

FIRM CAPITAL PROPERTY TRUST

FIRM CAPITAL PROPERTY TRUST ANNOUNCES THE ACQUISITION OF A 50% INTEREST IN 242 UNIT CONDOMINIUM MANUFACTURED HOUSING COMMUNITY FOR \$10.7 MILLION

Toronto, Ontario, August 4, 2021. Firm Capital Property Trust ("FCPT" or the "Trust") (TSXV: FCD.UN) is pleased to announce the acquisition of a 50% interest in a 242 condominium unit Manufactured Housing Community ("MHC") named Hidden Creek Condominium ("Hidden Creek" or the "Property") located in McGregor, Ontario. The acquisition price for 100% of the 242 condominium units is approximately \$10.7 million, excluding transaction costs. The Trust's portion of the acquisition price is approximately \$5.4 million.

Hidden Creek is a condominium MHC consisting of 462 condominium units. The Trust will be acquiring a 50% interest in 242 of the 462 condominium units, with 241 residential houses and one commercial unit. The 220 condominium units not being acquired consist of residential houses. Hidden Creek is located on approximately 66 acres of land and is currently 100% occupied. The Property features a recreational center with a pool and basketball court, visitor's parking, a playground, below ground electrical infrastructure, and city services for all utilities being water and sewer, electricity, and gas. The Property is well located being near larger cities and towns and conveniently located to all major amenities and services.

The Trust will enter into joint venture arrangement with SunPark Communities, LP ("SunPark"), such that the Trust will own 50% of the Property and SunPark the remaining 50%. SunPark is partially affiliated with members of the board and senior management of the Trust. This co-investment is consistent with the Trust's objective of being aligned with strong real estate industry partners.

The Property will be financed, in part, with a new \$7.7 million, 2.65% first mortgage with a Canadian Chartered Bank. The term of the mortgage is five years, 30 year amortization with the first year being interest only.

The Trust is funding its portion of the acquisition through the Trust's credit facilities. Closing of the Property is expected to occur during the third quarter of 2021 and will be immediately accretive to AFFO.

ABOUT FIRM CAPITAL PROPERTY TRUST

Firm Capital Property Trust is focused on creating long-term value for Unitholders, through capital preservation and disciplined investing to achieve stable distributable income. In partnership with management and industry leaders, The Trust's plan is to own as well as to co-own a diversified property portfolio of multi-residential, flex industrial, net lease convenience retail, and core service provider professional space. In addition to stand alone accretive acquisitions, the Trust will make joint acquisitions with strong financial partners and acquisitions of partial interests from existing ownership groups, in a manner that provides liquidity to those selling owners and professional

management for those remaining as partners. Firm Capital Realty Partners Inc., through a structure focused on an alignment of interests with the Trust sources, syndicates and property and asset manages investments on behalf of the Trust.

FORWARD LOOKING INFORMATION

This press release may contain forward-looking statements. In some cases, forwardlooking statements can be identified by the use of words such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "estimate", "predict", "potential", "continue", and by discussions of strategies that involve risks and uncertainties. The forward-looking statements are based on certain key expectations and assumptions made by the Trust. By their nature, forward-looking statements involve numerous assumptions, inherent risks and uncertainties, both general and specific, that contribute to the possibility that the predictions, forecasts, projections, acquisitions as outlined and various future events will not occur. Although management of the Trust believes that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that future results, levels of activity, performance or achievements will occur as anticipated. Neither the Trust nor any other person assumes responsibility for the accuracy and completeness of any forward-looking statements, and no one has any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or such other factors which affect this information, except as required by law.

This press release shall not constitute an offer to sell or the solicitation of an offer to buy, which may be made only by means of a prospectus, nor shall there be any sale of the Units in any state, province or other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under securities laws of any such state, province or other jurisdiction. The Units of the Firm Capital Property Trust have not been, and will not be registered under the U.S. Securities Act of 1933, as amended, and may not be offered, sold or delivered in the United States absent registration or an application for exemption from the registration requirements of U.S. securities laws.

Neither TSX Venture Exchange nor its Regulation Services Provider (as that term is defined in policies of the TSX Venture Exchange) accepts responsibility for the adequacy or accuracy of this release.

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