rate	3.66%	3.54%
Distribution Yield	10.22%	10.90%
Expected Volatility	21.33%	21.54%

Expected volatility is based in part on the historical volatility of the Trust Units consistent with the expected life of the option. The risk free interest rate of return is the yield on zero-coupon Government of Canada bonds of a term consistent with the expected option life.

The estimated fair value of an option under the Trust's unit option plan at the date of grants were \$0.40, \$0.36, \$0.34, \$0.16 and \$0.43 per unit option for March 26, 2018, November 8, 2018, August 14, 2019, December 1, 2020 and June 14, 2022 issuances, respectively.

#### **Deferred Trust Units**

On August 1, 2018, the Trust adopted a Deferred Trust Unit ("DTU") plan. Under the terms of the plan, any units issued must be issued at a unit price which is at the volume weighted average trading price of the units on the TSX for the five days trading immediately preceding the date on which DTUs are granted. Distributions equivalents are awarded in respect of the DTU holders on the same basis as unitholders and credited to the DTU holders account as additional DTUs. As at June 30, 2024, the outstanding liability was \$727,045 (December 31, 2023 – \$297,958).

#### **RELATED PARTY TRANSACTIONS**

Transactions with related parties are in the normal course of business and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties, and are measured at fair value.

#### **Asset Management Agreement**

FCPT has entered into an Asset Management Agreement with FCRPI and Firm Capital Property Limited Partnership has entered into a Performance Incentive agreement, entities indirectly related to certain trustees and management of FCPT. The term of the contract is initially ten years and automatically renews for successive five year periods. Details of the Asset Management Agreement are posted on SEDAR (www.SEDAR.com) and in the notes to the financial statements.

For the six months ended June 30, 2024 and June 30, 2023, Asset Management Fees were \$1,685,391 and \$1,695,463; Acquisition Fees were \$nil and \$21,977; Placement fees were \$206,944 and \$62,847; and Performance Incentive Fees were \$496,475 and \$61,358, respectively.

Asset Management and Performance Incentive Fees are recorded in General and Administrative expenses while Acquisition and Placement Fees are capitalized to Investment Properties, Mortgages and Unitholders' Equity on the consolidated balance sheet.

Unrealized Performance Incentive Fees, pursuant to the Asset Management Agreement with the Asset Manager, are a contingent liability of the Trust in the event of contract termination or asset disposition and represent approximately \$14.1 million as being contingently payable to the Asset Manager. The respective Net Asset Value of the assets of the Trust has been reduced accordingly due to the treatment of the contingent liability.

#### **Property Management Agreement**

FCPT has entered into a Property Management Agreement with FCPMC, an entity indirectly related to certain trustees and management of FCPT. The term of the contract is initially ten years and automatically renews for successive five year periods. Details of the Property Management Agreement are posted on SEDAR (<a href="https://www.SEDAR.com">www.SEDAR.com</a>) and in the notes to the financial statements.

For the six months ended June 30, 2024 and June 30, 2023, Property Management Fees were \$792,799 and \$682,996 and Commercial Leasing Fees were \$63,075 and \$46,237, respectively.

Property Management Fees are charged monthly. Commercial leasing and renewal fees are charged on a per lease basis.

#### **PART VII**

#### RESPONSIBILITY OF MANAGEMENT AND THE BOARD OF TRUSTEES

Management is responsible for the information disclosed in this MD&A, and has in place the appropriate information systems, procedures and controls to ensure that the information used internally by management and disclosed externally is materially complete and reliable. In addition, FCPT's Audit Committee and Board of Trustees provide an oversight role with respect to all public financial disclosures by FCPT, and have reviewed and approved this MD&A and the condensed consolidated interim financial statements as at June 30, 2024 and June 30, 2023.

#### **Controls And Procedures**

FCPT maintains appropriate information systems, procedures and controls to ensure that information disclosed externally is complete, reliable, and timely. The Trust's Chief Executive Officer and Chief Financial Officer evaluated, or caused an evaluation under their direct supervision of, the design and operating effectiveness of FCPT's disclosure controls and procedures (as defined in National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings as at June 30, 2024 and have concluded that such disclosure controls and procedures were appropriately designed and were operating effectively.

FCPT has also established adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of FCPT's financial reporting and the preparation of the financial statements for external purposes in accordance with IFRS. The Trust's Chief Executive Officer and the Chief Financial Officer assessed, or caused an assessment under their direct supervision, of the design and operating effectiveness of FCPT's internal controls over financial reporting (as defined in National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings) as at June 30, 2024. Based on that assessment, it was determined that FCPT's internal controls over financial reporting were appropriately designed and were operating effectively. In addition, the Trust did not make any changes to the design of FCPT's internal controls over financial reporting during the three and six months ended June 30, 2024 and June 30, 2023 that would have materially affected or would be reasonably likely to materially affect FCPT's internal controls over financial reporting.

It should be noted that a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. These inherent limitations include, among other items: (i) that management's assumptions and judgments could ultimately prove to be incorrect under varying conditions and circumstances; (ii) the impact of any undetected errors; and (iii) controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people, or by management override. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

#### SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies applied by the Trust are described in note 2 of FCPT's consolidated financial statements for the year ended December 31, 2023 and accordingly should be read in conjunction with them.

#### **Estimates**

The critical accounting estimates have been set out in FCPT's consolidated financial statements for the year ended December 31, 2023 and accordingly should be read in conjunction with them.

#### **Critical Judgement**

Critical judgments have been set out in the consolidated financial statements for the year ended December 31, 2023 and accordingly should be read in conjunction with them.

#### **RISKS AND UNCERTAINTIES**

FCPT is faced with the following ongoing risk factors, among others, that would affect Unitholders' equity and FCPT's ability to generate returns. All real property investments are subject to elements of risk. General economic conditions, local real estate markets, supply and demand for leased premises, competition from other available premises and various other factors affect such investments. The Trust's properties are located across Canada. As a result, our properties are impacted by factors specifically affecting their respective real estate markets. These factors may differ from those affecting the real estate markets in other regions of Canada.

#### LIQUIDITY & GENERAL MARKET CONDITIONS

FCPT faces the risk associated with general market conditions and their potential consequent effects. Current general market conditions may include, among other things, the insolvency of market participants, tightening lending standards and decreased availability of cash, and changes in unemployment levels, retail sales levels, and real estate values along with access to capital. These market conditions may affect occupancy levels and FCPT's ability to obtain credit on favorable terms or to conduct financings through the public market.

#### REAL PROPERTY OWNERSHIP AND TENANT RISKS

Real property investments are relatively illiquid. This illiquidity will tend to limit the ability of the Trust to respond to changing economic or investment conditions. If the Trust were to be required to liquidate assets quickly, there is a risk the proceeds realized from such sale would be less than the book value of the assets or less than what could be expected to be realized under normal circumstances. By specializing in certain types of real estate, the Trust is exposed to adverse effects on that segment of the real estate market and does not benefit from a broader diversification of its portfolio by property class.

All real property investments are subject to elements of risk. The value of real property and any improvements thereto depend on the credit and financial stability of tenants and upon the vacancy rates of the properties. The properties generate revenue through rental payments made by the tenants thereof. The ability to rent unleased space in properties will be affected by many factors, including changes in general economic conditions (such as the availability and cost of mortgage funds), local conditions (such as an oversupply of space or a reduction in demand for real estate in the area), government regulations, changing demographics, competition from other available properties, and various other factors. Cash available for distribution will be adversely affected if a significant number of tenants are unable to meet their obligations under their leases or if a significant amount of available space in the properties becomes vacant and cannot be leased on economically favorable lease terms. If properties do not generate revenues sufficient to meet operating expenses, including debt service and capital expenditures, this could have a material adverse effect on FCPT's business, cash flows, financial condition and results of operations and ability to make distributions to holders of Trust Units.

Historical occupancy rates and revenues are not necessarily an accurate prediction of the future occupancy rates for FCPT's properties or revenues to be derived therefrom. Reported estimates of market rent can be seasonal and the significance of any variations from quarter to quarter would materially affect FCPT's annualized estimated gain-to-lease amount. There can be no assurance that upon the expiry or termination of existing leases, the average occupancy rates and revenues will be higher than historical occupancy rates and revenues and it may take a significant amount of time for market rents to be recognized by the Trust due to internal and external limitations on its ability to charge these new market-based rents in the short term.

#### **COMPETITION**

Many of the sectors in which the Trust operates are highly competitive. The Trust faces competition from many sources, including from other buildings in the immediate vicinity of the properties and the broader geographic areas where FCPT's properties are and will be located. In addition, overbuilding in the geographic areas where FCPT's properties are located may increase the supply of competing properties and may reduce occupancy rates and rental revenues of the Trust and could have a material adverse effect on FCPT's business, cash flows, financial condition and results of operations and ability to make distributions to holders of Trust Units.

FCPT's ability to make real estate investments in accordance with FCPT's objectives and investment policies depends upon the availability of suitable investments and the general economy and marketplace. Increased competition for acquisitions in the geographies in which the Trust operates from other acquirers of real estate may impact the availability of suitable investments and achievable investment yields for FCPT.

#### CHANGES IN APPLICABLE LAWS

FCPT's operations will have to comply with numerous federal, provincial and local laws and regulations, some of which may conflict with one another or be subject to limited judicial or regulatory interpretations. These laws and regulations may include zoning laws, building codes, landlord tenant laws and other laws generally applicable to business operations. Non-compliance with laws could expose the Trust to liability.

Lower revenue growth or significant unanticipated expenditures may result from FCPT's need to comply with changes in applicable laws, including (i) laws imposing environmental remedial requirements and the potential liability for environmental conditions existing on properties or the restrictions on discharges or other conditions, (ii) rent control or rent stabilization laws or other landlord/tenant laws, or (iii) other governmental rules and regulations or enforcement policies affecting the development, use and operation of FCPT's properties, including changes to building codes and fire and life-safety codes.

#### UNEXPECTED COSTS OR LIABILITIES RELATED TO ACQUISITIONS

Risks associated with real property acquisitions are that there may be an undisclosed or unknown liability concerning the acquired properties, and the Trust may not be indemnified for some or all of these liabilities. Following an acquisition, the Trust may discover that it has acquired undisclosed liabilities, which may be material. The Trust conducts what it believes to be an appropriate level of investigation in connection with its acquisition of properties and seeks through contract to ensure that risks lie with the appropriate party.

#### ACCESS TO CAPITAL

The real estate industry is highly capital intensive. The Trust will require access to capital to maintain its properties, as well as to fund its growth strategy and significant capital expenditures from time to time. There can be no assurance that the Trust will have access to sufficient capital or access to capital on terms favorable to the Trust for future property acquisitions, financing or refinancing of properties, funding operating expenses or other purposes. Further, in certain circumstances, the Trust may not be able to borrow funds due to the limitations set forth in the Declaration of Trust.

In addition, global financial markets have experienced a sharp increase in volatility during recent years. This has been, in part, the result of the re-valuation of assets on the balance sheets of international financial institutions and related securities. This has contributed to a reduction in liquidity among financial institutions and has reduced the availability of credit to those institutions and to the issuers who borrow from them. While central banks as well as governments continue attempts to restore liquidity to the global economy, no assurance can be given that the combined impact of the significant re-valuations and constraints on the availability of credit will not continue to materially and adversely affect economies around the world in the near to medium term. These market conditions and unexpected volatility or illiquidity in financial markets may inhibit FCPT's access to long-term financing in the Canadian capital markets. As a result, it is possible that financing which the Trust may require in order to grow and expand its operations, upon the expiry of the term of financing, on refinancing any particular property owned by the Trust or otherwise, may not be available or, if it is available, may not be available on favorable terms to FCPT. Failure by the Trust to access required capital

could have a material adverse effect on FCPT's business, cash flows, financial condition and results of operations and ability to make distributions to holders of Trust Units.

#### INTEREST RATE & DEBT FINANCING RISK

FCPT will be subject to the risks associated with debt financing. There can be no assurance that the Trust will be able to refinance its existing indebtedness on terms that are as or more favorable to the Trust as the terms of existing indebtedness. The inability to replace financing of debt on maturity would have an adverse impact on the financial condition and results of FCPT.

#### ENVIRONMENTAL RISK

Environmental and ecological related policies have become increasingly important in recent periods. Under various federal, provincial and municipal laws, an owner or operator of real property could become liable for the cost of removal or remediation of certain hazardous or toxic substances released on or in its properties or disposed of at other locations. The existence of such a liability can have a negative impact on the value of the underlying real property.

It is our policy to obtain a Phase I environmental audit conducted by a qualified environmental consultant prior to acquiring any additional property, who has the appropriate insurance coverage. In addition, where appropriate, tenant leases generally specify that the tenant will conduct its business in accordance with environmental regulations and be responsible for any liabilities arising out of infractions to such regulations.

#### LEGAL RISK

In the normal course of FCPT's operations, whether directly or indirectly, it may become involved in, named as a party to or the subject of, various legal proceedings, including regulatory proceedings, tax proceedings and legal actions relating to personal injuries, property damage, property taxes, land rights, the environment and contract disputes. The outcome with respect to outstanding, pending or future proceedings cannot be predicted with certainty and may be determined in a manner adverse to the Trust and as a result, could have a material adverse effect on FCPT's assets, liabilities, business, financial condition and results of operations. Even if the Trust prevails in any such legal proceeding, the proceedings could be costly and time-consuming and may divert the attention of management and key personnel from FCPT's business operations, which could have a material adverse effect on FCPT's business, cash flows, financial condition and results of operations and ability to make distributions to holders of Trust Units.

#### LEASE ROLLOVER RISK

The value of investment properties and the stability of cash flows derived from those properties are dependent upon the level of occupancy and lease rates in those properties. Upon expiry of any lease, there is no assurance that a lease will be renewed on favorable terms, or at all; nor is there any assurance that a tenant can be replaced. A contraction in the Canadian economy would negatively impact demand for space in our properties, consequently increasing the risk that leases expiring in the near term will not be renewed.

#### INCOME TAX RISK

On December 22, 2007, the SIFT Rules were enacted. Under the SIFT Rules, certain distributions from a SIFT will no longer be deductible in computing a SIFT's taxable income, and a SIFT will be subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to a Canadian corporation. However, distributions paid by a SIFT as returns of capital should generally not be subject to the tax.

The SIFT Rules do not apply to a "real estate investment trust" that meets prescribed conditions relating to the nature of its assets and revenue (the "REIT Conditions"). The Trust has reviewed the REIT Conditions and has assessed their interpretation and application to FCPT's assets and liabilities. The Trust believes that it has met the REIT Conditions throughout the relevant periods ended. There can be no assurances, however, that the Trust will continue to be able to satisfy the REIT Conditions in the future such that the Trust will not be subject to the tax imposed by the SIFT Rules.

#### FIXED COSTS AND INCREASED EXPENSES

The failure to maintain stable or increasing average monthly rental rates combined with acceptable occupancy levels would likely have a material adverse effect on FCPT's business, cash flows, financial condition and results of operations and ability to make distributions to holders of Trust Units. Certain significant expenditures, including property taxes, maintenance costs, mortgage payments, insurance costs and related charges, must be made throughout the period of ownership of real property regardless of whether a property is producing any income. If the Trust is unable to meet mortgage payments on any property, losses could be sustained as a result of the mortgagee's exercise of its rights of foreclosure or sale.

FCPT is also subject to utility and property tax risk relating to increased costs that the Trust may experience as a result of higher resource prices as well as its exposure to significant increases in property taxes. There is a risk that property taxes may be raised as a result of re-valuations of properties and their adherent tax rates. In some instances, enhancements to properties may result in significant increases in property assessments following a re-valuation. Additionally, utility expenses, mainly consisting of natural gas and electricity service charges, have been subject to considerable price fluctuations over the past several years. Any significant increase in these resource costs that the Trust cannot charge back to the tenant may have a material adverse effect on FCPT's business, cash flows, financial condition and results of operations and ability to make distributions to holders of Trust Units.

The timing and amount of capital expenditures by the Trust will affect the amount of cash available for distributions to holders of Trust Units. Distributions may be reduced, or even eliminated, at times when the Trust deems it necessary to make significant capital or other expenditures.

#### UNITHOLDER RISK

There is a risk that FCPT's Unitholders could become subject to liability. The Declaration of Trust provides that no Unitholder or annuitant under a plan of which a Unitholder acts as Trustee or carrier shall be held to have any personal liability as such, and no resort shall be had to, nor shall recourse or satisfaction be sought from, the private property of any Unitholder or annuitant for any liability whatsoever, in tort, contract or otherwise, to any person in connection with the Trust property or the affairs of the Trust, including, without limitation, for satisfaction of any obligation or claim arising out of or in connection with any contract or obligation of the Trust or of the Trustees or any obligation which a Unitholder or annuitant would otherwise have to indemnify a Trustee for any personal liability incurred by the Trustee as such, but rather the assets of the Trust only are intended to be liable and subject to levy or execution for satisfaction of such liability. Each Unitholder and annuitant under a plan of which a Unitholder acts as Trustee or carrier shall be entitled to be reimbursed out of the assets of the Trust in respect of any payment of a Trust obligation made by such Unitholder or annuitant. The Declaration of Trust further provides that, whenever possible, any written instrument creating an obligation which is or includes the granting by the Trust of a mortgage, and to the extent management of the Trust determines to be practicable, any written instrument which is, in the judgment of management of the Trust, a material obligation, shall contain a provision or be subject to an acknowledgement to the effect that the obligation being created is not personally binding upon, and that resort shall not be had to, nor shall recourse or satisfaction be sought from, the private property of any of the Trustees, Unitholders, annuitants under a plan of which a Unitholder acts as a Trustee or carrier, or Officers, employees or agents of the Trust, but that only property of the Trust or a specific portion thereof shall be bound; the Trust, however, is not required, but shall use all reasonable efforts, to comply with this requirement in respect of obligations assumed by the Trust upon the acquisition of real property.

Certain provinces have legislation relating to Unitholder liability protection, including British Columbia, Alberta, Saskatchewan, Manitoba, Ontario and Québec. To FCPT's knowledge, certain of these statutes have not yet been judicially considered and it is possible that reliance on such statute by a Unitholder could be successfully challenged on jurisdictional or other grounds.

#### DEPENDENCE ON FCRPI AND FCPMC

The Trust's earnings and operations are impacted by FCRPI's ability to source appropriate real estate investments that provide sufficient yields for investors and FCPMC to maintain these real estate investments. the Trust has also entered into long-term contracts with FCRPI and FCPMC, as more particularly described in the "Asset Management Agreement" and "Property Management Agreement" both dated November 20, 2012 and updated on August 12, 2021 as posted on SEDAR (<a href="www.SEDAR.com">www.SEDAR.com</a>). The "Asset Management Agreement" has been subsequently updated on January 1, 2022. The Trust is exposed to adverse developments in the business and affairs of FCRPI and FCPMC, since the day-to-day activities of the Trust are run by FCRPI and FCPMC and since all of the Trust's real estate investments are originated by FCRPI.

#### RETURN RISK

There is no guarantee as to the return an investment in Trust Units of the Trust will generate.

#### POTENTIAL CONFLICTS OF INTEREST

FCPT is subject to various potential conflicts of interest because the Asset Manager and Property Manager are entities indirectly related to certain trustees and management of the Trust. Further, the Trustees and Officers may co-invest in property acquisitions and investments alongside the Trust. In addition, the Trustees and Officers of the Trust may from time to time deal with parties with whom the Trust may be dealing with, or may be seeking investments similar to those desired by the Trust. Certain Trustees and Officers of the Trust are also employed by entities directly and/or indirectly related to the Asset Manager and Property Manager and are involved in varying real estate related activities including, but not limited to acquisitions, divestitures and management of real estate and real estate related debt and equity.

The Declaration of Trust does not restrict Trustees or Officers of the Trust, the Asset Manager, the Property Manager and/or its affiliates from being engaged (directly or indirectly) in real estate and business transactions in which their individual interests are actually, or are perceived to be, in conflict with the interests of the Trust. Accordingly, there can be no guarantee that the Trustees and Officers of the Trust, when acting in a capacity other than a Trustee or Officer of the Trust will act in the best interests of the Trust.

#### RELIANCE ON KEY PERSONNEL AND TRUSTEES

In assessing the risk of an investment in the Trust Units, potential investors should be aware that they will be relying on the good faith, experience and judgment of the Trustees. Although investments made by the Trust are carefully chosen by the Trustees, there can be no assurance that such investments will earn a positive return in the short or long-term or that losses may not be suffered by the Trust from such investments.

#### DILUTION

The number of Trust Units the Trust is authorized to issue is unlimited. The Trustees have the discretion to issue additional Trust Units in other circumstances, including under the Unit Option Plan. Any issuance of Trust Units may have a dilutive effect to existing Unitholders.

#### OPERATIONAL RISKS

Operational risk is the risk that a direct or indirect loss may result from an inadequate or failed technology, from a human process or from external events. The impact of this loss may be financial loss, loss of reputation or legal and regulatory proceedings. Management endeavors to minimize losses in this area by ensuring that effective infrastructure and controls exist. These controls are reviewed and if deemed necessary improvements are implemented.

#### RISK RELATED TO INSURANCE RENEWALS

Certain events could make it more difficult and expensive to obtain property and casualty insurance, including coverage for catastrophic risks. When the Trust's current and future insurance policies expire, the Trust may encounter difficulty in obtaining or renewing property or casualty insurance on its properties at the same levels of coverage and under similar terms. Such insurance may be more limited and, for catastrophic risks (e.g., earthquake, hurricane, flood and terrorism), may not be generally available to fully cover potential losses. Even if the Trust is able to renew its policies at levels and with limitations consistent with its current policies, the Trust cannot be sure that it will be able to obtain such insurance at premiums that are reasonable. If the Trust

is unable to obtain adequate insurance on its properties for certain risks, it could cause the Trust to be in default under specific covenants on certain of its indebtedness or other contractual commitments that it has which require the Trust to maintain adequate insurance on its properties to protect against the risk of loss. If this were to occur, or if the Trust were unable to obtain adequate insurance, and its properties experienced damages that would otherwise have been covered by insurance, it could have a material adverse effect on the Trust's business, cash flows, financial condition and results of operations and ability to make distributions to holders of Trust Units.

#### CO-OWNERSHIP INTEREST IN PROPERTIES

In certain situations, the Trust may be adversely affected by a default by a co-owner of a property under the terms of a mortgage, lease or other agreement. Although all co-owners' agreements entered into by Trust provide for remedies to Trust in such circumstances, such remedies may not be exercisable in all circumstances, or may be insufficient or delayed, and may not cure a default in the event that such default by a co-owner is deemed to be a default of Trust.



# CONSOLIDATED FINANCIAL STATEMENTS

SECOND QUARTER 2024 JUNE 30, 2024



For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

The accompanying unaudited condensed consolidated interim financial statements of Firm Capital Property Trust for the three and six months ended June 30, 2024, have been prepared by and are the responsibility of management. These unaudited condensed consolidated interim financial statements, together with the accompanying notes, have been reviewed and approved by members of Firm Capital Property Trust's audit committee. In accordance with National Instrument 51-102, Firm Capital Property Trust discloses that these unaudited condensed consolidated interim financial statements have not been reviewed by Firm Capital Property Trust's auditors.

Condensed Consolidated Interim Balance Sheets (Unaudited)

	Notes	June 30, 2024		December 31, 2023		
Assets						
Non-current Assets:						
Investment Properties	4	\$	625,207,214	\$	614,159,313	
Total Non-Current Assets			625,207,214		614,159,313	
Current Assets:						
Cash and Cash Equivalents			5,382,776		8,333,895	
Accounts Receivable			2,111,807		2,412,174	
Prepaid Expenses, Deposits and Other Assets			5,254,601		3,445,214	
Restricted Cash			171,891		141,094	
Mortgages Receivable	4		5,500,000		5,000,000	
Assets Held For Sale	4		2,242,343		3,886,481	
Total Current Assets			20,663,418		23,218,858	
Total Assets		\$	645,870,632	\$	637,378,171	
Current Liabilities:  Mortgages  Credit facilities  Accounts Payable and Accrued Liabilities  Land Lease Liability  Distribution Payable  Tenant Rental Deposits	7(a) 6 5 7(b)	\$	25,483,308 19,600,000 6,579,347 47,643 1,599,990 618,554	\$	97,599,948 31,300,000 5,949,766 45,707 1,599,990 793,391	
Total Current Liabilities			53,928,842		137,288,802	
Non-current Liabilities:			33,920,042		137,200,002	
Mortgages	7(a)		288,739,572		206,192,164	
Land Lease Liability	7(b)		102,567		154,832	
Tenant Rental Deposits			2,237,085		2,049,586	
Total Non-current Liabilities			291,079,224		208,396,582	
Total Liabilities			345,008,066		345,685,384	
Unitholders' Equity	8		300,862,566		291,692,787	
Total Liabilities and Unitholders' Equity		\$	645,870,632	\$	637,378,171	
Commitments and Contingencies	16					
Subsequent Events	20					

See accompanying Notes to the Condensed Consolidated Interim Financial Statements.

Approved by the Board of Trustees

(signed) "Robert McKee" (signed) "Sandy Poklar"

Robert McKee Sandy Poklar CEO & Trustee CFO & Trustee

Condensed Consolidated Interim Statements of Income and Comprehensive Income For the Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

			Three Mont	hs	Ended	Six Months Ended			nded
	Notes	J	June 30, 2024	J	une 30, 2023	Ţ	lune 30, 2024	,	June 30, 2023
Net Operating Income									
Rental Revenue	9	\$	15,086,655	\$	14,094,375	\$	30,099,828	\$	28,303,583
Property Operating Expenses	11		(5,429,080)		(5,014,511)		(11,170,661)		(10,000,703)
		\$	9,657,575		9,079,864		18,929,167		18,302,880
Interest and Other Income			229,514		128,486		359,250		263,163
Expenses:									
Finance Costs	10		3,560,033		3,951,554		7,116,829		7,721,414
General and Administrative	11		1,517,097		1,207,702		3,003,212		2,458,431
			5,077,130		5,159,256		10,120,041		10,179,845
Income Before Fair Value Adjustments		\$	4,809,959		4,049,094		9,168,376		8,386,198
Fair Value Adjustments - (Loss)/Gain:									
Investment Properties	4		4,164,139		1,240,544		9,485,838		2,151,296
Sale of Investment Properties	4		4,605		-		217,088		-
Unit-based Compensation	8(c)		(93,821)		281,857		(101,581)		430,790
Net Income and Comprehensive Income		\$	8,884,882	\$	5,571,495	\$	18,769,721	\$	10,968,284

See accompanying Notes to the Condensed Consolidated Interim Financial Statements.

Condensed Consolidated Interim Statements of Changes in Unitholders' Equity For the Three and Six Months Ended June 30, 2024 and June 30, 2023

(Unaudited)

		Trust Units	Retained	Unitholders'
	Notes	(Note 8)	Earnings	Equity
Unitholders' Equity, December 31, 2022		\$ 218,710,639	\$ 77,803,257	\$ 296,513,896
Normal Course Issuer Bid	8(f)	(969,018)		(969,018)
Net Income and Comprehensive Income		-	10,968,284	10,968,284
Distributions	8(e)		(9,622,526)	(9,622,526)
Unitholders' Equity, June 30, 2023		\$ 217,741,621	\$ 79,149,015	\$ 296,890,636
Issuance of Units from DRIP	8(d)	2,500	-	2,500
Net Income and Comprehensive Income		-	4,399,537	4,399,537
Distributions	8(e)	-	(9,599,886)	(9,599,886)
Unitholders' Equity, December 31, 2023		\$ 217,744,121	\$ 73,948,666	\$ 291,692,787
Net Income and Comprehensive Income		-	18,769,721	18,769,721
Distributions	8(e)	-	(9,599,942)	(9,599,942)
Unitholders' Equity, June 30, 2024	· ·	\$ 217,744,121	\$ 83,118,445	\$ 300,862,566
Trust Units Outstanding	8(a)	_	_	36,925,682

See accompanying Notes to the Condensed Consolidated Interim Financial Statements.

Condensed Consolidated Interim Statements of Cash Flows

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

		Three Months Ended		Six Month	ns Ended
	Notes		June 30, 2023	June 30, 2024	June 30, 2023
Cash Flows from Operating Activities					
Net Income		\$ 8,884,882	\$ 5,571,495	\$ 18,769,721	\$ 10,968,284
Fair Value Adjustments:					
Investment Properties	4	(4,164,139)	(1,240,544)	(9,485,838)	(2,151,296)
Sale of Investment Properties	4	(4,605)	-	(217,088)	-
Unit-Based Compensation	8(c)	93,821	(281,857)	101,581	(430,790)
Finance Costs, Net of Interest and Other Income	10	3,835,245	3,497,861	6,700,856	6,824,450
Finance Fee Amortization	10	58,538	193,412	109,974	448,716
Non-cash Interest Expense	10	(25,462)	(37,358)	(53,252)	(74,717)
Land Lease Amortization	7(b)	(53,322)	(47,802)	(50,329)	(44,360)
Straight-line and Free Rent Adjustment	4, 9	46,476	(27,939)	189,796	(97,872)
Change in Non-Cash Operating Working Capital:					
Accounts Receivable		409,144	(314,127)	300,367	(1,109,235)
Prepaid Expenses, Deposits and Other Assets		(2,260,479)	(888,798)	(1,466,079)	(848,026)
Restricted Cash		(21,476)	165,110	(30,797)	20,667
Accounts Payable and Accrued Liabilities	5	516,395	(91,840)	534,785	(1,199,943)
Tenant Rental Deposits		(7,208)	75,176	12,662	130,863
		7,307,810	6,572,789	15,416,359	12,436,741
Cash Flows used in Financing Activities:					
Normal Course Issuer Bid	8(f)	-	(459,165)	-	(969,018)
Mortgages, Repayments	7(a)	(48,696,247)	(1,570,833)	(72,403,454)	(3,232,888)
Mortgages, Issuances	7(a)	55,000,000	6,869,682	82,777,500	6,869,682
Credit facility	6	(4,700,000)	(2,772,401)	(11,700,000)	4,773,918
Finance Costs Paid		1,416,372	192,651	(516,507)	(236,105)
Cash Interest Paid, Net of Other Income		(3,643,837)	(3,517,210)	(6,707,641)	(7,064,427)
Cash Distributions Paid	8(e)	(4,799,968)	(4,810,045)	(9,599,942)	(9,630,104)
		(5,423,680)	(6,067,321)	(18,150,044)	(9,488,942)
Cash Flows from (used in) Investing Activities:					
Net Proceeds From Sale of Investment	4	72,290	_	2,174,773	-
Properties Mortgages Receivable	4 4	(500,000)	_	(500,000)	700,000
Acquisitions and Capital Expenditures	3,4	(1,015,116)		(1,892,207)	(3,835,909)
	,	(1,442,826)	` '	(217,434)	(3,135,909)
Decrease in Cash and Cash Equivalents		441,304	5,170	(2,951,119)	(188,110)
Cash and Cash Equivalents, Beginning of Period		4,941,472	4,792,344	8,333,895	4,985,624
Cash and Cash Equivalents, End of Period		\$ 5,382,776	\$ 4,797,514	\$ 5,382,776	\$ 4,797,514

See accompanying Notes to the Condensed Consolidated Interim Financial Statements.

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

#### 1. The Trust

Firm Capital Property Trust (the "Trust") is an unincorporated open-ended real estate investment trust established on August 30, 2012 under the laws of the Province of Ontario pursuant to an amended and restated Declaration of Trust dated November 20, 2012. The Trust is a "mutual fund trust" as defined in the Income Tax Act (Canada), but is not a "mutual fund" within the meaning of applicable Canadian securities legislation. The head office and registered office of the Trust is located at 163 Cartwright Avenue, Toronto, Ontario M6A 1V5. These condensed consolidated interim financial statements were approved by the Board of Trustees on August 6, 2024.

The Trust owns 100% of the outstanding Class A Limited Partnership Units of Firm Capital Property Limited Partnership ("FCPLP"), a limited partnership created under the laws of the Province of Ontario. FCPLP ultimately owns the investment properties through various subsidiaries. The Trust is the reporting issuer trading on the TSX under the ticker symbol FCD.UN.

#### 2. Summary of Significant Accounting Policies

#### (a) Statement of Compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34 – Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB"). Accordingly, certain information and note disclosures normally included in the consolidated annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") have been omitted or condensed and accordingly, these condensed consolidated interim financial statements should be read in conjunction with the annual financial statements of the Trust as at and for the year ended December 31, 2023. These condensed consolidated interim financial statements have been prepared using the same accounting policies and methods as those used in the audited consolidated annual financial statements for the year ended December 31, 2023, except as outlined below.

#### (b) Basis of Consolidation

The condensed consolidated interim financial statements comprise the financial statements of the Trust and its subsidiaries. The financial statements of the subsidiaries are prepared for the same reporting periods as the Trust, using consistent accounting policies. All intercompany balances, transactions and unrealized gains and losses arising from intercompany transactions are eliminated on consolidation.

#### (c) Basis of Presentation, Measurement and Significant Accounting Policies

The condensed consolidated interim financial statements are prepared on a going concern basis and have been presented in Canadian dollars, which is the Trust's functional currency. The condensed consolidated interim financial statements are prepared on the historical cost basis with the exception of investment properties, cash and cash equivalents and the liabilities related to unit-based compensation expense, which are measured at fair value. The accounting policies set out below have been applied consistently to all periods as presented in the audited consolidated financial statements for the year ended December 31, 2023.

#### (d) Co-Ownership Arrangement

The Trust currently is a co-owner in seventeen joint arrangements. These arrangements are classified as joint operations because the parties involved have joint control of the assets and joint responsibility of the liabilities relating to the arrangement. As a result, the Trust includes its pro rata share of its assets, liabilities, revenues, expenses and cash flows in these consolidated financial statements. Management believes the assets of these joint arrangements are sufficient for the purpose of satisfying the associated obligations. The co-ownership interests as at June 30, 2024 and December 31, 2023 are outlined below:

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

Investment Properties	Joint Arra	ngement Interest
	June 30, 2024	December 31, 2023
Centre Ice Retail Portfolio (1)	70%	70%
Waterloo Industrial Portfolio (1)	70%	70%
Edmonton Apartment Complex (1)	70%	70%
Lower Sackville Apartment Complex (1)	70%	70%
Montreal Industrial Portfolio (1)	50%	50%
Edmonton Industrial Portfolio (1)	50%	50%
Ottawa Apartment Complex (1)	50%	50%
Crombie Retail Portfolio	50%	50%
FCR Retail Portfolio	50%	50%
Gateway Retail Property (1)	50%	50%
Mountview Manufactured Home Communities (1)	50%	50%
Hidden Creek Manufactured Home Communities (1)	50%	50%
The Whitby Mall (1)	40%	40%
Thickson Place (1)	40%	40%
Eglinton Ave West Commercial (1)	40%	40%
Parkhill Manufactured Home Communities <sup>(1)</sup>	50%	50%
Skyview Manufactured Home Communities <sup>(1)</sup>	50%	50%

(1) Pursuant to the Declaration of Trust, the asset manager (see note 12(a)) is only obligated to request the Trust to participate in up to 50% of a property acquisition. The above list the Trust's ownership interest in the respective properties. Entities that are related to and associated with the asset manager and Property Manager and Members of the Board of Trustees are invested along-side the Trust in those properties on the same terms as those applicable to the Trust.

Certain Trustees and Officers of the Trust directly and/or indirectly have interests in certain of these Joint Arrangements.

#### (e) Estimates

The preparation of condensed consolidated interim financial statements requires management to make estimates that affect the reported amounts of certain assets and liabilities, the disclosure of contingent assets and liabilities at the date of the condensed consolidated interim financial statements, and certain reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. The critical accounting estimates have been set out in the Trust's audited consolidated financial statements for the year ended December 31, 2023.

#### (f) Critical Judgments

Critical judgments have been set out in the Trust's audited consolidated financial statements for the year ended December 31, 2023. The Trust has not identified critical judgements that are new to the interim period.

#### 3. Acquisition of Investment Properties

On January 31, 2023, the Trust closed on the acquisition of a 50% interest in a 56 site Manufactured Housing Community ("MHC") called SunPark Parkhill Estates ("Parkhill") located in Peterborough, Ontario and a 58 site Manufactured Housing Community ("MHC") called SunPark Skyview Estates ("Skyview") located in Trenton, Ontario (collectively the "Properties"). The acquisition price for the Trust's portion was \$2,954,973 (including transaction costs). In addition, tenant rental deposits of \$9,287 were assumed as part of the transaction. The transaction was financed from cash on hand and existing credit facilities.

There have been no new acquisitions during the three and six months ended June 30, 2024.

The above noted acquisitions have been accounted for as asset acquisitions using the acquisition method, with the results of operations included in the Trust's accounts from the date of acquisition. Net assets acquired during the respective periods are as follows:

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

	Period Ended Jun	e 30, 2024	Year Ended December 31, 2023		
Investment Properties, including Acquisition Costs Tenant Rental Deposits			\$	2,954,973 (9,287)	
Net Assets Acquired	\$	-	\$	2,945,686	
Consideration Paid/Funded By:					
Cash and Bank Indebtedness	\$	-	\$	2,945,686	
	\$	-	\$	2,945,686	

#### 4. Investment Properties

	Retail and Commercial	Industrial	Multi-residential	Manufactured Housing Communities	Total
December 31, 2022	\$ 302,843,414	\$ 196,287,903	\$ 98,929,635	\$ 18,244,758	\$ 616,305,710
Acquisitions Capital Expenditures Straight-line Rents Fair Value Adjustment	- 388,553 75,356 (314,033)	427,837 68,298 1,722,454	73,833 - 690,458	2,954,973 - - 52,417	2,954,973 890,223 143,654 2,151,296
June 30, 2023	302,993,290	198,506,492	99,693,926	21,252,148	622,445,856
Acquisitions Dispositions Assets Held for Sale Capital Expenditures Straight-line Rents Fair Value Adjustment	17,941 (1,260,000) (3,886,481) 1,417,304 18,816 (6,539,610)	13,009 - 568,269 69,124 184,381	- - - 324,962 - 313,480	67,685 (194,750) - 6,750 - 592,577	98,635 (1,454,750) (3,886,481) 2,317,285 87,940 (5,449,172)
December 31, 2023 Dispositions Capital Expenditures Straight-line Rents Fair Value Adjustment	\$ 292,761,260 - 241,453 (71,037) 19,629,021	\$ 199,341,275 - 1,269,636 54,440 (8,182,578)	\$100,332,368 - 381,118 - (395,904)	\$ 21,724,410 (67,685) - - (1,810,563)	\$ 614,159,313 (67,685) 1,892,207 (16,597) 9,239,976
June 30, 2024	\$ 312,560,697	\$ 192,482,773	\$100,317,582	\$ 19,846,162	\$ 625,207,214

For the period ended June 30, 2024, senior management of the Trust valued the Investment Properties using the overall capitalization method. Investment properties are valued on a highest and best use basis. For all of the Trust's investment properties, the current use is considered the best use. Fair value was determined by applying a capitalization rate to stabilized net operating income ("Stabilized NOI"). Stabilized NOI incorporates allowances for vacancy, management fees and structural reserves for tenant inducements and capital expenditures to which a capitalization rate is applied that is deemed appropriate for the investment property. Capitalization rates are based on many factors, including but not limited to the asset location, type, size and quality of the asset and taking into account any available market data at the valuation date.

Properties are typically independently appraised at the time of acquisition or refinancing. When an independent appraisal is obtained, the Trust assesses all major inputs used by the independent valuators in preparing their reports and holds discussions with them on the reasonableness of their assumptions. The reports are then used by the Trust for consideration in preparing the valuations as reported in these consolidated financial statements.

Capitalization rates used in the valuation of investment properties as of June 30, 2024 are based on current market data available and have been adjusted for interest rates and inflationary pressures (the "Factors"). Given the uncertainty around the Factors and the potential negative impact it may have on the real estate industry, it is not possible to fully predict the impact of capitalization rates in the future across all of our investment properties at this time. Note that the fair value adjustment is net of capital expenditures and straight-line rents.

The Trust continues to review its cash flow projections, liquidity and the estimated fair value of its real estate portfolio in these challenging times. Capitalization rates could change materially as additional market data becomes available. As such, significant changes in assumptions concerning rental income, occupancy rates, tenant inducements and future market rents could negatively impact future real estate valuations and the Trust's overall operations as the Factors continues.

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

The properties independently appraised each year represent a subset of the property types and geographic distribution of the overall portfolio. A breakdown of the aggregate estimated fair value of investment properties independently appraised each quarter, in accordance with the Trust's policy, is as follows:

2024				2023				
	Number of investment properties	Fair value at 100%	Fair value at Trust's share	Number of investment properties	Fair	value at 100%		value at
Q1	2	\$ 172,560,000	\$ 86,280,000	-	\$	-	\$	-
Q2	-	-	-	-		-		-
Total	2	\$ 172,560,000	\$ 86,280,000	-	\$	-	\$	-

Investment Properties measured at fair value are categorized by level according to the inputs used. The Trust has classified these inputs as Level 3. With the exception of the acquisition and dispositions of investment properties as well as transfers into assets held for sale as further described in note 4 of these consolidated financial statements, there have been no transfers into or out of Level 3 in the current year. Significant unobservable inputs in Level 3 valuations are as follows:

			Manufactured			
June 30, 2024	Retail & Commercial	Industrial	Multi- Residential	Housing Communities	Weighted Average	
Capitalization Rate Range	4.50% - 8.00%	5.75% - 6.50%	5.25% - 5.50%	6.00% - 6.25%	6.24%	
Weighted Average Capitalization Rate	6.67%	6.08%	5.28%	6.12%	6.24%	

			Manufactured			
	Retail &		Multi-	Housing	Weighted	
December 31, 2023	Commercial	Industrial	Residential	Communities	Average	
Capitalization Rate Range	4.50% - 8.00%	5.00% - 9.03%	4.75% - 5.50%	5.00% - 6.75%	6.02%	
Weighted Average Capitalization Rate	6.68%	5.62%	5.03%	5.41%	6.02%	

The fair value of the Trust's investment properties is sensitive to changes in the significant unobservable inputs. Changes in certain inputs would result in a change to the fair value of the Trust's investment properties as set out in the following table:

Weighted Average		Change in Investment Valuation
Capitalization Rate	25 basis point increase	\$ (24,448,000)
Capitalization Rate	25 basis point decrease	26,549,000

Generally, an increase in stabilized NOI will result in an increase to the fair value of an investment property. An increase in the capitalization rate will result in a decrease to the fair value of an investment property. The capitalization rate magnifies the effect of a change in stabilized NOI.

#### Sale of Investment Properties:

On December 4, 2023, the Trust completed the sale of a retail property from the Centre Ice Retail Portfolio, for gross proceeds of approximately \$2.0 million. The Trust's pro-rata share of the gross proceeds was \$1.4 million. The Trust recognized a gain on sale of \$0.1 million.

On January 30, 2024, the Trust completed the sale of a retail property from the Centre Ice Retail Portfolio, for gross proceeds of approximately \$3.0 million. The Trust's pro-rata share of the gross proceeds was \$2.1 million. The Trust recognized a gain on sale of \$0.2 million.

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

#### Mortgages Receivable:

As part of one of the dispositions of the Centre Ice Retail Portfolio properties in 2021, a mortgage was taken back from the purchaser for \$1.0 million. Terms are 5% interest only, two year term, fully open for repayment prior to maturity on March 1, 2023 and fully secured against the disposed property with the Trust pro-rate share being \$700k. In 2023, the mortgage receivable was paid back in full

Two mortgage take backs occurred as the result of the sale of an office property in Barrie, Ontario for \$8.4 million on December 29, 2022. In December of 2023, the vendor take back mortgage was renewed requiring the borrower to repay the \$1.6 million due on the 5 year term structure as well as to make a principal payment of \$1.8 million towards the \$6.8 million that was otherwise due by the end of 2023. The renegotiated agreement now requires the borrower to repay the remaining \$5.0 million by January 1, 2025, interest only and at the greater of the floating rate of 10% per annum or Bank Prime plus 2.8%.

On June 13, 2024, the Trust invested \$0.5 million in a \$2.5 million second mortgage secured by a property located in Pointe Claire Quebec. Interest is at the greater of 13% per annum or the TD Canada Posted Bank Prime Rate of interest plus 5.8% with a term of 12 months.

#### **Assets Held for Sale:**

For the three and six months ended June 30, 2024, the Trust has listed for sale two retail properties within the Center Ice Retail Portfolio. The properties have been classified as Assets Held for Sale at their fair value of approximately \$2.2 million. No debt remained on these properties and as a result no liabilities associated with the assets held for sale.

#### 5. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities as at June 30, 2024 and as at December 31, 2023 were \$6,579,347 and \$5,949,766, respectively, and consist of the following:

	June 30, 2024	Dece	mber 31, 2023
Utilities, Repairs and Maintenance, Other	\$ 4,585,867	\$	4,805,238
Due to Asset Manager (notes 12(a) and 12(b))	496,475		433,689
Due to Property Manager (note 12(c))	204,914		131,314
Accrued Interest Expense	415,233		162,816
Option Liabilities (note 8(c))	149,813		118,751
Deferred Trust Units (note 8(c))	727,045		297,958
Accounts Payable and Accrued Liabilities	\$ 6,579,347	\$	5,949,766

#### 6. Credit Facility

#### (a) Revolving Operating Facility

The Trust has entered into a Revolving Operating Facility (the "Facility") with a Canadian Chartered Bank (the "Bank") fully secured by first charges against certain investment properties that consists of a credit facility and bank indebtedness. On June 30, 2024, the total amount available under the Facility was \$19.0 million. Interest on the credit facility and bank indebtedness is predominantly charged at a rate that varies with bank prime and may have a component with a fixed interest rate established based on a formula linked to bankers' acceptance rates. Amounts drawn under the Facility are due to be repaid at the maturity date on October 31, 2024. Amounts drawn under the credit facility at June 30, 2024 was \$9,100,000 (December 31, 2023 – \$14,100,000).

#### (b) Lines of Credit

i. The Trust has entered into a Line of Credit (the "LOC") with a Canadian Chartered Bank (the "Bank") fully secured by first charges against the Merivale Mall Property. On June 30, 2024, the total amount available under the LOC was \$22.0 million. The interest rate is based on a calculated formula using the Bank's prime lending rate or a formula linked to Canadian overnight repo rates. Amounts drawn under the LOC are due to be repaid at the maturity date on November 30, 2025. Amounts drawn under the credit facility at June 30, 2024 was \$10,200,000 (December 31, 2023 – \$17,200,000).

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

ii. Within the Montreal Industrial Portfolio, where the Trust is a 50% co-owner of the joint arrangement, an LOC with a Bank was established. The interest rate is based on a calculated formula using the Bank's prime lending rate. Amounts drawn on the credit facility at June 30, 2024 was \$300,000 (December 31, 2023 – nil).

#### 7. Non-current Liabilities

#### (a) Mortgages

As at June 30, 2024, total outstanding mortgages were \$314,222,880 (\$303,792,112 as at December 31, 2023), net of mark to market adjustments of \$23,188 (\$76,440 as at December 31, 2023) with a weighted average interest rate of approximately 4.21% (3.7% as at December 31, 2023) and weighted average repayment term of approximately 5.7 years (3.4 years as at December 31, 2023). The mortgages are repayable as follows:

	led Principal Repayments		Debt Maturing ng The Period	Tot	tal Mortgages Payable	Scheduled Interest Payments
2024	2,580,419		22,879,701		25,460,120	4,808,747
2025	4,822,471		13,186,495		18,008,966	8,974,561
2026	4,639,188		41,935,043		46,574,231	11,646,203
2027	3,977,060		17,040,957		21,018,017	9,794,108
2028	3,956,055		25,862,596		29,818,651	9,067,552
Thereafter	11,985,160		161,334,547		173,319,707	25,732,297
Face Value	\$ 31,960,353	\$	282,239,339	\$	314,199,692	\$ 70,023,467
Mark to Market on Assumed Mortgages		·		·	23,188	. , ,
Total Mortgages				\$	314,222,880	

	June 30, 2024	Dece	ember 31, 2023	
Current:				
Mortgages	\$ 25,460,120	\$	97,523,508	
Mark to Market on Assumed Mortgages	23,188		76,440	
	\$ 25,483,308	\$	97,599,948	
Non-Current:				
Mortgages	\$ 288,739,572	\$	206,192,164	
	\$ 288,739,572	\$	206,192,164	
Total Mortgages	\$ 314,222,880	\$	303,792,112	

The following table sets out an analysis of net debt and the movements in net debt for the period ended June 30, 2024:

	 h and Cash Equivalents	Credit Facility	Mortgages	Net Debt
As at December 31, 2023	\$ 8,333,895	\$ (31,300,000)	\$ (303,792,112)	\$ (326,758,217)
Cash Flows	(3,718,429)	11,700,000	(10,374,046)	(2,392,475)
Changes in Non-Cash Operating Working Capital	767,310	-	(56,722)	710,588
As at June 30, 2024	\$ 5,382,776	\$ (19,600,000)	\$ (314,222,880)	\$ (328,440,104)

#### (b) Land Lease Liability

On May 9, 2019, as part of the FCR Retail Portfolio the joint arrangement assumed a land lease on a retail property located in Ottawa, Ontario. Rent is subject to adjustment every 5 years based on inflationary adjustment by the lessor. From May 9, 2019 until April 1, 2023, the terms of the land lease were gross annual payments of \$101,040 per annum. Subsequently the terms of the land lease were increased to \$111,265 per annum up to the maturity date on April 1, 2027. The land lease liability is calculated in accordance with IFRS 16, using the present value of the remaining lease payments, discounted using the incremental borrowing rate of 6.25% for the term of the lease. The Trust's pro-rata portion of the lease liability is as follows:

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

	L	ease Liab	oility				
	Opening			Imputed I	nterest		
	Balance	Lease	Payment	E	xpense	Ending	g Balance
2024	\$ 150,210	\$	-	\$	4,622	\$	154,832
2025	154,832		(55,633)		7,069		106,268
2026	106,268		(55,633)		4,034		54,669
2027	54,669		(55,633)		964		-
						Decembe	r 31, 2024
Current						\$	47,643
Non-Current							102,567
Total						\$	150,210

#### 8. Unitholders' Equity

#### (a) Issued and Outstanding

	Number of Units	Amount
Balance, December 31, 2022	37,100,097	\$ 218,710,639
Normal Course Issuer Bid (note8(f))	(174,900)	(969,018)
Balance, June 30, 2023	36,925,197	217,741,621
Issuance of Units from Distribution Reinvestment Plan (note 8(d))	485	2,500
Balance, December 31, 2023	36,925,682	217,744,121
Balance, June 30, 2024	36,925,682	217,744,121

#### (b) Authorized

In accordance with the Declaration of Trust, the Trust may issue an unlimited number of units (the "Trust Units"). The Board of Trustees of the Trust has discretion with respect to the timing and amount of distributions. Each Unitholder is entitled on demand to redeem all or any part of the Trust Units registered in the name of the Unitholder at prices determined and payable in accordance with the conditions provided for in the Declaration of Trust.

Trust Units are redeemable at any time, in whole or in part, on demand by the Unitholders. On receipt of the redemption notice by the Trust, all rights to and under the Trust Units tendered for redemption shall be surrendered and the Unitholders shall be entitled to receive a price per Trust Unit equal to the lesser of:

- 90% of the "market price" of the Trust Units on the exchange or market on which
  the Units are listed or quoted for trading during the ten consecutive trading days ending immediately prior to the
  date on which the Trust Units were surrendered for redemption; and
- ii. 100% of the "closing market price" on the exchange or market or on which the Trust Units are listed or quoted for trading on the redemption date.

The total amount payable by the Trust, in respect of any Trust Units surrendered for redemption during any calendar month, shall not exceed \$50,000 unless waived at the discretion of the Trustees and be satisfied by way of a cash payment in Canadian dollars within 30 days after the end of the calendar month in which the Trust Units were tendered for redemption. To the extent the redemption price payable in respect of Trust Units surrendered for redemption exceeds \$50,000 in any given month, such excess will be redeemed for cash, and by a distribution in specie of assets held by the Trust on a pro rata basis.

#### (c) Unit-Based Liabilities

#### Option Plan

Under the Trust's unit option plan, the aggregate number of unit options reserved for issuance at any given time shall not exceed 10% of the number of outstanding Trust Units. As at June 30, 2024, the Trust has 3,260,000 Trust Unit options issued and outstanding at a fair market value of \$149,813 consisting of the following issuances:

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

On August 14, 2019, the Trust granted 1,400,000 Trust Unit options at a weighted average exercise price of \$6.40 per Trust Unit. 1,290,000 unit options fully vested on the date of the grant with the remaining 110,000 vesting at one-third each year for the next three years and expire on August 14, 2024. The balance as at June 30, 2024 was 1,290,000 Trust unit options.

On December 1, 2020, the Trust granted 400,000 Trust Unit options at a weighted average exercise price of \$6.75 per Trust Unit. 360,000 unit options fully vested on the date of the grant with the remaining 40,000 vesting at one-third each year for the next three years and expire on December 1, 2025. The balance as at June 30, 2024 was 340,000 Trust unit options.

On March 15, 2021, the Trust granted 10,000 Trust Unit options at a weighted average exercise price of \$6.75 per Trust Unit. 3,333 unit options fully vest on the date of the grant with the remaining 6,667 vesting over the following 2 years and expire on March 15, 2026. The balance as at June 30, 2024 was 10,000 Trust unit options.

On June 14, 2022, the Trust granted 1,740,000 Trust Unit options at a weighted average exercise price of \$7.10 per Trust Unit. 1,360,000 unit options fully vest on the date of the grant with the remaining 380,000 vesting over 3 years and expire on June 14, 2027. The balance as at June 30, 2024 was 1,620,000.

Unit-based compensation related to the aforementioned unit options was an expense of \$35,868 for the three months ended June 30, 2024 and an expense of \$31,062 for the six months ended June 30, 2024 (three months ended June 30, 2023 recovery of \$277,869 and a recovery of \$427,198 for the six months ended June 30, 2023). Unit-based compensation was determined using the Black-Scholes option pricing model and based on the following assumptions:

	As at June 30, 2024	As at December 31, 2023
Expected Option Life (Years)	2.8	2.9
Risk Free Interest Rate	3.66%	3.54%
Distribution Yield	10.22%	10.90%
Expected Volatility	21.33%	21.54%

Expected volatility is based in part on the historical volatility of the Trust Units consistent with the expected life of the option. The risk free interest rate of return is the yield on zero-coupon Government of Canada bonds of a term consistent with the expected option life.

The estimated fair value of an option under the Trust's unit option plan at the date of grants were \$0.40, \$0.36, \$0.34, \$0.16 and \$0.43 per unit option for March 26, 2018, November 8, 2018, August 14, 2019, December 1, 2020 and June 14, 2022 issuances, respectively.

#### **Deferred Trust Units**

On August 1, 2018, the Trust adopted a Deferred Trust Unit ("DTU") plan. Under the terms of the plan, any units issued must be issued at a unit price which is at the volume weighted average trading price of the units on the TSX for the five days trading immediately preceding the date on which DTUs are granted. Distributions equivalents are awarded in respect of the DTU holders on the same basis as unitholders and credited to the DTU holders account as additional DTUs. As at June 30, 2024, the outstanding liability was \$727,045 (December 31, 2023 – \$297,958).

#### (d) Distribution Reinvestment Plan ("DRIP") and Unit Purchase Plan ("UPP")

The Trust has both a DRIP and UPP currently in place. Under the terms of the DRIP, Unitholders may elect to automatically reinvest all or a portion of their regular monthly distributions in additional Trust Units, without incurring brokerage fees or commissions. Trust Units purchased through the DRIP are acquired at the weighted average closing price of Trust Units in the five trading days immediately prior to the distribution payment date. Trust Units purchased through the DRIP will be acquired either in the open market or be issued directly from the Trust's treasury based on a floor price to be set at the discretion of the Board of Trustees.

The UPP gives each Unitholder resident in Canada the right to purchase additional Trust Units. Unitholders who elect to receive Trust Units under the DRIP may also enroll in the Trust's UPP. Under the terms of the UPP, Trust Unitholders may purchase a minimum of \$1,000 of Units on each Monthly Purchase Date and maximum purchases of up to \$12,000 per annum. The aggregate number of Trust Units that may be issued may not exceed 2% of the Trust Units of the Trust per annum.

For the three and six months ended June 30, 2024 and June 30, 2023 no shares were issued from treasury as a result of the DRIP and UPP.

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

#### (e) Distributions

For the six months ended June 30, 2024, distributions of \$0.0433 per unit were declared each month commencing in January 2024 through to June 2024, resulting in total distributions declared of \$9,599,942. For the six months ended June 30, 2023, distributions of \$0.0433 per unit were declared each month commencing in January 2023 through to June 2023 resulting in total distributions declared of \$9,622,526

#### (f) Normal Course Issuer Bid

The Trust announced its intention to make a Normal Course Issuer Bid with respect to its outstanding Trust Units. During the 12 month period commencing July 18, 2022 and ending no later than July 17, 2023, the Trust may purchase through the facilities of the TSX and/or alternative Canadian Trading Systems up to 3,439,989 Trust Units in total, being 10% of the "public float" of trust units as of July 5, 2022. During the 12 months ended July 17, 2023, the Trust purchased 624,300 shares for proceeds of \$3.6 million.

On July 13, 2023, the Trust announced its intention to make a Normal Course Issuer Bid with respect to its outstanding Trust Units. During the 12 month period commencing July 18, 2023 and ending no later than July 17, 2024, the Trust may purchase through the facilities of the TSX and/or alternative Canadian Trading Systems up to 3,324,528 Trust Units in total, being 10% of the "public float" of trust units as of July 4, 2023. As of June 30, 2024, the Trust did not purchase any units under this NCIB.

#### 9. Rental Revenue

The Trust currently leases real estate to tenants under operating leases. Future minimum rental income on tenant operating leases over their remaining lease terms excluding renewal options (subject to collection) is as follows:

Revenue	
Within one year	\$ 34,306,135
Later than one year and not longer than five years	69,294,562
Thereafter	22,297,532
	\$ 125,898,229

Revenue for the period is comprised of the following:

	Three Mont	hs End	ded	Six Months E	inded
	Jun 30, 2024		Jun 30, 2023	Jun 30, 2024	Jun 30, 2023
Base Rent	\$ 10,673,335	\$	10,346,379	\$ 21,441,475	\$ 20,415,211
Operating Costs Recoveries	2,079,763		1,678,300	4,201,958	3,641,839
Tax Recoveries	2,380,033		2,041,757	4,646,191	4,148,661
Straight Line Rent	10,457		55,498	(16,597)	143,654
Free Rent	(56,933)		(27,559)	(173,199)	(45,782)
	\$ 15,086,655	\$	14,094,375	\$ 30,099,828	\$ 28,303,583

#### 10. Finance Costs

Finance costs for the period ended June 30, 2024 and June 30, 2023 are as follows:

	Three Mont	hs En	Six Months Ended		
	Jun 30, 2024		Jun 30, 2023	Jun 30, 2024	Jun 30, 2023
Mortgage Interest Credit Facility Interest Finance Fee Amortization Non-cash Interest Expense	\$ 3,111,392 415,565 58,538 (25,462)	\$	3,518,845 276,655 193,412 (37,358)	\$ 6,104,301 955,806 109,974 (53,252)	\$ 6,825,516 521,899 448,716 (74,717)
Finance Costs	\$ 3,560,033	\$	3,951,554	\$ 7,116,829	\$ 7,721,414

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

Finance fee amortization relates to fees paid on securing the Facility, the LOC and the Trust's various mortgages accounted for under the amortized cost method. Non-cash interest expense relates to the amortization of mark-to-market adjustment relating to the assumed mortgages from the Trust's various acquisitions.

#### 11. Property Operating and General and Administrative Expenses

Property operating expenses include realty taxes as well as other costs related to maintenance, HVAC, insurance, utilities and property management fees. General and administrative expenses include professional fees, public company expenses, office and general, insurance and asset management fees.

Property operating and general and administrative expenses for the period ended June 30, 2024 and June 30, 2023 are as follows:

	Three M	onth	ns Ended	Six Months Ended		
	Jun 30, 2024		Jun 30, 2023	Jun 30, 2024	Jun 30, 2023	
Realty Taxes	\$ 2,604,558	\$	2,474,396	\$ 5,239,762	\$ 4,862,673	
Property Management Fees (note 12(b))	673,663		586,067	1,254,102	1,137,416	
Operating Expenses	2,150,859		1,954,048	4,676,797	4,000,614	
Property Operating Expenses	\$ 5.429.080	\$	5.014.511	\$11.170.661	\$ 10.000.703	

	Three Months Ended			Six Months Ended	
	Jun 30, 2024		Jun 30, 2023	Jun 30, 2024	Jun 30, 2023
Asset Management Fees (note 12(a))	\$ 846,266	\$	848,380	\$ 1,685,391	\$ 1,695,463
Performance Incentive Fees (note 12(a))	161,863		9,973	496,476	61,358
Public Company Expenses	371,173		158,572	485,105	279,516
Office and General	137,795		190,777	336,240	422,094
General and Administrative	\$ 1,517,097	\$	1,207,702	\$ 3,003,212	\$ 2,458,431

#### 12. Related Party Transactions

Transactions with related parties are in the normal course of business and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

#### (a) Asset Management Agreement

The Trust has entered into an Asset Management Agreement with Firm Capital Realty Partners Inc. ("FCRPI"), an entity indirectly related to certain trustees and management of the Trust. The term of the contract is initially ten years and automatically renews for successive five-year periods. On August 12, 2021, the contract was extended for a further ten year term with successive five year renewal periods.

As part of the Agreement, FCRPI agrees to provide the following services, which include but are not limited to the following: (i) arrange financing, refinancing and structuring of financings for the Trust's investment properties and future acquisitions; (ii) identify, recommend and negotiate the purchase price for acquisitions and dispositions; (iii) prepare budgets and financial forecasts for the Trust and future acquisitions; (iv) provider of services of senior management including the CEO and CFO; (v) assist in investor relations for the Trust; (vi) assist the Trust with regulatory and financial reporting requirements (other than services provided by the CFO of the Trust); (vii) assist the Trust with the preparation of all documents, report data and analysis required by the Trust for its filings and documents necessary for its continuous disclosure requirements pursuant to applicable stock exchange rules and securities laws; (viii) attend meetings of Trustees or applicable committees, as requested by the Trust, to present financing opportunities, acquisition opportunities and disposition opportunities; and (ix) arrange and coordinate advertising, promotional, marketing and related activities on behalf of the Trust.

As compensation for the services, FCRPI is paid the following fees:

- i. Asset Management Fees: The Trust pays the following fees annually:
  - I. 0.75% of the first \$300 million of the Gross Book Value of the Properties; and
  - II. 0.50% of the Gross Book Value of the investment properties in excess of \$300 million.

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

- ii. Acquisition Fees: The Trust pays the following acquisition fees:
  - I. 0.75% of the first \$300 million of aggregate Gross Book Value in respect of new properties acquired in a particular year;
  - 0.65% of the next \$200 million of aggregate Gross Book Value in respect of new properties acquired in such year; and thereafter
  - III. 0.50% of the aggregate Gross Book Value of new properties acquired in such year.
- iii. Placement Fees: The Trust pays a fee equivalent to 0.25% of the aggregate value of all debt and equity financing arranged by FCRPI.
- iv. Disposition Fees: The Trust pays with respect to a disposition by the Trust at a price that is excess of the average IFRS carrying value of the Property over the preceding four quarters in which the sale occurred, a fee (the "Disposition Fee") equal to 0.5% of the sale price to FCRPI.

#### (b) Incentive Fee Agreement

FCPLP has entered into an Incentive Fee Agreement with FCRPI to pay a Performance Incentive Fee. FCPLP pays a fee equivalent to 15% of Adjusted Funds From Operations ("AFFO") as defined in the Limited Partnership Agreement once AFFO exceeds \$0.40 per Unit (including any gains and losses on the disposition of real estate properties calculated as gross proceeds less the actual cost of real estate including capitalized additions).

In addition to the fees outlined above, FCRPI is entitled to reimbursement of all actual expenses incurred in performing its responsibilities under the Asset Management Agreement.

For the six months ended June 30, 2024 and June 30, 2023, Asset Management Fees were \$1,685,391 and \$1,695,463; Acquisition Fees were \$nil and \$21,977; Placement fees were \$206,944 and \$62,847; and Performance Incentive Fees were \$496,475 and \$61,358, respectively.

Asset Management and Performance Incentive Fees are recorded in General and Administrative expenses while Acquisition and Placement Fees are capitalized to Investment Properties, Mortgages and Unitholders' Equity on the consolidated balance sheet

As at June 30, 2024, \$496,475 (\$433,689 as at December 31, 2023) was due on demand to FCRPI and has been accounted for in accounts payable and accrued liabilities.

#### (c) Property Management Agreement

The Trust has entered into a Property Management Agreement with Firm Capital Property Management Corp. ("FCPMC"), formerly Firm Capital Properties Inc., an entity indirectly related to certain trustees and management of the Trust. The term of the contract is initially ten years and automatically renews for successive five-year periods.

As part of the Agreement, FCPMC agrees to provide the following services which include but are not limited to, the following: (i) lease the Properties and to obtain tenants from time to time as vacancies occur; (ii) to establish the rent, the duration, the terms and conditions of all leases and renewals thereof; (iii) to enter into agreements to lease and offers to lease in respect of the properties; (iv) collect all rents, including parking revenues, tenant recoveries, leasehold recoveries and any other revenues or monies accruing to the properties, or sums which may be receipts due and payable in connection with or incidental to the properties; (v) maintain the properties in reasonable operating condition and repair, (vi) arrange for and supervise the making or installation of such maintenance, repairs, improvements (including tenant improvements) and alterations as may be required; (vii) maintain all licenses and permits as required; (viii) recover all operating costs as required under various tenant lease arrangements; (ix) prepare all property operating and capital expenditure budgets; and (x) undertake, supervise and budget all tenant improvements, construction projects and alterations.

As compensation for the services, FCPMC is paid the following fees:

- (a) Property Management Fees: The Trust pays the following fees annually:
  - Multi-unit Residential Properties: For each multi-unit residential property with 120 units or less, a fee equal to four percent (4.0%) of Gross Revenues and for each multi-unit residential property with more than 120 units, a fee equal to three and one-half percent (3.5%) of Gross Revenues.

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

- II. Industrial and Commercial Properties: Fee equal to four and one-quarter percent (4.25%) of Gross Revenues from the property; provided, however, that for such properties with a single tenant, the fee shall be equal to three percent (3.0%) of Gross Revenues.
- (b) Commercial Leasing Fees: Where FCPMC leases a rental space on commercial terms, FCPMC shall be entitled to receive a leasing commission equal to three percent (3.0%) of the net rental payments for the first year of the lease, and one and one-half percent (1.5%) of the net rental payments for each year during the balance of the duration of

the lease; provided, however, that where a third party broker arranges for the lease of any such property that is not

- subject to a long-term listing agreement, FCPMC shall be entitled to a reduced commission equal to 50% of the foregoing amounts with respect to such property. No leasing fees will be paid for relocating existing tenants, rewriting leases or expenditures, including the cost of all permits, materials, labour, contracts, and holding over without a lease unless the area or length of term has increased.
- (c) Commercial Leasing Renewal Fees: Renewals of space leased on commercial terms (including lease renewals at the option of the tenant) which are handled exclusively by FCRPI shall be subject to a commission payable to FCPMC of one-half of one percent (0.50%) of the net rental payments for each year of the renewed lease.
- (d) Construction Development Property Management Fees: Where FCPMC is requested by the Trust to construct tenant improvements or to renovate same, or where FCPMC is requested by the Trust to construct, modify, or reconstruct improvements to, or on, the Properties (collectively, "Capital Expenditures"), FCPMC shall receive as compensation for its services with respect thereto a fee equal to five percent (5.0%) of the cost of such Capital Expenditures, including the cost of all permits, materials, labour, contracts, and subcontracts; provided, however, that no such fee shall be payable unless the Capital Expenditures are undertaken following a tendering or procurement process where the total cost of Capital Expenditures exceeds \$50,000.

In addition to the fees outlined above, FCPMC is entitled to reimbursement of all actual expenses incurred in performing its responsibilities under the Property Management Agreement.

For the six months ended June 30, 2024 and June 30, 2023, Property Management Fees were \$792,799 and \$682,996 and Commercial Leasing Fees were \$63,075 and \$46,237, respectively.

As at June 30, 2024, \$204,914 (\$131,314 as at December 31, 2024) was due to FCPMC and has been accounted for in accounts payable and accrued liabilities.

#### (d) Lease Agreement

On August 1, 2013, FCPMC entered into a lease agreement with the entity that owns the Montreal Industrial Portfolio which the Trust accounts for as a joint control arrangement, to lease office space on commercially available terms. For the three and six months ended June 30, 2024, \$10,320 and \$20,640 (\$10,320 and \$17,480 for the three and six months ended June 30, 2023) of base rent was paid on this lease.

#### (e) Co-Ownership Arrangement

The Trust currently is a co-owner in fifteen joint arrangements. These arrangements are classified as joint operations because the parties involved have joint control of the assets and joint responsibility of the liabilities relating to the arrangement. As a result, the Trust includes its pro rata share of its assets, liabilities, revenues, expenses and cash flows in these consolidated financial statements. Management believes the assets of these joint arrangements are sufficient for the purpose of satisfying the associated obligations. Please refer to Note 2(d) - Summary of Significant Accounting Policies for details over the co-ownership schedule.

Certain Trustees and Officers of the Trust directly and/or indirectly have interests in certain of these Joint Arrangements.

#### (f) Key management compensation:

For the period ended June 30, 2024, total trustee's fee expenses were \$413,569 (2023 – \$168,500) and included in general and administrative expenses (office and general). Certain key management personnel are also trustees of the Trust and receive compensation from FCRPI.

The trustees and officers participate in the Trust's unit based compensation plans and are disclosed in note 8(c).

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

# 13. Co-Ownership Property Interests

The Trust includes its proportionate share of the related assets, liabilities, revenue and expenses of the co-owned properties in the consolidated financial statements.

				As at June 30, 2024
	Trust Wholly Owned	Co-Owned at Proportionate Ownership	Total	Co-Owned at 100%
Current Assets	\$ 8,638,248	\$ 12,025,170	\$ 20,663,418	\$ 32,308,897
Non-Current Assets	128,417,016	496,790,198	625,207,214	1,102,254,176
Total Assets	\$ 137,055,264	\$ 508,815,368	\$ 645,870,632	\$ 1,134,563,073
Current Liabilities	26,053,834	27,875,008	53,928,842	65,313,351
Non-Current Liabilities	47,132,498	243,946,726	291,079,224	498,558,983
Total Liabilities	\$ 73,186,332	\$ 271,821,734	\$ 345,008,066	\$ 563,872,334
Total Owners' Equity	\$ 63,868,932	\$ 236,993,634	\$ 300,862,566	\$ 570,690,739

				As at December 31, 2023				
	Trust Wholly Owned	Co-Owned at Proportionate Ownership	Total			Co-Owned at 100%		
Current Assets Non-Current Assets	\$ 9,929,309 133,815,244	\$ 13,289,549 480,344,069	\$	23,218,858 614,159,313	\$	35,387,898 1,070,466,058		
Total Assets	\$ 143,744,553	\$ 493,633,618	\$	637,378,171	\$	1,105,853,956		
Current Liabilities Non-Current Liabilities	29,203,767 47,137,506	108,085,035 161,259,076		137,288,802 208,396,582		253,940,365 333,720,174		
Total Liabilities	\$ 76,341,273	\$ 269,344,111	\$	345,685,384	\$	587,660,539		
Total Owners' Equity	\$ 67,403,280	\$ 224,289,507	\$	291,692,787	\$	518,193,417		

		1	hree Months Ende	ed June 30, 2024
	Trust Wholly Owned	Co-Owned at Proportionate Ownership	Total	Co-Owned at 100%
Net Operating Income		•		
Rental Revenue Property Operating Expenses	\$ 3,019,037 (1,097,609)	\$ 12,067,618 (4,331,471)	\$ 15,086,655 (5,429,080)	\$ 26,324,178 (9,751,021)
	1,921,428	7,736,147	9,657,575	16,573,157
Interest and Other Income	144,823	84,691	229,514	313,801
Expenses:				
Finance Costs General and Administrative	890,936 294,587	2,669,097 1,222,510	3,560,033 1,517,097	5,913,117 2,174,879
	1,185,523	3,891,607	5,077,130	8,087,996
Income Before Fair Value Adjustments	880,728	3,929,231	4,809,959	8,798,962
Fair Value Adjustments:				
Investment Properties	(5,772,024)	9,936,163	4,164,139	10,040,935
Fair Value Gain on Sale of Investment Properties Unit-based Compensation Recovery	- (93,821)	4,605 -	4,605 (93,821)	6,579 (93,821)
Net Income (Loss) and Comprehensive Income (Loss)	\$ (4,985,117)	\$ 13,869,999	\$ 8,884,882	\$ 18,752,655

# FIRM CAPITAL PROPERTY TRUST Notes to Condensed Consolidated Interim Financial Statements

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)  $\,$ 

				Three Months En	ded J	une 30, 2023
	Tru	st Wholly Owned	co-Owned at coportionate Ownership	Total	(	Co-Owned at 100%
Net Operating Income						
Rental Revenue Property Operating Expenses	\$	2,428,844 (874,936)	\$ 11,665,531 (4,139,575)	\$ 14,094,375 (5,014,511)	\$	24,894,639 (8,852,419)
		1,553,908	7,525,956	9,079,864		16,042,220
Interest and Other Income		84,977	43,509	128,486		175,685
Expenses:						
Finance Costs		1,056,839	2,894,715	3,951,554		5,934,669
General and Administrative		252,277	955,425	1,207,702		1,774,286
		1,309,116	3,850,140	5,159,256		7,708,955
Income Before Fair Value Adjustments		329,769	3,719,325	4,049,094		8,508,950
Fair Value Adjustments:						
Investment Properties		(121,206)	1,361,750	1,240,544		2,406,873
Unit-based Compensation Recovery		281,857	-	281,857		148,933
Net Income and Comprehensive Income	\$	490,420	\$ 5,081,075	\$ 5,571,495	\$	11,064,756

			Six Months End	led June 30, 2024
	Trust Wholly Owned	Co-Owned at Proportionate Ownership	Total	Co-Owned at 100%
Net Operating Income				
Rental Revenue Property Operating Expenses	\$ 6,047,909 (2,068,676)	\$ 24,051,919 (9,101,985)	\$ 30,099,828 (11,170,661)	\$ 52,420,225 (19,707,219)
	3,979,233	14,949,934	18,929,167	32,713,006
Interest and Other Income	229,841	129,409	359,250	541,263
Expenses:				
Finance Costs General and Administrative	1,686,353 616,857	5,430,476 2,386,355	7,116,829 3,003,212	11,474,690 4,707,964
	2,303,210	7,816,831	10,120,041	16,182,654
Income Before Fair Value Adjustments	1,905,864	7,262,512	9,168,376	17,071,615
Fair Value Adjustments:				
Investment Properties Fair Value Gain(Loss) on Sale of Investment	(5,585,126)	15,070,964	9,485,838	20,252,156
Properties		217,088	217,088	310,126
Unit-based Compensation Recovery	(101,581)	-	(101,581)	(101,581)
Net Income (Loss) and Comprehensive Income (Loss)	\$ (3,780,843)	\$ 22,550,564	\$ 18,769,721	\$ 37,532,316

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

			Six Months Ended June 30, 2023				
	Trust Wholly Owned	Co-Owned at Proportionate Ownership	Total	Co-Owned at 100%			
Net Operating Income							
Rental Revenue Property Operating Expenses	\$ 5,134,051 (1,790,709)	\$ 23,169,532 (8,209,994)	\$ 28,303,583 (10,000,703)	\$ 49,789,040 (17,611,199)			
	3,343,342	14,959,538	18,302,880	32,177,841			
Interest and Other Income	167,694	95,469	263,163	360,890			
Expenses:							
Finance Costs General and Administrative	2,058,986 543,292	5,662,428 1,915,139	7,721,414 2,458,431	10,950,421 2,038,198			
	2,602,278	7,577,567	10,179,845	12,988,619			
Income Before Fair Value Adjustments	908,758	7,477,440	8,386,198	19,550,112			
Fair Value Adjustments:							
Investment Properties Unit-based Compensation Recovery	(132,371) 430,790	2,283,667	2,151,296 430,790	4,664,630 430,790			
Net Income and Comprehensive Income	\$ 1,207,177	\$ 9,761,107	\$ 10,968,284	\$ 24,645,532			

#### 14. Income Taxes

The Trust currently qualifies as a mutual fund trust and a real estate investment trust ("REIT") for Canadian income tax purposes. Under current tax legislation, income distributed annually by the Trust to unitholders is a deduction in the calculation of its taxable income. As the Trust intends to distribute all of its taxable income to its unitholders, the Trust does not record a provision for current Canadian income taxes.

The Tax Act contains legislation affecting the tax treatment of a specified investment flow-through ("SIFT") trust or partnership (the "SIFT Rules"). A SIFT includes a publicly listed or traded partnership or trust, such as an income trust.

Under the SIFT Rules, certain distributions from a SIFT are not deductible in computing a SIFT's taxable income, and a SIFT is subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to a Canadian corporation. However, distributions paid by a SIFT as returns of capital should generally not be subject to tax.

The SIFT Rules do not apply to a REIT that meets prescribed conditions relating to the nature of its assets and revenue (the "REIT Conditions"). The REIT has reviewed the REIT Conditions and has assessed their interpretation and application to the REIT's assets and revenues. The REIT believes it has met the REIT Conditions throughout the periods ended June 30, 2024 and June 30, 2023. As a result, the REIT does not recognize any deferred income tax assets or liabilities for income tax purposes.

#### 15. Commitments and Contingencies

The Trust is subject to legal and other claims in the normal course of business. Although such matters cannot be predicted with certainty, management believes that any liability from such claims would not have a significant effect on the Trust's consolidated financial statements.

For the three and six months ended June 30, 2024 and June 30, 2023, the Trust had no material commitments and contingencies other than those outlined above and in notes 12.

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

#### 16. Capital Management

The Trust's objectives when managing capital are to safeguard its ability to continue as a going concern and to generate sufficient returns to provide unitholders with stable cash distributions. The Trust's capital currently consists of bank indebtedness, mortgages and unitholders' equity.

The Trust's Declaration of Trust permits the Trust to incur or assume indebtedness, provided that after giving effect to incurring or assuming any indebtedness (as defined in the Declaration of Trust), the amount of such indebtedness of the Trust is not more than 75% of the gross book value of the Trust's total assets. Gross Book Value ("GBV") is defined in the Declaration of Trust as "at any time, the book value of the assets of the Trust and its consolidated subsidiaries, as shown on its then most recent consolidated balance sheet, plus the amount of accumulated depreciation and amortization in respect of such assets (and related intangible assets) shown thereon or in the notes thereto plus the amount of future income tax liability arising out of indirect acquisitions and excluding the amount of any receivable reflecting interest rate subsidies on any debt assumed by the Trust shown thereon or in the notes thereto, or if approved by a majority of the Trustees at any time, the appraised value of the assets of the Trust and its consolidated subsidiaries may be used instead of book value." As at June 30, 2024 and June 30, 2023, the ratio of such indebtedness to gross book value was 51.7% and 52.1% respectively, which complies with the requirement in the Declaration of Trust and is consistent with the Trust's objectives.

With respect to the bank indebtedness, the Trust must maintain ratios including minimum Unitholders' equity, maximum debt/GBV, minimum interest service and debt service coverage ratios. The Trust monitors these ratios and was in compliance with these requirements throughout the periods ended June 30, 2024 and June 30, 2023.

In addition to the above key ratios, the Trust's mortgages has various covenants calculated as defined within these agreements. The Trust monitors these covenants and was in compliance as at June 30, 2024 and June 30, 2023.

#### 17. Risk Management and Fair Value of Financial Instruments

#### A. Risk Management:

In the normal course of business, the Trust is exposed to a number of risks that can affect its operating performance. These risks, and the actions taken to manage them, are as follows:

#### I. Market Risk

The Trust is exposed to interest rate risk on its borrowings. It minimizes the risk by restricting debt to 75% of the GBV of the Trust's assets. The Trust has its bank indebtedness under variable rate terms.

The following table outlines the impact on interest expense of a 100 basis point increase or decrease in interest rates on the Trust's variable rate debt:

Impact on Interest Expense	June 30, 2024	Decen	nber 31, 2023
Credit facility	\$ 196,000	\$	313,000

#### II. Credit Risk

The Trust's maximum exposure to credit risk is equivalent to the carrying value of accounts receivable.

The Trust is exposed to credit risk as an owner of real estate in that tenants may become unable to pay the contracted rents. Management mitigates this risk by carrying out appropriate credit checks and related due diligence on the significant tenants. The Trust's properties are diversified across a number of Canadian provinces and numerous tenants. The receivable balance consists largely of tenant receivables and Harmonized Sales Tax and Quebec Sales Tax receivables.

In determining the expected credit losses, the Trust takes into account the payment history and future expectations of likely default events (i.e. asking for rental concessions, applications for rental relief through government programs such as the CECRA program, or stating they will not be making rental payments on the due date) based on actual or expected insolvency filings or voluntary arrangements. These assessments are made on a tenant-by-tenant basis.

Accounts receivable balance is net of expected credit losses of \$426,700 (December 31, 2023 - \$408,888).

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

As at June 30, 2024, the Trust had one tenant comprising 11.0% of rental revenues (10.6% as at June 30, 2023).

#### III. Liquidity Risk

Liquidity risk is the risk the Trust will not be able to meet its financial obligations as they come due. The Trust manages liquidity by maintaining adequate cash and by having appropriate credit facilities available. The Trust currently has the ability to access the debt capital markets and is able to receive debt capital as and when required. In addition, the Trust continuously monitors and reviews both actual and forecasted cash flows.

The following are the maturities of the Trust's financial liabilities as at June 30, 2024 including bank indebtedness, mortgages, tenant rental deposits, distribution payable and accounts payable and accrued liabilities:

	Less	than 1 Year	1 - 2 Years	>2 Years	Total
Mortgages (note 7a)	\$	25,460,120	\$ 18,008,966	\$ 270,730,606	\$ 314,199,692
Credit facility (note 6)		19,600,000	-	-	19,600,000
Tenant Rental Deposits		618,554	356,386	1,880,699	2,855,639
Distribution Payable		1,599,990	-	-	1,599,990
Land Lease Liability (note 7b)		47,643	49,801	52,766	150,210
Accounts Payable and Accrued					
Liabilities (note 5)		6,579,347	-	-	6,579,347
	\$	53,905,654	\$ 18,415,153	\$ 272,664,071	\$ 344,984,878

#### B. Fair Value of Financial Instruments:

The Trust uses a three-level hierarchy that reflects the significance of the inputs used in making fair value measurements of financial instruments carried at fair value. Level 1 of the fair value hierarchy uses quoted market prices in active markets for identical assets or liabilities to determine the fair value of assets and liabilities. Level 2 includes valuations using inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. Level 3 valuations are based on input for the asset or liability that are not based on observable market data.

The fair value of the Trust's cash and cash equivalents, restricted cash, accounts receivable, deposits and other assets, distribution payable, tenant rental deposits, land lease liability and accounts payable and accrued liabilities approximates their carrying amounts due to the relatively short periods to maturity of these financial instruments. The carrying value of the Trust's financial instruments is summarized in the following table:

	June	30, 2024		December 31, 2023		
	Amortized Cost		FVTPL		FVTPL	
Financial Assets						
Mortgages Receivable	\$ 5,500,000	\$	5,500,000	\$	5,000,000	
Accounts Receivable	2,111,807		2,111,807		2,412,174	
Deposits and Other Assets	2,958,305		2,958,305		2,468,284	
Restricted Cash	171,891		171,891		141,094	
Cash and Cash Equivalents	5,382,776		5,382,776		8,333,895	
Financial Liabilities						
Distribution Payable	\$ 1,599,990	\$	1,599,990	\$	1,599,990	
Accounts Payable and Accrued Liabilities						
(except Option and DSU Liabilities)	5,702,489		5,702,489		5,533,057	
Land Lease Liability	150,210		150,210		200,539	
Credit facility	19,600,000		19,600,000		31,300,000	
Tenant Rental Deposits	2,855,639		2,855,639		2,842,977	
Mortgages	314,222,880		299,844,350		287,321,263	
Option Liabilities	- · · · · -		149,813		118,751	
DTU	-		727,045		297,958	

# FIRM CAPITAL PROPERTY TRUST Notes to Condensed Consolidated Interim Financial Statements

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

#### I. Fair Value Hierarchy

The fair value of the mortgages is estimated based on the present value of future payments, discounted at a yield on a Government of Canada bond with the nearest maturity date to the underlying mortgage, plus an estimated credit spread at the reporting date for a comparable mortgage (Level 2). The estimated fair value of the mortgages is approximately \$299.8 million (December 31, 2023 - \$287.3 million).

The fair value of unit-based compensation relates to unit options granted which are carried at fair value, estimated using the Black-Scholes option pricing model for option valuation (Level 3) as outlined in note 8(c).

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

#### 19. Segmented Information

The Trust operates in five reportable segments: grocery anchored retail, non-grocery anchored retail, industrial, multi-residential and core service office provider and evaluates performance based on net income and comprehensive income which is presented by segment as outlined below:

	Grocery Anchored Retail	Non-Grocery Anchored Retail	Industrial	Multi-Residential	Core Servic		Corporate	Three Months Ended June 30, 2024
Net Operating Income								
Rental Revenue Property Operating Expenses	\$ 7,515,163 (2,625,860)	\$ 976,148 (321,478)	\$ 4,079,357 (1,359,076)	\$ 2,000,403 (948,737)	\$	- \$ 515,584 - (173,929)	\$ - -	\$ 15,086,655 (5,429,080)
	4,889,303	654,670	2,720,281	1,051,666		- 341,655	-	9,657,575
Interest and Other Income	75,173	1,144	8,374	-			144,823	229,514
Expenses:								
Finance Costs General and Administrative	1,853,740 704,982	58,708 40,907	815,037 190,472	509,974 219,243		- 124,617 - 36,178	197,957 325,315	3,560,033 1,517,097
	2,558,722	99,615	1,005,509	729,217		- 160,795	523,272	5,077,130
Income Before Fair Value Adjustments	2,405,754	556,199	1,723,146	322,449		- 180,860	(378,449)	4,809,959
Fair Value Adjustments: Investment Properties Gain on Sale of Investment Properties Unit-based Compensation Recovery	14,132,055 - -	2,943,516 - -	(6,948,413) - -	(3,177,719) - -		- (2,785,300) - 4,605	- - (93,821)	4,164,139 4,605 (93,821)
Net Income/(Loss) and Comprehensive Income/(Loss)	\$ 16,537,809	\$ 3,499,715	\$ (5,225,267)	\$ (2,855,270)	\$	- \$ (2,599,835)	\$ (472,270)	\$ 8,884,882

# **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

	Grocery Anchored Retail	Non-Grocery Anchored Retail	Industrial	Multi-Residential	Core Service Office Provider	Manufactured Homes Communities	Corporate	Three Months Ended June 30, 2023
Net Operating Income Rental Revenue	\$ 7,011,945	\$ 912,483	\$ 3,791,094	\$ 1,908,898	\$ -	\$ 469,955	\$ -	\$ 14,094,375
Property Operating Expenses	(2,589,131)	(337,121)	(1,191,081)	(703,821)	-	(193,357)	-	(5,014,511)
	4,422,814	575,362	2,600,013	1,205,077	-	276,598	-	9,079,864
Interest and Other Income	43,317	-	202	-	84,967	-	-	128,486
Expenses:								
Finance Costs General and Administrative	1,651,320 522,460	67,043 33,755	943,271 175,738	863,410 188,683		139,258 33,178	287,252 253,888	3,951,554 1,207,702
	2,173,780	100,798	1,119,009	1,052,093	-	172,436	541,140	5,159,256
Income Before Fair Value Adjustments	2,292,351	474,564	1,481,206	152,984	84,967	104,162	(541,140)	4,049,094
Fair Value Adjustments: Investment Properties Unit-based Compensation Expense	(223,070)	(42,489)	491,579 -	954,724 -	- -	59,800	- 281,857	1,240,544 281,857
Net Income/(Loss) and Comprehensive Income/(Loss)	\$ 2,069,281	\$ 432,075	\$ 1,972,785	\$ 1,107,708	\$ 84,967	\$ 163,962	\$ (259,283)	\$ 5,571,495

# **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

	Grocery Anchored Retail	Non-Grocery Anchored Retail	Industrial	Multi-Residential	Core Service Office Provider	Manufactured Homes Communities	Corporate	Six Months Ended June 30, 2024
Net Operating Income								
Rental Revenue Property Operating Expenses	\$ 14,935,549 (5,671,529)	\$ 1,985,948 (694,058)	\$ 7,993,052 (2,773,456)	\$ 4,162,901 (1,655,252)	\$ - -	\$ 1,022,378 (376,366)	\$ - -	\$ 30,099,828 (11,170,661)
	9,264,020	1,291,890	5,219,596	2,507,649	-	646,012	-	18,929,167
Interest and Other Income	98,997	1,144	18,410	10,856	-	-	229,843	359,250
Expenses: Finance Costs General and Administrative	3,445,099 1,249,061	115,671 158,207	1,655,563 482,588	1,031,488 447,278	-	244,868 80,684	624,140 585,394	7,116,829 3,003,212
	4,694,160	273,878	2,138,151	1,478,766	-	325,552	1,209,534	10,120,041
Income Before Fair Value Adjustments	4,668,857	1,019,156	3,099,855	1,039,739	-	320,460	(979,691)	9,168,376
Fair Value Adjustments: Investment Properties Gain on Sale of Investment	16,734,240	3,140,643	(8,182,578)	(395,904)	-	(1,810,563)	-	9,485,838
Properties Unit-based Compensation	-	196,839				20,249	-	217,088
Expense Net Income/(Loss) and	-			<u> </u>	<u> </u>		(101,581)	(101,581)
Comprehensive Income/(Loss)	\$ 21,403,097	\$ 4,356,638	\$ (5,082,723)	\$ 643,835	\$ -	\$ (1,469,854)	\$ (1,081,272)	\$ 18,769,721

# **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

	Grocery	Non-Grocery		Multi-	Core Service Office	Manufactured Homes	_	Six Months Ended June 30,
	Anchored Retail	Anchored Retail	Industrial	Residential	Provider	Communities	Corporate	2023
Net Operating Income Rental Revenue Property Operating Expenses	\$ 14,334,064 (5,356,848)	\$ 1,958,320 (581,619)	\$ 7,446,443 (2,394,765)	\$ 3,650,350 (1,306,203)	\$ - -	\$ 914,406 (361,268)	\$ -	\$ 28,303,583 (10,000,703)
	8,977,216	1,376,701	5,051,678	2,344,147	-	553,138	-	18,302,880
Interest and Other Income	82,973	9,326	3,800	-	166,933	131	-	263,163
Expenses: Finance Costs General and Administrative	3,362,724 998,248	123,380 67,524	1,824,241 361,270	1,613,503 362,248	- 5,044	254,332 64,307	543,234 599,790	7,721,414 2,458,431
	4,360,972	190,904	2,185,511	1,975,751	5,044	318,639	1,143,024	10,179,845
Income (Loss) Before Fair Value Adjustments	4,699,217	1,195,123	2,869,967	368,396	161,889	234,630	(1,143,024)	8,386,198
Fair Value Adjustments:								
Investment Properties Unit-based Compensation Expense	(263,788)	(50,245)	1,722,454	690,458	-	52,417 -	430,790	2,151,296 430,790
Net Income/(Loss) and Comprehensive Income/(Loss)	\$ 4,435,429	\$ 1,144,878	\$ 4,592,421	\$ 1,058,854	\$ 161,889	\$ 287,047	\$ (712,234)	\$ 10,968,284

#### **Notes to Condensed Consolidated Interim Financial Statements**

For the Three and Six Months Ended June 30, 2024 and June 30, 2023 (Unaudited)

#### 20. Subsequent Events

- a) On July 5, 2024, the Trust closed on \$10.0 million refinancing of a Multi-Residential Property located Ottawa, Ontario. The mortgage has a fixed interest rate of 5.05%, 30-year amortization and a ten-year term. The Trust has 50% interest in the mortgage.
- b) On July 15, 2024, Trust announced that the Toronto Stock Exchange accepted a notice filed of its intention to make a normal course issuer bid with respect to its trust units. The notice provides that the Trust may, during the 12-month period commencing July 18, 2024 and ending no later than July 17, 2025, purchase trust units in total, being 10% of the public float of trust units as of July 5, 2024 or 3,281,995 in total.
- c) On August 6, 2024, the Trust declared and approved monthly distributions in the amount of \$0.04333 per Trust Unit for Unitholders of record on October 31, 2024, November 29, 2024 and December 31, 2024, payable on or about November 15, 2024, December 16, 2024, and January 15, 2025, respectively.