

REPORT TO SHAREHOLDERS

THIRD QUARTER SEPTEMBER 30, 2023





MD&A

MANAGEMENT DISCUSSION AND ANALYSIS

THIRD QUARTER SEPTEMBER 30, 2023



OUR BUSINESS

Firm Capital Mortgage Investment Corporation (the "Corporation") is a non-bank lender, investing predominantly in short-term residential and commercial real estate mortgage loans and real estate related debt investments. The Corporation operates as a mortgage investment corporation under the Income Tax Act (Canada). Mortgage investment corporations are able to have no income tax payable provided that they satisfy the requirements in subsection 130.1(6) of the Income Tax Act (Canada). The Corporation's primary investment objective is the preservation of shareholders' equity, while providing shareholders with a stable stream of dividends from the Corporation's investments. The Corporation achieves its investment objectives by pursuing a strategy of investing in loans in select niche real estate markets that are underserviced by larger financial institutions.

The Corporation's more specific objective is to hold an investment portfolio that:

- (i) is widely diversified across many investments;
- (ii) is concentrated in first mortgages;
- (iii) reduces exposure as a result of participation in various loan syndicates; and
- (iv) is primarily short-term in nature.

Firm Capital Corporation (the "Mortgage Banker") is the Corporation's mortgage banker and acts as the Corporation's loan originator, underwriter, servicer, and syndicator. The Corporation's affairs are administered by FC Treasury Management Inc. (the "Corporation Manager").

The Corporation has in place a Dividend Reinvestment Plan ("DRIP") and a Share Purchase Plan (collectively, with the DRIP, the "Plans") that are available to its shareholders. The Plans allow participants to have their monthly cash dividends reinvested in additional common shares of the Corporation ("Shares") and grant participants the right to purchase additional Shares. Shareholders who wish to enroll or who would like further information about the Plans should contact Investor Relations at (416) 635-0221.

Additional information on the Corporation, its Plans, and its investment portfolio is available on the Corporation's web site at www.firmcapital.com. Additional information about the Corporation, including its Annual Information Form ("AIF"), can be found on the SEDAR website at www.sedar.com.

OUTLOOK

Through the remainder of 2023, the Corporation expects to revolve the Investment Portfolio selectively, with there being no assurances on maintaining the current portfolio size as the Corporation's primary focus is on security and preservation of capital. The Mortgage Banker continues to reject a significant number of potential investments that do not meet the Corporation's investment criteria and risk tolerance. Active portfolio management will continue to be key during the balance of the year with the expected unpredictable market conditions.

During the first three quarters of 2023, the Corporation increased its allowance for impairment and fair value loss by \$9.0 million, to a total of \$19.2 million, while generating earnings per share of \$0.75 for the nine months ended September 30, 2023. It is Management's and the Board's view that building up loan loss reserves during the year, in the face of the market uncertainty, is a prudent risk management practice. Management will continue to assess the performance of the Investment Portfolio and market conditions in assessing the allowance for the impairment (both the general and specific provisions).

At September 30, 2023, the Investment Portfolio consisted of 86% conventional first mortgages. The Corporation continues to participate in new investments on a disciplined basis with conservative underwriting on real estate in large urban centers.

BASIS OF PRESENTATION

The Corporation has adopted International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board, as its basis of financial reporting. The Corporation's functional and reporting currency is the Canadian dollar.

The following Management's Discussion and Analysis ("MD&A") is dated as of November 7, 2023 and should be read in conjunction with the unaudited interim consolidated financial statements of the Corporation and the notes thereto as at, and for the nine months ended September 30, 2023 and 2022, as well as the Corporation's Management's Discussion and Analysis, including the section on "Risks and Uncertainties", and each of our quarterly reports for 2023 and 2022.

HIGHLIGHTS

NET INCOME

For the three months ended September 30, 2023 net income increased by 5.1% to \$8,594,640 as compared to \$8,179,541 for the same period in 2022. Net income for the nine months ended September 30, 2023 increased by 6.4% to \$25,828,891, as compared to \$24,278,981 reported for the same period in 2022.

EARNINGS PER SHARE

Basic weighted average earnings per share for the three months ended September 30, 2023 was \$0.249 (2022 – \$0.237). Diluted weighted average earnings per share for the three months ended September 30, 2023 was \$0.247 (2022 – \$0.234).

Basic weighted average earnings per share for the nine months ended September 30, 2023 was \$0.749 (2022 – \$0.708). Diluted weighted average earnings per share for the nine months ended September 30, 2023 was \$0.742 (2022 – \$0.699).

REVENUES

Revenues for the three months ended September 30, 2023 increased by 5.3% to \$17,245,057 as compared to \$16,372,230 reported for the same period in 2022. Revenues for the nine months ended September 30, 2023 increased by 25.5% to \$53,786,731, as compared to \$42,860,263 reported for the same period in 2022. The increase is primarily a result of higher interest income, due to a higher average investment portfolio interest rate (September 30, 2023 – 11.10% vs September 30, 2022 – 10.36%).

INVESTMENT PORTFOLIO

The Corporation's Investment Portfolio decreased by \$82 million to \$578,929,118 as at September 30, 2023, in comparison to \$661,003,596 as at December 31, 2022 (in each case, gross of impairment allowance, fair value adjustment, and unamortized fees). The allowance for impairment and fair value adjustment as of September 30, 2023 was \$19,156,000 (December 31, 2022 allowance for impairment and fair value adjustment – \$10,160,000), comprising (i) \$6,198,000 (December 31, 2022 – \$3,700,000) representing the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans, (ii) \$10,460,000 (December 31, 2022 – \$4,700,000) representing the total amount of management's estimate of fair value adjustment on an investment stated at fair value through profit or loss ("FVTPL"), and (iii) a collective allowance balance of \$2,498,000 (December 31, 2022 – \$1,760,00). The unamortized commitment fees as at September 30, 2023, were \$926,686 (December 31, 2021 – \$1,101,863).

RETURN ON EQUITY

Income for the three months ended September 30, 2023 represented a return on total shareholders' equity (based on the month end average total shareholders' equity) of 8.53%, representing an annualized return on total shareholders' equity of 338 basis points per annum over the average one-year Government of Canada Treasury bill yield for the period of 5.16%. This is lower than the Corporation's objective of producing a return on shareholders' equity in excess of 400 basis, reflects the increased provision for impairment allowance and fair value adjustment in the third quarter of 2023 by \$3.6 million.

Notwithstanding our significant increase in provisions that reduced earnings and return on equity, uninterrupted and consistent dividends were achieved that has resulted in an average quarterly yield return of 9.16% per annum based on our average share price.

The above return on total shareholders' equity is a non-IFRS financial measure and does not have any standardized meaning prescribed by IFRS and is therefore unlikely to be comparable to similar measures presented by other issuers. This non-IFRS measure provides useful information to the Corporation's shareholders as it provides a measure of return generated on the Corporation's equity base.

INVESTMENT PORTFOLIO

The Corporation's Investment Portfolio was \$558,846,432 as at September 30, 2023 (net of the allowance for impairment of \$8,696,000, fair value loss adjustment of \$10,460,000 and unamortized fees of \$926,686 and was \$649,741,733 as at December 31, 2022 (net of the allowance for impairment of \$5,460,000, fair value loss adjustment of \$4,700,000 and unamortized fees of \$1,101,863). On September 30, 2023, the Investment Portfolio comprised of 241 investments (252 as at December 31, 2022). The average gross investment size was approximately \$2.4 million, with 13 investments individually exceeding \$7.5 million.

		September 30, 2023			December 31, 2022				
Mortgage Amount	Number		Total Amount (before provision)	% of Portfolio	Number		(before provision)	% of Portfolio	% Change
\$0 - \$2,500,000	175	\$	176,077,050	30.4%	173	\$	183,067,027	27.7%	(3.8%)
\$2,500,001 - \$5,000,000	37		132,869,365	23.0%	44		156,317,154	23.6%	(15.0%)
\$5,000,001 - \$7,500,000	16		95,746,119	16.5%	22		142,381,503	21.5%	(32.8%)
\$7,500,001 +	13		174,236,583	30.1%	13		179,237,912	27.1%	(2.8%)
Total Investments	241	\$	578,929,118	100%	252	\$	661,003,596	100%	(12.4%)
Less: Impairment allowance			(8,696,000)				(5,460,000)		
Less: Fair value adjustment			(10,460,000)				(4,700,000)		
Less: Unamortized fees			(926,686)				(1,101,863)		
Investment Portfolio		\$	558,846,432			\$	649,741,733		(14.0%)

Unadvanced committed funds under the existing Investment Portfolio amounted to \$149.1 million as at September 30, 2023 (December 31, 2022 – \$146.0 million).

The allocation of the Investment Portfolio between the six main investment categories (as well as the weighted average interest rate) is as follows:

		Sep	tember 30, 2023	3		Dec	ember 31, 2022		-
Investment Categories	W.A Interest Rate	(Outstanding amount	% of Portfolio	W.A Interest Rate	(Outstanding amount	% of Portfolio	% Change
Conventional First Mortgages	11.0%	\$	498,166,580	86.0%	10.77%	\$	551,779,067	83.5%	(9.7%)
Related Debt Investments	10.3%		27,657,079	4.8%	12.02%		60,122,951	9.1%	(54.0%)
Conventional Non-First Mortgages	12.2%		37,549,833	6.5%	11.93%		33,439,892	5.1%	12.3%
Non-Conventional Mortgages	14.6%		9,167,221	1.6%	13.73%		9,563,451	1.4%	(4.1%)
Debtor In Possession Loans	12.0%		6,388,405	1.1%	11.25%		6,098,235	0.9%	4.8%
Total Investments	11.10%	\$	578,929,118	100%	10.99%	\$	661,003,596	100%	(12.4%)
Less: Impairment allowance			(8,696,000)				(5,460,000)		
Less: Fair value adjustment			(10,460,000)				(4,700,000)		
Less: Unamortized fees			(926,686)				(1,101,863)		
Investment Portfolio		\$	558,846,432			\$	649,741,733		(14.0%)

The related debt investments category is a basket of investments that are all participating in debt investments to a variety of third-party borrowers. Such debt investments are not secured by mortgage charges, and instead have other forms of security or recourse.

A debtor in possession loan ("DIP Loan") is a loan obtained by an insolvent debtor while that debtor is restructuring its business under the *Companies' Creditors Arrangement Act* (Canada). A DIP Loan has "super-priority" security on the assets of the debtor company awarded by the court.

The \$82 million decrease in the Investment Portfolio (before the allowance for impairment, fair value adjustments and unamortized fees) was mainly due to the decrease in the amount of the conventional first mortgages and in the related debt investments. During the nine months ended September 30, 2023, new investment funding was \$162.9 million (2022 – \$326.8 million), while repayments during the period were \$244.8 million (2022 – \$333.0 million), resulting in a decrease in the Investment Portfolio size.

Conventional first mortgages decreased by 9.7% and represented 86.0% of the Investment Portfolio as at September 30, 2023 (83.5% as at December 31, 2022). Conventional non-first mortgages increased by 12.3% and represented 6.5% of the Investment Portfolio as at September 30, 2023 (5.1% as at December 31, 2022). Related debt investments decreased by 54.0% and represented 4.8% of the Investment Portfolio as at September 30, 2023 (9.1% as at December 31, 2022). DIP Loans increased by 4.8% and represented 1.1% of the Investment Portfolio as at September 30, 2023 (0.9% as at December 31, 2022). Non-conventional mortgages decreased by 4.1% and represented 1.6% of the Investment Portfolio as at September 30, 2023 (1.4% as at December 31. 2022).

The weighted average face interest rate on the Corporation's Investment Portfolio was 11.10% per annum as at September 30, 2023, compared to 10.99% per annum as at December 31, 2022.

The allowance for impairment and fair value loss adjustment was \$19,156,000 as at September 30, 2023 (December 31, 2022, allowance for impairment and fair value loss adjustment – \$10,160,000), comprised of (i) \$6,198,000 (December 31, 2022 – \$3,700,000) representing the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans, (ii) \$10,460,000 (December 31, 2022 – \$4,700,000) representing the total amount of management's estimate of fair value adjustment on an investment and (iii) a collective allowance balance of \$2,498,000 (December 31, 2022 – \$1,760,000).

The allocation of the Investment Portfolio between its 10 different loan categories is as follows:

	September 30, 2023			D	ecember 31, 2022			
Property Type			Total Amount (before provision)	% of Portfolio	Number	Total Amount (before provision)	% of Portfolio	% Change
Land & Housing Sites	37	\$	159,517,842	27.5%	45	\$ 205,583,707	31.1%	(22.4%)
Single Family Dwelling and Condo unit(s)	82		141,618,374	24.5%	79	138,885,010	21.0%	2.0%
Construction Mortgages	65		124,816,477	21.6%	65	116,639,876	17.6%	7.0%
Retail	10		45,958,354	7.9%	13	50,317,104	7.6%	(8.7%)
Related Debt Investments	14		27,657,079	4.8%	14	60,122,951	9.1%	(54.0%)
Multi Family Residential Mortgages	7		27,483,980	4.7%	6	23,480,240	3.6%	17.1%
Land Servicing & Serviced Lots	9		26,482,192	4.6%	7	17,319,402	2.6%	52.9%
Industrial	5		11,619,431	2.0%	7	18,720,431	2.8%	(37.9%)
Mixed Use	4		8,605,000	1.5%	7	23,110,993	3.5%	(62.8%)
Office & Office Condos (owner occupied)	8		5,170,389	0.9%	9	6,823,881	1.0%	(24.2%)
	241	\$	578,929,118	100%	252	\$ 661,003,596	100%	(12.4%)

The Corporation continues to focus its lending into core markets that can be monitored closely during evolving economic conditions, with a strong focus in Ontario. \$46 million of \$82 million drop in the Investment Portfolio resulted from a decrease in the land & housing sites category. The Mortgage Banker does not service or underwrite mortgages on the hotels, hospitality properties or long-term care facilities and, as such, the Corporation does not have any investment exposure to these asset types.

As at September 30, 2023, the value of the Investment Portfolio that is secured by properties outside of Ontario was 12.5%, compared to 15.5% as at December 31, 2022.

		Septe	mber 30, 2023			Dece	ember 31, 2022		
Geographic Segment	Number	(bef	Total Amount ore provision)	% of Portfolio	Number	(bef	Total Amount ore provision)	% of Portfolio	% Change
Greater Toronto Area	148	\$	308,822,256	56.0%	150	\$	314,746,642	52.4%	(1.9%)
Non-GTA Ontario	56		173,557,993	31.5%	61		192,808,536	32.1%	(10.0%)
Quebec	12		33,435,308	6.1%	14		50,136,561	8.3%	(33.3%)
Western Canada	8		17,282,499	3.1%	8		21,644,358	3.6%	(20.2%)
United States	3		18,173,985	3.3%	5		21,544,548	3.6%	(15.6%)
Mortgage Investment Portfolio	227	\$	551,272,039	100%	238	\$	600,880,645	100%	(8.3%)
Related Debt Investments	14		27,657,079		14		60,122,951		(54.0%)
	241	\$	578,929,118		252	\$	661,003,596		(12.4%)

^{*}The Related Debt Investments includes \$7,088,872 investments at amortized cost and \$20,568,207 investments at FVTPL (and the above chart does not reflect a fair value adjustment of \$10,460,000).

The allocation of the Investment Portfolio between the underlying security types is as follows:

		September 30, 2023						
Underlying Security Type	Number		Total Amount ore provision)	% of Portfolio	Number	Total Amount ore provision)	% of Portfolio	% Change
Residential	194		447,720,669	77.3%	192	\$ 443,616,254	67.1%	0.9%
Commercial	33		103,551,370	17.9%	46	157,264,391	23.8%	(34.2%)
Related Debt Investments	14		27,657,079	4.8%	14	60,122,951	9.1%	(54.0%)
	241	\$	578,929,118	100%	252	\$ 661,003,596	100%	(12.4%)

The \$82 million decrease in the Investment Portfolio (before the allowance for impairment, fair value adjustments and unamortized fees) was mainly due to the decrease in commercial by \$54 million, and a decrease in the amount of the related debt investments by \$32 million.

The residential category includes mortgages on single family dwellings, residential condominiums, residential land, residential construction, and multifamily residential.

The commercial category includes mortgages on retail, industrial, retail or commercial land, offices, and DIP loans.

The Corporation's strategy is to mitigate loan loss risk by focusing on those areas of mortgage lending that have historically withstood market corrections and retained their underlying real estate asset value while limiting its exposure to those real estate asset classes that do not.

The weighted average loan to value ratio on conventional mortgages (being the combined conventional first and conventional non-first mortgages) is under 60% based on the appraisals obtained at the time of funding each mortgage loan.

Included in conventional first mortgages are two United States ("US") dollar denominated investments (at amortized cost) of \$14,573,985 (US\$10,779,575) (December 31, 2022 – four US dollar denominated investments of \$17,044,548 (US\$12,584,575)).

Included in related debt investments, classified at FVTPL, are two US dollar denominated investments totaling \$10,652,886 (US\$7,879,354) (December 31, 2022 – two US dollar denominated investments totaling \$10,671,797 (US\$7,879,354)). These investments are a participation by the Corporation in limited partnerships that have provided equity to real estate entities in the US.

For the three months ended September 30, 2023, income recorded on the US investments (at amortized cost and FVTPL) was \$438,078 (US \$325,079) (2022 – \$379,575 (US \$239,040)). For the nine months ended September 30, 2023, income recorded on the US investments (at amortized costs and FVTPL) was \$1,313,268 (US\$976,960), (2022 – \$1,004,590 (US \$777,188)). These amounts are included in interest and fees income.

Related debt investments (classified as FVTPL) as at September 30, 2023 also included seven Canadian investments (December 31, 2022 – seven Canadian investments) totaling \$9,915,321 (December 31, 2022 – \$9,620,203).

As at September 30, 2023, the Investment Portfolio included three investments totaling \$27,480,290 (December 31, 2022 – three investments totaling \$24,789,855) for which a specific allowance of \$6,198,000 (December 31, 2022 – \$3,700,000) was recorded by the Corporation.

As at September 30, 2023, the Investment Portfolio included two investments totaling \$10,652,886 (December 31, 2022 – \$6,902,502) for which a fair value adjustment of \$10,460,000 (December 31, 2022 – \$4,700,000) was recorded by the Corporation.

As at September 30, 2023, excluding investments for which there is an allowance or a fair value adjustment recorded against them by the Corporation, and not accounting for investments which were discharged after September 30, 2023, the Investment portfolio had five investments totaling \$11,937,609 (December 31, 2022 – one investment totaling \$1,890,000) with contractual interest arrears greater than 60 days past due amounting to \$832,285 (December 31, 2022 – \$67,805).

As at September 30, 2023, the Investment Portfolio included eighteen investments totaling \$46,580,546 (December 31, 2022 – four investments totaling \$15,250,230) with maturity dates that are past due and for which no extension or renewal was in place. Six of the eighteen investments were paid out after September 30, 2023 for an amount of \$10,968,262 (December 31, 2022 – one investment totaling \$2,125,000). Two of the eighteen investments totaling \$10,722,025 (December 31, 2022 – one investment totaling \$7,363,355) has an allowance recorded against it included in the

Corporation's allowance for impairment or a fair value adjustment. The remaining ten investments with a maturity date that is past due and for which no extension or renewal was in place amounted to \$24,890,259 (December 31, 2022 – two investments totaling \$5,761,875), and they have been determined not to require a specific allowance.

As at September 30, 2023, the Investment Portfolio continued to be heavily concentrated in short-term investments, with approximately 31% maturing on or before December 31, 2023. The short-term nature of the portfolio provides the Corporation with the ability to continually revolve the portfolio and adapt to changes in the real estate market. Renewals are offered to borrowers when deemed appropriate.

The contractual maturity dates of the Investment Portfolio are as follows:

	September 30, 2023						
	No.	Total Amount (before allowance)	% of Portfolio				
2023	73	\$ 180,612,734	31.2%				
2024	140	310,084,182	53.5%				
2025	25	85,416,202	14.8%				
2026	3	2,816,000	0.5%				
	241	\$ 578,929,118	100%				

Of the \$579 million making up the Investment Portfolio as at September 30,2023, approximately 88% was either underwritten or newly funded during 2022 and 2023. Only 12.1% of the Investment Portfolio is associated with investments that were underwritten or newly funded prior to 2022.

An underwriting or funding aging analysis is as follows:

	September 30, 2023						
	No.	Total Amount (before allowance)	% of Portfolio				
2023	138	\$ 290,447,380	50.2%				
2022	76	218,629,512	37.8%				
2021	22	57,274,863	9.9%				
2020 or prior	5	12,577,363	2.2%				
<u> </u>	241	\$ 578,929,118	100%				

The Investment Portfolio's revolving nature as presented above illustrates the Corporation's bridge financing strategy. This strategy has enabled the Corporation to seamlessly adapt to changing market conditions and make necessary adjustments to the overall risk profile of the Investment Portfolio.

A significant number of the Corporation's investments are shared with other syndicate partners, including several members of the Board of Directors and senior management of the Mortgage Banker and/or officers and directors of the Corporation. The Corporation ranks equally with other members of the syndicate as to receipt of principal, interest, and fees. As at September 30, 2023, 190 of the Corporation's 241 investments (investment amount of \$528,695,814) are shared with other participants, and 28 of which (with a total investment amount of \$101,505,242) the Corporation is a participant for less than 50% percent of the loan amount.

Certain members of our Board of Directors and senior management and their related entities co-invested approximately \$59 million with the Corporation alongside its Investment Portfolio as at September 30, 2023.

The Mortgage Banker services the entire investment in which the Corporation is a participant, on behalf of all participants and except for the case of an investment with a first priority syndicate participant (i.e., loans payable), the Corporation ranks *pari-passu* with other members of the syndicate as to the receipt of principal, interest, and fees. As at September 30, 2023 and December 31, 2022, there were no mortgages with first priority participants.

As at September 30, 2023, the Corporation had unamortized commitment fees of \$926,686 (December 31, 2022 – \$1,101,863) which are netted against the Investment Portfolio. The Corporation's policy is to recognize commitment fees using the effective interest method over the contractual terms of the mortgages.

RESULTS OF OPERATIONS

REVENUES

For the three months ended September 30, 2023, revenues increased by 5.3% to \$17,245,057 compared to \$16,372,230 for the three months ended September 30, 2022. Revenues for the nine months ended September 30, 2023 increased by 25.5% to \$53,786,731, as compared to \$42,860,263 reported for the same period in 2022.

Revenues for the three and nine months ended September 30, 2023 and 2022 are broken down as follows:

Three Months Ended	Sept	ember 30, 2023		Sept	ember 30, 2022		% Change
Interest	\$	16,563,897	96.2%	\$	15,558,872	95.0%	6.5%
Commitment & Renewal Fees		582,673	3.4%		684,278	4.2%	(14.8%)
Other Income		98,487	0.6%		129,080	0.8%	(23.7%)
	\$	17,245,057	100%	\$	16,372,230	100.0%	5.3%

Nine Months Ended	Sept	ember 30, 2023		Sept	ember 30, 2022		% Change
Interest	\$	51,815,395	96.3%	\$	40,479,837	94.4%	28.0%
Commitment & Renewal Fees		1,750,756	3.3%		2,133,813	5.0%	(18.0%)
Other Income		220,580	0.4%		246,613	0.6%	(10.6%)
	\$	53,786,731	100%	\$	42,860,263	100.0%	25.5%

For the three months ended September 30, 2023, interest income was \$16,563,897, an increase of 6.5% over the \$15,558,872 reported for the comparable period in 2022. For the nine months ended September 30, 2023, interest income was \$51,815,395, an increase of 28.0% over the \$40,479,837 reported for the comparable period in 2022. Revenues for the nine months ended September 30, 2023 increased by 25.5% to \$53,786,731, as compared to \$42,860,263 reported for the same period in 2022.

The increase is primarily as a result of an increase in the average interest rate of the Investment Portfolio during the period.

For the three months ended September 30, 2023 commitment and renewal fees were \$582,673, a decrease of 14.8% from \$684,278 reported for the comparable period in 2022. For the nine months ended September 30, 2023, commitment and renewal fees were \$1,750,756, a decrease of 18% from \$2,133,813 reported for the comparable period in 2022.

For the three and nine months ended September 30, 2023, other income was \$98,487 and \$220,580 (2022 – other income was \$129,080 and \$246,613), respectively.

CORPORATION MANAGER INTEREST ALLOCATION

During the three months ending September 30, 2023, the Corporation Manager received \$1,073,157 (2022 – \$1,206,751) through a joint venture interest arrangement with the Corporation. For the nine months ended September 30, 2023, \$3,691,227 (2022 – \$3,538,844) was received by the Corporation Manager under this arrangement.

INTEREST EXPENSE

For the three months ended September 30, 2023, interest expense decreased by 4.7% to \$3,574,140 as compared to \$3,749,463 for the three months ended September 30, 2022. For the nine months ended September 30, 2023, interest expense increased by 5.4% to \$11,677,762 as compared to \$11,076,781 for the nine months ended September 30, 2022. The increase in interest expense is mainly the result of rising interest rates under the Corporation's facility and additional fees associated with the newly entered credit syndication as part of the Corporation's facility, offset by a decrease in debenture interest expense by \$852,765 compared to the same period in 2022.

Interest expense is broken down as follows:

Three Months Ended	Septe	ember 30, 2023		Septe	ember 30, 2022		% Change
Bank Interest Expense Debenture Interest Expense	\$	575,049 2,999,091	16.1% 83.9%	\$	629,733 3,119,730	16.8% 83.2%	(8.7%) (3.9%)
	\$	3,574,140	100%	\$	3,749,463	100.0%	(4.7%)
Nine Months Ended	Septe	ember 30, 2023		Septe	ember 30, 2022		% Change
Bank Interest Expense Debenture Interest Expense	\$	2,701,109 8,976,653	23.1% 76.9%	\$	1,247,363 9,829,418	11.3% 88.7%	116.5% (8.7%)

100%

11,076,781

100.0%

5.4%

GENERAL AND ADMINISTRATIVE (G&A) EXPENSES

For the three months ended September 30, 2023, G&A expenses were \$426,885 (2022 – \$537,331). The change was primarily due to the decrease in marketing, office and accounting costs.

11,677,762

INCENTIVE OPTION PLAN

The following is the status of the stock options issued under the Corporation's stock option plan:

	Sej	September 30, 2023				December 31, 2022			
		Weighted				Weighted			
		average				average			
	Number of options	exercise price		Amount	Number of options	exercise price	Amount		
Outstanding, beginning of period	3,427,500	11.75	\$	2,453,050	1,842,500	11.76	\$790,412		
Exercised (Options issued on Nov 11, 2013)	•	-		•	(45,000)	11.78	(4,326)		
Options granted/amortization amount	-	-		61,660	1,630,000	11.62	1,666,964		
Outstanding, end of period	3,427,500	\$ 11.75	\$	2,514,710	3,427,500	\$ 11.75	\$ 2,453,050		
Number of options exercisable	2,902,500	\$ 11.77		-	2,902,500	\$ 11.77			

The amount outstanding corresponds to the stock based compensation associated with the issued stock options

The following options were issued and outstanding as at September 30, 2023:

	Number of options		
Expiry date	outstanding	Exercise price	Number of options exercisable
November 11, 2023	142,500	\$11.78	142,500
November 11, 2023	35,000	12.21	35,000
November 11, 2023	35,000	13.15	35,000
August 14, 2030	1,485,000	11.70	1,310,000
December 6, 2031	100,000	13.97	100,000
July 6, 2032	1,630,000	11.62	1,280,000
	3,427,500		2,902,500

The total number of stock options outstanding as at September 30, 2023 is 3,427,500 (December 31, 2022 – 3,427,500), of which 2,902,500 stock options are vested and exercisable (December 31, 2022 – 2,902,500). For the nine months ended September 30, 2023, no options were exercised under the stock option plan (2022 – 45,000).

FAIR VALUE ADJUSTMENT ON INVESTMENT PORTFOLIO AND ALLOWANCE FOR IMPAIRMENT ON INVESTMENT PORTFOLIO AND INTEREST RECEIVABLE

The Fair Value Adjustment on the Corporation's Investment Portfolio for the three months ended September 30, 2023 was \$3,760,000 (2022 – \$2,386,000). The recovery for impairment on Investment Portfolio and interest receivable for the three months ended September 30, 2023 was \$202,337 (2022 – recovery \$804,293) made up of a reduction in the allowance for loan loss of \$1,060,000 offset by a provision of interest of \$857,663. The fair value adjustment and allowance for impairment for the three months ended September 30, 2023, was an expense of \$2,700,000 (2022 – \$1,400,000). As disclosed in our unaudited interim condensed consolidated financial statements for the three months ended September 30, 2023, interest and fees income is gross of our interest receivable impairment allowance for 2023 of \$857,663.

NET INCOME AND COMPREHENSIVE INCOME

Net income and comprehensive income for the three months ended September 30, 2023, was \$8,594,640 (2022 – \$8,179,541), which represents an increase of 6.4% over the comparable prior year third quarter. Net income and comprehensive income for the nine months ended September 30, 2023, was \$25,828,891 (September 30,2022 – \$24,278,981), which represents an increase of 5.1% over the comparable prior year period. Income for the three months ended September 30, 2023 represented a return on total shareholders' equity (based on the month end average total shareholders' equity) of 8.53%, representing an annualized return on total shareholders' equity of 338 basis points per annum over the average one-year Government of Canada Treasury bill yield for the period of 5.16%. Although the Corporation failed to exceed the objective of producing a return on shareholders' equity in excess of 400 basis, Management is of the belief that building a strong balance sheet by setting aside adequate loan loss reserves in light of the current economic environment aligns with our current risk tolerance policies. During the quarter Management has increased provisions and fair value adjustments by \$2.7 million.

EARNINGS PER SHARE

Basic weighted average earnings per share for the three months ended September 30, 2023 was 0.249 (2022 – \$0.237). Basic weighted average earnings per share for the nine months ended September 30, 2023 was \$0.749 (September 30, 2022 – \$0.708).

Diluted weighted average earnings per share for the three months ended September 30, 2023 was \$0.247 (2022 – \$0.234). Diluted weighted average earnings per share for the nine months ended September 30, 2023 was \$0.742 (2022 – \$0.699).

During the three months ended September 30, 2023, no principal amount of our convertible debentures were converted into Shares (December 31, 2022 – \$11,155,000 of the principal amount of our convertible debentures were converted into 799,616 Shares).

QUARTERLY FINANCIAL INFORMATION

(\$ in millions except per unit amounts)	Jun. 30 2023	Jun. 30 2023	ı	Mar. 31 2023	1	Dec. 31 2022	Sep. 30 2022	Jun. 30 2022	ı	Mar. 31 2022	ı	Dec. 31 2021	;	Sep. 30 2021	Jun. 30 2021	Mar. 31 2021	Dec. 31 2020
Operating revenue	\$ 17.24	\$ 17.52	\$	19.02	\$	17.53	\$ 16.37	\$ 13.90	\$	12.59	\$	13.05	\$	11.92	\$ 11.46	\$ 11.48	\$ 11.72
Interest expense	3.57	4.10		4.00		4.10	3.75	3.64		3.68		3.24		2.72	2.58	2.56	2.69
Corporation manager spread interest allocation	1.07	1.12		1.50		1.12	1.21	1.17		1.16		1.21		0.99	0.98	0.97	1.00
General & administrative expenses	0.43	0.46		0.32		0.46	0.53	0.33		0.27		0.38		0.29	0.19	0.28	0.31
Share based compensation	0.02	0.02		0.02		0.02	1.11	0.01		0.01		0.07		-	-	-	-
Fair value adjustment on investment portfolio	3.76	2.00		-		2.10	2.39	-		-		0.80		0.32	1.48	-	-
Impairment loss/(recovery) on investment portfolio	(0.20)	1.30		4.47		1.30	(0.80)	0.51		(0.39)		(0.39)		0.03	(1.15)	0.36	0.40
Income	\$ 8.59	\$ 8.52	\$	8.71	\$	8.43	\$ 8.18	\$ 8.24	\$	7.86	\$	7.74	\$	7.82	\$ 7.37	\$ 7.31	\$ 7.32
Earnings per share																	
Basic	\$0.249	\$0.245		\$0.253		\$0.245	\$0.237	\$0.239		\$0.232		\$0.234		\$0.241	\$0.238	\$0.237	\$0.249
Diluted	\$0.247	\$0.243		\$0.242		\$0.243	\$0.234	\$0.237		\$0.230		\$0.223		\$0.238	\$0.234	\$0.234	\$0.247
Dividends per share	\$0.234	\$0.234		\$0.234		\$0.248	\$0.234	\$0.234		\$0.234		\$0.246		\$0.234	\$0.234	\$0.234	\$0.242

DIVIDENDS

For the nine months ended September 30, 2023, the Corporation declared dividends on the Shares totaling \$24,210,051, or \$0.702 per Share, versus \$24,079,389 or \$0.702 per Share for the nine months ended September 30, 2022. The number of Shares outstanding at September 30, 2023 was 34,488,677 compared to 34,485,001 at September 30, 2022.

Nine Months Ended		ember 30, 2023	Septe	ember 30, 2022	Change
Cash Flow From Operating Activities (net of cash interest paid)	\$	36,825,599	\$	27,803,329	32%
Net income and comprehensive income		25,828,891		24,278,981	6%
Declared Dividends		24,210,051		24,079,389	1%
Excess Cash Flow From Operating Activities Over Declared Dividends		12,615,548		3,723,940	
Surplus (Deficit) of Net Income Over Declared Dividends		1,618,840		199,592	

CHANGES IN FINANCIAL POSITION

AMOUNTS RECEIVABLE & PREPAID EXPENSES

The amounts receivable and prepaid expenses of \$5,807,072 as at September 30, 2023 are comprised of interest receivable (net of impairment allowance) of \$5,256,925, prepaid expenses of \$398,701, and fees and special income receivable of \$151,446, compared to \$6,385,608 as at December 31, 2022.

MARKETABLE SECURITIES

The Corporation holds publicly traded units of a Canadian real estate investment trust. The units were mostly acquired through the exercise of warrants that were granted by the issuer as part of a loan facility in which the Corporation was a participant. The units generate distributions that are consistent with the Corporation's overall yield objective. The \$39,872 (investment cost \$50,966) balance reported on the Corporation's balance sheet as at September 30, 2023 represents the fair value of the marketable securities (December 31, 2022 – \$48,673, investment cost \$50,966).

CREDIT FACILITY, BANK INDEBTEDNESS, CASH AND CASH EQUIVALENTS

As at September 30, 2023, the credit facility drawn amount was \$25,226,874 and the cash and cash equivalents balance was \$46,339,152, which includes \$42,000,000 of Canadian term deposits (December 31, 2022, the credit facility drawn amount was \$57,716,347 and bank indebtedness was \$15,235,918).

CONVERTIBLE DEBENTURES

As at September 30, 2023, the Corporation had six series of convertible debentures outstanding, as outlined below:

Ticker				Current	Strike Price		Carrying
Symbol	Coupon	Issue Date	Maturity Date	Principal	Per Share		Value
FC.DB.G	5.20%	Dec. 21, 2016	Dec. 31, 2023	\$ 22,500,000	15.25	\$	22,445,120
FC.DB.H	5.30%	Jun. 27, 2017	Aug. 31, 2024	26,500,000	15.25		26,298,501
FC.DB.I	5.40%	Jun. 21, 2018	Jun. 30, 2025	25,000,000	15.00		24,603,004
FC.DB.J	5.50%	Nov. 23, 2018	Jan. 31, 2026	24,983,000	14.60		24,314,795
FC.DB.K	5.00%	Sep. 3, 2021	Sep. 30, 2028	46,000,000	17.75		42,658,899
FC.DB.L	5.00%	Jan. 31, 2022	Mar. 31, 2029	43,700,000	17.00		39,603,056
Total /						_	
Average	5.19%			\$ 188,683,000		\$	179,923,375

As at September 30, 2023, the principal balance for the outstanding convertible debentures was \$188,683,000 (December 31, 2022 – \$188,683,000). The aggregate convertible debenture carrying value as at September 30, 2023 was \$179,923,375 (December 31, 2022 – \$178,284,467). The weighted average effective interest rate of the convertible debentures as at September 30, 2023 is 5.19% (December 31, 2022 – 5.19%).

For the nine months ended September 30, 2023 no principal amount of convertible debentures were converted into Shares (During 2022 \$11,155,000 of the principal amount of convertible debentures were converted into 799,616 Shares).

On January 27, 2022, the Corporation completed a public offering of 5.00% convertible unsecured subordinated debentures at a price of \$1,000 per debenture for gross proceeds of \$40,000,000. On February 2, 2022, the over-allotment option for this offering was exercised whereby additional 5.00% convertible unsecured subordinated debentures at a price of \$1,000 per debenture for gross proceeds of \$3,700,000 were issued. Issuance costs of this offering were, in aggregate, \$2,073,690. The debentures mature on March 31, 2029, and interest is paid semi-annually on the last day of March and September of each year. The debentures are convertible at the option of the holder at any time prior to the maturity date at a conversion price of \$17.00 per Share. The debentures may not be redeemed by the Corporation prior to March 31, 2025. On or after March 31, 2025, but prior to March 31, 2027, the debentures are redeemable at a price equal to the principal, plus accrued and unpaid interest, at the Corporation's option on not more than 60 days' and not less than 30 days' notice, provided that the weighted average trading price of the Shares on the Toronto Stock Exchange ("TSX") for the 20 consecutive trading days ending 5 trading days preceding the date on which the notice of redemption is given is not less than 125% of the conversion price. On or after March 31, 2027, and prior to the maturity date, the debentures are redeemable at a price equal to the principal amount plus accrued and unpaid interest, at the Corporation's option on not more than 60 days' and not less than 30 days' prior notice. On redemption or at maturity, the Corporation may, at its option, on not more than 60 days' and not less than 40 days' prior notice, elect to satisfy its obligation to pay all or a portion of the principal of the debentures by issuing that number of Shares of the Corporation obtained by dividing the principal amount

being repaid by 95% of the weighted average trading price of the Shares for the 20 consecutive trading days ending on the fifth day preceding the redemption or maturity date

These convertible debentures were allocated into liability and equity components on the date of issuance as follows:

Liability	\$ 40,70	00,000
Equity	3,00	00,000
Principal	\$ 43,70	00,000

OTHER LIABILITIES

Other liabilities for the Corporation include the following:

Additional Liabilities	Septe	mber 30, 2023	Dece	mber 31, 2022	Change
Accounts Payable and Accrued Liabilities	\$	2,433,297	\$	2,720,494	(11%)
Shareholders' Dividend Payable		2,690,109		3,172,688	(15%)
Total	\$	5,123,406	\$	5,893,182	(13%)

Accounts payable and accrued liabilities decreased by \$287,197 to \$2,433,297 as at September 30, 2023, compared to \$2,720,494 as at December 31, 2022. Accounts payable and accrued liabilities include interest payable of \$1,180,262 (December 31, 2022 – \$1,628,657) and accrued liabilities of \$1,253,035 (December 31, 2022 – \$1,091,837).

SHAREHOLDERS' EQUITY

Shareholders' equity at September 30, 2023 totaled \$400,758,873 compared to \$399,046,100 as at December 31, 2022. The Corporation had 34,488,577 Shares issued and outstanding as at September 30, 2023, compared to 34,485,740 Shares as at December 31, 2022. The increase is attributable to 2,837 Shares issued under the DRIP (2022 – 30,239 Shares), which amounted to additional shareholders' equity of \$31,097 (2022 – \$418,931).

On October 5, 2023, the Corporation received approval from the Toronto Stock Exchange ("TSX") for its intention to make a normal course issuer bid (the "NCIB") with respect to its outstanding Shares. The notice provided that the Corporation may, during the 12-month period commencing October 11, 2023, and ending no later than October 10, 2024, purchase through the facilities of the TSX or alternative Canadian Trading Systems up to 3,356,287 Shares in total, being approximately 10% of the "public float" of Shares as of October 4, 2023. As of October 4, 2023, there were 34,488,577 Common Shares outstanding, and the public float was 33,562,873 Common Shares. During the nine months ended September 30, 2023, the Corporation did not purchase and cancel any Shares or debentures under a prior normal course issuer bid.

ALLOWANCE FOR IMPAIRMENT

The Investment Portfolio consists primarily of the Corporation's participation in mortgage loans and real estate related debt investments. Such investments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, the investments are measured at amortized cost using the effective interest method, less any allowance for impairment. The Corporation assesses individually significant investments at each reporting date to determine whether there is objective evidence of impairment. The allowance for impairment in respect of each investment measured at amortized cost is calculated as the difference between it carrying amount and the amount of the future cash flows estimated to be recoverable on the loan security. Estimates and assumptions are made as to the gross sale proceeds that would be generated on the forced sale of the real property securing the related mortgage loan and reflect estimates of the current local market conditions. Estimates are made as to the costs of enforcing under the mortgage loan and of realizing on the real property. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the allowance for impairment. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance. Changes in the allowance for impairment are recognized in the statement of income and reflected in the allowance for impairment against the investments. Interest on the impaired assets continues to be recognized to the extent it is deemed to be collectible.

The allowance for credit losses is as follows:

	Septem	ber 30, 2023	Decembe	er 31, 2022
Investment Categories	Adjustments	Total Amount (before allowance)	Adjustments	Total Amount (before allowance)
Conventional First Mortgages	\$6,198,000	\$ 498,166,580	\$ 3,700,000	\$ 551,779,067
Conventional Non-First Mortgages	-	37,549,833	-	33,439,892
Related Debt Investments	-	27,657,079	-	60,122,951
Debtor In Possession Loan	-	6,388,405	-	6,098,235
Non-Conventional Mortgages	-	9,167,221	-	9,563,451
Total Specific Allowance / Amount	\$ 6,198,000	\$ 578,929,118	\$3,700,000	\$ 661,003,596
IFRS 9 Collective Allowance	2,498,000	<u> </u>	1,760,000	
Total Allowance	\$8,696,000		\$5,460,000	
Fair Value Adjustment	10,460,000		4,700,000	
Total Allowance and Fair Value Adjustment	\$ 19,156,000		\$ 10,160,000	

The following table presents the changes to the allowance for credit losses on loans for the nine months ended September 30, 2023:

	Stage 1	Stage 2	Stage 3	Total
Balance at January 1, 2023	\$ 1,358,000	\$ 183,000	\$ 3,919,000	\$ 5,460,000
New fundings	506,000	-	-	506,000
Discharges	(216,000)	-	(600,000)	(816,000)
Transfer to (from):				
Stage 1	(367,000)	15,000	352,000	-
Stage 2	16,000	(155,000)	139,000	-
Stage 3	939,000	117,000	(1,056,000)	-
Remeasurements	(521,000)	(63,000)	4,130,000	3,546,000
Balance at September 30, 2023	\$ 1,715,000	\$ 97,000	\$ 6,884,000	\$ 8,696,000

The loans comprising the Investment Portfolio are stated at amortized cost or FVTPL. As of September 30, 2023, the allowance for impairment and fair value adjustment was \$19,156,000 (December 31, 2022, allowance for impairment and fair value adjustment – \$10,160,000) of which \$6,198,000 (December 31, 2022 – \$3,700,000) represents the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans, the total amount of management's estimate of fair value adjustment was \$10,460,000 (2022 – \$4,700,000) on an investment stated at FVTPL at September 30, 2023.

The Corporation also assessed collectively for impairment to identify potential future losses, by grouping the Investment Portfolio with similar risk characteristics to determine whether a collective allowance should be recorded due to loss events for which there is objective evidence but whose effects are not yet evident. Based on the amounts determined by this analysis, the Corporation used judgement to determine the amounts calculated. As at September 30, 2023, the Corporation carries a collective impairment allowance of \$2,498,000 (December 31, 2022 – \$1,760,000). The Corporation has an allowance against its interest receivable in the amount of \$2,324,212 as at September 30, 2023 (December 31, 2022 – \$1,233,832).

As at September 30, 2023, the Investment Portfolio includes three investments totaling \$27,480,290 (December 31, 2022 – three investments totaling \$24,789,855) for which a specific allowance of \$6,198,000 (December 31, 2022 – \$3,700,000) was recorded in the Corporation's allowance for impairment.

As at September 30, 2023, the Investment Portfolio includes two investments totaling \$10,652,886 (December 31, 2022 – one investment totaling \$6,902,502) for which a fair value loss adjustment of \$10,640,000 was recorded (December 31, 2022 - \$4,700,000).

The following table presents the staging of gross investments at amortized costs as at September 30, 2023:

Gross Investments at amortized cost				
	Stage 1	Stage 2	Stage 3	Total
Conventional first mortgages	\$ 428,824,825	\$ 33,924,705	\$ 35,417,050	\$ 498,166,580
Conventional non-first mortgages	33,066,715	3,300,000	1,183,118	37,549,833
Related debt investments	7,088,872	-	-	7,088,872
Debtor in possession loan	6,388,405	-	-	6,388,405
Non-conventional mortgages	592,839	-	8,574,382	9,167,221
Total gross investments at amortized cost	475,961,656	37,224,705	45,174,550	558,360,911
By geography:				
Canada	\$ 474,927,376	\$ 23,685,000	\$ 45,174,550	\$ 543,786,926
United States	1,034,280	13,539,705	-	14,573,985
Total gross investments at amortized cost	\$ 475,961,656	\$ 37,224,705	\$ 45,174,550	\$ 558,360,911

The following table presents the staging of gross investments at amortized costs as at December 31, 2022:

Gross investments at amortized cost						
	Stage 1	Stage 2		Stage 3		Total
Conventional first mortgages	\$ 476,282,168	\$ 41,585,169	\$	33,911,730	\$	551,779,067
Conventional non-first mortgages	29,949,892	3,000,000		490,000		33,439,892
Related debt investments	39,830,951	-		-		39,830,951
Discounted debt investments	6,098,235	-		-		6,098,235
Non-conventional mortgages	7,934,880	1,628,571		-		9,563,451
Total gross investments at amortized cost	560,096,126	46,213,740		34,401,730		640,711,596
By geography:						
Canada	\$ 556,615,318	\$ 32,650,000	\$	34,401,730	\$	623,667,048
United States	3,480,808	13,563,740	•		*	17,044,548
Total gross investments at amortized cost	\$ 560,096,126	\$ 46,213,740	\$	34,401,730	\$	640,711,596

RELATED PARTY TRANSACTIONS

Transactions with related parties are in the normal course of business and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties and are measured at fair value.

The Corporation Manager (a company related to certain officers and/or directors of the Corporation) receives an allocation of interest, calculated at 0.75% per annum of the Corporation's daily outstanding performing investment balances. For the three months ended September 30, 2023, this amount was \$1,073,157 (September 30, 2022 – \$1,206,751). For the nine months ended September 30, 2023 this amount was \$3,691,227 (September 30, 2022 – \$3,538,844). Included in accounts payable and accrued liabilities at September 30, 2023 are amounts payable to the Corporation Manager of \$346,147 (December 31, 2022 – \$379,186).

The Mortgage Banker (a company related to officers and/or directors of the Corporation) receives certain fees from borrowers as follows: loan servicing fees equal to 0.10% per annum on the principal amount of each of the Corporation's investments; 75% of all of the commitment and renewal fees generated from the Corporation's investments; and 25% of all of the special profit income generated from the non-conventional investments after the Corporation has yielded a 10% per annum return on its investments. Interest and fee income of the Corporation is net of the loan servicing fees paid to the Mortgage Banker of approximately \$492,000 for the nine months ended September 30, 2023 (September 30, 2022 – \$472,000). The Mortgage Banker also retains all overnight float interest and incidental fees and charges payable by borrowers on the Corporation's investments.

The Corporation's Joint Venture Agreement and Mortgage Banking Agreement contain, respectively, allowances for the payment of termination fees to the Corporation Manager and Mortgage Banker in the event that the respective agreements are either terminated or not renewed.

A significant number of the Corporation's investments are shared with other investors of the Mortgage Banker, which may include members of management of the Mortgage Banker and/or officers or directors of the Corporation. The Corporation ranks equally with other members of the syndicate as to receipt of principal and income.

KEY MANAGEMENT COMPENSATION

Aggregate compensation paid to key management personnel (including payments to related parties for recovery of costs), consisted of short-term employee compensation of \$993,692 for the three months ended September 30, 2023 (2022 – \$1,421,770) and for the nine months ended September 30, 2023 was \$3,166,558 (2022 – \$3,552,766). All compensation was paid by the Corporation's Manager and not by the Corporation.

For the three months ended September 30, 2023, total directors' fees paid were \$80,250 (2022 – \$80,250). For the nine months ended September 30, 2023 total directors' fee expense was \$240,750 (2022 – \$240,750). Certain key management personnel are also directors of the Corporation and receive compensation from the Corporation Manager. The directors and officers of the Corporation held 825,805 Shares as at September 30, 2023 (December 31, 2022 – 802,967 Shares).

During 2022 the Corporation granted options to its officers, directors and employees to purchase up to 1,630,000 Shares (2021 – 100,000) at a price of \$11.62 per Share with the expiry date of July 6, 2032. Of the 1,630,000 options granted, 1,280,000 options vested immediately, and the remaining 350,000 options will vest on July 6, 2027. The fair value of the options granted was estimated at \$1,632,437 using the Black-Scholes options pricing model.

Related party transactions are further discussed and detailed in the Corporation's AIF and in note 12 of the accompanying unaudited interim consolidated financial statements of the Corporation for the nine months ended September 30, 2023.

INCOME TAXES

The Corporation qualifies as a mortgage investment corporation within the meaning of the *Income Tax Act* (Canada). As such, the Corporation is entitled to deduct from its taxable income dividends paid to shareholders during the year or within the first 90 days of the following taxation year. In order to maintain its status as a mortgage investment corporation, the Corporation must continually meet all criteria enumerated in the relevant section of the *Income Tax Act* (Canada) throughout each taxation year. The Corporation intends to maintain its status as a mortgage investment corporation and intends to distribute sufficient dividends in the year and in future years to ensure that the Corporation has no tax payable under the *Income Tax Act* (Canada). Accordingly, for financial statement reporting purposes, the tax deductibility of the Corporation's dividends results in the Corporation being effectively exempt from taxation and no allowance for current or deferred income taxes is required.

CRITICAL ACCOUNTING ESTIMATES

The determination of the impairment allowance for the Investment Portfolio is a critical accounting estimate.

The Investment Portfolio is classified as loans and receivables. Such investments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, the mortgage loans are measured at amortized cost using the effective interest method, less any impairment losses. The investments are assessed at each reporting date to determine an impairment allowance. Losses are recognized in the statement of income and reflected in the allowance account against the mortgage investments. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through the statement of income. Management is required to consider the estimated future cash flow recovery from the collateral securing the mortgage investments. The estimation of cash flow recovery is performed on an individual mortgage basis and is based on assumptions pertinent to each mortgage investment. Each mortgage analysis often has unique factors that are considered in determining the cash flow and realizable value of the underlying security. The estimates are based on historical experience and other assumptions that management believes are responsible and appropriate in the circumstances. Actual results may differ from these estimates.

CLASSIFICATION & MEASUREMENT OF FINANCIAL ASSETS

Mortgage investments and other loans are classified based on the business model for managing assets and the contractual cash flow characteristics of the asset. The Corporation exercises judgment in determining both the business model for managing the assets and whether cash flows consist solely of principal and interest.

MEASUREMENT OF EXPECTED CREDIT LOSS

The expected credit loss model requires the recognition of credit losses based on 12 months of expected losses for performing loans and recognition of lifetime losses on performing loans that have experienced a significant increase in credit risk since origination.

The determination of a significant increase in credit risk takes into account different factors and varies by nature of investment. The Corporation assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due as well as other criteria, such as watch list status and changes in weighted probability of default since origination.

The assessment of significant increase in credit risk requires experienced credit judgment. In determining whether there has been a significant increase in credit risk and in calculating the amount of expected credit losses, the Corporation must rely on estimates and exercise judgment regarding matters for which the ultimate outcome is unknown. These judgments include changes in circumstances that may cause future assessments of credit risk to be materially different from current assessments, which could require an increase or decrease in the allowance for credit losses.

The calculation of expected credit losses includes the explicit incorporation of forecasts of future economic inputs, such as real gross domestic product, interest rates and unemployment rates.

FINANCIAL INSTRUMENTS

The fair values of amounts receivable and prepaid expenses, bank indebtedness, accounts payable and accrued liabilities, and shareholder dividends payable approximate their carrying values due to their short-term maturities.

The fair value of the Investment Portfolio approximates its carrying value as the majority of the loans are fully open for repayment at any time without penalty and have floating interest rates. There is no quoted price in an active market for mortgage and loan investments or mortgage syndication liabilities. Management makes its determinations of fair value based on its assessment of the current lending market for mortgage and loan investments of the same or similar terms. As a result, the fair value of mortgage and loan investments is based on Level 3 on the fair value hierarchy.

The fair values of loans payable, when incurred, approximate their carrying values due to the fact that the majority of the loans are: (i) repayable in full, at any time, upon the repayment of the underlying loan that secures the loan payable, and (ii) have floating interest rates linked to the prime rate.

The fair value of convertible debentures, including their conversion option, has been determined based on the closing price of the debentures of the Corporation on the TSX for the applicable date.

The fair value of marketable securities has been determined based on the closing price of the security of the respective entity listed on the TSX for the applicable date.

The tables in note 15 of the unaudited interim consolidated financial statements of the Corporation for the nine months ended September 30, 2023, present the fair values of the Corporation's financial instruments as at September 30, 2023 and December 31, 2022, respectively.

CONTRACTUAL OBLIGATIONS

Contractual obligations as at September 30, 2023 are due as follows:

	Total	Le	ss than 1 year	1-3 years	4-7 years	
Bank indebtedness	\$ -	\$	-	\$ -	\$ -	
Credit facility	25,226,874		25,226,874	-	-	
Accounts payable and accrued liabilities	2,433,297		2,433,297	-	-	
Shareholders' dividends payable	2,690,109		2,690,109	-	-	
Convertible debentures	188,683,000		22,500,000	76,483,000	89,700,000	
Subtotal - Liabilities	219,033,280		52,850,280	76,483,000	89,700,000	
Future advances under portfolio	149,136,667		149,139,667	-	-	
Liabilities and contractual obligations	\$ 368,169,947	\$	201,989,947	76,483,000	89,700,000	

SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used are consistent with those as described in note 3 of the Corporation's unaudited interim consolidated financial statements for the nine months ended September 30, 2023.

LIQUIDITY AND CAPITAL RESOURCES

As a result of the Corporation's intent to qualify as a mortgage investment corporation, the Corporation intends to distribute no less than 100% of the taxable income of the Corporation, determined in accordance with the *Income Tax Act* (Canada), to its shareholders. The result is that growth in the Investment Portfolio can only be achieved through the raising of additional equity, issuing debt, and utilizing available borrowing capacity. As at September 30, 2023, the Corporation had not utilized its full leverage availability, being a maximum of 50% of its first mortgage investments. Unadvanced committed funds under the existing Investment Portfolio amounted to \$149.1 million as at September 30, 2023 (December 31, 2022 – \$145.7 million). These commitments are anticipated to be funded from the Corporation's credit facility and borrower repayments under the Investment Portfolio.

The Corporation has revolving credit facilities, with a committed revolving line of credit of \$180 million to fund the timing differences between investment advances and investment repayments. The committed line is a committed facility with a maturity date of November 30, 2024. The Corporation is in compliance with the covenants contained in the credit facility and expects to be in compliance with such covenants going forward. The Corporation's investments are predominantly short-term in nature, and as such, the continual repayment by borrowers of existing mortgage investments creates liquidity for ongoing investments and funding commitments.

RISKS AND UNCERTAINTIES

The Corporation follows investment guidelines and operating policies, as outlined in the AIF. Our Board of Directors, in its discretion, may amend or approve investments that exceed these guidelines and policies as investments are made. These policies govern such matters as: (i) restricting exposure per mortgage investment; (ii) requirements for director approvals; and (iii) implementation of operational risk management policies.

The Corporation's independent directors take an active role in approving the investments that the Corporation makes. For the nine months ended September 30, 2023, 51 investment proposals were sent to the Board of Directors for approval. Under the investment guidelines, investment amounts between \$1 million to \$2 million require one independent director's approval, and investments with total investment amounts over \$2 million require no less than three independent directors' approvals.

The Corporation is faced with the following ongoing risk factors, among others, that would affect shareholders' equity and the Corporation's ability to generate returns. A greater discussion of risk factors that affect the Corporation are included in the AIF under the section "Risk Factors", which section is incorporated herein by reference.

- Economic conditions, such as high inflation and the onset of an economic recession, pose a multifaceted risk to real estate lending operations. These adverse economic factors can trigger a domino effect, leading to a significant decline in real estate values, heightened financial stress among borrowers, and the subsequent increase in loan losses. High inflation, by eroding the purchasing power of consumers and diminishing the value of real estate assets, can place borrowers in precarious financial positions, making it increasingly challenging for them to meet their mortgage payments. Simultaneously, economic recessions characterized by reduced economic activity and increased unemployment can lead to a decrease in property values due to reduced demand, coupled with borrowers facing job losses or reduced income, heightening the risk of loan defaults.
- Under various federal, provincial and municipal laws, an owner or operator of real property could become liable for the cost of removal or remediation of certain hazardous or toxic substances released on or in its properties or disposed of at other locations. The existence of such liability can have a negative impact on the value of the underlying real property securing a mortgage. The Corporation does not own the real property securing its Investment Portfolio and thus would not attract the environmental liability that an owner would be exposed to. In rare circumstances where a mortgage is in default, the Corporation may take possession of real property and may become liable for environmental issues as a mortgagee in possession. The Corporation obtains phase 1 environmental reports for mortgages where the Mortgage Banker determines that such reports would be prudent given the nature of the underlying property.
- The inability to obtain borrowings and leverage, thus reducing yield enhancement.
- Dependence on the Corporation Manager and Mortgage Banker. The Corporation's earnings are impacted by the
 Mortgage Banker's ability to source and generate appropriate investments that provide sufficient yields while
 maintaining pre-determined risk parameters. The Corporation has also entered into long-term contracts with the
 Mortgage Banker and the Corporation Manager, as more particularly described in the AIF. The Corporation is exposed
 to adverse developments in the business and affairs of the Corporation Manager and Mortgage Banker, since the dayto-day activities of the Corporation are run by the Corporation Manager and since all of the Corporation's investments
 are originated by the Mortgage Banker.
- Portfolio face rate fluctuations. The interest rate earned on the Corporation's Investment Portfolio fluctuates given that (i) it continually revolves given that it is short term in nature; and (ii) the portfolio is predominately floating rate interest with floors.
- Interest rate risk. The Corporation's operating loan is a floating rate and an increase in market interest rates would increase the Corporation's cost of borrowing. Increases in market interest rates could, in general, also negatively impact borrowers' ability to service their debt and could impact real estate values.
- No guaranteed return. There is no guarantee as to the return that an investment in Shares of the Corporation will earn.
- Qualification as a Mortgage Investment Corporation. Although the Corporation intends to qualify at all times as a
 mortgage investment corporation, no assurance can be provided in this regard. If for any reason the Corporation does
 not maintain its qualification as a mortgage investment corporation under the Income Tax Act (Canada) (the "Tax Act"),
 dividends paid by the Corporation on the Shares will cease to be deductible by the Corporation in computing its income
 and will no longer be deemed by the rules in the Tax Act that apply to mortgage investment corporations to have been
 received by shareholders as bond interest or a capital gain, as the case may be. In consequence, the rules in the Tax

Act regarding the taxation of public corporations and their shareholders should apply, with the result that the combined corporate and shareholder tax may be significantly greater.

- Investment Portfolio size. The Investment Portfolio size (and income generated thereon) can fluctuate and will
 decrease when repayments exceed new advances. Our ability to make investments in accordance with our objectives
 and investment policies depends upon the availability of suitable investments and the general economy and
 marketplace. Repayments of investments can be significant given the open prepayment provision associated with
 most investments.
- Limited sources of borrowing. The Canadian financial marketplace is characterized as having a limited number of financial institutions that provide credit to entities such as ours. The limited availability of sources of credit may limit our ability to obtain additional leverage, if required.
- Liquidity risk. Liquidity risk is the risk the Corporation will not be able to meet its financial obligations as they come due. The Corporation's approach to managing liquidity risk is to ensure, to the extent possible, that it always has sufficient liquidity to meet its liabilities when they come due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Corporation's credit worthiness. The Corporation manages liquidity risk by forecasting cash flows from operations and anticipated investing and financing activities. If the Corporation is unable to continue to have access to its loans and mortgages syndications and revolving operating facility, the size of the Corporation's loan and mortgage investments will decrease, and the income historically generated through holding larger investments by utilizing leverage will not be earned.
- Specific investment risk for non-conventional mortgage and second mortgage investments. Non-conventional and second mortgage investments attract higher loan loss risk due to their subordinate ranking to other mortgage charges and sometimes high loan to value ratio. Consequently, this higher risk is compensated for by a higher rate of return. In order to mitigate risk and maintain a well-diversified Investment Portfolio, the operating policies of the Corporation generally limit the amount of Conventional Non-First Mortgage investments to a maximum of 30% of the Corporation's capital, subject to the Board of Directors' approval for any modifications to the operating policies.
- Reliance on Borrowers. After the funding of an investment, we rely on borrowers to maintain adequate insurance and proper adherence to environmental regulations during the ongoing management of their properties.
- Credit Risk. The Investment Portfolio is exposed to credit risk. Credit risk is the risk that a counterparty to a financial investment will fail to fulfill its obligations or commitment, resulting in a financial loss to the Corporation.
- Change in Legislation. There can be no assurance that certain laws applicable to the Corporation, including Canadian federal and provincial tax legislation, commodity and sales tax legislation, tax proposals, other governmental policies or regulations and governmental, administrative or judicial interpretation thereof, will not change in a manner that will adversely affect the Corporation or fundamentally alter the tax consequences to shareholders acquiring, holding or disposing of Shares.
- Litigation risk. We may, from time to time, become involved in legal proceedings in the course of our business. The costs of litigation and settlement can be substantial and there is no assurance that such costs will be recovered in whole or at all. During litigation, we might not receive payments of interest or principal on a mortgage that is the subject of litigation, which would affect our cash flows. An unfavourable resolution of any legal proceedings could have a material adverse effect on us, our financial position and results of operations.
- Ability to manage growth. We intend to manage our Investment Portfolio in the context of the market. In order to effectively deploy our capital and monitor our loans and investments in the future, we, the Corporation Manager and/or the Mortgage Banker will need to retain additional personnel and may be required to augment, improve or replace existing systems and controls, each of which can divert the attention of management from their other responsibilities and present numerous challenges. As a result, there can be no assurance that we would be able to effectively manage our growth and, if unable to do so, our Investment Portfolio, and the market price of our securities, may be materially adversely affected.
- Cyber risk. We collect and store confidential and personal information. Unauthorized access to our computer systems could result in the theft or publication of confidential information or the deletion or modification of records or could otherwise cause interruptions in our operations. In addition, despite implementation of security measures, our systems are vulnerable to damages from computer viruses, natural disasters, unauthorized access, cyber-attack and other similar disruptions. Any such system failure, accident or security breach could disrupt our business and make our applications unavailable. If a person penetrates our network security or otherwise misappropriates sensitive data, we could be subject to liability or our business could be interrupted, and any of these developments could have a material adverse effect on our business, results of operations and financial condition.
- Convertible debentures. Risks relating to the ownership of our outstanding convertible debentures are set out in the section entitled "Risk Factors" contained in each of our (final) prospectuses or prospectus supplements qualifying the distribution of such outstanding convertible debentures, which sections are incorporated herein by reference and available on SEDAR at www.sedar.com.
- Currency risk. Currency risk is the risk that the fair value or future cash flows of the Corporation's foreign currencydenominated investments and cash and cash equivalents will fluctuate based on changes in foreign currency exchange rates. Consequently, the Corporation is subject to currency fluctuations that may impact its financial position and

results of operations. The Corporation manages its currency risk on its investments by borrowing the same amount as the investment in the same currency. As a result, a change in exchange rate of the Canadian dollar against the U.S. dollar will not change the net income and comprehensive income and equity.

• Public Health Crisis. The Corporation's business, operations and financial condition could be materially adversely affected by the outbreak of epidemics or pandemics or other health crises beyond its control.

RESPONSIBILITY OF MANAGEMENT AND THE BOARD OF DIRECTORS

Management is responsible for the information disclosed in this MD&A, and has in place the appropriate information systems, procedures, and controls to ensure that the information used internally by management and disclosed externally is complete, reliable, and timely. In addition, the Corporation's Audit Committee and Board of Directors provide an oversight role with respect to all public financial disclosures by the Corporation and have reviewed and approved this MD&A as well as the unaudited interim consolidated financial statements as at, and for the three months ended, September 30, 2023 and 2022.

CONTROLS AND PROCEDURES

The Corporation maintains appropriate information systems, procedures, and controls to ensure that information disclosed externally is complete, reliable, and timely. The Corporation's Chief Executive Officer and Chief Financial Officer evaluated, or caused an evaluation under their direct supervision, of the design and operating effectiveness of the Corporation's disclosure controls and procedures (as defined in National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings) as at September 30, 2023 and December 31, 2022 and have concluded that such disclosure controls and procedures were appropriately designed and were operating effectively.

The Corporation has also established adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of the Corporation's financial reporting and the preparation of the financial statements for external purposes in accordance with IFRS for periods effective January 1, 2010. The Corporation's Chief Executive Officer and the Chief Financial Officer assessed, or caused an assessment under their direct supervision, of the design and operating effectiveness of the Corporation's internal controls over financial reporting (as defined in National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings) as at September 30, 2023. Based on that assessment, it was determined that the Corporation's internal controls over financial reporting were appropriately designed and were operating effectively.

The Corporation did not make any changes to the design of the Corporation's internal controls over the financial reporting period ended September 30, 2023 that would have materially affected, or would be reasonably likely to materially affect, the Corporation's internal controls over financial reporting.

It should be noted that a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. These inherent limitations include, among other items: (i) that management's assumptions and judgments could ultimately prove to be incorrect under varying conditions and circumstances; (ii) the impact of any undetected errors; and (iii) controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people, or by management override. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

FORWARD LOOKING INFORMATION

Certain information included in this MD&A contains forward-looking statements within the meaning of applicable securities laws including, among others, statements concerning our 2023 objectives and our strategies to achieve those objectives, as well as statements with respect to management's beliefs, estimates, and intentions, and similar statements concerning anticipated future events, results, circumstances, performance, or expectations that are not historical facts. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "expect", "intent", "estimate", "anticipate", "believe", "should", "plans", or "continue", or similar expressions suggesting future outcomes or events. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management.

These statements are not guarantees of future performance and are based on our estimates and assumptions that are subject to risks and uncertainties, including those described above in this MD&A under Risks and Uncertainties, which could cause our actual results to differ materially from the forward-looking statements contained in this MD&A. Those risks and uncertainties include risks associated with mortgage lending, competition for mortgage lending, real estate values, interest rate fluctuations, environmental matters, and shareholder liability. Material factors or assumptions that were applied in drawing a conclusion or making an estimate set out in the forward-looking information include the assumption

that there is not a significant decline in the value of the general real estate market; market interest rates remain relatively stable; the Corporation is generally able to sustain the size of its Investment Portfolio; adequate investment opportunities are presented to the Corporation; and adequate bank indebtedness is available to the Corporation;. Although the forward-looking information contained in this MD&A is based upon what management believes are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements.

All forward-looking statements in this MD&A are qualified by these cautionary statements. Except as required by applicable law, the Corporation undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.



CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

THIRD QUARTER SEPTEMBER 30, 2023



Interim Condensed Consolidated Balance Sheets (in Canadian dollars) (Unaudited)

As at	Se	ptember 30, 2023	December 31, 2022
Assets			
Cash and cash equivalents (note 7)	\$	46,339,152	\$ -
Amounts receivable and prepaid expenses (note 4)		5,807,072	6,385,608
Marketable securities (note 5)		39,872	48,673
Investment portfolio (note 6)		558,846,432	649,741,733
Total assets	\$	611,032,528	\$ 656,176,014
Liabilities			
Bank indebtedness (note 7)		-	15,235,918
Credit facility (note 7)		25,226,874	57,716,347
Accounts payable and accrued liabilities		2,433,297	2,720,494
Shareholders' dividends payable		2,690,109	3,172,688
Convertible debentures (note 8)		179,923,375	178,284,467
Total liabilities	\$	210,273,655	\$ 257,129,914
Shareholders' Equity			
Common shares (note 9)		388,946,773	388,914,500
Equity component of convertible debentures		7,110,000	7,110,000
Stock options (note 9)		2,514,710	2,453,050
Contributed surplus		2,330,276	2,330,276
Deficit		(142,886)	(1,761,726)
Total shareholders' equity	\$	400,758,873	\$ 399,046,100
Commitments (note 6)			
Contingent liabilities (note 14)			
Total liabilities and shareholders' equity	\$	611,032,528	\$ 656,176,014

See accompanying notes to interim condensed consolidated financial statements.

On behalf of the Directors:

/s/ "Eli Dadouch" /s/ "Jonathan Mair" ELI DADOUCH JONATHAN MAIR

Director Director

Interim Condensed Consolidated Statements of Income and Comprehensive Income For the Three and Nine Months Ended September 30, 2023 and 2022 (Unaudited)

	Three Month	ıs E	nded		Nine Mont	ths Ended			
	September 30, 2023	Se	eptember 30, 2022	S	eptember 30, 2023	S	eptember 30, 2022		
Revenues									
Interest and fees income	\$ 17,146,570	\$	16,243,150	\$	53,566,151	\$	42,613,650		
Other income	98,487		129,080		220,580		246,613		
Total Revenues	17,245,057		16,372,230		53,786,731		42,860,263		
Operating expenses									
Corporation manager interest allocation (note 12)	1,073,157		1,206,751		3,691,227		3,538,844		
Interest expense (note 13)	3,574,140		3,749,463		11,677,762		11,076,781		
General and administrative expenses	426,885		537,331		1,206,979		1,131,382		
Share based compensation (note 9) Fair value adjustment on investment portfolio	18,572		1,117,437		61,660		1,126,553		
(carried at FVTPL) (note 6)	3,760,000		2,386,000		5,760,000		2,386,000		
Provision/(recovery) for impairment on investment									
portfolio and interest receivable (note 4 and 6)	(202,337)		(804,293)		5,560,212		(678,278)		
Total Operating expenses	\$ 8,650,417	\$	8,192,689	\$	27,957,840	\$	18,581,282		
Net income and comprehensive income for the period	\$ 8,594,640	\$	8,179,541	\$	25,828,891	\$	24,278,981		
Earnings per share (note 10)									
Basic	\$0.249		\$0.237		\$0.749		\$0.708		
Diluted	\$0.247		\$0.234		\$0.742		\$0.699		

See accompanying notes to interim condensed consolidated financial statements.

Interim Condensed Consolidated Statements of Changes in Shareholders' Equity

For the Nine Months Ended September 30, 2023 and 2022

(in Canadian dollars)

(Unaudited)

	c	ommon shares	(Equity omponent of convertible debentures	S	itock options	(Contributed surplus		Surplus (Deficit)	Sha	areholders' equity
Balance at January 1, 2023	\$	388,914,500	\$	7,110,000	\$	2,453,050	\$	2,330,276	\$	(1,761,726)	\$3	399,046,100
Offering costs		1,176		_		-		-		-		1,176
Proceeds from issuance of shares from dividend reinvestment		31,097		-		-		-		-		31,097
Amortization of stock options granted (note 9 (b))		-		-		61,660		-		-		61,660
Net income and comprehensive income for the period		-		-		-		-		25,828,891		25,828,891
Dividends to shareholders (note 11)		-		-		-		-		(24,210,051)		(24,210,051)
Balance at September 30, 2023	\$	388,946,773	\$	7,110,000	\$	2,514,710	\$	2,330,276	\$	(142,886)	\$ 4	100,758,873
Shares issued and outstanding (note 9)		34,488,577										
		ommon shares		Equity component of convertible debentures		taal, antiana	(Contributed		Surplus	Sha	areholders'
Balance at January 1, 2022	\$	376,806,142	\$	4,551,714	\$	Stock options 790,412	\$	surplus 1,888,562	\$	(Deficit) (1,363,991)	\$ 3	equity 382,672,839
Proceeds from issuance of shares from dividend reinvestment	Ψ	410,559	Ψ	4,551,714	Ψ	190,412	Ψ	1,000,302	Ψ	(1,505,991)	Ψ	410,559
Conversion and redemption of debentures		11,155,000		(132,714)		_		132,714		_		11,155,000
Equity component of debentures issued during the year (note 8)		-		3,000,000		_		102,714		_		3,000,000
Issuance of stock options (note 9 (b))				0,000,000		1,112,437		_		_		1,112,437
Exercise of stock options (note 9 (b))		534,427		_		(4,326)		_		_		530,101
Amortization of stock option granted (note 9 (b))		-		_		13,748		_		<u>-</u>		13,748
Net income and comprehensive income for the period		_		_		-		_		24,278,981		24,278,981
Dividends to shareholders (note 11)		_		_		-		_		(24,079,389)		(24,079,389)
Balance at September 30, 2022	\$	388,906,128	\$	7,419,000	\$	1,912,271	\$	2,021,276	\$, , ,		399,094,276
Shares issued and outstanding (note 9)		34,485,001							_			

See accompanying notes to interim condensed consolidated financial statements.

Interim Condensed Consolidated Statements of Cash Flows
For the Three and Nine Months Ended September 30, 2023 and 2022

(in Canadian dollars) (Unaudited)

	Three Month	ıs E	nded	Nine Month			s Ended	
	September 30, 2023	S	September 30, 2022	S	eptember 30, 2023		September 30 2022	
Cash provided by (used in):								
Operating activities:								
Net Income for the period	\$ 8,594,640	\$	8,179,541	\$	25,828,891	\$	24,278,981	
Adjustments for:								
Financing costs (net of implicit interest rate and deferred finance cost amortization)	3,020,939		3,187,207		10,038,854		9,404,026	
Implicit interest rate in excess of coupon rate - convertible debentures (note 8)	232,932		207,973		688,546		575,701	
Deferred finance cost amortization - convertible debentures (note 13)	320,269		354,282		950,362		1,097,054	
Provision for impairment on investment portfolio and interest receivable	(202,337)		(804,293)		5,560,212		(678,278	
Fair value adjustment on investment portfolio (carried at FVTPL)	3,760,000		2,386,000		5,760,000		2,386,000	
Amortization of stock option granted (note 9 (b))	20,779		1,117,071		61,660		1,126,185	
Changes in unrealized (gain)/loss on marketable securities investments (note 5)	3,067		5,468		8,801		11,868	
Net change in non-cash operating items:								
Accrued interest payable	423,797		760,079		448,394		(59,491	
Receivables and prepaid expenses	(548,534)		(519,727)		(1,745,676)		(812,793	
Accounts payable and accrued liabilities	(189,257)		(597,878)		(287,197)		135,047	
Net cash flow from operating activities	\$ 15,436,295	\$	14,275,723	\$	47,312,847	\$	37,464,300	
Financing activities:								
Dividend reinvestment in common shares	11,636		15,484		31,097		410,559	
Exercise of stock options	-		-		-		530,101	
Proceeds from convertible debentures issued (note 8)	-		-		-		43,700,000	
Redemption of convertible debenture (note 8)	-		-		-		(9,919,000	
Debenture offering costs (note 8)	-		-		-		(2,065,150	
Equity offering costs	1,176		-		1,176		-	
Credit facility (note 7)	522,450		(22,403,992)		(32,489,473)		(35,830,924	
Cash interest paid (note 13)	(3,444,736)		(3,947,286)		(10,487,248)		(9,344,535	
Dividends to shareholders paid during the period (note 11)	(8,070,165)		(8,069,260)		(24,692,630)		(24,414,539	
Net cash flow used in financing activities	\$ (10,979,639)	\$	(34,405,054)	\$	(67,637,078)	\$	(36,933,488	
Investing activities:								
Funding of investment portfolio	(73,464,259)		(52,866,794)		(162,947,177)		(326,800,554	
Discharging of investment portfolio	112,500,025		97,812,656		244,846,478		332,965,264	
Net cash flow from investing activities	\$ 39,035,766	\$	44,945,862		81,899,301		6,164,710	
Net increase in cash flow for the period	43,492,422		24,816,531		61,575,070		6,695,522	
Cash and cash equivalents (Bank indebtedness) beginning of period	2,846,730		(38,671,653)		(15,235,918)		(20,550,644	
Cash and cash equivalents (Bank indebtedness) end of period (note 7)	\$ 46,339,152	\$	(13,855,122)	\$	46,339,152	\$	(13,855,122	
Cash flows from operating activities include:								
	\$ 18,581,521	\$	17,065,560	\$	53,828,939	\$	42,220,223	
See accompanying notes to interim condensed consolidated financial statements.								

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

1. Organization of Corporation

Firm Capital Mortgage Investment Corporation (the "Corporation"), through its mortgage banker, Firm Capital Corporation (the "Mortgage Banker), is a non-bank lender providing primarily residential and commercial short-term bridge and conventional real estate financing, including construction, mezzanine, and equity investments. The Shares of the Corporation are listed on the Toronto Stock Exchange under the symbol "FC". The Corporation is a Canadian mortgage investment corporation, and the registered office of the Corporation is 163 Cartwright Avenue, Toronto, Ontario, M6A 1V5. FC Treasury Management Inc. is the Corporation's manager (the "Corporation Manager"). The Corporation was incorporated pursuant to the laws of Canada on October 22, 2010.

2. Basis of presentation

The unaudited interim condensed consolidated financial statements of the Corporation have been prepared by management in accordance with International Accounting Standards ("IAS") 34, Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB"). The preparation of these unaudited interim condensed consolidated financial statements is based on accounting policies and practices in accordance with International Financial Reporting Standards ("IFRS"). The accompanying unaudited condensed interim consolidated financial statements should be read in conjunction with the notes to the Corporation's audited consolidated financial statements for the year ended December 31, 2022, since they do not contain all disclosures required by IFRS for annual financial statements. These unaudited interim condensed consolidated financial statements reflect all normal and recurring adjustments that are, in the opinion of management, necessary for a fair presentation of the respective interim periods presented.

These unaudited interim condensed consolidated financial statements have been prepared on the historical cost basis, except for financial instruments classified as fair value through comprehensive income or available for sale through other comprehensive income, which are measured at fair value. These financial statements are presented in Canadian dollars, which is the Corporation's functional currency.

These unaudited interim condensed consolidated financial statements were approved by the Board of Directors on November 7, 2023.

3. Significant accounting policies

The significant accounting policies used in the preparation of these unaudited interim condensed consolidated financial statements are consistent with those as described in note 3 of the Corporation's audited consolidated financial statements for the year ended December 31, 2022.

4. Amounts receivable and prepaid expenses

The following is a breakdown of amounts receivable and prepaid expenses as at September 30, 2023 and December 31, 2022:

	September 30, 2023	Dece	mber 31, 2022
Interest receivable, net of impairment allowance	\$ 5,256,925	\$	5,351,458
Prepaid expenses	398,701		637,567
Fees receivable	149,404		362,263
Special income receivable	2,042		34,320
Amounts receivable and prepaid expenses	\$ 5,807,072	\$	6,385,608

Interest receivable is net of the impairment allowance of \$2,324,212 (December 31, 2022 - \$1,233,819).

5. Marketable securities

The Corporation holds units in publicly traded real estate investment trusts, which are classified as fair value through profit or loss ("FVTPL"). The fair value of the units is based on the closing price of the investments, which are actively traded and any adjustments to fair value are reflected in other income. The fair value of the marketable securities at September 30, 2023 is \$39,872 (December 31, 2022 – \$48,673). For the three months ended September 30, 2023, the Corporation recorded a change in unrealized loss of \$3,067 (2022 – a change in an unrealized loss of \$5,467) which is included in other income. For the nine months ended September 30, 2023, the Corporation recorded a change in an unrealized loss of \$8,801 (2022 – a change in unrealized loss of \$11,868) recorded in other income.

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

6. Investment portfolio

The following is a breakdown of the investment portfolio as at September 30, 2023 and December 31, 2022:

	September 3	December 31,	2022	
Conventional first mortgages	\$ 498,166,580	89.2%	\$ 551,779,067	84.9%
Related debt investments	7,088,872	1.3%	39,830,951	6.1%
Conventional non-first mortgages	37,549,833	6.7%	33,439,892	5.2%
Non-conventional mortgages	9,167,221	1.6%	9,563,451	1.5%
Debtor in possession loan	6,388,405	1.1%	6,098,235	0.9%
Total investments (at amortized cost)	558,360,911	99.9%	640,711,596	98.6%
Allowance for impairment on investments (at amortized cost)	(8,696,000)	(1.5%)	(5,460,000)	(0.8%)
Unamortized fees	(926,686)	(0.2%)	(1,101,863)	(0.2%)
Total investments (at amortized cost), net	\$ 548,738,225	98.2%	\$ 634,149,733	97.6%
Total investments (at FVTPL)	10,108,207	1.8%	15,592,000	2.4%
Total investments	\$ 558,846,432	100.0%	\$ 649,741,733	100.0%
By geography				
Canada	\$ 544,272,447	97.4%	\$ 632,704,403	97.4%
United States	14,573,985	2.6%	 17,037,330	2.6%
Total	\$ 558,846,432	100.0%	\$ 649,741,733	100.0%

Included in conventional first mortgages are two United States ("US") dollar denominated investments (at amortized cost) of \$14,573,985 (US\$10,779,575) (December 31, 2022 – four US dollar denominated investments of \$17,044,548 (US\$12,584,575)).

Included in related debt investments (classified at FVTPL) are two US dollar denominated investments totaling \$10,652,886 (US\$7,879,354), (December 31, 2022 – two US dollar denominated investments totaling \$10,671,797 (US\$7,879,354)). These investments are a participation by the Corporation in limited partnerships that have provided equity to real estate entities in the US. As at September 30, 2023, a fair value loss adjustment on two US dollar denominated investment for \$10,460,000 has been recognized (September 30, 2022–\$4,986,000).

For the three months ended September 30, 2023, income recorded on the US investments (at amortized cost and FVTPL) was \$438,078 (US\$325,079), (September 30, 2022 – \$379,575 (US\$239,040)). For the nine months ended September 30, 2023, income recorded on the US investments (at amortized costs and FVTPL) was \$1,313,268 (US\$976,960), (September 30, 2022 – \$1,004,590 (US\$777,188)). These amounts are included in interest and fees income.

Related debt investments (classified as FVTPL) as at September 30, 2023 also included seven Canadian investments (December 31, 2022 – seven Canadian investments) totaling \$9,915,321 (December 31, 2022 – \$9,620,203).

As at September 30, 2023 and December 31, 2022, there were no mortgages with first priority participants.

Conventional first mortgages are loans secured by a first priority mortgage charge with loan to values not exceeding 75%. Conventional non-first mortgages are loans with mortgage charges not registered in first priority with loan to values not exceeding 75%. Related debt investments are loans that may not necessarily be secured by mortgage charge security. A debtor in possession loan ("DIP Loan"), is a loan obtained by an insolvent debtor while that debtor is restructuring its business under the Companies' Creditor Arrangement Act (Canada). A DIP Loan has top priority on the assets of the debtor company awarded by the court. Discounted debt investments are loans purchased from arms-length third parties at a discount to their face value. Non-conventional mortgages are loans that in some cases have loan to values that exceed or may exceed 75%. Related debt investments and non-conventional mortgage investments at times are a source of special profit participation earned by the Corporation.

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

The following is a breakdown of the investment portfolio as at September 30, 2023:

	Gross carrying amount	Provision for impairment	Fair value adjustment	Carrying amount		
Conventional first mortgages	\$ 498,166,580	\$ 3,203,000	\$ -	\$ 494,963,580		
Conventional non-first mortgages	37,549,833	270,000	-	37,279,833		
Related debt investments	27,657,079	12,000	10,460,000	17,185,079		
Debtor in possession loan	6,388,405	15,000	-	6,373,405		
Non-conventional mortgages	9,167,221	5,196,000	-	3,971,221		
	\$ 578,929,118	\$ 8,696,000	\$ 10,460,000	\$ 559,773,118		
Unamortized fees				(926,686)		
Total investment portfolio				\$ 558,846,432		

Included in the total provision for impairment of \$8,696,000 is a collective allowance of \$2,498,000.

The following is a breakdown of the investment portfolio as at December 31, 2022:

	Gross carrying amount	Provision for impairment			Fair value adjustment	C	Carrying amount		
Conventional first mortgages	\$ 551,779,067	\$	4,895,000	\$	-	\$	546,884,067		
Conventional non-first mortgages	33,439,892		117,000		-		33,322,892		
Related debt investments	60,122,951		107,000		4,700,000		55,315,951		
Debtor in possession loan	6,098,235		7,000		-		6,091,235		
Non-conventional mortgages	9,563,451		334,000		-		9,229,451		
	\$ 661,003,596	\$	5,460,000	\$	4,700,000	\$	650,843,596		
Unamortized fees							(1,101,863)		
Total investment portfolio						\$	649,741,733		

Included in the total provision for impairment of \$5,460,000 is a collective allowance of \$1,760,000.

The following table presents the staging of gross investments at amortized cost as at September 30, 2023:

Gross Investments at amortized cost				
	Stage 1	Stage 2	Stage 3	Total
Conventional first mortgages	\$ 428,824,825	\$ 33,924,705	\$ 35,417,050	\$ 498,166,580
Conventional non-first mortgages	33,066,715	3,300,000	1,183,118	37,549,833
Related debt investments	7,088,872	-	-	7,088,872
Debtor in possession loan	6,388,405	-	-	6,388,405
Non-conventional mortgages	592,839	-	8,574,382	9,167,221
Total gross investments at amortized cost	475,961,656	37,224,705	45,174,550	558,360,911
By geography:				
Canada	\$ 474,927,376	\$ 23,685,000	\$ 45,174,550	\$ 543,786,926
United States	1,034,280	13,539,705	-	14,573,985
Total gross investments at amortized cost	\$ 475,961,656	\$ 37,224,705	\$ 45,174,550	\$ 558,360,911

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

The following table presents the staging of gross investments at amortized cost as at December 31, 2022:

Gross investments at amortized cost						
	Stage 1		Stage 2	Stage 3		Total
Conventional first mortgages	\$ 476,282,168	\$	41,585,169	\$ 33,911,730	\$	551,779,067
Conventional non-first mortgages	29,949,892		3,000,000	490,000		33,439,892
Related debt investments	39,830,951		-	-		39,830,951
Discounted debt investments	6,098,235		-	-		6,098,235
Non-conventional mortgages	7,934,880		1,628,571	-		9,563,451
Total gross investments at amortized cost	560,096,126		46,213,740	34,401,730		640,711,596
By geography:						
Canada	\$ 556,615,318	\$	32,650,000	\$ 34,401,730	\$	623,667,048
United States	3,480,808	·	13,563,740	 -	•	17,044,548
Total gross investments at amortized cost	\$ 560,096,126	\$	46,213,740	\$ 34,401,730	\$	640,711,596

The following table presents the provision for credit losses on investments as at September 30, 2023:

Provision for impairment of credit losses on loans										
		Stage 1		Stage 2		Stage 3		Total		
Conventional first mortgages	\$	1,490,000	\$	80,000	\$	1,633,000	\$	3,203,000		
Conventional non-first mortgages		198,000		17,000		55,000		270,000		
Related debt investments		12,000		-		-		12,000		
Non-conventional mortgages		-		-		5,196,000		5,196,000		
Debtor in possession loan		15,000		-		-		15,000		
Total	\$	1,715,000	\$	97,000	\$	6,884,000	\$	8,696,000		
By geography:										
Canada	\$	1,713,000	\$	66,000	\$	6,884,000	\$	8,663,000		
United States		2,000		31,000		-		33,000		
Total	\$	1,715,000	\$	97,000	\$	6,884,000	\$	8,696,000		

The following table presents the provision for credit losses on investments as at December 31, 2022:

Provision for impairment of credit losses of	on loans					
		Stage 1	Stage 2		Stage 3	Total
Conventional first mortgages	\$	799,000	\$ 177,000	\$	3,919,000	\$ 4,895,000
Conventional non-first mortgages		111,000	6,000		-	117,000
Related debt investments		107,000	-		-	107,000
Non-conventional mortgages		334,000	-		-	334,000
Debtor in possession loan		7,000	-		-	7,000
Total	\$	1,358,000	\$ 183,000	\$	3,919,000	\$ 5,460,000
By geography:						
Canada	\$	1,358,000	\$ 167,000	\$	3,919,000	\$ 5,444,000
United States		-	16,000		-	16,000
Total	\$	1,358,000	\$ 183,000	\$	3,919,000	\$ 5,460,000

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For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

The following table presents the changes to the provision for credit losses on investments as at September 30, 2023:

The changes to the provision	Stage 1	Stage 2	Stage 3	Total
Balance at January 1, 2022	\$ 1,358,000	\$ 183,000	\$ 3,919,000	\$ 5,460,000
New fundings	506,000	-	-	506,000
Discharges	(216,000)	-	(600,000)	(816,000)
Transfer to (from) 1:				
Stage 1	(367,000)	15,000	352,000	-
Stage 2	16,000	(155,000)	139,000	-
Stage 3	939,000	117,000	(1,056,000)	-
Remeasurements ²	(521,000)	(63,000)	4,130,000	3,546,000
Balance at September 30, 2023	\$ 1,715,000	\$ 97,000	\$ 6,884,000	\$ 8,696,000

1 Transfers between stages which are presumed to occur before any corresponding remeasurement of the allowance

The following table presents the changes to the provision for credit losses on investments as at September 30, 2022:

The changes to the provision	Stage 1	Stage 2	Stage 3	Total
Balance at January 1, 2022	\$ 777,000	\$ 11,000	\$ 2,362,000	\$ 3,150,000
New fundings	406,000	15,000	159,000	580,000
Discharges	(143,000)	(3,000)	(317,000)	(463,000)
Transfer to (from)1:				
Stage 1	(5,000)	5,000	-	-
Stage 2	-	-	-	-
Stage 3	(84,000)	-	84,000	-
Remeasurements ²	543,000	9,000	(1,445,000)	(893,000)
Balance at September 30, 2022	\$ 1.494.000	\$ 37.000	\$ 843.000	\$ 2.374.000

Transfers between stages which are presumed to occur before any corresponding remeasurement of the allowance

The loans comprising the investment portfolio are stated at amortized cost and FVTPL. As at September 30, 2023, the provision for impairment is \$8,696,000 (December 31, 2022 – \$5,460,000) of which \$6,198,000 (December 31, 2022 – \$3,700,000) represents the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans in default.

The Corporation also assessed collectively for impairment to identify potential future losses, by grouping the investment portfolio with similar risk characteristics, to determine whether a collective allowance should be recorded due to loss events for which there is objective evidence but whose effects are not yet evident. Based on the amounts determined by the analysis, the Corporation used judgement to determine the amounts calculated. As at September 30, 2023, the Corporation carries a collective allowance of \$2,498,000 (December 31, 2022 – \$1,760,000).

The investment portfolio as at September 30, 2023, included three investments totaling \$27,480,290 (December 31, 2022 – three investments totaling \$24,789,855) for which a specific allowance of \$6,198,000 (December 31, 2022 – \$3,700,000) was recorded in the Corporation's provision for impairment (at amortized cost).

The Corporation has determined that the following forward-looking macroeconomic factors are key drivers that contribute to credit losses: unemployment rates, interest rates and Gross Domestic Product. Management considers interest rate assumptions to be a key contributor to the unemployment rates which ultimately have an impact on GDP assumptions that are used in determination of the Corporation's expected credit losses.

The Corporations' probability weighted estimate of expected credit losses used three scenarios (base, benign and adverse) at September 30, 2023 based on forecasts and other information available at that date. When determining the ECL, the Corporation considered forward-looking macroeconomic information. Forward-looking information is incorporated in both the determination of whether there has been significant increase in credit risk since initial recognition of the financial asset and in the measurement of the ECL allowance.

Remeasurement represents the change in the expected credit loss related to changes in model inputs or assumptions, including changes in macroeconomic conditions, balances changes, and changes in measurement following a transfer between stages.

Remeasurement represents the change in the expected credit loss related to changes in model inputs or assumptions, including changes in macroeconomic conditions, balances changes, and changes in measurement following a transfer between stages.

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

Elevated global economic uncertainty has resulted in a higher level of uncertainty with respect to management's judgements and estimates which include the forward-looking macroeconomic inputs as well as the expected loss on a default.

The Corporation incorporates forward-looking information into the measurement of ECL and formulates probability weightings to three economic scenarios - base case scenario being the Corporation's view of the most probable outcome, as well as benign and adverse scenarios. The key modelled inputs include economic data and forecasts published by 5 of the largest Financial Institutions in Canada. The weights assigned to each scenario have been determined based on applying management's judgement and industry knowledge.

The scenario probability weightings applied in the measuring the ECL as at September 30, 2023 and December 31, 2023 were:

	Benign	Base	Adverse
Marco-economic scenario probability weightings	10%	70%	20%

The Corporation has considered the relationship between multiple macro-economic variables that have included interest rates, unemployment rates, and GDP. Forecasting relationships between key macro-economic indicators and the default rates of the loan portfolio have been developed based on the analysis of over 6 years of market and internal data.

For the Adverse and Benign scenarios, the Corporation took the upper and lower limits of the macro economic forward-looking data published by the 5 largest Financial Institutions.

The impact of each scenario on the collective allowance at September 30, 2023 was as follows:

	Benign	Base	Adverse
Real GDP	2.00%	0.73%	(0.50%)
Interest Rates	4.25%	4.60%	5.25%
Unemployment rates	5.70%	6.12%	6.67%
Collective Allowance	\$ 2,328,000	\$ 2,513,000	\$ 2,765,000

The impact of each scenario on the collective allowance at December 31, 2022 was as follows:

	Benign	Base	Adverse
Real GDP	1.50%	(0.08%)	(1.80%)
Interest Rates	3.75%	4.25%	4.59%
Unemployment rates	3.80%	5.59%	6.80%
Collective Allowance	\$ 1,280,000	\$ 1,829,000	\$ 2,203,000

The base scenario includes an average of the forecasted macroeconomic variables from the 5 largest Financial Institutions in Canada over a 12 month period.

The Adverse scenario presents an economic downturn with GDP declining, interest rates rising and with unemployment increasing.

The Benign scenario presents an economic upturn where interest rates decrease, unemployment decreases leading to increasing GDP.

These assumptions are limited to the availability of relatable comparable market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, estimates of impairments are subjective and may not necessarily be comparable to the actual outcomes.

The scenarios presented in the table incorporate assumptions about continued uncertainties triggered by the increased interest rate environment, elevated inflation rate and declining housing prices, as well as economic and policy impacts during this uncertain time using

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

information available at September 30, 2023. As new market and internal data become available, the Corporation monitors the key modeling assumptions and the impact these changes will have on the ECL.

The loans comprising the investment portfolio bear interest at the weighted average rate of 11.10% per annum as at September 30, 2023 (December 31, 2022 – 10.99% per annum) and mature between 2023 and 2026.

The unadvanced funds under the existing investment portfolio (which are commitments of the Corporation) amounted to \$149,139,667 (December 31, 2022 – \$146,883,046).

The contractual maturity dates of the investment portfolio as at September 30, 2023:

	•	•	•		
2023				\$	168,132,734
2024					322,564,182
2025					85,416,202
2026					2,816,000
				\$	578,929,118

Borrowers who have open loans generally have the option to repay principal at any time prior to the maturity date without penalty, subject to written notice, according to the terms of each mortgage loan.

The Corporation enters into participation agreements with respect to certain mortgage investments from time to time, whereby the other participating investors take the senior position, and the Corporation retains a subordinated position. Under these participation agreements, the Corporation retains a residual portion of the credit and/or default risk as a result of holding the subordinated interest in the mortgage and has therefore not met the de-recognition criteria described in the notes to the annual financial statements.

The portion of such mortgage interests held by the priority participant is included in investment portfolio and recorded as loans payable. Any gross interest and fees earned on the priority participants' interests and the related interest expense is recognized in income and profit.

As at September 30, 2023, excluding investments for which there is an allowance or a fair value adjustment recorded against them by the Corporation, and not accounting for investments which were discharged after September 30, 2023, the investment portfolio had five investments totaling \$11,937,609 (December 31, 2022 – one investment totaling \$1,890,000) with contractual interest arrears greater than 60 days past due amounting to \$832,285 (December 31, 2022 – \$67,805).

The investment portfolio as at September 30, 2023, included eighteen investments totaling \$46,580,547 (December 31, 2022 – four investments totaling \$15,250,230) with maturity dates that are past due and for which no extension or renewal was in place. Six of the eighteen investments were paid out after September 30, 2023, for an amount of \$10,968,262 (December 31, 2022 – one investment totaling \$2,125,000). Two of the eighteen investments totaling \$10,722,025 (December 31, 2022 – one investment totaling \$7,363,355) have a specific allowance or a fair value adjustment recorded against them in the Corporation's provision for impairment. The remaining ten investments with a maturity date that is past due and for which no extension or renewal was in place amounted to \$24,890,259 (December 31, 2022 – two investments totaling \$5,761,875), and it has been determined that no specific allowance is required.

As at September 30, 2023, 190 of the Corporation's 241 investments (investment amount of \$528,695,814) are shared with other participants.

The Mortgage Banker services the entire investment in which the Corporation is a participant, on behalf of all participants and except for the case of an investment with a first priority syndicate participant (i.e., loans payable), the Corporation ranks pari-passu with other members of the syndicate as to receipt of principal, interest and fees. As September 30, 2023 and December 31, 2022 no investment with first priority syndicate participation was outstanding.

Investments classified at FVTPL:

As at September 30, 2023, there are nine investments totalling \$20,568,207 (December 31, 2022 – nine investments totalling \$20,292,000) that are carried at FVTPL and a fair value adjustment of \$10,460,000 (December 31, 2022 – \$4,700,000) is recorded against one of these investments (note 15).

7. Credit facility, bank indebtedness, cash and cash equivalents

The Corporation has revolving syndicate credit facilities with the Toronto – Dominion Bank as administrative agent, and the lenders party thereto, as lenders as of November 28, 2022 of which includes a cash and cash equivalents of \$46,339,152 (December 31, 2022 – nil) and

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draw down of \$25,226,874 on our credit facility as at September 30, 2023 (December 31, 2022 – \$72,952,265). Interest is on the credit facility and bank indebtedness at predominantly rates charged that varies with bank prime and may have a component with a fixed interest rate established based on a formula linked to bankers' acceptance rates. The syndicate credit arrangement comprises a revolving operating facility, a component of which is a demand facility and a component of which had a committed term (further detailed in note 16 (c)). Bank indebtedness is secured by a general security agreement. The syndicate credit agreement contains certain financial covenants that must be maintained. As at September 30, 2023 and December 31, 2022, the Corporation was in compliance with all financial covenants.

As at September 30, 2023, the credit facility drawn amount was \$25,226,874 and the cash and cash equivalents balance were \$46,339,152 which includes \$42,000,000 in term deposits (December 31, 2022 – the credit facility drawn amount was \$57,716,347 and the bank indebtedness was \$15,235,918).

The draw on the credit facility in the amount of \$25,226,874 at September 30, 2023, (December 31, 2022 – \$57,716,347), related to both borrowings in Canadian dollars of \$nil (December 31, 2022 – \$30,000,000) and US dollars of \$18,658,931 (in Canadian dollars \$25,226,874), (December 31, 2022 US dollar borrowings of \$20,463,931 (in Canadian dollars \$27,716,347)). The borrowing in US dollars exactly matches the amount of US investments, thereby acting as an economic hedge against currency exposure.

8. Convertible Debentures

	 Nine Months Ended September 30, 2023		
Carrying value, beginning of the period	\$ 178,284,467	\$	177,807,478
Issued	-		41,634,850
Equity component of debenture	-		(3,000,000)
Conversions of debentures to shares	-		(11,155,000)
Repayment	-		(29,252,000)
Implicit interest rate in excess of coupon rate	688,546		786,714
Deferred finance cost	950,362		1,462,425
Carrying value, end of the period	\$ 179,923,375	\$	178,284,467

The continuity of the convertible debentures for the nine months ended September 30, 2023:

Debenture	Balance, beginning of period	lss	ued	Convers	sions	cit interest n excess of coupon	 Deferred ance cost ortization	Repayn Redem	upon	Balance, end of period	Maturity date
FC.DB.G 5.2%	\$ 22,282,919	\$	-	\$	-	\$ 39,076	\$ 123,125	\$	-	\$ 22,445,120	31-Dec-23
FC.DB.H 5.3%	26,135,530		-		-	24,680	138,291		-	26,298,501	31-Aug-24
FC.DB.I 5.4%	24,441,710		-		-	35,134	126,160		-	24,603,004	30-Jun-25
FC.DB.J 5.5%	24,108,937		-		-	82,925	122,933		-	24,314,795	31-Jan-26
FC.DB.K 5.0%	42,202,647		-		-	236,456	219,796		-	42,658,899	30-Sep-28
FC.DB.L 5.0%	39,112,724		-		-	270,275	220,057		-	39,603,056	31-Mar-29
Total	\$ 178,284,467	\$	_	\$	-	\$ 688,546	\$ 950,362	\$	-	\$ 179,923,375	

During the three and nine months ended September 30, 2023 no debentures were converted into Shares.

As at September 30, 2023, debentures payable bear interest at the weighted average effective rate of 5.19% per annum (December 31, 2022 – 5.19% per annum). Notwithstanding the carrying value of the convertible debentures, the principal balance outstanding to the debenture holders is \$188,683,000 as at September 30, 2023 (December 31, 2022 – \$188,683,000).

On March 4, 2022, the Corporation completed the redemption of its 5.30% convertible unsecured subordinated debentures (FC.DB.E), which were scheduled to mature on May 31, 2022, for payment in cash in the aggregate principal amount of \$9,919,000 and all accrued interest to the time of redemption. Prior to redemption, \$11,080,000 of the convertible debenture series FC.DB.E 5.3% were converted into 794,260 Shares at price of \$13.95.

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For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

During the three months ended June 30, 2022, \$9,000 of the convertible debenture series FC.DB.F 5.5% were converted into 649 Shares at price of \$14.00. For the six months ended June 30, 2022, \$75,000 of the convertible debenture series FC.DB.F 5.5% were converted into 5,363 shares at a price of \$14.00.

On January 27, 2022, the Corporation completed a public offering of 5.00% convertible unsecured subordinated debentures at a price of \$1,000 per debenture for gross proceeds of \$40,000,000. On February 2, 2022, the over-allotment option for this offering was exercised whereby additional 5.00% convertible unsecured subordinated debentures at a price of \$1,000 per debenture for gross proceeds of \$3,700,000 were issued. Issuance costs of this offering were, in aggregate, \$2,073,690. The debentures mature on March 31, 2029 and interest is paid semi-annually on the last day of March and September of each year. The debentures are convertible at the option of the holder at any time prior to the maturity date at a conversion price of \$17.00 per Share. The debentures may not be redeemed by the Corporation prior to March 31, 2025. On or after March 31, 2025, but prior to March 31, 2027, the debentures are redeemable at a price equal to the principal, plus accrued and unpaid interest, at the Corporation's option on not more than 60 days' and not less than 30 days' notice, provided that the weighted average trading price of the Shares on the Toronto Stock Exchange ("TSX") for the 20 consecutive trading days ending 5 trading days preceding the date on which the notice of redemption is given is not less than 125% of the conversion price. On or after March 31, 2027 and prior to the maturity date, the debentures are redeemable at a price equal to the principal amount plus accrued and unpaid interest, at the Corporation's option on not more than 60 days' and not less than 30 days' prior notice. On redemption or at maturity, the Corporation may, at its option, on not more than 60 days' and not less than 40 days' prior notice, elect to satisfy its obligation to pay all or a portion of the principal of the debenture by issuing that number of Shares of the Corporation obtained by dividing the principal amount being repaid by 95% of the weighted average trading price of the Shares for the 20 consecutive trading days ending on the fifth day preceding the redemption or maturity date.

The convertible debentures were allocated into liability and equity components on the date of issuance as follows:

Liability	\$ 40,700,000
Equity	3,000,000
Principal	\$ 43,700,000

The continuity of the convertible debentures for the year ended December 31, 2022:

Debenture	Balance, beginning of period	Issued	Conversions	licit interest n excess of coupon	Deferred finance cost amortization	Repayments upon Redemption	Balance, end of period	Maturity date_
FC.DB.E 5.3%	\$ 20,928,744	\$ -	\$ (11,080,000)	\$ -	\$ 70,256	\$ (9,919,000)	\$ -	31-May-22
FC.DB.F 5.5%	19,213,499	-	(75,000)	51,445	143,056	(19,333,000)	-	31-Dec-22
FC.DB.G 5.2%	22,068,597	-	=	49,698	164,624	=	22,282,919	31-Dec-23
FC.DB.H 5.3%	25,919,245	-	=	31,390	184,895	=	26,135,530	31-Aug-24
FC.DB.I 5.4%	24,225,388	-	=	44,647	168,675	=	24,441,710	30-Jun-25
FC.DB.J 5.5%	23,839,643	-	=	104,937	164,357	=	24,108,937	31-Jan-26
FC.DB.K 5.0%	41,609,362	-	=	299,419	293,866	=	42,202,647	30-Sep-28
FC.DB.L 5.0%	-	38,634,850	-	205,178	272,696	-	39,112,724	31-Mar-29
Total	\$ 177,804,478	\$38,634,850	(\$11,155,000)	\$ 786,714	\$1,462,425	(\$29,252,000)	\$178,284,467	

9. Shareholders' equity

The beneficial interest in the Corporation is represented by a single class of Shares that are unlimited in number. Each share carries a single vote at any meeting of shareholders and carries the right to participate pro rata in any dividends.

(a) Shares issued and outstanding:

The following shares were issued and outstanding as at September 30, 2023:

	# of shares	Amount
Balance, beginning of period	34,485,740	\$ 388,914,500
New shares issued during the period under Dividend Reinvestment Plan	2,837	31,097
Balance, end of period	34,488,577	\$ 388,946,773

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The following shares were issued and outstanding as at December 31, 2022:

	# of shares	Amount
Balance, January 1, 2022	33,610,885	\$ 376,806,142
Conversion of convertible debenture to shares	799,616	11,155,000
Options exercised in the year	45,000	534,427
New shares issued during the year under Dividend Reinvestment Plan	30,239	418,931
Balance, December 31, 2022	34,485,740	\$ 388,914,500

Shares issued during the nine months ended September 30, 2023 under the Dividend Reinvestment Plan were 2,837 (September 30, 2022 – 29,500).

(b) Incentive option plan

The following is the status of the stock options issued under the Corporation's stock option plan.

	Nine months ended September 30, 2023				Year ended December 31, 2022		
	Number of average Number of				Weighted average exercise price	Amount ³	
Outstanding, beginning of period Exercised (Options issued on Nov 11, 2013)	3,427,500 -	\$ 11.75 -	\$	2,453,050 -	1,842,500 (45,000)	\$ 11.76 11.78	\$ 790,412 (4,326)
Options granted/amortization amount	-	-		61,660	1,630,000	11.62	1,666,964
Outstanding, end of period	3,427,500	\$ 11.75	\$	2,514,710	3,427,500	\$ 11.75	\$2,453,050
Number of options exercisable	2,902,500	\$ 11.77		-	2,902,500	\$ 11.77	

³ The amount outstanding corresponds to the stock based compensation associated with the issued stock options.

The following options were issued and outstanding as at September 30, 2023:

Expiry date	Number of options outstanding	Exerc	ise price	Number of options exercisable
November 11, 2023	142,500	\$	11.78	142,500
November 11, 2023	35,000		12.21	35,000
November 11, 2023	35,000		13.15	35,000
August 14, 2030	1,485,000		11.70	1,310,000
December 6, 2031	100,000		13.97	100,000
July 6, 2032	1,630,000		11.62	1,280,000
Total	3,427,500			2,902,500

The total number of stock options outstanding as at September 30, 2023 is 3,427,500 (December 31, 2022 – 3,427,500) of which 2,902,500 stock options are vested and exercisable (December 31, 2022 – 2,902,500).

(c) Dividend reinvestment plan and direct share purchase plan

The Corporation has a dividend reinvestment plan and direct Share purchase plan for its shareholders that allows participants to reinvest their monthly cash dividends or purchase additional Shares of the Corporation at a share price equivalent to the weighted average price of shares for the preceding five-day period.

(d) Normal course issuer bid

On July 18, 2022, the Corporation received approval from the Toronto Stock Exchange ("TSX") for its intention to make a normal course issuer bid (the "NCIB") with respect to the common Shares and debentures. The notice provided that the Corporation may, during the 12-month period commencing July 18, 2022 and ending no later than July 17, 2023, purchase through the facilities of the TSX or alternative Canadian Trading Systems up to 3,359,442 Shares in total, being approximately 10% of the "public float" of Shares as of July 5, 2022; FC.DB.H \$2,621,831 aggregate principal amount of 2024 Debentures in total, being 10% of the "public float" of 2024 Debentures as of July 5, 2022; FC.DB.I \$2,478,894 aggregate principal amount of 2025 Debentures in total, being 10% of the "public float" of 2025 Debentures as of July 5, 2022; FC.DB.J \$2,462,188 aggregate principal amount of 2026 Debentures in total, being 10% of the "public float" of 2026

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Debentures as of July 5, 2022; FC.DB.K \$4,600,000 aggregate principal amount of 2028 Debentures in total, being 10% of the "public float" of 2028 Debentures as of July 5, 2022; and FC.DB.L \$4,369,850 aggregate principal amount of 2029 Debentures in total, being 10% of the "public float" of 2029 Debentures as of July 5, 2022. As of September 30, 2023, the Corporation has not purchased and canceled any security under this NCIB.

10. Earnings per Share

The following table reconciles the numerators and denominators of the basic and diluted earnings per share for the period ended September 30, 2023 and 2022:

Basic earnings per share calculation:

	Three months ended			Nine months ended				
	September 30, Se 2023		September 30, 2022		September 30, 2023		September 30, 2022	
Numerator for basic earnings per share: Net earnings for the period	\$	8,594,640	\$	8,179,541	\$	25,828,891	\$	24,278,981
Denominator for basic earnings per share: Weighted average shares		34,488,081		34,484,240		34,487,109		34,281,569
Net basic earnings per share	\$	0.249	\$	0.237	\$	0.749	\$	0.708

Diluted earnings per share calculation:

	Three months ended			Nine mont	hs e	nded	
	September 30, September 30, 2023 2022		September 30, 2023		September 30, 2022		
Numerator for basic earnings per share: Net earnings for the period Interest on convertible debentures	\$	8,594,640 1,558,148	\$	8,179,541 1,985,451	\$ 25,828,891 4,666,245	\$	24,278,981 6,154,081
Net diluted earnings for the period		10,152,788		10,164,992	30,495,136		30,433,062
Denominator for basic earnings per share: Weighted average shares		34,488,081		34,484,240	34,487,109		34,281,569
Net shares that would be issued: Assuming the proceeds from options are used to repurchase units at the average share price assuming debentures are		-		115,701	-		408,826
converted		6,590,946		8,831,298	6,590,946		8,831,298
Diluted weighted average shares		41,079,027		43,431,239	41,078,055		43,521,693
Diluted earnings per share	\$	0.247	\$	0.234	\$ 0.742	\$	0.699

11. Dividends

The Corporation intends to make dividend payments to the shareholders on a monthly basis on or about the 15th day of each following month. The operating policies of the Corporation set out that the Corporation intends to distribute to shareholders within 90 days after the year end at least 100% of the net income of the Corporation determined in accordance with the Income Tax Act (Canada), subject to certain adjustments.

For the nine months ended September 30, 2023, the Corporation recorded dividends of \$24,210,051 (September 30, 2022 – \$24,079,389) to its shareholders. Dividends were \$0.702 per share (September 30, 2022 – \$0.702 per share).

12. Related party transactions and balances

The Corporation's Manager (a company related to certain officers and/or directors of the Corporation) receives an allocation of interest, referred to as the Corporation's joint venture interest arrangement, calculated at 0.75% per annum of the Corporation's daily outstanding

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

performing investment balances. For the three months ended September 30, 2023, this amount was \$1,073,157 (September 30,2022 – \$1,206,751). For the nine months ended September 30, 2023 this amount was \$3,691,227 (September 30, 2022 – \$3,538,844). Included in accounts payable and accrued liabilities at September 30, 2023 are amounts payable to the Corporation's Manager of \$346,147 (December 31, 2022 – \$379,186).

The Mortgage Banker (a company related to certain officers and/or directors of the Corporation) receives certain fees from the borrowers as follows: loan servicing fees equal to 0.10% per annum on the principal amount of each of the Corporation's investments; 75% of all of the commitment and renewal fees generated from the Corporation's investments; and 25% of all of the special profit income generated from the non-conventional investments after the Corporation has yielded a 10% per annum return on its investments. Interest and fee income of the Corporation is net of the loan servicing fees paid to the Mortgage Banker of approximately \$492,000 for the nine months ended September 30, 2023 (September 30, 2022 – \$472,000). The Mortgage Banker also retains all overnight float interest and incidental fees and charges payable by borrowers on the Corporation's investments.

The Corporation's Joint Venture Agreement and Mortgage Banking Agreement contain, respectively, provisions for the payment of termination fees to the Corporation Manager and Mortgage Banker in the event that the respective agreements are either terminated or not renewed.

A significant number of the Corporation's investments are shared with other investors of the Mortgage Banker, which may include members of management of the Mortgage Banker and/or Officers or directors of the Corporation. The Corporation ranks equally with other members of the syndicate as to receipt of principal and income.

Key management compensation:

For the three months ended September 30, 2023, the total directors' fee paid were \$80,250 (September 30, 2022 – \$80,250). For the nine months ended September 30, 2023 the total director's fee expenses were \$240,750 (September 30, 2022- \$240,750). Certain key management personnel are also directors of the Corporation and received compensation from the Corporation's Manager. The Directors and Officers held 825,805 Shares in the Corporation as at September 30, 2023 (December 31, 2022 – 802,967).

During the nine months ended September 30, 2023 no stock options were issued.

During 2022 the Company granted options to its officers, directors and employees to purchase up to 1,630,000 Shares at a price of \$11.62 per Share with the expiry date of July 6, 2032. Of the 1,630,000 options granted, 1,280,000 options vested immediately, and the remaining 370,000 options will vest on July 6, 2027. The fair value of the options granted was estimated at \$1,632,437 using the Black-Scholes options pricing model.

Aggregate compensation paid to key management personnel (including payments to related parties for their recovery of costs), consisted of short-term employee compensation of \$993,692 for the three months ended September 30, 2023 (September 30, 2022 - \$1,421,770) and for the nine months ended September 30, 2023 was \$3,166,558 (2022 - \$3,552,766). All compensation was paid by the Corporation's Manager and not by the Corporation.

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

13. Interest expense

	Three months ended			Nine months ended				
	Se	eptember 30, 2023	Se	ptember 30, 2022	Se	ptember 30, 2023	S	eptember 30, 2022
Bank interest expense Debenture interest expense	\$	575,049 2,999,091	\$	629,733 3,119,730	\$	2,701,109 8,976,653	\$	1,247,363 9,829,418
Interest expense		3,574,140		3,749,463		11,677,762		11,076,781
Deferred finance costs amortization - convertible debentures Implicit interest rate in excess of coupon rate -		(320,269)		(354,282)		(950,362)		(1,097,054)
convertible debentures Changes in accrued interest payable		(232,932) 423,797		(207,973) 760,079		(688,546) 448,394		(575,701) (59,491)
Cash interest paid	\$	3,444,736	\$	3,947,287	\$	10,487,248	\$	9,344,535

14. Contingent liabilities

The Corporation is involved in certain litigation arising out of the ordinary course of investing in loans. Although such matters cannot be predicted with certainty, management believes the claims are without merit and does not consider the Corporation's exposure to such litigation to have a material impact on these financial statements.

15. Fair value

The fair values of cash amounts receivable, bank indebtedness, credit facility, accounts payable and accrued liabilities, and shareholders' dividends payable approximate their carrying values due to their short-term maturities.

The fair value of the investment portfolio approximates its carrying value as the majority of the loans are repayable in full at any time without penalty and generally have floating interest rates. There is no quoted price in an active market for the mortgage and loan investments or mortgage syndication liabilities. The Corporation makes its determinations of fair value based on its assessment of the current lending market for mortgage and loan investments of same or similar terms. As a result, the fair value of mortgage and loan investments is based on Level 3 of the fair value hierarchy.

The following table presents the changes in related debt investments (at FVTPL) for periods ended September 30, 2023 and December 31, 2022:

Changes to related debt investments at FVTPL	September 30, 2023	December 30, 2022
Balance, beginning of period	\$ 15,592,000	\$ 13,921,947
Funding of investments	295,118	3,385,000
Repayments of investments	-	(297,299)
Unrealized foreign exchange	(18,911)	682,352
Fair value adjustment	(5,760,000)	(2,100,000)
Balance, end of period	\$ 10,108,207	\$ 15,592,000

The fair values of loans payable approximate their carrying values due to the fact that the majority of the loans are: (i) repayable in full, at any time, upon the repayment of the underlying loan that secures the loan payable, and (ii) have floating interest rates linked to bank prime.

The fair value of convertible debentures, including their conversion option, has been determined based on the closing price of the debentures of the Corporation on the Toronto Stock Exchange for the respective date.

The fair value of marketable securities has been determined based on the closing price of the security of the respective listed entities on the Toronto Stock Exchange for the respective date.

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

The tables below present the fair values hierarchy of the Corporation's financial instruments as at September 30, 2023 and December 31, 2022. They do not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value:

September 30, 2023	Level 1	Level 2	Level 3	Total
Marketable securities Convertible debentures	\$ 39,872 170,511,335	\$ -	\$ -	\$ 39,872 170,511,335
December 31, 2022	Level 1	Level 2	Level 3	Total
Marketable securities	\$ 48,673	\$ -	\$ -	\$ 48,673
Convertible debentures	167,418,429	-	-	167,418,429

There were no transfers between level 1, level 2 and level 3 during the three and nine months ended September 30, 2023 and the year ended December 31, 2022.

16. Risk management

The Corporation is exposed to the symptoms and effects of global economic conditions and other factors that could adversely affect its business, financial condition, and operating results. Many of these risk factors are beyond the Corporation's direct control. The Corporation Manager and Board of Directors play an active role in monitoring the Corporation's key risks and in determining the policies that are best suited to manage these risks. There has been no change in the process since the previous year.

The Corporation's business activities, including its use of financial instruments, exposes the Corporation to various risks, the most significant of which are interest rate risk, credit and operational risks, and liquidity risk.

(i) Interest income risk

A significant portion of the Corporation's investment portfolio comprise investments in short term mortgage loans that generally are repaid by the borrowers in under twenty-four months. The reinvestment of funds received from such repayments are invested at current market interest rates. As such, the weighted average interest rate applicable to the investment portfolio changes with time. This creates an ongoing risk that the weighted average interest rate on the investment portfolio will decrease to the extant of a rate floor established on funding, which will have a negative impact on the Corporation's interest income and net profit. To help mitigate this risk most of the Corporation's investments have floating interest rate with a fixed floor thereby taking advantage of rising rates but limiting the downside risk of falling rates.

(ii) Interest expense risk

The Corporation's floating-rate debt comprises bank indebtedness, and on the credit facility, with each bearing interest based on bank prime and/or based on short term bankers' acceptance interest rates as a benchmark.

At September 30, 2023, if interest rates at that date had been 100 basis points lower or higher, with all other variables held constant, comprehensive income and equity for the year would be affected as follows:

Financial assets:	Ca	rrying Value	-1%	+1%
Amounts receivable and prepaid expenses Marketable securities Investment portfolio	\$	5,807,072 39,872 558,846,432	\$ - - (3,860,977)	\$ - - 5,518,185
Financial liabilities:				
Credit facility		25,226,874	252,269	(252,269)
Accounts payable and accrued liabilities		2,433,297	-	-
Shareholders' dividends payable		2,690,109	-	-
Convertible debentures		179,923,375	-	-
Total change		•	\$ (3,608,709)	\$ 5,265,917

Notes to Interim Condensed Consolidated Financial Statements

For the Three and Nine Months Ended September 30, 2023 and 2022 (in Canadian dollars) (Unaudited)

(a) Credit and operational risks

Credit risk is the possibility that borrowers under the mortgages comprising the investment portfolio, may be unable to honour the debt commitment as a result of a negative change in the borrowers' financial position or market conditions that could result in a loss to the Corporation.

Any instability in the real estate sector or an adverse change in economic conditions in Canada could result in declines in the value of real property securing the Corporation's investments. There have been significant increases in real estate values in various sectors of the Canadian market over the past few years. A correction or revaluation of real estate in such sectors will result in a reduction in values of the real estate securing mortgage loans that comprise the Corporation's investment portfolio. This could result in impairments in the mortgage loans or loan losses in the event the real estate security has to be realized upon by the lender. The Corporation's maximum exposure to credit risk is represented by the carrying values of amounts receivable and the investment portfolio. The Company minimizes its credit risk by ensuring that the collateral value of the security fully protects first, second and subsequent mortgage advances and that there is a viable exit strategy for each loan. In addition, the Company limits its concentration risk by diversifying its investment portfolio by way of location, property type, loan to value, maximum loan amount on any one property and maximum loan amounts to one borrower.

(b) Liquidity risk

Liquidity risk is the risk that the Corporation will encounter difficulty in meeting its financial obligations as they become due.

The Corporation's liquidity requirements relate to its obligations under its bank indebtedness, loans payable, convertible debentures, and its obligations to make future advances under its existing portfolio. Liquidity risk is managed by ensuring that the sum of (i) availability under the Corporation's bank borrowing line, (ii) the sourcing of other borrowing facilities, and (iii) projected repayments under the existing investment portfolio, exceeds projected needs (including funding of further advances under existing and new investments).

As at September 30, 2023, the Corporation had not utilized in full its leverage availability, being a guideline of 50% of its first mortgage investments. Unadvanced committed funds under the existing investment portfolio amounted to \$149,136,667 as at September 30, 2023 (December 31, 2022 – \$145,796,810). These commitments are anticipated to be funded from the Corporation's syndicate credit facility and borrower repayments.

The Corporation has revolving syndicate credit facilities with The Toronto – Dominion Bank, as administrative agent, and the lenders party thereto, as lenders as of November 28, 2022. Demand revolving line of credit of \$30 million and a committed revolving line of credit with The Toronto – Dominion Bank, as administrative agent, and the lenders party thereto, as lenders, to fund the timing differences between investment advances and investment repayments. The committed line of \$150 million is a committed facility with a maturity date extended to November 30, 2024.

In the current economic climate and capital market conditions, there are no assurances that the bank borrowing line will be renewed or that it could be replaced with another lender if not renewed. If it is not extended at maturity, repayments under the Corporation's investment portfolio would be utilized to repay the bank indebtedness. There are limitations in the availability of funds under the revolving line of credit. The Corporation's investments are predominantly short-term in nature, and as such, the continual repayment by borrowers of existing investments creates liquidity for ongoing investments and funding commitments. Loans payable, when implemented, relate to borrowings on specific investments within the Corporation's portfolio and only have to be repaid once the specific loan is paid out by the borrower.

If the Corporation is unable to continue to have access to its bank borrowing line and loans payable, the size of the Corporation's investment portfolio will decrease, and the income historically generated through holding a larger portfolio by utilizing leverage will not be earned.

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Contractual obligations as at September 30, 2023 are due as follows:

	Total	Less than 1 year	1-3 years	4-7 years
Credit facility	25,226,874	25,226,874		-
Accounts payable and accrued liabilities	2,433,297	2,433,297	-	-
Shareholders' dividends payable	2,690,109	2,690,109	-	-
Convertible debentures	188,683,000	22,500,000	76,483,000	89,700,000
Subtotal - Liabilities	219,033,280	52,850,280	76,483,000	89,700,000
Future advances under portfolio	149,136,667	149,139,667	-	-
Liabilities and contractual obligations	\$ 368,169,947	\$ 201,989,947	\$ 76,483,000	\$ 89,700,000

The bank indebtedness and loans payable are liabilities resulting from the funding of the Corporation's investments. Repayment of investments results in a direct and corresponding pay down of the bank indebtedness and/or loans payable. The obligations for future advances under the Corporation's investment portfolio are anticipated to be funded from the Corporation's credit facility and borrower repayments. Upon funding of same, the funded amount forms part of the Corporation's investments.

Interest payments on debentures (assuming the amounts remain unchanged) would be \$8,789,023 for less than 1 year, \$11,814,587 for 1 to 3 years and \$10,062,500 for 4 to 7 years.

(c) Capital risk management

The Corporation defines capital as being the funds raised through the issuance of publicly traded securities of the Corporation. The Corporation's objectives when managing capital/equity are:

- to safeguard the Corporation's ability to continue as a going concern, so that it can continue to provide returns for shareholders, and
- to provide an adequate return to shareholders by obtaining an appropriate amount of debt, commensurate with the level of risk.

The Corporation manages the capital/equity structure and makes adjustments to it in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Corporation may issue new Shares or convertible debentures or repay bank indebtedness (if any) and loans payable.

The Corporation's investment guidelines, which can be varied at the discretion of the Board of Directors, incorporate various guidelines and investment operating policies. The Corporation's guidelines include the following: the Corporation (i) will not invest more than 10% of the amount of its capital in any single conventional first mortgage where the loan to value on such loan is less than 60%, (ii) will not invest more than 8% of the amount of its capital in any single conventional first mortgage where the loan to value on such loan is between 60% and 70%, (iii) will not invest more than 5% of the amount of its capital in any single conventional first mortgage where the loan to value on such loan exceeds 70%, (iv) will not invest more than 2.5% of the amount of its capital in any single non-conventional mortgage or conventional investment that is not a first mortgage, and (v) will only borrow funds in order to acquire or invest in investments in amounts up to 60% of the book value of the Corporation's portfolio of conventional first mortgages. Capital is defined as the sum of shareholders' equity plus the face amount of convertible debentures.

The Corporation is required by its bank lender to maintain various covenants, including minimum equity amount, interest coverage ratios, indebtedness as a percentage of the performing first mortgage portfolio size, and indebtedness to total assets. The Corporation is in compliance with all such bank covenants.

(d) Currency risk

Currency risk is the risk that the fair value or future cash flows of the Corporation's foreign currency-denominated investments and cash and cash equivalents will fluctuate based on changes in foreign currency exchange rates. Consequently, the Corporation is subject to currency fluctuations that may impact its financial position and results of operations. The Corporation manages its currency risk on its investments by borrowing the same amount as the investment in the same currency. As a result, a 1% change in the exchange rate of the Canadian dollar against the U.S. dollar will not result in a significant change to the net income and comprehensive income and equity.

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17. Supplementary information

The following table reconciles the changes in cash flows from financing activities for loans payable and convertible debentures:

	Credit facility	Conv	ertible Debentures
Balance at January 1, 2023	\$ 57,716,347	\$	178,284,467
Financing cash flow activities:			
Draw on credit facility	(32,489,473)		-
Total cash flow from financing activities	25,226,874		178,284,467
Financing non-cash activities:			
Implicit interest rate in excess of coupon rate (note 14)	-		688,546
Deferred finance cost amortization (note 14)	-		950,362
Total non-cash flow financing activities	-		1,638,908
Balance at September 30, 2023	\$ 25,226,874	\$	179,923,375

18. Subsequent events

Normal course issuer bid

On October 5, 2023, the Corporation received approval from the Toronto Stock Exchange ("TSX") for its intention to make a normal course issuer bid (the "NCIB") with respect to its outstanding common Shares. The notice provided that the Corporation may, during the 12-month period commencing October 11, 2023, and ending no later than October 10, 2024, purchase through the facilities of the TSX or alternative Canadian Trading Systems up to 3,356,287 Common Shares in total, being approximately 10% of the "public float" of Shares as of October 4, 2023. As of October 4, 2023, there were 34,488,577 Common Shares outstanding, and the public float was 33,562,873 Common Shares.