

# FIRM CAPITAL PROPERTY TRUST

SAFETY & LIQUIDITY

SEPTEMBER 30, 2021 | YIELD: 7.23%\*



## INVESTMENT HIGHLIGHTS

- Attractive Yield and Conservative Leverage
- Experienced Management Team
- Strong Alignment of Interests
- Tax Efficient 100% Return of Capital for 2020
- Accretive Acquisitions
- Eight Distribution Increases, a 45.7% Increase In The Last Eight Years

## BENEFITS TO SHAREHOLDERS

- Liquidity (FCD.UN : TSXV)
- Strong Balance Sheet
- Great Tenant Quality
- Conservative Operating Strategy
- Focused on Capital Preservation

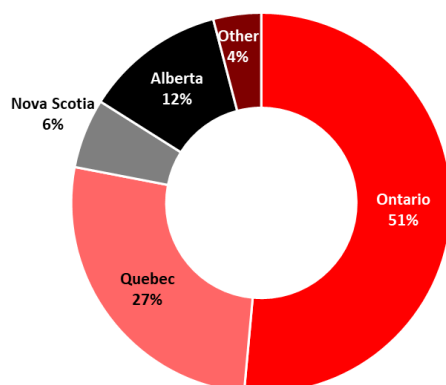
## PORTFOLIO OVERVIEW

As at September 30, 2021, the property portfolio consisted of 62 commercial properties with a total GLA of 2.31 million square feet, 464 apartment units and 121 manufactured housing sites.

PORTFOLIO DIVERSIFICATION: The total portfolio is well diversified across geographies and asset classes by NOI:

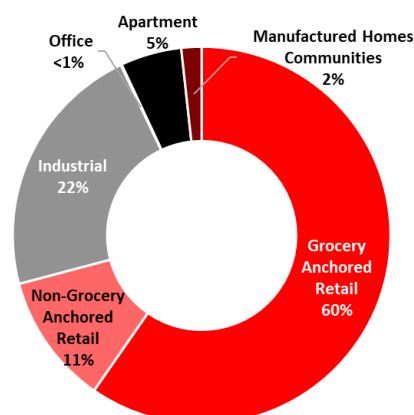
### Portfolio by Province

(by NOI)



### Portfolio by Asset Class

(by NOI)



Portfolio is Diversified Across Geographies, Asset Classes and Tenants

\*Based on the September 30, 2021, closing price of the units on the TSX Venture Exchange of \$7.05.



## BUSINESS OVERVIEW

- Firm Capital Property Trust (“FCPT”) is a publicly (TSXV) listed REIT, designed for retail investors, as a play on a diversified real estate portfolio
- The fund focuses on stable distributions derived from succession and co-ownership acquisitions with strong industry partners
  - Partial acquisitions with management and industry leaders
  - Co-ownership with existing owner groups through partial acquisitions; and
  - Stand alone acquisitions
- FCPT focuses on acquiring the following diversified asset classes:
  - Multi-Residential
  - Industrial and Flex Industrial
  - Net Lease Convenience and Stand Alone Retail
  - Core Service Provider Professional / Healthcare Professional Office

## MANAGEMENT TEAM

**ROBERT MCKEE**  
President & CEO

**SANDY POKLAR**  
CFO

**ELI DADOUCH**  
CO-CIO

**JONATHAN MAIR**  
CO-CIO

## BOARD OF TRUSTEES

**STANLEY GOLDFARB**  
Chairman,  
Independent Trustee

**LARRY SHULMAN**  
Independent Trustee

**HOWARD SMUSCHKOWITZ**  
Independent Trustee

**MANFRED WALT**  
Independent Trustee

**GEOFFREY BLEDIN**  
Independent Trustee

**JEFF GOLDFARB**  
Independent Trustee

**ELI DADOUCH**  
Vice Chairman

**JONATHAN MAIR**  
Trustee

**ROBERT MCKEE**  
Trustee

**SANDY POKLAR**  
Trustee

**VICTORIA GRANOVSKI**  
Trustee