

# **Firm Capital**

**FIRM CAPITAL MORTGAGE INVESTMENT  
CORPORATION**

**SUPPLEMENTAL INFORMATION PACKAGE  
JUNE 30, 2018**

**TSX SYMBOL: FC**

**DEBENTURES: FC.DB.B FC.DB.C  
FC.DB.D FC.DB.E  
FC.DB.F FC.DB.G  
FC.DB.H FC.DB.I**

## SUPPLEMENTAL INFORMATION ANALYSIS

### INVESTOR INFORMATION

#### HEAD OFFICE

163 Cartwright Ave

Toronto, Ontario

M6A 1V5

(416) 635-0221

TSX: FC,FC.DB.B, FC.DB.C, FC.DB.D, FC.DB.E, FC.DB.F,  
FC.DB.G, FC.DB.H, FC.DB.I

As of Sept 5, 2018

Stock Price \$ 13.08

Market Cap (\$MM) \$ 341.6

52-week High \$ 13.69

52-week Low \$ 12.07

Dividend Yield 7.69%

#### SENIOR MANAGEMENT

##### **Eli Dadouch**

President, CEO & Director

##### **Jonathan Mair**

Executive Vice President, Chief Operating  
Officer & Director

##### **Boris Baril**

Chief Financial Officer

##### **Sandy Poklar**

Executive Vice President & Managing  
Director, Finance

##### **Victoria Granovski**

Vice President, Credit & Equity Capital, &  
Director

##### **Joseph Fried**

Secretary

#### ADDITIONAL BOARD OF DIRECTORS

**Stanley Goldfarb, F.C.A.** (Chairman)

**Anthony Heller**

**Morris Fischtein**

**Keith L. Ray C.A.**

**Larry Shulman C.A.**

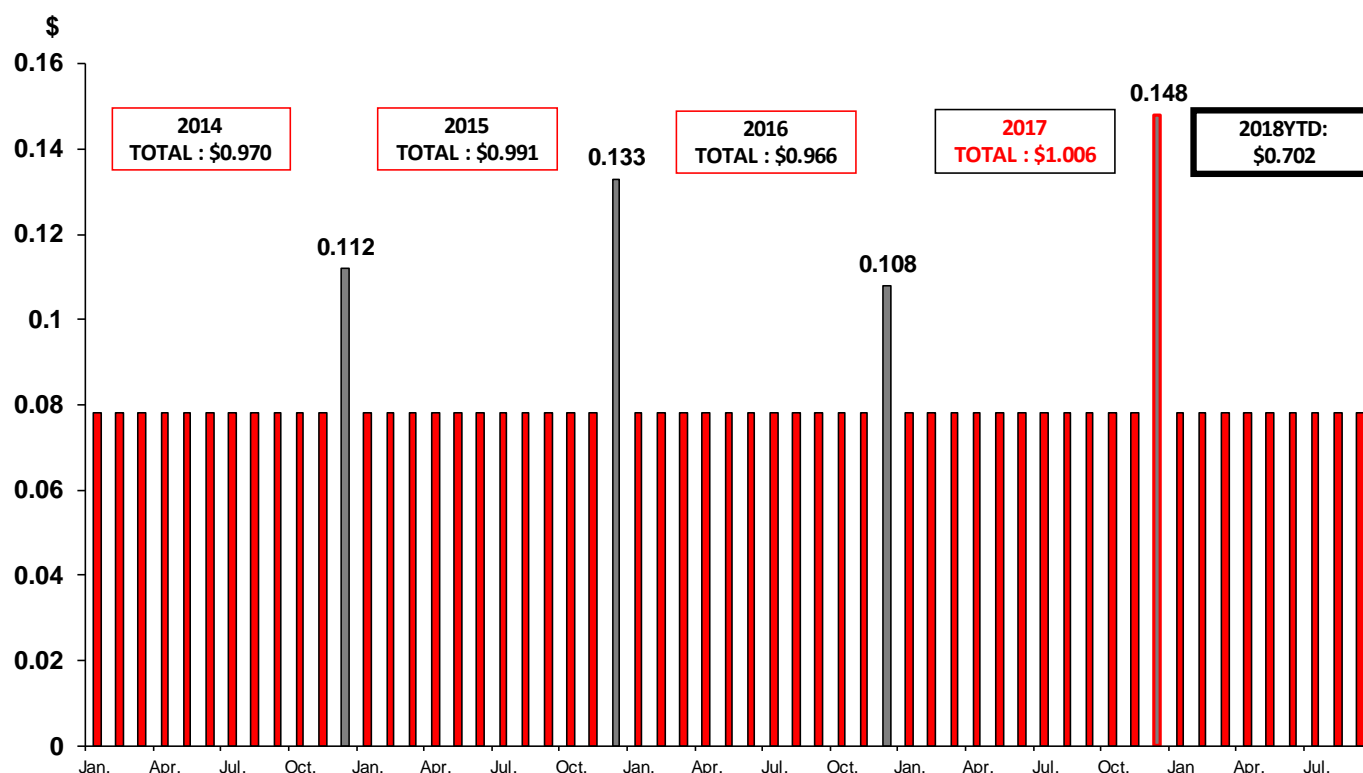
**Edward Gilbert, C.A.**

**Geoffrey Bledin**

**The Honourable Joe Oliver, P.C.**

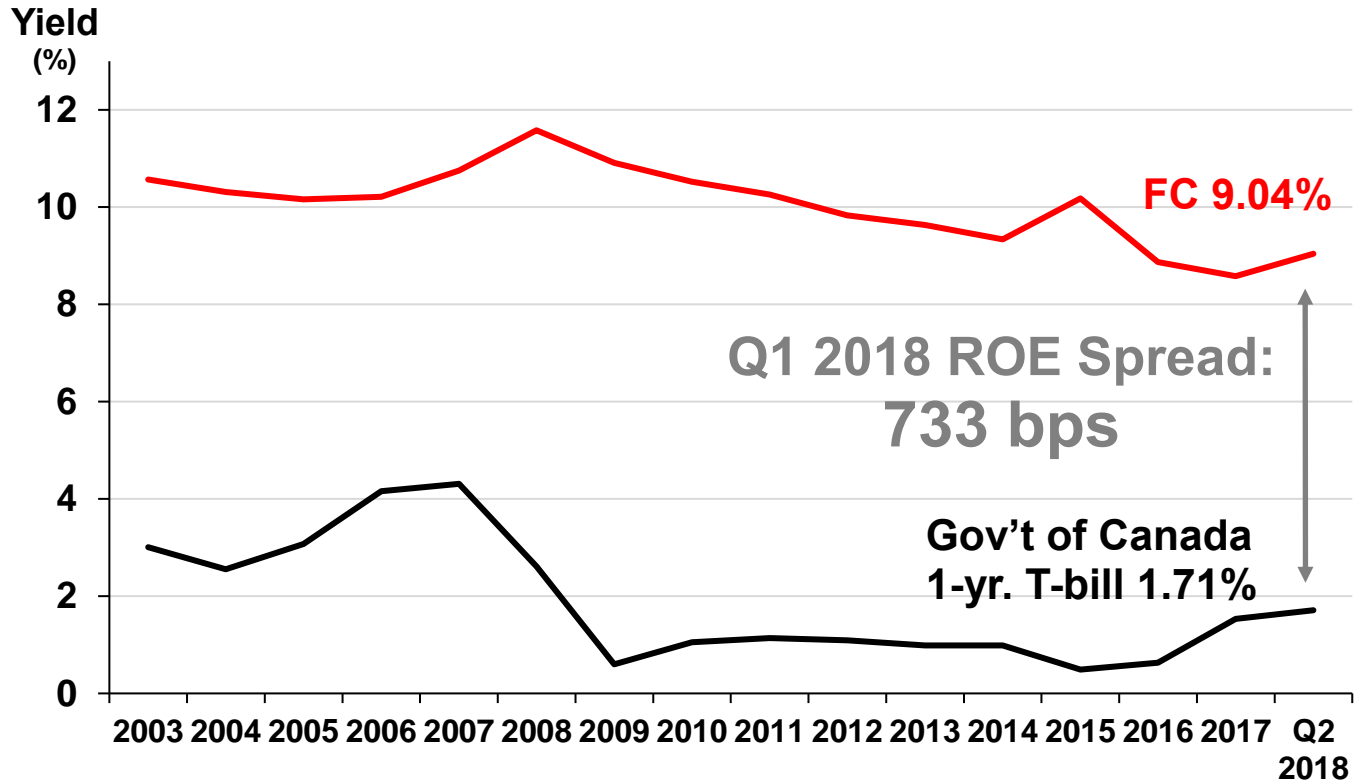
**The Honourable Francis (Frank) J.C. Newbould**

### DIVIDEND HISTORY

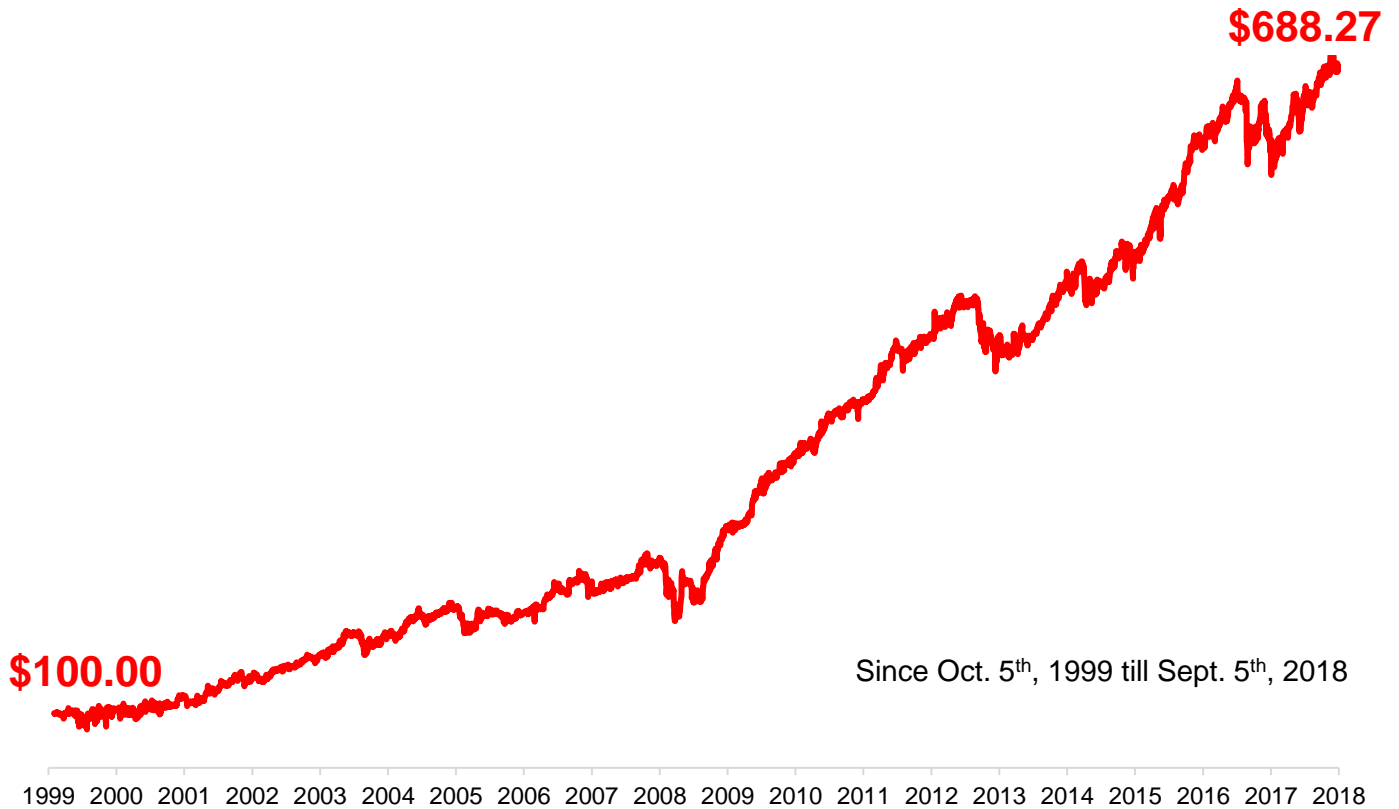


**SUPPLEMENTAL INFORMATION ANALYSIS**

**ANNULIZED RETURN ON SHAREHOLDERS' EQUITY**



**CUMULATIVE TOTAL RETURN SINCE INCEPTION**

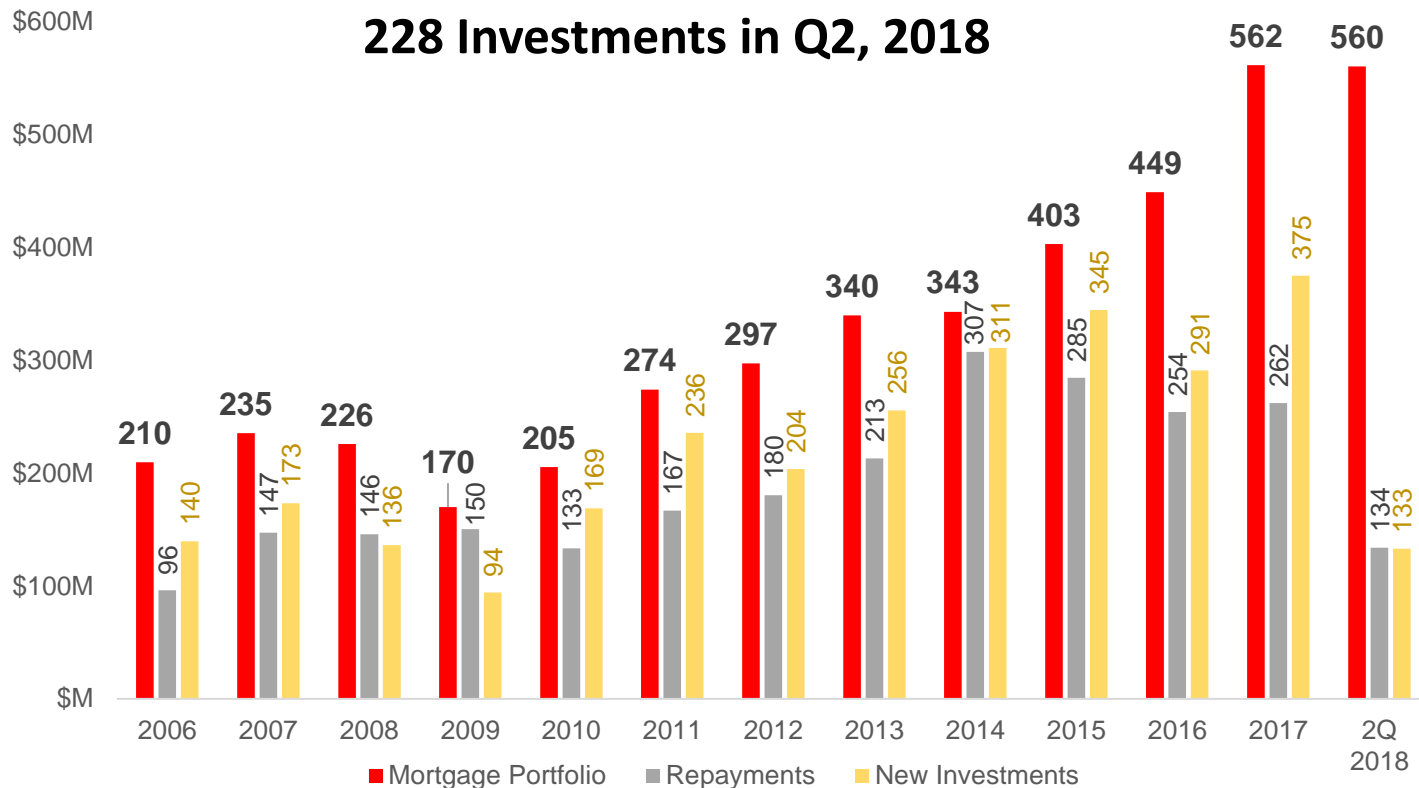


**SUPPLEMENTAL INFORMATION ANALYSIS**

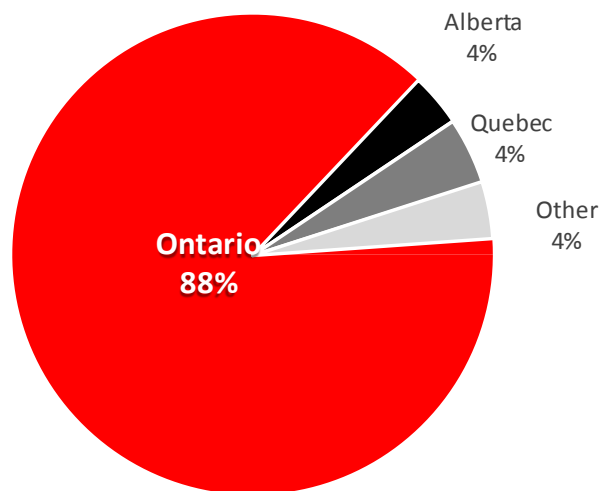
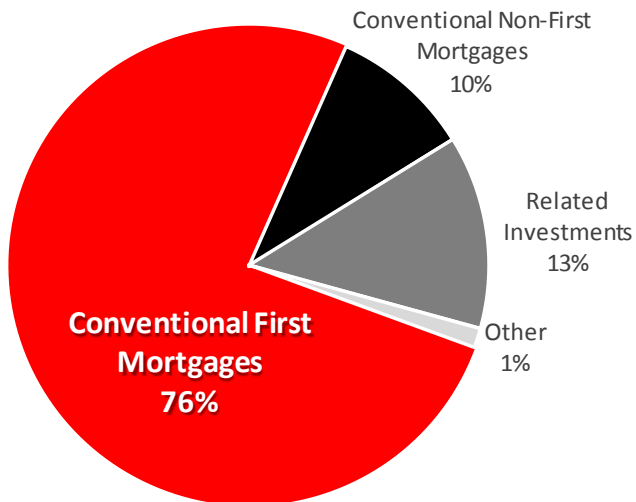
**RELATIVE PERFORMANCE SINCE JANUARY 2015**



**HISTORICAL MORTGAGE PORTFOLIO GROWTH**

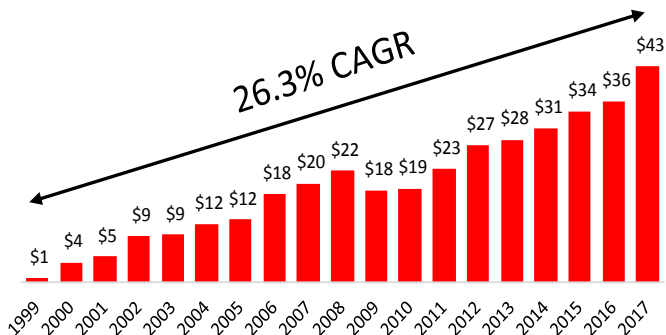


**INVESTMENT PORTFOLIO & GEOGRAPHIC DIVERSIFICATION**

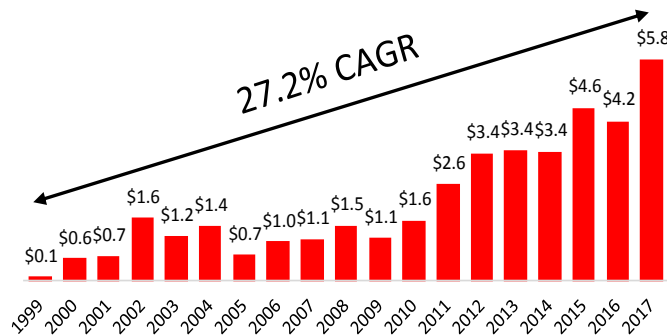


**ANNUAL CASH FLOW & EARNINGS GROWTH (\$MILLIONS)**

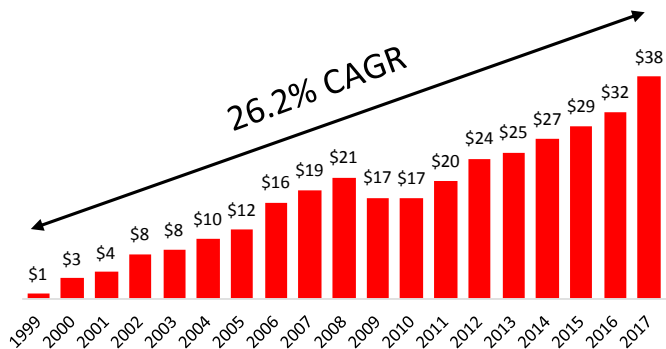
**Revenue**



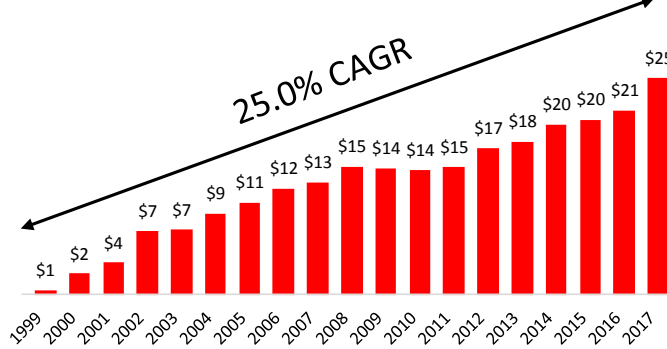
**Operating Expenses**



**EBITDA**



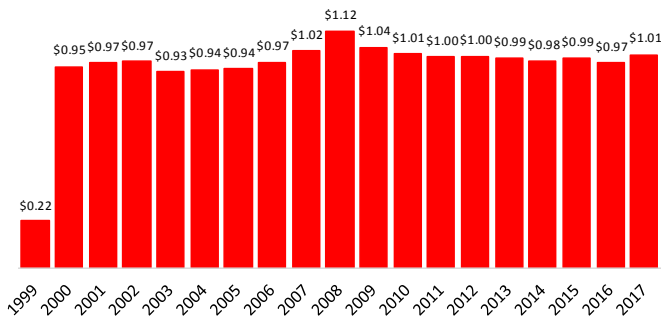
**Net Income**



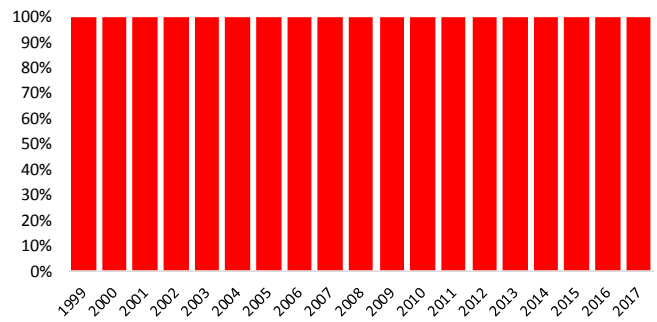
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**ANNUAL CASH FLOW & EARNINGS GROWTH (\$MILLIONS)**

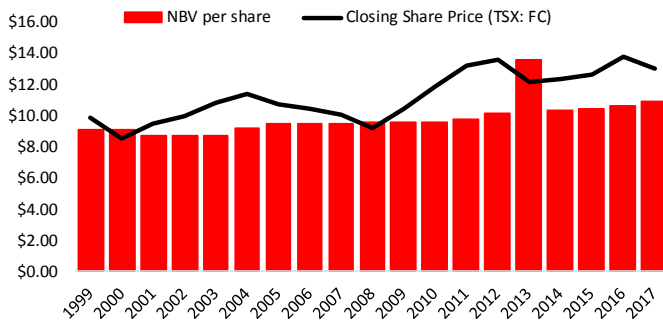
**Earnings per Share/Dividend per Share**



**Dividend Payout**



**Net Book Value per Share and Trading Price**



**P/E Multiple**

