#### PRESS RELEASE



### FIRM CAPITAL PROPERTY TRUST

# FIRM CAPITAL PROPERTY TRUST ANNOUNCES EIGHTH CONSECUTIVE ANNUAL DISTRIBUTION INCREASE WITH 2% COMMENCING IN 2021

Toronto, Ontario, November 16, 2020. Firm Capital Property Trust ("**FCPT**" or the "**Trust**"), (TSXV: FCD.UN) is pleased to announce its eighth consecutive annual distribution increase with a 2% increase commencing in 2021.

Effective January 2021, annualized distributions will increase to \$0.51 per trust unit from \$0.50 per trust unit. This equates to a 2% increase over the current distribution. On a monthly basis, this equates to \$0.0425 per trust unit.

As a result, the Trust has declared and approved monthly distributions in the amount of \$0.0425 per trust unit for Unitholders of record on January 29, 2021, February 26, 2021 and March 31, 2021 payable on or about February 15, 2021, March 15, 2021 and April 15, 2021, respectively.

Since the Trust's inception in Q4/2012, distributions have been raised eight times in eight years and represents a cumulative increase of 45.7% or 4.8% on an annualized basis since the Trust's inception in 2012. Further, for 2019, distributions were 100% Return of Capital.

### **DISTRIBUTION REINVESTMENT PLAN & UNIT PURCHASE PLAN**

The Trust has in place a Distribution Reinvestment Plan ("**DRIP**") and Unit Purchase Plan (the "**UPP**"). Under the terms of the DRIP, FCPT's Unitholders may elect to automatically reinvest all or a portion of their regular monthly distributions in additional Units, without incurring brokerage fees or commissions. Under the terms of the UPP, FCPT's Unitholders may purchase a minimum of \$1,000 of Units per month and maximum purchases of up to \$12,000 per annum. Management and trustees have not participated in the DRIP or UPP to date and own approximately 8% of the issued and outstanding trust units of the Trust.

## ABOUT FIRM CAPITAL PROPERTY TRUST

Firm Capital Property Trust is focused on creating long-term value for Unitholders, through capital preservation and disciplined investing to achieve stable distributable income. In partnership with management and industry leaders, The Trust's plan is to own as well as to co-own a diversified property portfolio of multi-residential, flex industrial, net lease convenience retail, and core service provider professional space. In addition to stand alone accretive acquisitions, the Trust will make joint acquisitions with strong financial partners and acquisitions of partial interests from existing ownership groups, in a manner that provides liquidity to those selling owners and professional management for those remaining as partners. Firm Capital Realty Partners Inc.,

through a structure focused on an alignment of interests with the Trust sources, syndicates and property and asset manages investments on behalf of the Trust.

### **FORWARD LOOKING INFORMATION**

This press release may contain forward-looking statements. In some cases, forward-looking statements can be identified by the use of words such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "estimate", "predict", "potential", "continue", and by discussions of strategies that involve risks and uncertainties. The forward-looking statements are based on certain key expectations and assumptions made by the Trust. By their nature, forward-looking statements involve numerous assumptions, inherent risks and uncertainties, both general and specific, that contribute to the possibility that the predictions, forecasts, projections and various future events will not occur. Although management of the Trust believes that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that future results, levels of activity, performance or achievements will occur as anticipated. Neither the Trust nor any other person assumes responsibility for the accuracy and completeness of any forward-looking statements, and no one has any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or such other factors which affect this information, except as required by law.

This press release shall not constitute an offer to sell or the solicitation of an offer to buy, which may be made only by means of a prospectus, nor shall there be any sale of the Units in any state, province or other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under securities laws of any such state, province or other jurisdiction. The Units of the Firm Capital Property Trust have not been, and will not be registered under the U.S. Securities Act of 1933, as amended, and may not be offered, sold or delivered in the United States absent registration or an application for exemption from the registration requirements of U.S. securities laws.

Certain financial information presented in this press release reflect certain non-International Financial Reporting Standards ("IFRS") financial measures, which include NOI, FFO and AFFO. These measures are commonly used by real estate investment entities as useful metrics for measuring performance and cash flows, however, they do not have standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other real estate investment entities. These terms are defined in the Trust's Management Discussion and Analysis ("MD&A") for the three and nine months ended September 30, 2020 as filed on www.sedar.com.

For further information, please contact:

Robert McKee President & Chief Executive Officer (416) 635-0221 Sandy Poklar Chief Financial Officer (416) 635-0221 For Investor Relations information, please contact:

Victoria Moayedi Director, Investor Relations (416) 635-0221

Neither TSX Venture Exchange nor its Regulation Services Provider (as that term is defined in policies of the TSX Venture Exchange) accepts responsibility for the adequacy or accuracy of this release.