

# REPORT TO SHAREHOLDERS

SECOND QUARTER JUNE 30, 2021





# MD&A

MANAGEMENT DISCUSSION AND ANALYSIS

SECOND QUARTER JUNE 30, 2021



#### **OUR BUSINESS**

Firm Capital Mortgage Investment Corporation (the "Corporation") is a non-bank lender, investing predominantly in short-term residential and commercial real estate mortgage loans and real estate related debt investments. The Corporation operates as a mortgage investment corporation under the Income Tax Act (Canada). Mortgage investment corporations are able to have no income tax payable provided that they satisfy the requirements in subsection 130.1(6) of the Income Tax Act (Canada).

The Corporation's primary investment objective is the preservation of shareholders' equity, while providing shareholders with a stable stream of dividends from the Corporation's investments. The Corporation achieves its investment objectives by pursuing a strategy of investing in loans in select niche real estate markets that are under-serviced by larger financial institutions.

The Corporation's more specific objective is to hold an investment portfolio that:

- (i) is widely diversified across many investments;
- (ii) is concentrated in first mortgages;
- (iii) reduces exposure as a result of participation in various loan syndicates; and
- (iv) is primarily short-term in nature.

Firm Capital Corporation (the "Mortgage Banker") is the Corporation's mortgage banker and acts as the Corporation's loan originator, underwriter, servicer, and syndicator. The Corporation's affairs are administered by FC Treasury Management Inc. (the "Corporation Manager").

The Corporation has in place a Dividend Reinvestment Plan ("DRIP") and a Share Purchase Plan (collectively, with the DRIP, the "Plans") that are available to its shareholders. The Plans allow participants to have their monthly cash dividends reinvested in additional common shares of the Corporation ("Shares") and grant participants the right to purchase additional Shares. Shareholders who wish to enroll or who would like further information about the Plans should contact Investor Relations at (416) 635-0221.

Additional information on the Corporation, its Plans, and its investment portfolio is available on the Corporation's web site at www.firmcapital.com. Additional information about the Corporation, including its Annual Information Form ("AIF"), can be found on the SEDAR website at <a href="https://www.sedar.com">www.sedar.com</a>.

#### RECENT DEVELOPMENTS AND OUTLOOK

The Corporation's investment portfolio (the "Investment Portfolio") has continued to revolve in 2021 with significant investment repayments. Management's position continues to be that we will turn the Investment Portfolio, if need be, at lower interest rates to ensure we originate solid investments.

There continues to be no material signs of deterioration in the Investment Portfolio as a result of any impact from COVID-19 pandemic and borrower repayment performance has remained consistent with pre-COVID-19 performance. In addition, no payment deferral arrangements have been granted. As at June 30, 2021, the Corporation's loan arrears are not materially different from pre-COVID levels and, to date, we have not experienced defaults attributed to the COVID-19 pandemic.

The Mortgage Banker does not service or underwrite mortgages on hotels, hospitality properties or long-term care facilities and, as such, the Corporation does not have any investment exposure to these asset types.

In the current market, the Corporation is reinvesting selectively, with the investment policy of holding a hard line on acceptable exposure levels, borrower quality and warranted interest rate pricing. There are no assurances on achievable new lending interest rates or portfolio size as the primary focus is on security. The Mortgage Banker continues to reject a significant number of potential investments that do not meet our investment criteria and risk tolerance. As a result, there are no assurances that there will be growth in the portfolio in 2021.

#### **BASIS OF PRESENTATION**

The Corporation has adopted International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board, as its basis of financial reporting. The Corporation's functional and reporting currency is the Canadian dollar.

The following Management's Discussion and Analysis ("MD&A") is dated as of August 10, 2021 and should be read in conjunction with the unaudited interim condensed consolidated financial statements of the Corporation and the notes thereto as at, and for the three and six months ended June 30, 2021 and 2020, as well as the Corporation's audited consolidated financial statements for the years ended December 31, 2020 and 2019, and the related Management's Discussion and Analysis, including the section on "Risk and Uncertainties", and each of our quarterly reports for 2021 and 2020.

#### **HIGHLIGHTS**

#### **NET INCOME**

For the three months ended June 30, 2021, net income increased by 7.4% to \$7,378,455 as compared to \$6,867,497 reported for the same period in 2020. Net income for the six months ended June 30, 2021 increased by 12.1% to \$14,685,291 as compared to \$13,103,939 for the six months ended June 30,2020.

#### EARNINGS PER SHARE

Basic weighted average earnings per share for the three months ended June 30, 2021 was 0.238 (2020 – 0.239). Diluted weighted average earnings per share for the three months ended June 30, 2021 was 0.234 (2020 – 0.237).

Basic weighted average earnings per share for the six months ended June 30, 2021, was 0.475 (2020 - 0.458). Diluted weighted average earnings per share for the six months ended June 30, 2021 was 0.468 (2020 - 0.455).

#### **REVENUES**

Revenues for the three months ended June 30, 2021, increased by 2.2% to \$11,464,776 as compared to \$11,214,146 reported for the same period in 2020. Revenues for the six months ended June 30, 2021 increased by 5.4% to \$22,943,520 as compared to \$21,764,545 for the six months ended June 30, 2020. The increase is mainly a result of higher interest income due to a larger average Investment Portfolio size (on average \$17.4 million higher in the second quarter of 2021 relative to the second quarter of 2020).

#### INVESTMENT PORTFOLIO

The Corporation's Investment Portfolio decreased by \$29 million to \$529,846,511 as at June 30, 2021, in comparison to \$559,007,922 as at December 31, 2020 (in each case, gross of impairment provision). However, on average during the two comparable periods, the Investment Portfolio was \$17.4 million higher in the second quarter of 2021 compared to the same period in 2020. The provision for impairment and fair value adjustment as of June 30, 2021, was \$5,610,000 (December 31, 2020, provision for impairment only – \$5,609,000).

#### RETURN ON EQUITY

The Corporation continues to exceed its yield objective of producing a return on shareholders' equity in excess of 400 basis points over the average one-year Government of Canada Treasury bill yield. Income for the quarter ended June 30, 2021, when annualized, represented a return on total shareholders' equity (based on the month end average total shareholders' equity in the quarter) of 8.53%, representing a return on total shareholders' equity of 828 basis points per annum over the average one-year Government of Canada Treasury bill yield of 0.25%.

#### **INVESTMENT PORTFOLIO**

The Corporation's Investment Portfolio was \$524,236,511 as at June 30, 2021 (net of the provision for impairment and fair value adjustment of \$5,610,000) and was \$553,398,922 as at December 31, 2020 (net of the provision for impairment of \$5,609,000 and a nil fair value adjustment). On June 30, 2021, the Investment Portfolio was comprised of 194 investments (183 as at December 31, 2020). The average gross investment size was approximately \$2.7 million, with 18 investments individually exceeding \$7.5 million. As at December 31, 2020, 23 of the 183 investments exceeded \$7.5 million.

		June 30, 2021			De	ecember 31, 2020	)	
Mortgage Amount	Number	Total Amount (before provision)	% of Portfolio	Number		Total Amount (before provision)	% of Portfolio	% Change
\$0 - \$2,500,000	138	\$ 140,569,472	26.5%	130	\$	124,049,075	22.2%	13.3%
\$2,500,001 - \$5,000,000	31	\$ 109,237,746	20.6%	22		81,408,128	14.6%	34.2%
\$5,000,001 - \$7,500,000	7	\$ 44,666,428	8.4%	8		50,790,465	9.1%	(12.1%)
\$7,500,001 +	18	\$ 235,372,865	44.4%	23		302,760,253	54.1%	(22.3%)
Total Investments	194	\$ 529,846,511	100%	183	\$	559,007,922	100%	(5.2%)
Less: Impairment allowance		(4,135,000)				(5,609,000)		
Less: Fair value adjustment		(1,475,000)				-		
Investment Portfolio		\$ 524,236,511			\$	553,398,922		(5.3%)

Unadvanced committed funds under the existing Investment Portfolio amounted to \$109 million as at June 30, 2021 (December 31, 2020 – \$108 million).

The allocation of the Investment Portfolio between the five main investment categories (as well as the weighted average interest rate) is as follows:

			June 30, 2021		December 31, 2020				
Investment Categories	W.A Interest Rate	(	Outstanding amount	% of Portfolio	W.A Interest Rate	(	Outstanding amount	% of Portfolio	% Change
Conventional First Mortgages	7.97%	\$	344,902,388	65.1%	8.10%	\$	396,063,172	69.6%	(12.9%)
Conventional Non-First Mortgages	8.28%		62,871,760	11.9%	8.75%		39,441,874	8.8%	59.4%
Related Debt Investments	8.97%		97,514,964	18.3%	8.57%		110,915,226	19.9%	(12.1%)
Debtor In Possession Loan	8.50%		16,500,000	3.1%	-		-	-	-
Discounted Debt Investments*	-		3,994,400	0.8%	-		5,209,650	1.1%	(23.3%)
Non-Conventional Mortgages	10.35%		4,063,000	0.8%	10.83%		7,378,000	0.6%	(44.9%)
Total Investments	8.16%	\$	529,846,511	100%	8.20%	\$	559,007,922	100%	(5.2%)
Less: Impairment allowance	- ·		(4,135,000)	<u>.</u>			(5,609,000)		
Less: Fair value adjustment			(1,475,000)				-		
Investment Portfolio		\$	524,236,511			\$	553,398,922		(5.3%)

The related debt investment category is a basket of investments that are all participating in debt investments to a variety of third-party borrowers. Such debt investments are not secured by mortgage charges, and instead have other forms of security or recourse.

A debtor in possession loan ("DIP Loan"), is a loan obtained by an insolvent debtor while that debtor is restructuring its business under the *Companies' Creditors Arrangement Act* (Canada). A DIP Loan has "super-priority" security on the assets of the debtor company awarded by the court.

The \$29.1 million decrease in the Investment Portfolio (before the provision for impairment) was mainly due to the decrease in the amount of the conventional first mortgages category, related debt investments, discounted debt investments, and non-conventional mortgages, offset by an increase in conventional non-first mortgages, and a new DIP Loan. During the six months ended June 30, 2021, new investment funding was \$203.3 million (2020 – \$181.4 million), while repayments during the period were \$232.5 million (2020 – \$139.4 million), resulting in a decrease in the Investment Portfolio size.

Conventional first mortgages decreased by 12.9% and represented 65.1% of the Investment Portfolio as at June 30, 2021 (69.6% as at December 31, 2020). Conventional non-first mortgages increased by 59.4% and represented 11.9% of the Investment Portfolio at June 30, 2021 (8.8% as at December 31, 2020). Related debt investments decreased by 12.1% and represented 18.3% of the Investment Portfolio as at June 30, 2021 (19.9% as at December 31, 2020). DIP Loan is a new investment category and represented 3.1% of the Investment Portfolio as at June

30, 2021. Discounted debt investments decreased by 23.3% and represented 0.8% of the Investment Portfolio, as at June 30, 2021 (1.1% as at December 31, 2020). Non-conventional mortgages decreased 44.9% and represented 0.8% of the Investment Portfolio as at June 30, 2021 (0.6% as at December 31, 2020).

The weighted average face interest rate on the Corporation's Investment Portfolio was 8.16% per annum as at June 30, 2021, compared to 8.20% per annum as at December 31, 2020.

The provision for impairment and fair value adjustment is \$5,610,000 as at June 30, 2021 (December 31, 2020, provision for impairment only - \$5,609,000), of which \$3,193,000 (December 31, 2020 – \$4,529,000) represents the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans. As at June 30, 2021, the Corporation carries a collective provision balance of \$942,000 (December 31, 2020 - \$1,080,000).

The allocation of the Investment Portfolio between its nine property types is as follows:

_		June 30, 2021			December 31, 20	20	
		Total Amount	% of		Total Amount	% of	%
Property Type		(before provision)	Portfolio	Number	(before provision)	Portfolio	Change
Construction Mortgages	57	\$ 103,973,097	19.6%	49	\$ 111,215,505	19.9%	(6.5%)
Single Family	44	50,621,512	9.6%	50	59,226,350	10.6%	(14.5%)
Land	48	157,208,101	29.7%	36	138,258,791	24.7%	13.7%
Condo/Including multi unit condo	9	22,002,740	4.2%	9	34,612,735	6.2%	(36.4%)
Retail	8	32,845,000	6.2%	5	26,000,000	4.7%	26.3%
Multi Family Resi Mortgages	4	31,224,000	5.9%	9	58,453,165	10.5%	(46.6%)
Industrial	3	5,194,598	1.0%	4	8,614,598	1.5%	(39.7%)
Other	4	12,762,500	2.5%	5	11,711,552	2.1%	9.0%
Debtor In Possession Loan	1	16,500,000	3.1%	-	-		
Related Debt Investments	16	97,514,964	18.4%	16	110,915,226	19.8%	(12.1%)
	194	\$ 529,846,511	100%	183	\$ 559,007,922	100%	(5.2%)

The Corporation continues to focus its lending into core markets that can be monitored closely during evolving economic conditions, with a strong focus on Ontario. The Mortgage Banker does not service or underwrite mortgages on hotels, hospitality properties or long-term care facilities and, as such, the Corporation does not have any investment exposure to these asset types.

As at June 30, 2021, the value of the Mortgage Investment Portfolio that is secured by properties outside of Ontario was 14.4%, compared to 17.9% as at December 31, 2020.

		June 30, 2021			De	cember 31, 2020		
Geographic Segment	Number	Total Amount	% of	Number		Total Amount	% of	%
Greater Toronto Area	110	\$ 220,712,522	51.1%	113	\$	282,201,783	63.0%	(21.8%)
Non-GTA Ontario	52	148,742,947	34.4%	32		85,549,680	19.1%	73.9%
Quebec	12	20,055,057	4.6%	15		14,738,739	3.3%	36.1%
Western Canada	3	40,042,949	9.3%	6		63,686,313	14.2%	(37.1%)
United States	1	2,778,073	0.6%	1		1,916,182	0.4%	45.0%
Mortgage Investment Portfolio	178	\$ 432,331,547	100%	167	\$	448,092,696	100%	45.0%
Related Debt Investments	16	97,514,964		16		110,915,226		(12.1%)
	194	\$ 529,846,511		183	\$	559,007,922		(5.2%)

The allocation of the Investment Portfolio between the underlying security types is as follows:

		June 30, 2021		December 31, 2020			
Underlying Security Type	Number	Total Amount (before provision)		Number	Total Amount (before provision)		% Change
Residential	155	316,054,996	59.6%	148	\$ 356,930,394	69.4%	(11.5%)
Commercial	23	116,276,552	22.0%	19	91,162,302	10.7%	27.5%
Related Debt Investments	16	97,514,964	18.4%	16	110,915,226	19.9%	(12.1%)
	194	\$ 529,846,511	100%	183	\$ 559,007,922	100%	(5.2%)

The residential category includes mortgages on single family dwellings, residential condominiums, residential land, residential construction, and multifamily residential.

The commercial category includes mortgages on retail, industrial, retail or commercial land, offices, and DIP loans.

The Corporation's strategy is to mitigate loan loss risk by focusing on those areas of mortgage lending that have historically withstood market corrections and retained their underlying real estate asset value while limiting its exposure to those real estate asset classes that do not.

The weighted average loan to value ratio on conventional mortgages (being the combined conventional first and conventional non-first mortgages) is under 60% based on the appraisals obtained at the time of funding each mortgage loan. Included in conventional first mortgages is one United States ("US") dollar denominated investment (at amortized cost) of \$2,778,073 (US\$2,241,466) (December 31, 2020 - one US dollar denominated investment of \$1,916,182 (US\$1,503,013)).

Included in related debt investments, classified at fair value through profit or loss ("FVTPL"), are four US dollar denominated investments totaling \$16,253,804 (US\$13,114,252), (December 31, 2020 - four US dollar denominated investments totaling \$16,669,235 (US\$13,092,393)). These investments are a participation by the Corporation in limited partnerships that have provided equity to real estate entities in the US.

For the three months ended June 30, 2021, income recorded on the US investments (at amortized cost and FVTPL) was \$366,123 (US\$298,868), (2020 - \$323,318 (US\$224,849)). For the six months ended June 30, 2021, income recorded on the US investments (at amortized cost and FVTPL) was \$803,588 (US\$644,534) (2020- \$1,047,139 (US\$752,976)). These amounts are included in interest and fees income.

Related debt investments (classified as FVTPL) as at June 30, 2021 also included four Canadian investments (December 31, 2020 - three Canadian investments) totaling \$19,757,000 (December 31, 2020 - \$18,973,000).

As at June 30, 2021, the Investment Portfolio included four investments totaling \$14,726,725 (December 31, 2020 - six investments totaling \$25,137,615) for which a specific allowance of \$3,193,000 (December 31, 2020 - \$4,529,000) was recorded by the Corporation.

As at June 30, 2021, the Investment Portfolio included one investment totaling \$5,457,878 (December 31, 2020 - none) for which a fair value adjustment of \$1,475,000 (December 31, 2020 - nil) was recorded by the Corporation.

As at June 30, 2021, excluding investments for which there is an allowance or a fair value adjustment recorded against them by the Corporation, the Investment Portfolio had one

investment totaling \$1,575,000 (December 31, 2020 – one investment with a balance totaling \$822,854) with contractual interest arrears greater than 60 days past due amounting to \$47,384 (December 31, 2020 – \$68,440).

As at June 30, 2021, the Investment Portfolio included five investments totaling \$25,903,071 (December 31, 2020 - seven investments totaling \$30,245,129) with maturity dates that are past due and for which no extension or renewal was in place. One of the five investments, in the amount of \$665,204, was paid out after June 30, 2021 (December 31, 2020 - one investment was paid out in the amount of \$822,854). Three of these investments totaling \$12,984,663 (December 31, 2020 - three investments totaling \$11,431,554) have an allowance recorded against them included in the Corporation's provision for impairment or a fair value adjustment. The remaining one investment with a maturity date that is past due, and for which no extension or renewal in place, amounts to \$12,253,204 (December 31, 2020 - three investments totaling \$17,990,721) has been determined not to require a specific provision.

As at June 30, 2021, the Investment Portfolio continued to be heavily concentrated in short-term investments, with approximately 74% maturing on or before June 30, 2022. The short-term nature of the portfolio provides the Corporation with the ability to continually revolve the portfolio and adapt to changes in the real estate market. Renewals are offered to borrowers when deemed appropriate.

The contractual maturity dates of the Investment Portfolio are as follows:

		June 30, 2021	
	Number	Total Amount (before provision)	% of Portfolio
Balance of 2021	81	\$ 250,728,365	47.3%
2022	96	229,396,850	43.3%
2023	13	41,596,266	7.9%
2024	3	7,980,433	1.5%
2025	1	144,598	0.0%
	194	\$ 529,846,511	100%

A significant number of the Corporation's investments are shared with other syndicate partners, including several members of the Board of Directors and senior management of the Mortgage Banker and/or officers and directors of the Corporation. The Corporation ranks equally with other members of the syndicate as to receipt of principal, interest, and fees. As at June 30, 2021, 131 of the Corporation's 194 investments (investment amount of \$432,594,076) are shared with other participants, and 20 of which (with a total investment amount of \$68,625,676) the Corporation is a participant for less than 50% percent of the loan amount.

Certain members of our Board of Directors and senior management and their related entities coinvested approximately \$56 million with the Corporation alongside its Investment Portfolio as at June 30, 2021.

The Mortgage Banker services the entire investment in which the Corporation is a participant, on behalf of all participants and except for the case of an investment with a first priority syndicate participant (i.e., loans payable), the Corporation ranks *pari passu* with other members of the syndicate as to the receipt of principal, interest, and fees. As at June 30, 2021, and December 31, 2020, there were no mortgages with first priority participants. During 2020, the Corporation's loans payable balance was \$27,000,000 and the principal balance outstanding under the

mortgage for which a first priority charge had been granted was \$37,125,000. The mortgage and the related loan payable were fully repaid on July 2, 2020.

#### **RESULTS OF OPERATIONS**

#### REVENUES

For the three months ended June 30, 2021, revenues increased by 2.2% to \$11,464,776 compared to \$11,214,146 for the three months ended June 30, 2020. For the six months ended June 30, 2021, revenues increased by 5.4% to \$22,943,520 compared to \$21,764,545 for the six months ended June 30, 2020.

Revenues for the three months ended June 30, 2021 and June 30, 2020 are broken down as follows:

Three Months Ended	Jı	une 30, 2021		J	une 30, 2020		% Change
Interest	\$	10,792,794	94.1%	\$	10,612,313	94.6%	1.7%
Commitment & Renewal Fees		632,961	5.5%		497,326	4.4%	27.3%
Other Income		39,021	0.3%		104,507	0.9%	(62.7%)
	\$	11,464,776	100.0%	\$	11,214,146	100.0%	2.2%

Six Months Ended	Jı	une 30, 2021		Jı	une 30, 2020		% Change
Interest	\$	21,628,207	94.3%	\$	20,541,768	94.4%	5.3%
Commitment & Renewal Fees		1,272,291	5.5%		1,045,419	4.8%	21.7%
Other Income		43,021	0.2%		177,358	0.8%	(75.7%)
	\$	22,943,520	100.0%	\$	21,764,545	100.0%	5.4%

For the three months ended June 30, 2021, interest income was \$10,792,794, an increase of 1.7% over the \$10,612,313 reported for the comparable period in 2020. For the six months ended June 30, 2021, interest income was \$21,628,207, an increase of 5.3% over the \$20,541,768 as reported for the same six months period in 2020. The increase is mainly a result of higher interest income due to a larger average portfolio size and a slightly higher weighted average portfolio interest rate, over the comparable period in 2020.

For the three months ended June 30, 2021, commitment and renewal fees were \$632,961, an increase of 27.3% from \$497,326 reported for the comparable period in 2020. For the six months ended June 30, 2021, fee income relating to commitment and renewal fee was \$1,272,291 an increase of 21.7% over the \$1,045,419, reported for the same six months comparable period in 2020.

For the three and six months ended June 30, 2021, other income was \$39,021 and \$43,021 (2020 – \$104,507 and \$177,358).

As at June 30, 2021, the Corporation had deferred commitment fee revenue of \$1,058,017 (December 31, 2020 – \$1,091,717). The Corporation's policy is to recognize commitment fees over the term of the related loan. The unrecognized component of the fees is recorded as deferred revenue on the Corporation's balance sheet. These fees have been received and are not refundable to borrowers.

#### CORPORATION MANAGER INTEREST ALLOCATION

During the three months ending June 30, 2021, the Corporation Manager received \$981,834 (2020 – \$983,961), through a joint venture interest arrangement with the Corporation. For the six

months ended June 30, 2021, \$1,950,754 (2020 - \$1,843,774) was received by the Corporation Manager under this arrangement. The increase in the interest resulted from the higher average size of the Investment Portfolio over the comparable period in 2020.

#### INTEREST EXPENSE

For the three months ended June 30, 2021, interest expense decreased by 4.3% to \$2,580,482 as compared to \$2,697,097 for the three months ended June 30, 2020. For the six months ended June 30, 2021, interest expense decreased by 5.1% to \$5,139,689 as compared to \$5,416,327 for the six months ended June 30, 2020. Lower interest expense resulted from having no loans payable over the comparable period, offset by a higher bank interest expense as a result of additional borrowing under the Corporation's credit facility.

Interest expense is broken down as follows:

Three Months Ended	June 30, 2021		June 30, 2020		% Change
Bank Interest Expense	\$ 350,837	13.6% \$	264,168	9.8%	32.8%
Loan Payable Interest Expense	-	-	238,969	8.9%	(100.0%)
Debenture Interest Expense	2,229,645	86.4%	2,193,960	81.3%	1.6%
	\$ 2.580.482	100.0% \$	2.697.097	100.0%	(4.3%)

Six Months Ended	June 30, 2021		June 30, 2020		% Change
Bank Interest Expense	\$ 696,736	13.6% \$	542,257	10.0%	28.5%
Loan Payable Interest Expense	-	-	373,663	6.9%	(100.0%)
Debenture Interest Expense	4,442,953	86.4%	4,500,407	83.1%	(1.3%)
	\$ 5,139,689	100.0% \$	5,416,327	100.0%	(5.1%)

#### GENERAL AND ADMINISTRATIVE (G&A) EXPENSES

For the three months ended June 30, 2021, G&A expense was \$194,664 (2020 – \$282,300). For the six months ended June 30, 2021, G&A expenses decreased by \$136,757 to \$477,706 compared to \$614,463 for the six months ended June 30, 2020. During the second quarter of 2021, the Corporation received some previously paid and expensed enforcement costs in the amount of \$187,500, which reduced the G&A expenses correspondingly for the quarter.

#### SHARE BASED COMPENSATION

The following is the status of the stock options issued under the Corporation's stock option plan:

	Ju	ne 30, 2021		Decei	mber 31, 20	020
		Weighed Average			Weighed Average	
	Number of	Exercise		Number of	Exercise	
	Options	Price	Amount	Options	Price	Amount
Outstanding, beginning of period	2,690,000	\$11.77	\$987,067	880,000	\$11.91	\$87,186
Exercised (Options issued on Aug. 14, 2020)	(154,000)	\$11.70	(85,137)	(65,000)	\$11.78	(6,250)
Exercised (Options issued on June 29, 2017)	(35,000)	\$13.15	(5,515)	-	-	-
Exercised (Options issued on Nov. 11, 2013)	(2,500)	\$11.78	(240)	-	-	-
Options Granted / Amortization Amount	-	-	9,115	1,875,000	\$11.70	906,131
Cancelled	-	-	-	-	-	-
Expired	-	-	-	-	-	-
Outstanding, end of period	2,498,500	\$11.75	\$905,290	2,690,000	\$11.77	\$987,067
Number of options exercisable	2,323,500	\$11.75	-	2,515,000	\$11.77	

The following options were issued and outstanding as at June 30, 2021:

Expiry Date	Number of Options Outstanding	Price	Number of Options Exercisable
November 11, 2023	707,500	\$11.78	707,500
November 11, 2023	35,000	\$12.21	35,000
November 11, 2023	35,000	\$13.15	35,000
August 14, 2030	1,721,000	\$11.70	1,546,000
	2,498,500	\$11.75	2,323,500

On August 14, 2020, the board of directors of the Corporation granted options to certain of the officers, directors and employees of the Corporation and the Mortgage Banker to purchase up to 1,875,000 Shares (2020 – nil) at a price of \$11.70 per Share with the expiry date of August 14, 2030. Of the 1,875,000 options granted, 1,700,000 options vested immediately, and the remaining 175,000 options will vest on August 14, 2025. The fair value of the options granted was estimated at \$991,093 using the Black-Scholes options pricing model.

The total number of stock options outstanding as at June 30, 2021 is 2,498,500 (December 31, 2020 - 2,690,000), of which 2,323,500 stock options are vested and exercisable (December 31, 2020 - 2,515,000). During the six months of ended June 30, 2021, 191,500 options were exercised under our stock option plan (2020 - 65,000 options were exercised). For the six months ended June 30, 2021, the share-based compensation expense was \$9,115 (2020 - 8nil).

## FAIR VALUE ADJUSTMENT ON INVESTMENT PORTFOLIO AND PROVISION FOR IMPAIRMENT ON INVESTMENT PORTFOLIO AND INTEREST RECEIVABLE

The net expense in the second quarter of 2021 from the combination of (i) Fair Value Adjustment on investment portfolio and (ii) Provision/(recovery) for impairment on investment portfolio and interest receivable was \$324,758 (2020- \$383,291).

The Fair Value Adjustment on Investment Portfolio for the three and six months ended June 30, 2021 was \$1,475,000 (2020 – nil). The recovery for impairment on Investment Portfolio and interest receivable for the three months ended June 30, 2021 was \$1,150,242 (2020 – provision of \$383,291). For the six months ended June 30, 2021, the recovery for impairment was \$794,035 (2020 – provision of \$786,042). Further details are described below under the heading "Provision for Impairment".

#### NET INCOME AND COMPREHENSIVE INCOME

Net income and comprehensive income for the three months ended June 30, 2021, was \$7,378,455 (2020 – \$6,867,497), which represents an increase of 7.4% over the comparable quarter. Net income and comprehensive income for the six months ended June 30, 2021, was \$14,685,291 (2020 – \$13,103,939), which represents an increase of 12.1% over the comparable period. Income for the quarter ended June 30, 2021 represented an annualized return on total shareholders' equity (based on the month end average total shareholders' equity in the quarter) of 8.53%. This return on total shareholders' equity represents 828 basis points per annum over the average one-year Government of Canada Treasury bill yield of 0.25% and is well in excess of the Corporation's stated target yield objective of 400 basis points per annum over the average one-year Government of Canada Treasury bill yield. The above return on total shareholders' equity is a non-IFRS financial measure and does not have any standardized meaning prescribed

by IFRS and is therefore unlikely to be comparable to similar measures presented by other issuers. This non-IFRS measure provides useful information to the Corporation's shareholders as it provides a measure of return generated on the Corporation's equity base.

#### EARNINGS PER SHARE

Basic weighted average earnings per share for the three months ended June 30, 2021 was \$0.238 (2020 – \$0.239). Basic weighted average earnings per share for the six months ended June 30, 2021 was \$0.475 (2020 - \$0.458).

Diluted weighted average earnings per share for the three months ended June 30, 2021 was \$0.234 (2020 – \$0.237). Diluted weighted average earnings per share for the six months ended June 30, 2021 was \$0.468 (2020 – \$0.455).

For the three months ended June 30, 2021, \$1,020,000 of our convertible debentures were converted into 73,068 Shares (December 31, 2020 - 242,501) and 161,500 stock options were exercised under our stock option plan for Shares (December 31, 2020 - 65,000 options were exercised), increasing the weighted average number of shares outstanding for the period.

#### **QUARTERLY FINANCIAL INFORMATION**

	Jun. 30	Mar. 31	Dec. 31	Sep. 30	Jun. 30	Mar. 31	Dec. 31	Sep. 30
(\$ in millions except per unit amounts)	2021	2021	2020	2020	2020	2020	2019	2019
Operating revenue	\$ 11.46	\$ 11.48	\$ 11.72	\$ 10.69	\$ 11.21	\$ 10.55	\$ 11.04	\$ 12.23
Interest expense	2.58	2.56	2.69	2.43	2.70	2.72	2.77	2.93
Corporation manager spread interest allocation	0.98	0.97	1.00	0.93	0.98	0.86	0.82	0.90
General & administrative expenses	0.19	0.28	0.31	0.28	0.28	0.33	0.38	0.33
Share based compensation	-	-	-	0.90	-	-	-	-
Impairment loss on investment portfolio	0.32	0.36	0.40	0.22	0.38	0.40	0.39	0.38
Income	\$ 7.38	\$ 7.31	\$ 7.32	\$ 5.93	\$ 6.87	\$ 6.24	\$ 6.68	\$ 7.69
Earnings per share								
- Basic	\$0.238	\$0.237	\$0.249	\$0.207	\$0.239	\$0.218	\$0.237	\$0.273
- Diluted	\$0.234	\$0.234	\$0.247	\$0.207	\$0.237	\$0.218	\$0.209	\$0.260
Dividends per share	\$0.234	\$0.234	\$0.242	\$0.234	\$0.234	\$0.234	\$0.304	\$0.234

Fourth quarter dividends include one-time payout of accumulated excess earnings throughout the year.

#### DIVIDENDS

For the three and six months ended June 30, 2021, the Corporation declared dividends on the Shares totaling \$7,259,413 and \$14,482,076, respectively, or \$0.234 and 0.468 per Share, versus \$6,176,250 and \$13,417,209, respectively, or \$0.234 and \$0.468 per Share for the three and six months ended June 30, 2020. The number of Shares outstanding at June 30, 2021 was 31,176,738, compared to 28,702,250 at June 30, 2020.

Six Months Ended	June 30, 2021	June 30, 2020	Change
Cash Flow From Operating Activities	\$ 15,431,120	\$ 13,450,570	15%
(net of cash interest paid)			
Profit	\$ 14,685,291	\$ 13,103,939	12%
Declared Dividends	\$ 14,482,076	\$ 13,417,209	8%
Excess Cash Flow From Operating Activities			
Over Declared Dividends	\$ 949,044	\$ 33,361	
Surplus (Deficit) Over Declared Dividends	\$ 203,215	\$ (313,270)	

#### **CHANGES IN FINANCIAL POSITION**

#### AMOUNTS RECEIVABLE & PREPAID EXPENSES

The amounts receivable and prepaid expenses of \$4,085,800 as at June 30, 2021 are comprised of interest receivable (net of impairment provision) of \$3,685,135, prepaid expenses of \$149,954, and fees receivable of \$250,711, compared to \$4,428,874 as at December 31, 2020.

#### MARKETABLE SECURITIES

The Corporation holds publicly traded units of a Canadian real estate investment trust. The units were mostly acquired through the exercise of warrants that were granted by the issuer as part of a loan facility in which the Corporation was a participant. The units generate distributions that are consistent with the Corporation's overall yield objective. The \$54,273 (investment cost \$50,966) balance reported on the Corporation's balance sheet as at June 30, 2021 represents the fair value of the marketable securities (December 31, 2020 – \$47,073, investment cost \$50,966).

#### CREDIT FACILITY AND BANK INDEBTEDNESS

As at June 30, 2021, the credit facility drawn amount was \$29,031,880 and bank indebtedness were \$10,203,446 (December 31, 2020, the credit facility drawn amount was \$53,585,420 and bank indebtedness was \$18,666,939).

#### CONVERTIBLE DEBENTURES

As at June 30, 2021, the Corporation had six series of convertible debentures outstanding, as outlined below:

Ticker				Current	Strike Price	Carrying
Symbol	Coupon	<b>Issue Date</b>	<b>Maturity Date</b>	Principal	Per Share	Value
FC.DB.E	5.30%	Apr. 17, 2015	May. 31, 2022	21,279,000	13.95	21,774,958
FC.DB.F	5.50%	Dec. 22, 2015	Dec. 31, 2022	20,309,000	14.00	19,368,153
FC.DB.G	5.20%	Dec. 21, 2016	Dec. 31, 2023	22,500,000	15.25	21,961,749
FC.DB.H	5.30%	Jun. 27, 2017	Aug. 31, 2024	26,500,000	15.25	25,810,968
FC.DB.I	5.40%	Jun. 21, 2018	Jun. 30, 2025	25,000,000	15.00	24,121,938
FC.DB.J	5.50%	Nov. 23, 2018	Jan. 31, 2026	24,983,000	14.60	23,706,640
Total / Average	5.37%			\$ 140,571,000		\$ 136,744,406

As at June 30, 2021, the principal balance for the outstanding convertible debentures was \$140,571,000 (December 31, 2020 - \$141,591,000). The aggregate convertible debenture carrying value as at June 30, 2021 was \$136,744,406 (December 31, 2020 - \$137,117,831). The weighted average effective interest rate of the convertible debentures as at June 30, 2021 and December 31, 2020 was 5.37% per annum.

During the three months ended June 30, 2021, \$1,020,000 of our convertible debentures were converted into 73,068 Shares. No debentures were converted into Shares during the three months ended March 31, 2021. During 2020, convertible debentures in the amount of \$3,389,000 were converted into 242,501 Shares.

#### OTHER LIABILITIES

Other liabilities for the Corporation include the following:

Additional Liabilities	Jı	un. 30, 2021	D	ec. 31, 2020	% Change
Accounts Payable and Accrued Liabilities	\$	1,199,635	\$	1,412,668	(15.1%)
Deferred Revenue		1,058,017		1,091,717	(3.1%)
Shareholders' Dividend Payable		2,431,786		2,652,512	(8.3%)
Total	\$	4,689,438	\$	5,156,897	(9.1%)

Accounts payable and accrued liabilities decreased by \$213,033 to \$1,199,635 as at June 30, 2021, compared to \$1,412,668 as at December 31, 2020. Accounts payable and accrued liabilities include interest payable of \$596,670 (December 31, 2020 – \$619,347) and accrued liabilities of \$602,965 (December 31, 2020 – \$793,321).

Deferred revenue is comprised of commitment fees generated on the Corporation's mortgage investments. As at June 30, 2021, the deferred commitment revenue was \$1,058,017 (December 31, 2020 – \$1,091,717). The Corporation's policy is to recognize deferred commitment fees over the term of the related loans.

#### SHAREHOLDERS' EQUITY

Shareholders' equity at June 30, 2021 totaled \$347,707,414 compared to \$343,347,782 as at December 31, 2020. The Corporation had 31,176,738 Shares issued and outstanding as at June 30, 2021, compared to 30,843,166 Shares as at December 31, 2020. The increase is attributable to 69,004 Shares issued under the DRIP (2020 - 61,693), which amounted to additional shareholders' equity of \$969,965 (2020 - 879,995), the exercise of stock options for 191,500 Shares (2020 - 65,000), which amounted to additional shareholders' equity of \$2,382,392 (2020 - 771,950), and the conversion of \$1,020,000 of the principal amount of our convertible debentures into 73,068 Shares. During 2020, convertible debentures in the amount of \$3,389,000 were converted into 242,501 Shares.

On March 30, 2020, the Corporation received approval from the Toronto Stock Exchange ("TSX") for its intention to make a normal course issuer bid (the "NCIB") with respect to the Shares. The notice provided that the Corporation may, during the 12-month period commencing April 3, 2020 and ending no later than April 2, 2021, purchase through the facilities of the TSX or alternative Canadian Trading Systems up to 2,800,000 Shares in total, being approximately 10% of the "public float" of Shares as of March 30, 2020. During the term of the NCIB, the Corporation did not purchase and cancel any Shares. The NCIB expired on April 2, 2021.

#### PROVISION FOR IMPAIRMENT

Investments in the Investment Portfolio consist primary of participation in mortgage loans and real estate related debt investments. Such investments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, the investments are measured at amortized cost using the effective interest method, less any provision for impairment. The Corporation assesses individually significant investments at each reporting date to determine whether there is objective evidence of impairment. The provision for impairment in respect of each investment measured at amortized cost is calculated as the difference between its carrying amount and the amount of the future cash flows estimated to be recoverable on the loan security. Estimates and assumptions are made as to the gross sale proceeds that would be generated on the forced sale of the real property securing the related mortgage loan and reflect estimates of the current local market conditions. Estimates are made as to the costs of enforcing under the

mortgage loan and of realizing on the real property. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the provision for impairment. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the provision. Changes in the provision for impairment are recognized in the statement of income and reflected in the provision for impairment against the investments. Interest on the impaired asset continues to be recognized to the extent it is deemed to be collectible.

The provision for credit losses is as follows:

	June 3	80,	2021		December	131°	, 2020
Investment Categories	Total Spesific Provision		Total Amount (before provision)	٦	Total Spesific Provision	(k	Total Amount pefore provision)
Conventional First Mortgages	\$ 2,310,000	\$	344,902,388		2,700,000	\$	396,063,172
Conventional Non-First Mortgages	-		62,871,760		-		39,441,874
Related Debt Investments	883,000		97,514,964		883,000		110,915,226
Debtor In Possession Loan	-		16,500,000		-		-
Discounted Debt Investments	-		3,994,400		-		5,209,650
Non-Conventional Mortgages	-		4,063,000		946,000		7,378,000
<b>Total Specific Provision / Amount</b>	\$ 3,193,000	\$	529,846,511	\$	4,529,000	\$	559,007,922
IFRS 9 Collective Provision	942,000				1,080,000		_
Total Provision	\$ 4,135,000			\$	7,438,000		
Fair Value Adjustment	1,475,000	•			-		
<b>Total Provision and Fair Value Adjustment</b>	\$ 5,610,000			\$	7,438,000		

The following table presents the changes to the provision for credit losses on loans as at June 30, 2021:

The changes to the provision	 Stage 1	S	Stage 2	Stage 3	Total
Balance at January 1, 2021	\$ 565,000	\$	23,000	\$ 5,021,000	\$ 5,609,000
Provision for credit losses	26,000		-	709,964	735,964
Recovery of credit loses			(1,000)	(1,529,000)	(1,530,000)
Transfer to (from):	-		-	-	-
Stage 1	-		-	-	-
Stage 2	-		5,000	-	5,000
Stage 3	-		-	(5,000)	(5,000)
Allocation of provision to interest receivable	-		-	(679,964)	(679,964)
Balance at June 30, 2021	\$ 591,000	\$	27,000	\$ 3,517,000	\$ 4,135,000

The loans comprising the Investment Portfolio are stated at amortized cost or FVTPL. As of June 30, 2021, the provision for impairment and fair value adjustment is \$5,610,000 (December 31, 2020, provision for impairment – \$5,609,000) of which \$3,193,000 (December 31, 2020 – \$4,529,000) represents the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans, and \$1,475,000 (December 31, 2020 – nil) represents the total amount of management's estimate of fair value adjustment on investment stated at FVTPL.

The Corporation also assessed collectively for impairment to identify potential future losses, by grouping the Investment Portfolio with similar risk characteristics to determine whether a collective provision should be recorded due to loss events for which there is objective evidence but whose effects are not yet evident. Based on the amounts determined by this analysis, the Corporation used judgement to determine the amounts calculated. As at June 30, 2021, the Corporation

carries a collective impairment provision of \$942,000 (December 31, 2020 – \$1,080,000). The Corporation has a provision against its interest receivable in the amount of \$1,950,828 as at June 30, 2021(December 31, 2020 - \$1,270,864) related to loans in default.

As at June 30, 2021, the Investment Portfolio includes four investments totaling \$14,726,725 (December 31, 2020 - six investments totaling \$25,137,615) for which a specific allowance of \$3,193,000 (December 31, 2020 - \$4,529,000) was recorded in the Corporation's provision for impairment.

As at June 30, 2021, the Investment Portfolio includes one investment totaling \$5,457,878 (December 31, 2020 - none) for which a fair value adjustment of \$1,475,000 was recorded reducing Corporation's income.

The following table presents the staging of the gross investments at amortized cost as at June 30, 2021, and December 31, 2020:

Gross investments at amortized cost			As at Jun	e 30	, 2021	
	Stage 1		Stage 2		Stage 3	Total
Conventional first mortgages	\$ 301,346,076	\$	18,318,750	\$	25,237,562	\$ 344,902,388
Conventional non-first mortgages	59,871,760		3,000,000		-	62,871,760
Related debt investments	58,186,792		-		3,317,366	61,504,159
Debtor in possession loan	16,500,000		-		-	16,500,000
Discounted debt investments	126,900		3,867,500		-	3,994,400
Non-conventional mortgages	4,063,000		-		-	4,063,000
Total gross investments at amortized cost	\$ 440,094,528	\$	25,186,250	\$	28,554,928	\$ 493,835,707
Related debt investments (at FVTPL)		-	_			\$ 36,010,804
Total investments, gross						\$ 529,846,511

Gross investments at amortized cost	As at December 31, 2020								
	Sta	ge 1	Sta	ge 2	Sta	ge 3	Tota	al	
Conventional first mortgages	\$	347,011,643	\$	18,318,750	\$	30,732,779	\$	396,063,172	
Conventional non-first mortgages		36,256,874		-		3,185,000		39,441,874	
Related debt investments		73,062,433		-		2,210,557		75,272,991	
Discounted debt investments		139,650		5,070,000		-		5,209,650	
Non-conventional mortgages		378,000		-		7,000,000		7,378,000	
Total gross investments at amortized cost	\$	456,848,600	\$	23,388,750	\$	43,128,336	\$	523,365,686	
Related debt investments (at FVTPL)							\$	35,642,235	
Total investments, gross	•						\$	559,007,922	

As at June 30, 2021, the Corporation's gross Investment Portfolio was \$529,846,511 (comprised of gross investments at amortized cost of \$493,835,707 and related debt investments at FVTPL of \$36,010,804). As at December 31, 2020, the gross Investment Portfolio was \$559,007,921 (comprised of gross investments of \$523,365,686 and related debt investments at FVTPL of \$35,642,235).

#### **RELATED PARTY TRANSACTIONS**

Transactions with related parties are in the normal course of business and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties and are measured at fair value.

The Corporation Manager (a company related to certain officers and/or directors of the Corporation) receives an allocation of interest, calculated at 0.75% per annum of the Corporation's daily outstanding performing investment balances. For the three months ended June 31, 2021,

this amount was \$981,834 (2020 - \$983,961). For the six months ended June 30, 2021, this amount was \$1,950,754 (2020 - \$1,843,774). Included in accounts payable and accrued liabilities at June 30, 2021 are amounts payable to the Corporation Manager of \$317,806 (December 31, 2020 - \$345,968).

The Mortgage Banker (a company related to officers and/or directors of the Corporation) receives certain fees from borrowers as follows: loan servicing fees equal to 0.10% per annum on the principal amount of each of the Corporation's investments; 75% of all of the commitment and renewal fees generated from the Corporation's investments; and 25% of all of the special profit income generated from the non-conventional investments after the Corporation has yielded a 10% per annum return on its investments. Interest and fee income of the Corporation is net of the loan servicing fees paid to the Mortgage Banker of approximately \$260,000 for the six months ended June 30, 2021 (2020 - \$246,000) and approximately \$130,000 for the three months ended June 30, 2021 (2020 - \$130,000). The Mortgage Banker also retains all overnight float interest and incidental fees and charges payable by borrowers on the Corporation's investments.

The Corporation's Joint Venture Agreement and Mortgage Banking Agreement contain, respectively, provisions for the payment of termination fees to the Corporation Manager and Mortgage Banker in the event that the respective agreements are either terminated or not renewed.

A significant number of the Corporation's investments are shared with other investors of the Mortgage Banker, which may include members of management of the Mortgage Banker and/or officers or directors of the Corporation. The Corporation ranks equally with other members of the syndicate as to receipt of principal and income.

The Corporation holds a mortgage investment totaling \$3,867,500 at June 30, 2021 (classified as discounted debt investment) that originated from the purchase of a mortgage loan from a Schedule 1 bank at a discount to its original principal balance (December 31, 2020 – \$5,070,000). The Corporation's investment is by way of a participation in a mortgage loan to the entity that took title to the real estate following the completion of the enforcement foreclosure that occurred after the purchase of the underlying Schedule 1 bank mortgage. The Corporation is a pari passu participant in the mortgage, having the same rights as all other participants in the loan. The entity that holds title to the real estate as agent is related to the other participants in the mortgage loan investment, including entities related to certain directors of the Corporation, and for this reason, the borrower is classified as a related party. For the three and six months ended June 30, 2021, the Corporation recognized interest earned of \$108,954 and \$232,614 (2020 - \$nil) from this investment. No impairment provision was recorded on this loan as at June 30, 2021 (December 31, 2020 – \$nil).

#### KEY MANAGEMENT COMPENSATION

Aggregate compensation paid to key management personnel (including payments to related parties for recovery of costs), consisted of short-term employee compensation of \$927,316 for the three months ended June 30, 2021 (2020 - \$914,720) and for the six months ended June 30,2021 was \$1,857,965 (2020 - \$1,504,464), all of which was paid by the Corporation Manager and not by the Corporation.

For the three months ended June 30, 2021, total director's fees paid were \$80,250 (2020 – \$76,750). For the six months ended June 30, 2021, the total directors' fee expenses were \$160,500 (2020- \$153,500). Certain key management personnel are also directors of the

Corporation and received compensation from the Corporation Manager. The directors and officers of the Corporation held 618,628 Shares as at June 30, 2021 (December 31, 2020 – 657,919 Shares).

During the six months ended June 30, 2021, no options were issued under our stock option plan (2020 – nil).

Related party transactions are further discussed and detailed in the Corporation's AIF and in note 12 of the accompanying unaudited interim condensed consolidated financial statements of the Corporation for the three months ended June 30, 2021.

#### **INCOME TAXES**

The Corporation qualifies as a mortgage investment corporation within the meaning of the *Income Tax Act* (Canada). As such, the Corporation is entitled to deduct from its taxable income dividends paid to shareholders during the year or within the first 90 days of the following taxation year. In order to maintain its status as a mortgage investment corporation, the Corporation must continually meet all criteria enumerated in the relevant section of the *Income Tax Act* (Canada) throughout each taxation year. The Corporation intends to maintain its status as a mortgage investment corporation and intends to distribute sufficient dividends in the year and in future years to ensure that the Corporation has no tax payable under the *Income Tax Act* (Canada). Accordingly, for financial statement reporting purposes, the tax deductibility of the Corporation's dividends results in the Corporation being effectively exempt from taxation and no provision for current or deferred income taxes is required.

#### **CRITICAL ACCOUNTING ESTIMATES**

The determination of the impairment provision for the Investment Portfolio is a critical accounting estimate.

The Investment Portfolio is classified as loans and receivables. Such investments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, the mortgage loans are measured at amortized cost using the effective interest method, less any impairment losses. The investments are assessed at each reporting date to determine an impairment provision. Losses are recognized in the statement of income and reflected in the provision account against the mortgage investments. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through income or profit. Management is required to consider the estimated future cash flow recovery from the collateral securing the mortgage investments. The estimation of cash flow recovery is performed on an individual mortgage basis and is based on assumptions pertinent to each mortgage investment. Each mortgage analysis often has unique factors that are considered in determining the cash flow and realizable value of the underlying security. The estimates are based on historical experience and other assumptions that management believes are responsible and appropriate in the circumstances. Actual results may differ from these estimates.

#### CLASSIFICATION & MEASUREMENT OF FINANCIAL ASSETS

Mortgage investments and other loans are classified based on the business model for managing assets and the contractual cash flow characteristics of the asset. The Corporation exercises judgment in determining both the business model for managing the assets and whether cash flows consist solely of principal and interest.

#### MEASUREMENT OF EXPECTED CREDIT LOSS

The expected credit loss model requires the recognition of credit losses based on 12 months of expected losses for performing loans and recognition of lifetime losses on performing loans that have experienced a significant increase in credit risk since origination.

The determination of a significant increase in credit risk takes into account different factors and varies by nature of investment. The Corporation assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due as well as other criteria, such as watch list status and changes in weighted probability of default since origination.

The assessment of significant increase in credit risk requires experienced credit judgment. In determining whether there has been a significant increase in credit risk and in calculating the amount of expected credit losses, the Corporation must rely on estimates and exercise judgment regarding matters for which the ultimate outcome is unknown. These judgments include changes in circumstances that may cause future assessments of credit risk to be materially different from current assessments, which could require an increase or decrease in the provision for credit losses.

The calculation of expected credit losses includes the explicit incorporation of forecasts of future economic inputs, such as gross domestic product factors by province and house price indices.

#### FINANCIAL INSTRUMENTS

The fair values of amounts receivable and prepaid expenses, bank indebtedness, accounts payable and accrued liabilities, and shareholder dividends payable approximate their carrying values due to their short-term maturities.

The fair value of the Investment Portfolio approximates its carrying value as the majority of the loans are fully open for repayment at any time without penalty and have floating interest rates. There is no quoted price in an active market for the mortgage and loan investments or mortgage syndication liabilities. Management makes its determinations of fair value based on its assessment of the current lending market for mortgage and loan investments of the same or similar terms. As a result, the fair value of mortgage and loan investments is based on Level 3 on the fair value hierarchy.

The fair values of loans payable approximate their carrying values due to the fact that the majority of the loans are: (i) repayable in full, at any time, upon the repayment of the underlying loan that secures the loan payable, and (ii) have floating interest rates linked to prime rate.

The fair value of convertible debentures, including their conversion option, has been determined based on the closing price of the debentures of the Corporation on the TSX for the applicable date.

The fair value of marketable securities has been determined based on the closing price of the security of the respective entity listed on the TSX for the applicable date.

The tables in note 15 of the unaudited interim condensed consolidated financial statements of the Corporation for the three months ended June 30, 2021, and audited consolidated financial statements of the Corporation for the year ended December 31, 2020, present the fair values of the Corporation's financial instruments as at June 30, 2021 and December 31, 2020, respectively.

#### CONTRACTUAL OBLIGATIONS

Contractual obligations as at June 30, 2021, are due as follows:

		Less than 1		
	Total	year	1-3 years	4 - 7 years
Bank indebtedness	\$ 10,203,446	\$ 10,203,446	\$ -	\$ -
Credit facility	29,031,880	29,031,880	-	-
Accounts payable and accrued liabilities	1,199,635	1,199,635	-	-
Shareholder dividends payable	2,431,786	2,431,786	-	-
Convertible debentures	140,571,000	21,279,000	94,309,000	24,983,000
Subtotal - Liabilities	\$ 183,437,747	\$ 64,145,747	\$ 94,309,000	\$ 24,983,000
Future advances under portfolio	109,416,931	109,416,931	-	
Liabilities and contractual obligations	\$ 292,854,678	\$ 173,562,678	\$ 94,309,000	\$ 24,983,000

#### SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used are consistent with those as described in note 3 of the Corporation's audited consolidated financial statements for the years ended December 31, 2020 and 2019.

#### LIQUIDITY AND CAPITAL RESOURCES

As a result of the Corporation's intent to qualify as a mortgage investment corporation, the Corporation intends to distribute no less than 100% of the taxable income of the Corporation, determined in accordance with the *Income Tax Act* (Canada), to its shareholders. The result is that growth in the Investment Portfolio can only be achieved through the raising of additional equity, issuing debt, and utilizing available borrowing capacity. As at June 30, 2021, the Corporation had not utilized its full leverage availability, being a maximum of 50% of its first mortgage investments. Unadvanced committed funds under the existing Investment Portfolio amounted to \$109 million as at June 30, 2021 (December 31, 2020 – \$108 million). These commitments are anticipated to be funded from the Corporation's credit facility and borrower repayments under the Investment Portfolio.

The Corporation has a revolving line of credit with its principal banker to fund the timing differences between mortgage advances and mortgage repayments. There are limitations in the availability of funds under the revolving line of credit, which is made up of a demand facility of \$100 million and a committed facility of \$20 million. The Corporation is in compliance with the covenants contained in the credit facility and expects to be in compliance with such covenants going forward. The Corporation's investments are predominantly short-term in nature, and as such, the continual repayment by borrowers of existing mortgage investments creates liquidity for ongoing investments and funding commitments.

#### **RISKS AND UNCERTAINTIES**

The Corporation follows investment guidelines and operating policies, as outlined in the AIF. Our Board of Directors, in its discretion, may amend or approve investments that exceed these guidelines and policies as investments are made. These policies govern such matters as: (i) restricting exposure per mortgage investment; (ii) requirements for director approvals; and (iii) implementation of operational risk management policies.

The Corporation's independent directors take an active role in approving the investments that the Corporation makes. During the six months ended June 30, 2021, 50 investment proposals were sent to the Board of Directors for approval. During the fiscal year of 2020, 88 investment

proposals were sent to the Board of Directors for approval. Under the investment guidelines, investment amounts between \$1 million to \$2 million require one Independent Director's approval, and investments with total investment amounts over \$2 million require no less than three Independent Directors' approvals.

The Corporation is faced with the following ongoing risk factors, among others, that would affect shareholders' equity and the Corporation's ability to generate returns. A greater discussion of risk factors that affect the Corporation are included in the AIF under the section "Risk Factors", which section is incorporated herein by reference.

- On March 11, 2020, the World Health Organization declared the COVID-19 outbreak a pandemic, requiring important protective measures be taken to prevent its spread. This pandemic has had disruptive and some adverse impacts on the global economy including by rendering the markets more volatile, disrupting global supply chains and provoking an economic slowdown. Governments, monetary authorities and regulators have responded to help support the economy and the financial system, including by adopting fiscal and monetary measures to increase liquidity and support incomes. The volatility and disruption related to the COVID-19 pandemic and the reactions to it may result in a disruption or deferral in borrower payments, a decline in the appraised value or salability of properties, a decline of interest rates, a deterioration of the credit worthiness of the borrowers, and inability for borrowers to obtain additional financing should the need arise, and/or the need to extend the maturity date of/or renew a mortgage. Accordingly, our business, results of operations and financial position may decline, potentially impacting our credit losses as result of changes in the financial condition of our borrower-clients, the responsiveness of our borrower-clients, housing prices and real estate market statistics and employment statistics and others. Each of the aforementioned factors can have an impact on our expected or actual credit losses. At this point, the extent to which COVID-19 may continue to impact us is uncertain. We will continue to monitor the effects and potential consequences of the COVID-19 pandemic in 2021.
- Economic conditions that would result in a significant decline in real estate values and corresponding loan losses.
- Under various federal, provincial and municipal laws, an owner or operator of real property could become liable for the cost of removal or remediation of certain hazardous or toxic substances released on or in its properties or disposed of at other locations. The existence of such liability can have a negative impact on the value of the underlying real property securing a mortgage. The Corporation does not own the real property securing its Investment Portfolio and thus would not attract the environmental liability that an owner would be exposed to. In rare circumstances where a mortgage is in default, the Corporation may take possession of real property and may become liable for environmental issues as a mortgagee in possession. The Corporation obtains phase 1 environmental reports for mortgages where the Mortgage Banker determines that such reports would be prudent given the nature of the underlying property.
- The inability to obtain borrowings and leverage, thus reducing yield enhancement.
- Dependence on the Corporation Manager and Mortgage Banker. The Corporation's earnings are impacted by the Mortgage Banker's ability to source and generate appropriate investments that provide sufficient yields while maintaining pre-determined risk parameters. The Corporation has also entered into long-term contracts with the Mortgage Banker and the Corporation Manager, as more particularly described in the AIF. The Corporation is exposed to adverse developments in the business and affairs of the Corporation Manager and Mortgage Banker, since the day-to-day activities of the Corporation are run by the Corporation Manager and since all of the Corporation's investments are originated by the Mortgage Banker.
- Portfolio face rate fluctuations. The interest rate earned on the Corporation's Investment Portfolio fluctuates given that (i) it continually revolves given that it is short term in nature; and (ii) the portfolio is predominately floating rate interest with floors.

- Interest rate risk. The Corporation's operating loan is floating rate and an increase in market interest
  rates would increase the Corporation's cost of borrowing. Increases in market interest rates could also
  negatively impact borrowers debt services ability in general and could impact real estate values.
- No guaranteed return. There is no guarantee as to the return that an investment in Shares of the Corporation will earn.
- Qualification as a Mortgage Investment Corporation. Although the Corporation intends to qualify at all times as a mortgage investment corporation, no assurance can be provided in this regard. If for any reason the Corporation does not maintain its qualification as a mortgage investment corporation under the Income Tax Act (Canada) (the "Tax Act"), dividends paid by the Corporation on the Shares will cease to be deductible by the Corporation in computing its income and will no longer be deemed by the rules in the Tax Act that apply to mortgage investment corporations to have been received by shareholders as bond interest or a capital gain, as the case may be. In consequence, the rules in the Tax Act regarding the taxation of public corporations and their shareholders should apply, with the result that the combined corporate and shareholder tax may be significantly greater.
- Investment Portfolio size. The Investment Portfolio size (and income generated thereon) can fluctuate
  and will decrease when repayments exceed new advances. Our ability to make investments in
  accordance with our objectives and investment policies depends upon the availability of suitable
  investments and the general economy and marketplace. Repayments of investments can be
  significant given the open prepayment provision associated with most investments.
- Limited sources of borrowing. The Canadian financial marketplace is characterized as having a limited number of financial institutions that provide credit to entities such as ours. The limited availability of sources of credit may limit our ability to obtain additional leverage, if required.
- Liquidity risk. Liquidity risk is the risk the Corporation will not be able to meet its financial obligations as they come due. The Corporation's approach to managing liquidity risk is to ensure, to the extent possible, that it always has sufficient liquidity to meet its liabilities when they come due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Corporation's credit worthiness. The Corporation manages liquidity risk by forecasting cash flows from operations and anticipated investing and financing activities. If the Corporation is unable to continue to have access to its loans and mortgages syndications and revolving operating facility, the size of the Corporation's loan and mortgage investments will decrease, and the income historically generated through holding larger investments by utilizing leverage will not be earned.
- Demand loan bank indebtedness. A significant component of the Corporation's bank indebtedness is in the form of a demand facility, repayment of which can be demanded by the bank at any time.
- Specific investment risk for non-conventional mortgage and second mortgage investments. Non-conventional and second mortgage investments attract higher loan loss risk due to their subordinate ranking to other mortgage charges and sometimes high loan to value ratio. Consequently, this higher risk is compensated for by a higher rate of return. In order to mitigate risk and maintain a well-diversified Investment Portfolio, the operating policies of the Corporation generally limit the amount of Conventional Non-First Mortgage investments to a maximum of 30% of the Corporation's capital, subject to the Board of Directors' approval for any modifications to the operating policies.
- Reliance on Borrowers. After the funding of an investment, we rely on borrowers to maintain adequate insurance and proper adherence to environmental regulations during the ongoing management of their properties.
- Credit Risk. The Investment Portfolio is exposed to credit risk. Credit risk is the risk that a counterparty to a financial investment will fail to fulfill its obligations or commitment, resulting in a financial loss to the Corporation.
- Change in Legislation. There can be no assurance that certain laws applicable to the Corporation, including Canadian federal and provincial tax legislation, commodity and sales tax legislation, tax proposals, other governmental policies or regulations and governmental, administrative or judicial interpretation thereof, will not change in a manner that will adversely affect the Corporation or fundamentally alter the tax consequences to shareholders acquiring, holding or disposing of Shares.

- Litigation risk. We may, from time to time, become involved in legal proceedings in the course of our business. The costs of litigation and settlement can be substantial and there is no assurance that such costs will be recovered in whole or at all. During litigation, we might not receive payments of interest or principal on a mortgage that is the subject of litigation, which would affect our cash flows. An unfavourable resolution of any legal proceedings could have a material adverse effect on us, our financial position and results of operations.
- Ability to manage growth. We intend to grow our Investment Portfolio. In order to effectively deploy our capital and monitor our loans and investments in the future, we, the Corporation Manager and/or the Mortgage Banker will need to retain additional personnel and may be required to augment, improve or replace existing systems and controls, each of which can divert the attention of management from their other responsibilities and present numerous challenges. As a result, there can be no assurance that we would be able to effectively manage our growth and, if unable to do so, our Investment Portfolio, and the market price of our securities, may be materially adversely affected.
- Cyber risk. We collect and store confidential and personal information. Unauthorized access to our computer systems could result in the theft or publication of confidential information or the deletion or modification of records or could otherwise cause interruptions in our operations. In addition, despite implementation of security measures, our systems are vulnerable to damages from computer viruses, natural disasters, unauthorized access, cyber-attack and other similar disruptions. Any such system failure, accident or security breach could disrupt our business and make our applications unavailable. If a person penetrates our network security or otherwise misappropriates sensitive data, we could be subject to liability or our business could be interrupted, and any of these developments could have a material adverse effect on our business, results of operations and financial condition.
- Convertible debentures. Risks relating to the ownership of our outstanding Convertible Debentures are set out in the section entitled "Risk Factors" contained in each of our (final) prospectuses or prospectus supplements qualifying the distribution of such outstanding Convertible Debentures, which sections are incorporated herein by reference and available on SEDAR at www.sedar.com.
- Currency risk. Currency risk is the risk that the fair value or future cash flows of the Corporation's foreign currency-denominated investments and cash and cash equivalents will fluctuate based on changes in foreign currency exchange rates. Consequently, the Corporation is subject to currency fluctuations that may impact its financial position and results of operations. The Corporation manages its currency risk on its investments by borrowing the same amount as the investment in the same currency. As a result, a change in exchange rate of the Canadian dollar against the U.S. dollar will not change the net income and comprehensive income and equity.

#### RESPONSIBILITY OF MANAGEMENT AND THE BOARD OF DIRECTORS

Management is responsible for the information disclosed in this MD&A, and has in place the appropriate information systems, procedures, and controls to ensure that the information used internally by management and disclosed externally is complete, reliable, and timely. In addition, the Corporation's Audit Committee and Board of Directors provide an oversight role with respect to all public financial disclosures by the Corporation and have reviewed and approved this MD&A as well as the unaudited interim condensed consolidated financial statements as at, and for three months ended, June 30, 2021 and 2020.

#### **CONTROLS AND PROCEDURES**

The Corporation maintains appropriate information systems, procedures, and controls to ensure that information disclosed externally is complete, reliable, and timely. The Corporation's Chief Executive Officer and Chief Financial Officer evaluated, or caused an evaluation under their direct supervision, of the design and operating effectiveness of the Corporation's disclosure controls and procedures (as defined in National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings) as at December 31, 2020 and June 30, 2021 and have concluded that

such disclosure controls and procedures were appropriately designed and were operating effectively.

The Corporation has also established adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of the Corporation's financial reporting and the preparation of the financial statements for external purposes in accordance with IFRS for periods effective January 1, 2010. The Corporation's Chief Executive Officer and the Chief Financial Officer assessed, or caused an assessment under their direct supervision, of the design and operating effectiveness of the Corporation's internal controls over financial reporting (as defined in National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings) as at June 30, 2021. Based on that assessment, it was determined that the Corporation's internal controls over financial reporting were appropriately designed and were operating effectively.

The Corporation did not make any changes to the design of the Corporation's internal controls over financial reporting period ended June 30, 2021 that would have materially affected, or would be reasonably likely to materially affect, the Corporation's internal controls over financial reporting.

It should be noted that a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. These inherent limitations include, among other items: (i) that management's assumptions and judgments could ultimately prove to be incorrect under varying conditions and circumstances; (ii) the impact of any undetected errors; and (iii) controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people, or by management override. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

#### FORWARD LOOKING INFORMATION

Certain information included in this MD&A contains forward-looking statements within the meaning of applicable securities laws including, among others, statements concerning our 2021 objectives and our strategies to achieve those objectives, as well as statements with respect to management's beliefs, estimates, and intentions, and similar statements concerning anticipated future events, results, circumstances, performance, or expectations that are not historical facts. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "expect", "intent", "estimate", "anticipate", "believe", "should", "plans", or "continue", or similar expressions suggesting future outcomes or events. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management.

These statements are not guarantees of future performance and are based on our estimates and assumptions that are subject to risks and uncertainties, including those described above in this MD&A under Risks and Uncertainties, which could cause our actual results to differ materially from the forward-looking statements contained in this MD&A. Those risks and uncertainties include risks associated with the impact of existing or future waves in the COVID-19 pandemic, mortgage lending, competition for mortgage lending, real estate values, interest rate fluctuations, environmental matters, and shareholder liability. Material factors or assumptions that were applied in drawing a conclusion or making an estimate set out in the forward-looking information

include the assumption that there is not a significant decline in the value of the general real estate market; market interest rates remain relatively stable; the Corporation is generally able to sustain the size of its Investment Portfolio; adequate investment opportunities are presented to the Corporation; adequate bank indebtedness is available to the Corporation; and a non-material impact resulting from the COVID-19 pandemic. Although the forward-looking information contained in this MD&A is based upon what management believes are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements.

All forward-looking statements in this MD&A are qualified by these cautionary statements. Except as required by applicable law, the Corporation undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.



# CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

SECOND QUARTER JULY 30, 2021



Interim Condensed Consolidated Balance Sheets

(in Canadian dollars)

(Unaudited)

As at	J	une 30, 2021	Dec	ember 31, 2020
Assets				
Amounts receivable and prepaid expenses (note 4)	\$	4,085,800	\$	4,428,874
Marketable securities (note 5)		54,273		47,073
Investment portfolio (note 6)		524,236,511		553,398,922
Total assets	\$	528,376,584	\$	557,874,869
Liabilities				
Bank indebtedness (note 7)	\$	10,203,446	\$	18,666,939
Credit facility (note 7)		29,031,880		53,585,420
Accounts payable and accrued liabilities		1,199,635		1,412,668
Deferred revenue		1,058,017		1,091,717
Shareholders' dividends payable		2,431,786		2,652,512
Convertible debentures (note 8)		136,744,406		137,117,831
Total liabilities	\$	180,669,170	\$	214,527,087
Shareholders' Equity				
Common shares (note 9)	\$	344,022,626	\$	339,784,430
Equity component of convertible debentures		2,067,000		2,076,500
Stock options (note 9)		905,290		987,067
Contributed surplus		1,873,276		1,863,776
Deficit		(1,160,778)		(1,363,991)
Total shareholders' equity	\$	347,707,414	\$	343,347,782
Commitments (note 6)				
Contingent liabilities (note 14)				
Total liabilities and shareholders' equity	\$	528,376,584	\$	557,874,869

See accompanying notes to interim condensed consolidated financial statements.

On behalf of the Directors:

"ELI DADOUCH "JONATHAN MAIR

Director Director

Interim Condensed Consolidated Statements of Income and Comprehensive Income

(in Canadian dollars)

(Unaudited)

	Three Mor	ths	Ended	Six Month	ıs Eı	nded
	June 30, 2021		June 30, 2020	June 30, 2021	,	June 30, 2020
Revenues						
Interest and fees income	\$ 11,425,755	\$	11,109,639	\$ 22,900,499	\$	21,587,187
Other income	39,021		104,507	43,021		177,358
	11,464,776		11,214,146	22,943,520		21,764,545
Operating expenses						
Corporation manager interest allocation (note 12)	981,834		983,961	1,950,754		1,843,774
Interest expense (note 13)	2,580,482		2,697,097	5,139,689		5,416,327
General and administrative expenses	194,664		282,300	477,706		614,463
Share based compensation (note 9)	4,583			9,115		
Fair value adjustment on investment portfolio (carried at FVTPL) (note 6)	1,475,000			1,475,000		
Provision /(recovery) for impairment on investment portfolio and interest receivable (note 4 and 6)	(1,150,242)		383,291	(794,035)		786,042
	\$ 4,086,321	\$	4,346,649	\$ 8,258,229	\$	8,660,606
Net income and comprehensive income for the period	\$ 7,378,455	\$	6,867,497	\$ 14,685,291	\$	13,103,939
Earnings per share (note 10)						
Basic	\$0.238		\$0.239	\$0.475		\$0.458
Diluted	\$0.234		\$0.239	\$0.468		\$0.456 \$0.455
Diluted	ψ0.234		φ0.237	ψU.400		φ0.433

See accompanying notes to interim condensed consolidated financial statements.

Interim Condensed Consolidated Statements of Changes in Shareholders' Equity

(in Canadian dollars)

(Unaudited)

	Common share		Equity omponent of convertible debentures	Sto	ock options	Contributed surplus	Surplus (Deficit)	Shareholders' equity
Balance at January 1, 2021	\$ 339,784,43	0 \$	2,076,500	\$	987,067	\$ 1,863,776	(\$1,363,993)	\$343,347,780
Offering costs	(134,16	1)	-		-	-	-	(134,161)
Proceeds from issuance of shares from dividend reinvestment	969,96	5	-		-	-	-	969,965
Conversion and redemption of debentures	1,020,00	0	(9,500)		-	9,500	-	1,020,000
Exercise of stock options (note 9 (b))	2,382,39	2	-		(90,892)	-	-	2,291,500
Amortization of stock option granted (note 9 (b))		-	-		9,115	-	-	9,115
Net income and comprehensive income for the period		-	-		-	-	14,685,291	14,685,291
Dividends to shareholders (note 11)		-	-		-	-	(14,482,076)	(14,482,076)
Balance at June 30, 2021	\$ 344,022,62	6 \$	2,067,000	\$	905,290	\$ 1,873,276	(1,160,778)	\$ 347,707,414
Shares issued and outstanding (note 9)	31,176,73	8						
	Common share		Equity omponent of convertible debentures	Sto	ock options	Contributed surplus	Surplus (Deficit)	Shareholders' equity
Balance at January 1, 2020	\$ 310,158,59	8 \$	2,111,650	\$	87,186	\$ 1,828,626	(\$286,655)	\$ 313,899,405
Offering costs	1,64	9	-		-	-	-	1,649
Proceeds from issuance of shares from dividend reinvestment	857,11	3	-		-	-	-	857,113
Conversion and redemption of debentures	3,389,00	0	(35,150)		-	35,150	-	3,389,000
Exercise of stock options (note 9 (b))	771,95	0	-		(6,250)	-	-	765,700
Net income and comprehensive income for the period		-	-			-	13,103,939	13,103,939
Dividends to shareholders (note 11)							(13,417,209)	(13,417,209)
Balance at June 30, 2020	\$ 315,178,31	0 \$	2,076,500	\$	80,936	\$ 1,863,776	(599,925)	318,599,597

28,702,250

See accompanying notes to interim condensed consolidated financial statements.

Shares issued and outstanding (note 9)

Interim Condensed Consolidated Statements of Cash Flows

(in Canadian dollars)

(Unaudited)

		Three Mon	ths	Ended		Six Mont	hs	s Ended	
		June 30, 2021		June 30, 2020		June 30, 2021		June 30, 2020	
Cash provided by (used in):									
Operating activities:									
Income and profit for the period	\$	7,378,455	\$	6,867,497	\$	14,685,291	\$	13,103,939	
Adjustments for:									
Financing costs (net of implicit interest rate and deferred finance cost amortization)		2,247,768		2,383,512		4,493,114		4,706,486	
Implicit interest rate in excess of coupon rate - convertible debentures (note 8)		80,278		68,430		151,678		155,874	
Deferred finance cost amortization - convertible debentures (note 13)		252,436		245,155		494,897		553,967	
Provision /(recovery) for impairment on investment portfolio and interest receivable		(1,150,242)		383,291		(794,035)		786,042	
Fair value adjustment on investment portfolio (carried at FVTPL)		1,475,000		·		1,475,000		·	
Amortization of stock option granted (note 9 (b))		4,583				9,115			
Share-based compensation, net		·				,		(6,250)	
Unrealized (gain)/loss on marketable securities investments (note 5)		2,001		1,201		(7,200)		75,286	
Accrued interest payable		1,205,064		1,264,455		43.591		(80,470)	
Receivables and prepaid expenses		(434,773)		(587,617)		(336,893)		(1,268,085)	
Accounts payable and accrued liabilities		(1,247,438)		(1,258,982)		(213,033)		37,461	
Deferred revenue		(47,865)		(132,775)		(33,700)		12,336	
Net cash flow from operating activities	\$	9,765,267	\$	9,234,167	\$	19,967,825	\$	18,076,586	
Financing activities.									
Financing activities:  Issuance of shares from dividend reinvestment		707.557		40.070		000 005		057.440	
		727,557		18,278		969,965		857,113	
Exercise of stock options		1,940,500				2,291,500		771,950	
Equity offering costs		(81,129)		(4.000.575)		(134,161)		1,649	
Credit facility (note 7)		(11,842,076)		(1,309,575)		(24,553,540)		20,202,118	
Repayment of loan payable				(				27,000,000	
Cash interest paid (note 13)		(3,452,832)		(3,647,967)		(4,536,705)		(4,626,016)	
Dividends to shareholders paid during the period (note 11)		(7,237,146)	_	(6,716,115)		(14,702,802)	_	(15,372,009)	
Net cash flow from (used in) financing activities	\$	(19,945,126)	\$	(11,655,379)	\$	(40,665,743)	\$	28,834,805	
Investing activities:									
Sales of marketable securities								134,060	
Funding of investment portfolio		(90,921,902)		(39,899,222)		(203,324,669)		(181,403,519)	
Discharging of investment portfolio		108,515,746		37,987,605		232,486,080		139,350,170	
Net cash flow from (used in) investing activities	\$	17,593,844	\$	(1,911,617)	\$		\$	(41,919,289)	
Net (decrease) increase in cash flow for the period		7,413,985		(4,332,829)	\$	8,463,492	\$	4,992,102	
Cash and cash equivalents (Bank indebtedness), beginning of period		(17,617,431)		8,149,468	Ψ	(18,666,939)	Ψ	(1,175,463)	
Cash and cash equivalents (Bank indebtedness), beginning of period  Cash and cash equivalents (Bank indebtedness), end of period (note 7)	\$	(10,203,446)	\$	3,816,639	\$	(10,203,446)	\$	3,816,639	
odon and odon oquivalente (Dank indebtodness), end of period (note 1)	Ψ	(10,200,440)	Ψ	3,010,033	Ψ	(10,200,440)	Ψ	3,010,039	
Cash flows from operating activities include:	_	10 771 77	_	44.000.000	_				
Interest received	\$	10,791,856	\$	11,286,880	\$	21,827,885	\$	8,390,064	

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

#### 1. Organization of Corporation:

Firm Capital Mortgage Investment Corporation (the "Corporation"), through its mortgage banker, Firm Capital Corporation (the "Mortgage Banker), is a non-bank lender providing primarily residential and commercial short-term bridge and conventional real estate financing, including construction, mezzanine, and equity investments. The shares of the Corporation are listed on the Toronto Stock Exchange under the symbol "FC". The Corporation is a Canadian mortgage investment corporation and the registered office of the Corporation is 163 Cartwright Avenue, Toronto, Ontario, M6A 1V5. FC Treasury Management Inc. is the Corporation's manager (the "Corporation Manager"). The Corporation was incorporated pursuant to the laws of Canada on October 22, 2010.

#### 2. Basis of presentation:

The unaudited interim condensed consolidated financial statements of the Corporation have been prepared by management in accordance with International Accounting Standards ("IAS") 34, Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB"). The preparation of these unaudited interim condensed consolidated financial statements is based on accounting policies and practices in accordance with International Financial Reporting Standards ("IFRS"). The accompanying unaudited condensed interim consolidated financial statements should be read in conjunction with the notes to the Corporation's audited consolidated financial statements for the year ended December 31, 2020, since they do not contain all disclosures required by IFRS for annual financial statements. These unaudited interim condensed consolidated financial statements reflect all normal and recurring adjustments that are, in the opinion of management, necessary for a fair presentation of the respective interim periods presented.

These unaudited interim condensed consolidated financial statements have been prepared on the historical cost basis, except for financial instruments classified as fair value through comprehensive income or available for sale through other comprehensive income, which are measured at fair value. These financial statements are presented in Canadian dollars, which is the Corporation's functional currency.

These unaudited interim condensed consolidated financial statements were approved by the Board of Directors on August 10, 2021.

#### 3. Significant accounting policies:

The significant accounting policies used in the preparation of these unaudited interim condensed consolidated financial statements are consistent with those as described in note 3 of the Corporation's audited consolidated financial statements for the year ended December 31, 2020.

#### 4. Amounts receivable and prepaid expenses:

The following is a breakdown of amounts receivable and prepaid expenses as at June 30, 2021 and December 31, 2020:

	June 30, 2021	December 31, 202		
Interest receivable, net of impairment provision	\$ 3,685,135	\$	3,727,709	
Prepaid expenses	149,954		224,113	
Fees receivable	224,520		471,501	
Special income receivable	26,191		5,551	
Amounts receivable and prepaid expenses	\$ 4,085,800	\$	4,428,874	

Interest receivable is net of the impairment provision of \$1,950,828 (December 31, 2020 - \$1,270,864); see note 6.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

#### 5. Marketable securities:

The Corporation holds units in publicly traded real estate investment trusts, which are classified as fair value through profit or loss ("FVTPL"). The fair value of the units is based on the closing price of the investments, which are actively traded in the marketplace and any adjustments to fair value are reflected in other income. The fair value of the marketable securities at June 30, 2021 is \$54,273 (December 31, 2020 - \$47,073). For the three months ended June 30, 2021, the Corporation recorded an unrealized loss of \$2,001 (2020 - an unrealized loss of \$1,201). For the six months ended June 30, 2021, the Corporation recorded an unrealized gain of \$7,200 (2020 - unrealized loss of \$75,286).

#### 6. Investment portfolio:

The following is a breakdown of the investment portfolio as at June 30, 2021 and December 31, 2020:

	June 30,	2021	December 3	31, 2020
Conventional first mortgages	\$ 344,902,388	65.1%	\$ 396,063,172	70.9%
Conventional non-first mortgages	62,871,760	11.9%	39,441,874	7.1%
Related debt investments	61,504,159	11.6%	75,272,991	13.6%
Debtor in possession loan	16,500,000	3.1%	-	-
Discounted debt investments	3,994,400	0.8%	5,209,650	0.9%
Non-conventional mortgages	4,063,000	0.8%	7,378,000	1.3%
Total investments (at amortized cost)	493,835,707	93.3%	\$ 523,365,687	93.7%
Provision for impairment (at amortized cost)	(4,135,000)		(5,609,000)	
Total investments (at amortized cost), net	489,700,707		517,756,687	
Related debt investments (at FVTPL)	36,010,804	6.7%	35,642,235	6.3%
Fair value adjustment on investment portfolio (carried at FVTPL)	(1,475,000)		-	
Total investments (at FVTPL), net	34,535,804		35,642,235	
Investment portfolio, net	524,236,511		553,398,922	
Total investments, gross	\$ 529,846,511	100.0%	\$ 559,007,922	100.0%
By geography:				
Canada	\$ 510,814,633	96.4%	\$ 540,422,505	96.7%
United States	19,031,878	3.6%	18,585,417	3.3%
Total	\$ 529,846,511	100%	\$ 559,007,922	100%

Included in conventional first mortgages is one United States ("US") dollar denominated investment (at amortized cost) of \$2,778,073 (US\$2,241,466) (December 31, 2020 - one US dollar denominated investments of \$1,916,182 (US\$1,503,013)).

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

Included in related debt investments (classified at FVTPL) are four US dollar denominated investments totaling \$16,253,804 (US\$13,114,252), (December 31, 2020 - four US dollar denominated investments totaling \$16,669,235 (US\$13,092,393)). These investments are a participation by the Corporation in limited partnerships that have provided equity to real estate entities in the US.

For the three months ended June 30, 2021, income recorded on the US investments (at amortized cost and FVTPL) was \$366,123 (US\$298,868), (2020 - \$323,318 (US\$224,849)). For the six months ended June 30, 2021, income recorded on the US investments (at amortized cost and FVTPL) was \$803,588 (US\$644,534), (2020- \$1,047,139(US\$752,976)). These amounts are included in interest and fees income.

Related debt investments (classified as FVTPL) as at June 30, 2021 also included four Canadian investments (December 31, 2020 - three Canadian investments) totaling \$19,757,000 (December 31, 2020 - \$18,973,000).

As at June 30, 2021, and December 31, 2020, there were no mortgages with first priority participants. During 2020, the Corporation's loans payable balance was \$27,000,000 and the principal balance outstanding under the mortgage for which a first priority charge had been granted was \$37,125,000. The mortgage and the related loan payable were fully repaid on July 2, 2020.

Conventional first mortgages are loans secured by a first priority mortgage charge with loan to values not exceeding 75%. Conventional non-first mortgages are loans with mortgage charges not registered in first priority with loan to values not exceeding 75%. Related debt investments are loans that may not necessarily be secured by mortgage charge security. A debtor in possession loan ("DIP Loan"), is a loan obtained by an insolvent debtor while that debtor is restructuring its business under the Companies' Creditor Arrangement Act (Canada). A DIP Loan has top priority on the assets of the debtor company awarded by the court. Discounted debt investments are loans purchased from arms-length third parties at a discount to their face value. Non-conventional mortgages are loans that in some cases have loan to values that exceed or may exceed 75%. Related investments and non-conventional mortgage investments at times are a source of special profit participation earned by the Corporation.

The following is a breakdown of the investment portfolio as at June 30, 2021:

			Ju	ne 30, 2021	
	Gross carrying	Provision for		Fair value	
	amount	impairment		adjustment Net	carrying amount
Conventional first mortgages	\$ 344,902,388	\$ 2,951,000	\$	- \$	341,951,388
Conventional non-first mortgages	62,871,760	179,000		-	62,692,760
Related debt investments	97,514,963	980,000		1,475,000	95,059,963
Debtor in possession loan	16,500,000	17,000		-	16,483,000
Discounted debt investments	3,994,400	4,000		-	3,990,400
Non-conventional mortgages	4,063,000	4,000		-	4,059,000
Total investment portfolio	\$ 529,846,511	\$ 4,135,000	\$	1,475,000	524,236,511

Included in the total provision for impairment of \$4,135,000 is a collective allowance of \$942,000.

The following is a breakdown of the investment portfolio as at December 31, 2020:

		December 31, 2020					
	Gross carrying	Provision for	Fair value				
	amount	impairment	adjustment Net carrying amount				
Conventional first mortgages	\$ 396,063,172 \$	3,436,000 \$	- \$ 392,627,172				
Conventional non-first mortgages	39,441,874	227,000	- 39,214,874				
Related debt investments	110,915,226	995,000	- 109,920,226				
Discounted debt investments	5,209,650	5,000	- 5,204,650				
Non-conventional mortgages	7,378,000	946,000	- 6,432,000				
Total	\$ 559,007,922 \$	5,609,000 \$	- \$ 553,398,922				

Included in the total provision for impairment (at amortized cost and FVTPL) of \$5,609,000 is a collective allowance of \$1,080,000.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

The following table presents the staging of gross investments at amortized cost as at June 30, 2021:

	Stage 1	Stage 2	Stage 3	Tota
Conventional first mortgages	\$ 301,346,076	\$ 18,318,750	\$ 25,237,562	\$ 344,902,388
Conventional non-first mortgages	59,871,760	3,000,000	-	62,871,760
Related debt investments	58,186,792	-	3,317,366	61,504,159
Debtor in possession loan	16,500,000	-	-	16,500,000
Discounted debt investments	126,900	3,867,500	-	3,994,400
Non-conventional mortgages	4,063,000	-	-	4,063,000
Total gross investments at amortized cost	\$ 440,094,528	\$ 25,186,250	\$ 28,554,928	\$ 493,835,707
By geography:				
Canada	\$ 437,316,455	\$ 25,186,250	\$ 28,554,929	\$ 491,057,634
United States	2,778,073	-	-	2,778,073
Total gross investments at amortized cost	\$ 440,094,528	\$ 25,186,250	\$ 28,554,929	\$ 493,835,707
Related debt investments (at FVTPL)				
Canada				\$ 16,253,804
United States				19,757,000
				\$ 36,010,804
Total investments, gross	\$ 440,094,528	\$ 25,186,250	\$ 28,554,929	\$ 529,846,511

	Stage 1	Stage 2	Stage 3	Total
Conventional first mortgages	\$ 347,011,643	\$ 18,318,750	\$ 30,732,779	\$ 396,063,172
Conventional non-first mortgages	36,256,874	-	3,185,000	39,441,874
Related debt investments	73,062,433	-	2,210,557	75,272,991
Discounted debt investments	139,650	5,070,000	-	5,209,650
Non-conventional mortgages	378,000	-	7,000,000	7,378,000
Total gross investments at amortized cost	\$ 456,848,600	\$ 23,388,750	\$ 43,128,336	\$ 523,365,687
By geography:				
Canada	\$ 454,932,418	\$ 23,388,750	\$ 43,128,336	\$ 521,449,505
United States	1,916,182	-	-	1,916,182
Total gross investments at amortized cost	\$ 456,848,600	\$ 23,388,750	\$ 43,128,336	\$ 523,365,687
Related debt investments (at FVTPL)				
Canada				\$ 16,669,235
United States				18,973,000
				\$ 35,642,235
Total investments, gross	\$ 456,848,600	\$ 23,388,750	\$ 43,128,336	\$ 559,007,922

As at June 30, 2021, the Corporation's gross Investment Portfolio was \$529,846,511 (comprised of gross investments at amortized cost of \$493,835,707 and related debt investments at FVTPL of \$36,010,804). As at December 31, 2020, the gross Investment Portfolio was \$559,007,922 (comprised of gross investments of \$523,365,687 and related debt investments at FVTPL of \$35,642,235).

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

The following table presents the provision for credit losses on investments as at June 30, 2021:

Provision for impairment of credit losses on loa	ins				
		Stage 1	Stage 2	Stage 3	Total
Conventional first mortgages	\$	299,000	\$ 18,000	\$ 2,634,000	\$ 2,951,000
Conventional non-first mortgages		174,000	5,000	-	179,000
Related debt investments		97,000	-	883,000	980,000
Debtor in possession loan		17,000	-	-	17,000
Discounted debt investments		-	4,000	-	4,000
Non-conventional mortgages		4,000	-	-	4,000
Total	\$	591,000	\$ 27,000	\$ 3,517,000	\$ 4,135,000
By geography:					
Canada	\$	588,000	\$ 27,000	\$ 3,517,000	\$ 4,132,000
United States		3,000	-	-	3,000
Total	\$	591,000	\$ 27,000	\$ 3,517,000	\$ 4,135,000

The following table presents the provision for credit losses on investments as at December 31, 2020:

Provision for impairment of credit losses on loans				
	Stage 1	Stage 2	Stage 3	Total
Conventional first mortgages	\$ 378,000	\$ 18,000	\$ 3,040,000	\$ 3,436,000
Conventional non-first mortgages	75,000	-	152,000	227,000
Related debt investments	112,000	-	883,000	995,000
Discounted debt investments	-	5,000	-	5,000
Non-conventional mortgages	-	-	946,000	946,000
Total	\$ 565,000	\$ 23,000	\$ 5,021,000	\$ 5,609,000
By geography:				
Canada	\$ 563,000	\$ 23,000	\$ 5,021,000	\$ 5,607,000
United States	2,000	-	-	2,000
Total	\$ 565,000	\$ 23,000	\$ 5,021,000	\$ 5,609,000

The following table presents the changes to the provision for credit losses on investments as at June 30, 2021:

The changes to the provision	Stage 1	Stage 2	Stage 3	Total
Balance at January 1, 2021	\$ 565,000 \$	23,000 \$	5,021,000 \$	5,609,000
Provision for credit losses	26,000		709,964	735,964
Recovery of credit loses	-	(1,000)	(1,529,000)	(1,530,000)
Transfer to (from):				
Stage 1	-	-	-	-
Stage 2	-	5,000		5,000
Stage 3	-	-	(5,000)	(5,000)
Allocation of provision to interest receivable	-	-	(679,964)	(679,964)
Balance at June 30, 2021	\$ 591,000 \$	27,000 \$	3,517,000 \$	4,135,000

The loans comprising the investment portfolio are stated at amortized cost and FVTPL. As at June 30, 2021, the provision for impairment is \$4,135,000 (2020 - \$5,609,000) of which \$3,193,000 (2020 - 4,529,000) represents the total amount of management's estimate of the shortfall between the investment balances and the estimated recoverable amount from the security under the specific loans in default.

The Corporation also assessed collectively for impairment to identify potential future losses, by grouping the investment portfolio with similar risk characteristics, to determine whether a collective allowance should be recorded due to loss events for which there is objective evidence but whose effects are not yet evident. Based on the amounts determined by the analysis, the Corporation used judgement to determine the amounts calculated. As at June 30, 2021, the Corporation carries a collective allowance of \$942,000 (2020 - \$1,080,000). The Corporation has allocated the impairment provision in the amount of \$1,950,828 (2020 - \$1,270,864) to interest receivable (note 4) related to loans in default.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

The investment portfolio as at June 30, 2021, included four investments totaling \$14,726,725 (December 31, 2020 - six investments totaling \$25,137,615) for which a specific allowance of \$3,193,000 (December 31, 2020 - \$4,529,000) was recorded in the Corporation's provision for impairment (at amortized cost and FVTPL).

The loans comprising the Investment portfolio bear interest at the weighted average rate of 8.16% per annum as at June 30, 2021 (December 31, 2020 - 8.20% per annum) and mature between 2021 and 2025.

The unadvanced funds under the existing investment portfolio (which are commitments of the Corporation) amounted to \$109,416,931 as at June 30, 2021 (December 31, 2020 - \$108,587,859).

The contractual maturity dates of the investment portfolio as at June 30, 2021, are as follows:

2021	250,728,365
2022	229,396,850
2023	41,596,266
2024	7,980,433
2025	144,598
	\$ 529,846,511

Borrowers who have open loans generally have the option to repay principal at any time prior to the maturity date without penalty, subject to written notice, according to the terms of each mortgage loan.

The Corporation enters into participation agreements with respect to certain mortgage investments from time to time, whereby the other participating investors take the senior position and the Corporation retains a subordinated position. Under these participation agreements, the Corporation retains a residual portion of the credit and/or default risk as a result of holding the subordinated interest in the mortgage and has therefore not met the de-recognition criteria described in the notes to the annual financial statements.

The portion of such mortgage interests held by the priority participant is included in investment portfolio and recorded as loans payable. Any gross interest and fees earned on the priority participants' interests and the related interest expense is recognized in income and profit.

As at June 30, 2021, the carrying value of the priority participants' interests in the Corporation's investment portfolio and loans payable was \$nil (December 31, 2020 - \$nil).

As at June 30, 2021, excluding investments for which there is an allowance or a fair value adjustment recorded against them by the Corporation, the Investment Portfolio had one investment totaling \$1,575,000 (December 31, 2020 – one investment with a balance totaling \$822,854) with contractual interest arrears greater than 60 days past due amounting to \$47,384 (December 31, 2020 – \$68,440).

The investment portfolio as at June 30, 2021 included five investments totaling \$25,903,071 (December 31, 2020 - seven investments totaling \$30,245,129) with maturity dates that are past due and for which no extension or renewal was in place. One of the five investments was paid out after June 30, 2021 an amount of \$665,204 (December 31, 2020 - one investment was paid out in the amount of \$822,854). Three of these investments totaling \$12,984,663 (December 31, 2020 - three investments totaling \$11,431,554) have an allowance recorded against them included in the Corporation's provision for impairmentor a fair value adjustment. The remaining one investment with a maturity date that is past due and for which no extension or renewal was in place amounts to \$12,253,204 (December 31, 2020 - three investments totaling \$17,990,721) has been determined not to require a specific provision.

As at June 30, 2021, 131 of the Corporation's 194 investments (investment amount of \$432,594,076) are shared with other participants.

The Mortgage Banker services the entire investment in which the Corporation is a participant, on behalf of all participants and except for the case of an investment with a first priority syndicate participant (i.e. loans payable), the Corporation ranks pari passu with other members of the syndicate as to receipt of principal, interest and fees. As at June 30, 2021, no investment with first priority syndicate participation was outstanding.

#### Investments classified at FVTPL:

As at June 30, 2021, there are eight investments totalling \$36,010,804 (December 31, 2020 - six investments totalling \$35,642,235) that are carried at FVTPL and a fair value adjustment of \$1,475,000 (December 31,2020 - nil) is recorded against the investment carried at FVTPL.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

#### 7. Credit facility and bank indebtedness

The Corporation has revolving credit facilities with its principal banker of which \$39,235,326 includes the credit facility and bank indebtedness balance as at June 30, 2021 (December 31, 2020 - \$72,252,359). Interest on the credit facility and bank indebtedness is predominantly charged at a rate that varies with bank prime and may have a component with a fixed interest rate established based on a formula linked to bankers' acceptance rates. The credit arrangement comprises a revolving operating facility, a component of which is a demand facility and a component of which had a committed term extended to September 30, 2021 (as further detailed in note 16 (c)). Bank indebtedness is secured by a general security agreement. The credit agreement contains certain financial covenants that must be maintained. As at June 30, 2021 and December 31, 2020, the Corporation was in compliance with all financial covenants.

As at June 30, 2021, the credit facility drawn amount was \$29,031,880 and the bank indebtedness was \$10,203,446 (December 31, 2020, the credit facility drawn amount was \$53,585,420 and the bank indebtedness was \$18,666,939).

The draw on the credit facility in the amount of \$29,031,880 at June 30, 2021 (December 31, 2020 - \$53,585,420), related to both borrowings in Canadian dollars of \$10,000,000 (December 31, 2020 - \$35,000,000) and US dollar borrowings of \$15,335,721 (in Canadian dollars \$19,031,880), (December 31, 2020 US dollar borrowings \$14,597,408 (in Canadian dollars \$18,585,420)). The borrowing in US dollars exactly matches that amount of US investments, thereby acting as an economic hedge against currency exposure.

#### 8. Convertible debentures:

	Six Months Ended	Year Ended		
	June 30, 2021	December 31, 2020		
Carrying value, beginning of the period	\$ 137,117,831	\$ 139,161,491		
Conversions of debentures to shares	(1,020,000)	(3,389,000)		
Implicit interest rate in excess of coupon rate	151,678	295,673		
Deferred finance cost	494,897	1,049,666		
Carrying value, end of the period	\$ 136,744,406	\$ 137,117,831		

The continuity of the convertible debentures for the three months ended June 30, 2021:

	Balance,			Implicit interest	Deferred	Repayments		
Convertible	beginning of			rate in excess	finance cost	upon	Balance,	
debenture	period	Issued	Conversions	of coupon rate	amortization	Redemption	end of period	Maturity date
5.30%	21,867,107	-	(832,000)	15,290	80,561	-	21,130,958	May 31, 2022
5.50%	20,095,314	-	(188,000)	28,971	75,868	-	20,012,153	Dec 31, 2022
5.20%	21,856,890	-	-	23,224	81,635	-	21,961,749	Dec 31, 2023
5.30%	25,704,610	-		14,670	91,688	-	25,810,968	Aug 31, 2024
5.40%	24,017,456	-	-	20,838	83,644	-	24,121,938	Jun 30, 2025
5.50%	23,576,454	-	-	48,685	81,501	-	23,706,640	Jan 31, 2026
Total	\$ 137,117,831	\$ -	\$ (1,020,000)	\$ 151,678	\$ 494,897	\$ -	\$ 136,744,406	

As at June 30, 2021, debentures payable bear interest at the weighted average effective rate of 5.37% per annum (December 31, 2020 - 5.37% per annum). Notwithstanding the carrying value of the convertible debentures, the principal balance outstanding to the debenture holders is \$140,571,000 as at June 30, 2021 (December 31, 2020 - \$141,591,000).

During three months ended June 30, 2021, \$1,020,000 of our debentures were converted into 73,068 Shares. No debentures were converted into Shares during the first quarter ended March 31, 2021.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

The continuity of the convertible debentures for the year ended December 31, 2020:

	Balance,			Implicit interest	Deferred	Repayments		
Convertible	beginning of			rate in excess of	finance cost	upon	Balance,	
debenture	year	Issued	Conversions	coupon rate	amortization	Redemption	end of year	Maturity date
5.30%	23,539,994	-	(1,885,000)	28,529	183,584	-	21,867,107	May 31, 2022
5.50%	21,339,774	-	(1,487,000)	60,875	181,665	-	20,095,314	Dec 31, 2022
5.20%	21,647,210	-	-	44,605	165,075	-	21,856,890	Dec 31, 2023
5.30%	25,490,648	-		28,560	185,402	-	25,704,610	Aug 31, 2024
5.40%	23,808,324	-	-	39,995	169,137	-	24,017,456	Jun 30, 2025
5.50%	23,335,542	-	(17,000)	93,109	164,803	-	23,576,454	Jan 31, 2026
Total	\$ 139,161,491	\$ -	\$ (3,389,000)	\$ 295,673	\$ 1,049,666	\$ -	\$ 137,117,831	

During 2020, convertible debentures in the amount of \$3,389,000 were converted into 242,501 Shares.

#### 9. Shareholders' equity:

The beneficial interest in the Corporation is represented by a single class of shares that are unlimited in number. Each share carries a single vote at any meeting of shareholders and carries the right to participate pro rata in any dividends.

#### (a) Shares issued and outstanding:

The following shares were issued and outstanding as at June 30, 2021:

	# of shares	Amount	
Balance, beginning of period	30,843,166 \$	339,784,430	
Conversion of convertible debenture to shares	73,068	1,020,000	
Equity offering costs	-	(134,161)	
Options exercised in the period	191,500	2,382,392	
New shares issued during the period under Dividend Reinvestment Plan	69,004	969,965	
Balance, end of period	31,176,738 \$	344,022,626	

The following shares were issued and outstanding as at December 31, 2020:

# of	shares	;	Amount
Balance, beginning of year 28,33	34,972	\$	310,158,598
Shares from equity offering 2,13	39,000		25,881,900
Conversion of convertible debenture to shares	42,501		3,389,000
Equity offering costs	-		(1,297,013)
Options exercised in the year	65,000		771,950
Shares issued during the year under Dividend Reinvestment Plan	61,693		879,995
Balance, end of year 30,84	43,166	\$	339,784,430

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

Shares issued duiring the six months ended June 30, 2021 under the Dividend Reinvestment Plan were 69,004 (June 30, 2020-59,777).

During the six months ended June 30, 2021, \$1,020,000 of the debentures were converted into 73,068 Shares (June 30, 2020 - 242,501).

During the six months ended June 30, 2021, 191,500 options were exercised under our stock option plan (2020 - 65,000) options were exercised).

During six months ended June 30, 2020, convertible debentures in the amount of \$3,389,000 were converted into 242,501 Shares.

#### (b) Incentive options plan:

The following is the status of the stock options issued under the Corporation's stock option plan:

	Ju	ne 30, 2021	020			
	Number of Options	Weighed Average Exercise Price	Amount	Number of Options	Weighed Average Exercise Price	Amount
Outstanding, beginning of period	2,690,000	\$11.77	\$987,067	880,000	\$11.91	\$87,186
Exercised (Options issued on Aug. 14, 2020)	(154,000)	\$11.70	(85,137)	(65,000)	\$11.78	(6,250)
Exercised (Options issued on June 29, 2017)	(35,000)	\$13.15	(5,515)	-	-	-
Exercised (Options issued on Nov. 11, 2013)	(2,500)	\$11.78	(240)	-	-	-
Options Granted / Amortization Amount	-	-	9,115	1,875,000	\$11.70	906,131
Cancelled	-	-	-	-	-	-
Expired	-	-	-	-	-	-
Outstanding, end of period	2,498,500	\$11.75	\$905,290	2,690,000	\$11.77	\$987,067
Number of options exercisable	2,323,500	\$11.75	-	2,515,000	\$11.77	

The following options were issued and outstanding as at June 30, 2021:

Expiry Date	Number of Options Outstanding	Exercise Price	Number of Options Exercisable
November 11, 2023	707,500	\$11.78	707,500
November 11, 2023	35,000	\$12.21	35,000
November 11, 2023	35,000	\$13.15	35,000
August 14, 2030	1,721,000	\$11.70	1,546,000
	2,498,500	\$11.75	2,323,500

On August 14, 2020, the board of directors of the Corporation granted options to certain of the officers, directors and employees of the Corporation and the Mortgage Banker to purchase up to 1,875,000 Shares at a price of \$11.70 per Share with the expiry date of August 14, 2030. Of the 1,875,000 options granted, 1,700,000 options vested immediately, and the remaining 175,000 options will vest on August 14, 2025. The fair value of the options granted was estimated at \$991,093 using the Black-Scholes options pricing model.

The total number of stock options outstanding as at June 30, 2021 is 2,498,500 (December 31, 2020 – 2,690,000), of which 2,323,500 stock options are vested and exercisable (December 31, 2020 – 2,515,000).

During the six months ended June 30, 2021, 191,500 options were exercised under our stock options plan (2020 - 65,000 options were exercised).

Shares issued duiring the six months ended June 30, 2021 under the Dividend Reinvestment Plan were 69,004 (June 30, 2020- 59,777).

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

#### (c) Dividend reinvestment plan and direct share purchase plan:

The Corporation has a dividend reinvestment plan and direct share purchase plan for its shareholders that allows participants to reinvest their monthly cash dividends or purchase additional shares of the Corporation at a share price equivalent to the weighted average price of shares for the preceding five-day period.

#### (d) Normal course issuer bid:

On March 30, 2020, the Corporation received approval from the Toronto Stock Exchange ("TSX") for its intention to make a normal course issuer bid (the "NCIB") with respect to the Shares. The notice provided that the Corporation may, during the 12-month period commencing April 3, 2020 and ending no later than April 2, 2021, purchase through the facilities of the TSX or alternative Canadian Trading Systems up to 2,800,000 Shares in total, being approximately 10% of the "public float" of Shares as of March 30, 2020. During the term of the NCIB, the Corporation did not purchase and cancel any Shares. The NCIB expired on April 2, 2021.

#### 10. Per share amounts:

Earnings per share calculation:

The following table reconciles the numerators and denominators of the basic and diluted earnings per share for the three months and six months ended June 30, 2021 and 2020.

#### Basic earnings per share calculation:

		Three months ended				Six Months Ended		
	Jı	une 30, 2021		June 30, 2020		June 30, 2021		June 30, 2020
Numerator for basic earnings per share:								
Net earnings for the period		7,378,455	\$	6,867,497	\$	14,685,291	\$	13,103,939
Denominator for basic earnings per share:								
Weighted average shares		30,981,958		28,701,649		30,920,676		28,624,844
Net basic earnings per share	\$	0.238	\$	0.239	\$	0.475		0.458

#### Diluted earnings per share calculation:

		Three mo	onths	ended	Six Months Ended			nded
	Ju	ıne 30, 2021	J	une 30, 2020	Jı	une 30, 2021	Jı	une 30, 2020
Numerator for diluted earnings per share:								
Net earnings for the period	\$	7,378,455	\$	6,867,497	\$	14,685,291	\$	13,103,939
Interest on convertible debentures		1,820,629		2,193,960		3,625,735		702,337
Net diluted earnings per share	\$	9,199,084	\$	9,061,457	\$	18,311,026	\$	13,806,276
Denominator for diluted earnings per share:								
Weighted average shares		30,981,958		28,701,649		30,920,676		28,624,844
Net shares that would be issued:								
Assuming the proceeds from options are used to repurchase units		473.834				389,473		5,675
at the average share price		-,		<del>.</del>		,		•
Assuming debentures are converted		7,855,801		9,640,035		7,855,801		1,720,143
Diluted weighted average shares		39,311,593		38,341,684		39,165,950		30,350,662
Diluted earnings per share:	\$	0.234	\$	0.237	\$	0.468	\$	0.455

#### 11. Dividends:

The Corporation intends to make dividend payments to the shareholders on a monthly basis on or about the 15th day of each following month. The operating policies of the Corporation set out that the Corporation intends to distribute to shareholders within 90 days after the year end at least 100% of the net income of the Corporation determined in accordance with the Income Tax Act (Canada), subject to certain adjustments.

For the six months ended June 30, 2021 the Corporation recorded dividends of \$14,482,076 (2020- \$13,417,209) to its shareholders. Dividends were \$0.468 per share (2020- \$0.468 per share).

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

#### 12. Related party transactions and balances:

The Corporation's Manager (a company related to certain officers and/or directors of the Corporation) receives an allocation of interest, referred to as the Corporation's joint venture interest arrangement, calculated at 0.75% per annum of the Corporation's daily outstanding performing investment balances. For the three months ended June 30, 2021, this amount was \$981,834 (2020 - \$983,961). For the six months ended June 30, 2021, this amount was \$1,950,754 (2020 - \$1,843,774). Included in accounts payable and accrued liabilities at June 30, 2021 are amounts payable to the Corporation's Manager of \$317,806 (December 31, 2020 - \$345,968).

The Mortgage Banker (a company related to certain officers and/or directors of the Corporation) receives certain fees from the borrowers as follows: loan servicing fees equal to 0.10% per annum on the principal amount of each of the Corporation's investments; 75% of all of the commitment and renewal fees generated from the Corporation's investments; and 25% of all of the special profit income generated from the non-conventional investments after the Corporation has yielded a 10% per annum return on its investments. Interest and fee income of the Corporation is net of the loan servicing fees paid to the Mortgage Banker of approximately \$260,000 for the six months ended June 30, 2021 (2020 - \$246,000) and approximately \$130,000 for the three months ended June 30, 2021 (2020 - \$131,000). The Mortgage Banker also retains all overnight float interest and incidental fees and charges payable by borrowers on the Corporation's investments.

The Corporation's Joint Venture Agreement and Mortgage Banking Agreement contain, respectively, provisions for the payment of termination fees to the Corporation Manager and Mortgage Banker in the event that the respective agreements are either terminated or not renewed.

A significant number of the Corporation's investments are shared with other investors of the Mortgage Banker, which may include members of management of the Mortgage Banker and/or Officers or directors of the Corporation. The Corporation ranks equally with other members of the syndicate as to receipt of principal and income.

The Corporation holds a mortgage investment totaling \$3,867,500 at June 30, 2021 (classified as discounted debt investment) that originated from the purchase of a mortgage loan from a Schedule 1 bank at a discount to its original principal balance (December 31, 2020 - \$5,070,000). The Corporation's investment is by way of a participation in a mortgage loan to the entity that took title to the real estate following the completion of the enforcement foreclosure that occurred after the purchase of the underlying Schedule 1 bank mortgage. The Corporation is a pari passu participant in the mortgage, having the same rights as all other participants in the loan. The entity that holds title to the real estate as agent is related to the other participants in the mortgage loan investment, including entities related to certain directors of the Corporation, and for this reason, the borrower is classified as a related party. For the three and six months ended June 30, 2021, the Corporation recognized interest earned of \$108,954 and \$232,614 (2020 - \$nil) from this investment. No impairment provision was recorded on this loan as at June 30, 2021 (December 31, 2020 - \$nil).

#### Key management compensation:

For the three months ended June 30, 2021, the total directors' fee paid were \$80,250 (2020 - \$76,750). For the six months ended June 30, 2021 the total directors' fee expenses were \$160,500 (2020- \$153,500). Certain key management personnel are also directors of the Corporation and received compensation from the Corporation's Manager. The Directors and Officers held 618,628 shares in the Corporation as at June 30, 2021 (December 31, 2020 - 657,919).

For six months ended June 30, 2021, no directors were awarded options (2020 - nil).

Aggregate compensation paid to key management personnel (including payments to related parties for their recovery of costs), consisted of short-term employee compensation of \$927,316 for the three months ended June 30, 2021 (2020 - \$914,720) and for the six months ended June 30, 2021 was \$1,857,965 (2020- \$1,504,464). All of this compensation was paid by the Corporation's Manager and not by the Corporation.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

#### 13. Interest expense:

	Three months ended			Six months ended			
	J	une 30, 2021		June 30, 2020	June 30, 2021		June 30, 2020
Bank interest expense	\$	350,837	\$	264,169	\$ 696,736	\$	542,257
Loans payable interest expense		-		238,968	-		373,663
Debenture interest expense		2,229,645		2,193,960	4,442,953		4,500,407
Interest expense	\$	2,580,482	\$	2,697,097	\$ 5,139,689	\$	5,416,327
Deferred finance cost amortization - convertible debentures		(252,436)		(245,155)	(494,897)		(553,967)
Implicit interest rate in excess of coupon rate - convertible debentures		(80,278)		(68,430)	(151,678)		(155,874)
Change in accrued interest payable		1,205,064		1,264,455	43,591		(80,470)
Cash interest paid	\$	3,452,832	\$	3,647,967	\$ 4,536,705	\$	4,626,016

#### 14. Contingent liabilities:

The Corporation is involved in certain litigation arising out of the ordinary course of investing in loans. Although such matters cannot be predicted with certainty, management believes the claims are without merit and does not consider the Corporation's exposure to such litigation to have a material impact on these financial statements.

#### 15. Fair value:

The fair values of amounts receivable, bank indebtedness, credit facility, accounts payable and accrued liabilities, and shareholders dividends payable approximate their carrying values due to their short-term maturities.

The fair value of the investment portfolio approximates its carrying value as the majority of the loans are repayable in full at any time without penalty and generally have floating interest rates. There is no quoted price in an active market for the mortgage and loan investments or mortgage syndication liabilities. The Corporation makes its determinations of fair value based on its assessment of the current lending market for mortgage and loan investments of same or similar terms. As a result, the fair value of mortgage and loan investments is based on Level 3 of the fair value hierarchy.

The following table presents the changes in related debt investments (at FVTPL) as at June 30, 2021

Changes to related debt investments at FVTPL	
Balance at January 1, 2021	\$ 35,642,235
Funding of investments	971,690
Discharging of investments	(330,409)
Unrealized foreign exchange	(272,712)
Balance at June 30, 2021	\$ 36,010,804

The fair values of loans payable approximate their carrying values due to the fact that the majority of the loans are: (i) repayable in full, at any time, upon the repayment of the underlying loan that secures the loan payable, and (ii) have floating interest rates linked to bank prime.

The fair value of convertible debentures, including their conversion option, has been determined based on the closing price of the debentures of the Corporation on the Toronto Stock Exchange for the respective date.

The fair value of marketable securities has been determined based on the closing price of the security of the respective listed entities on the Toronto Stock Exchange for the respective date.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

The tables below present the fair values heirarchy of the Corporation's financial instruments as at June 30, 2021 and December 31, 2020. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value:

June 30, 2021	Level 1	Level 2	Level 3	Total
Marketable securities	\$ 54,273	-	-	\$ 54,273
Convertible debentures	145,707,842	-	-	145,707,842
December 31,2020	Level 1	Level 2	Level 3	Total
Marketable securities	\$ 47,073	-	-	\$ 47,073

142,409,853

142,409,853

#### 16. Risk management:

Convertible debentures

The Corporation is exposed to the symptoms and effects of global economic conditions and other factors that could adversely affect its business, financial condition, and operating results. Many of these risk factors are beyond the Corporation's direct control. The Corporation Manager and Board of Directors play an active role in monitoring the Corporation's key risks and in determining the policies that are best suited to manage these risks. There has been no change in the process since the previous year.

The Corporation's business activities, including its use of financial instruments, exposes the Corporation to various risks, the most significant of which are interest rate risk, credit and operational risks, and liquidity risk.

#### (a) Interest rate risk:

Interest rate risk is the risk that fair value of future cash flows of financial assets or financial liabilities will fluctuate because of changes in market interest rates.

The Corporation's operations are subject to interest rate fluctuations. The interest rate on the majority of the investments is set at the greater of a floor rate and a formula linked to bank prime. The floor interest rate mitigates the effect of a drop in short-term market interest rates on existing investments while the floating component linked to bank prime allows for increased interest earnings on a component of the investments where short-term market rates increase.

#### (i) Interest income risk:

A significant portion of the Corporation's investment portfolio comprise investments in short term mortgage loans that generally are repaid by the borrowers in under twenty-four months. The reinvestment of funds received from such repayments are invested at current market interest rates. As such, the weighted average interest rate applicable to the investment portfolio changes with time. This creates an ongoing risk that the weighted average interest rate on the investment portfolio will decrease, which will have a negative impact on the Corporation's interest income and net profit.

#### (ii) Interest expense risk:

The Corporation's floating-rate debt comprises bank indebtedness, and loan on debenture portfolio investment, with each bearing interest based on bank prime and/or based on short term bankers' acceptance interest rates as a benchmark.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

At June 30, 2021, if interest rates at that date had been 100 basis points lower or higher, with all other variables held constant, comprehensive income and equity for the year would be affected as follows:

	Carrying V	alue	-1%		+1%
Financial assets:					
Amounts receivable and prepaid expenses	\$ 4,	085,800	-		-
Marketable securities		54,273	-		-
Investment portfolio	524,	236,511	-		3,365,866
Financial liabilities:					
Bank indebtedness	10,	203,446	102,034		(102,034)
Credit facility	29,	031,880	290,319		(290,319)
Accounts payable and accrued liabilities	1,	199,635	-		-
Shareholders dividends payable	2,	431,786	-		-
Convertible debentures	\$ 136,	744,406	-		-
Total increase		\$	392,353	\$	2,973,513

#### (b) Credit and operational risks:

Credit risk is the possibility that a borrower under one of the mortgages comprising the investment portfolio, may be unable to honour the debt commitment as a result of a negative change in the borrowers' financial position or market conditions that could result in a loss to the Corporation.

Any instability in the real estate sector or an adverse change in economic conditions in Canada could result in declines in the value of real property securing the Corporation's investments. There have been significant increases in real estate values in various sectors of the Canadian market over the past few years. A correction or revaluation of real estate in such sectors will result in a reduction in values of the real estate securing mortgage loans that comprise the Corporation's investment portfolio. This could result in impairments in the mortgage loans or loan losses in the event the real estate security has to be realized upon by the lender. The Corporation's maximum exposure to credit risk is represented by the carrying values of amounts receivable and the investment portfolio.

#### (c) Liquidity risk:

Liquidity risk is the risk that the Corporation will encounter difficulty in meeting its financial obligations as they become due.

The Corporation's liquidity requirements relate to its obligations under its bank indebtedness, loans payable, convertible debentures, and its obligations to make future advances under its existing portfolio. Liquidity risk is managed by ensuring that the sum of (i) availability under the Corporation's bank borrowing line, (ii) the sourcing of other borrowing facilities, and (iii) projected repayments under the existing investment portfolio, exceeds projected needs (including funding of further advances under existing and new investments).

As at June 30, 2021, the Corporation had not utilized its full leverage availability, being a guideline of 50% of its first mortgage investments. Unadvanced committed funds under the existing investment portfolio amounted to \$109,416,931 as at June 30, 2021 (December 31, 2020 - \$108,587,859). These commitments are anticipated to be funded from the Corporation's credit facility and borrower repayments. The Corporation has a demand revolving line of credit of \$100 million and a committed revolving line of credit with its principal banker to fund the timing differences between investment advances and investment repayments. The committed line of \$20 million is a committed facility with a maturity date extended to September 30, 2021.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

In the current economic climate and capital market conditions, there are no assurances that the bank borrowing line will be renewed or that it could be replaced with another lender if not renewed. If it is not extended at maturity, repayments under the Corporation's investment portfolio would be utilized to repay the bank indebtedness. There are limitations in the availability of funds under the revolving line of credit. The Corporation's investments are predominantly short-term in nature, and as such, the continual repayment by borrowers of existing investments creates liquidity for ongoing investments and funding commitments. Loans payable, when implemented, relate to borrowings on specific investments within the Corporation's portfolio and only have to be repaid once the specific loan is paid out by the borrower.

If the Corporation is unable to continue to have access to its bank borrowing line and loans payable, the size of the Corporation's investment portfolio will decrease and the income historically generated through holding a larger portfolio by utilizing leverage will not be earned.

Contractual obligations as at June 30, 2021 are due as follows:

	Total	Less than 1 year		1-3 years		4-7 years
Bank indebtedness	\$ 10,203,446	\$	10,203,446	\$ -	\$	-
Credit facility	29,031,880		29,031,880	-		-
Accounts payable and accrued liabilities	1,199,635		1,199,635	-		-
Shareholders dividends payable	2,431,786		2,431,786	-		-
Convertible debentures	140,571,000		21,279,000	69,309,000		\$ 49,983,000
Subtotal - Liabilities	\$ 183,437,747	\$	64,145,747	\$ 69,309,000	\$	49,983,000
Future advances under portfolio	109,416,931		109,416,931	-		-
Liabilities and contractual obligations	\$ 292,854,678	\$	173,562,678	\$ 69,309,000	\$	49,983,000

The bank indebtedness and loans payable are liabilities resulting from the funding of the Corporation's investments. Repayment of investments results in a direct and corresponding pay down of the bank indebtedness and/or loans payable. The obligations for future advances under the Corporation's investment portfolio are anticipated to be funded from the Corporation's credit facility and borrower repayments. Upon funding of same, the funded amount forms part of the Corporation's investments.

Interest payments on debentures (assuming the amounts remain unchanged) would be \$7,449,365 for less than 1 year, \$9,400,628 for 1 to 3 years and \$3,759,686 for 4 to 7 years.

#### (d) Capital risk management:

The Corporation defines capital as being the funds raised through the issuance of publicly traded securities of the Corporation. The Corporation's objectives when managing capital/equity are:

- to safeguard the Corporation's ability to continue as a going concern, so that it can continue to provide returns for shareholders, and
- to provide an adequate return to shareholders by obtaining an appropriate amount of debt, commensurate with the level of risk.

Notes to Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2021 and 2020

(in Canadian dollars)

The Corporation manages the capital/equity structure and makes adjustments to it in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Corporation may issue new shares or convertible debentures or repay bank indebtedness (if any) and loans payable.

The Corporation's investment guidelines, which can be varied at the discretion of the Board of Directors, incorporate various guidelines and investment operating policies. The Corporation's guidelines include the following: the Corporation (i) will not invest more than 10% of the amount of its capital in any single conventional first mortgage where the loan to value on such loan is between 60%, (ii) will not invest more than 8% of the amount of its capital in any single conventional first mortgages where the loan to value on such loan is between 60% and 70%, (iii) will not invest more than 5% of the amount of its capital in any single conventional first mortgages where the loan to value on such loan exceeds 70%, (iv) will not invest more than 2.5% of the amount of its capital in any single non-conventional mortgage or conventional investment that is not a first mortgage, and (v) will only borrow funds in order to acquire or invest in investments in amounts up to 60% of the book value of the Corporation's portfolio of conventional first mortgages. Capital is defined as the sum of shareholders' equity plus the face amount of convertible debentures.

The Corporation is required by its bank lender to maintain various covenants, including minimum equity amount, interest coverage ratios, indebtedness as a percentage of the performing first mortgage portfolio size, and indebtedness to total assets. The Corporation is in compliance with all such bank covenants.

#### (e) Currency risk:

Currency risk is the risk that the fair value or future cash flows of the Corporation's foreign currency-denominated investments and cash and cash equivalents will fluctuate based on changes in foreign currency exchange rates. Consequently, the Corporation is subject to currency fluctuations that may impact its financial position and results of operations. The Corporation manages its currency risk on its investments by borrowing the same amount as the investment in the same currency. As a result, a 1% change in the exchange rate of the Canadian dollar against the U.S. dollar will not result in a significant change to the net income and comprehensive income and equity.

#### (f) COVID-19 risk:

On March 11, 2020, the World Health Organization declared COVID-19 outbreak a pandemic, requiring important protective measures to be implemented to prevent its spread. The governments have likewise declared that the COVID-19 outbreak in their jurisdictions constitutes an emergency and enacted measures to contain the spread of the virus. Reactions to the spread of COVID-19 have led to, among other things, significant restrictions on travel, temporary business closures, quarantines, a general reduction in commercial activity due to reduced consumer spending related to job loss and other adverse economic effects attributable to COVID-19. Given the unprecedented and pervasive impact of changing circumstances surrounding COVID-19, there is inherently greater uncertainty related to the Corporation's future operating assumptions as compared to the prior periods. Given this, it is not possible to forecast with certainty the duration and scope of the economic impact of COVID-19 and the impact it will have on the Corporation's estimate of allowance for credit losses and investments measured at FVTPL, both in the short term and in the long term. The duration of the business disruption due to government lockdown orders and their related financial impact cannot be reasonably estimated at this time and may be instituted, terminated and re-instituted from time to time due as the COVID-19 outbreak worsens or waves of COVID outbreaks may occur. The volatility and disruption related to the COVID-19 outbreak and the reactions to it may result in a disruption or deferral in borrower payments, a decline in the appraised value or salability of properties, a decline of interest rates, a deterioration of the credit worthiness of the borrowers, an inability for the borrowers to obtain additional financing, should the need arise, and/or the need to extend the maturity date of the mortgage. At this point, the extent to which COVID-19 may impact the Corporation is uncertain.

In the near-term, there have been no material signs of deterioration in the Investment Portfolio as a result of COVID-19. Borrower repayment performance has remained consistent with pre-COVID-19 performance with no payment deferral arrangements have been implemented.