



***BOUTIQUE MORTGAGE LENDERS®***

**Firm Capital** is an innovative leader in the real estate finance market and we are looking at adding an experienced deal maker to our team.

**Location:** Montreal

**Position:** Managing Director, Mortgage Lending – Eastern Canada

**Responsibilities:**

Originate and structure bridge mortgage lending transactions in the Greater Montreal market

To prospect and network with the real estate community including developers, builders, investment property owners, major real estate brokers and commercial real estate brokers

Target developers and investments property owners for bridge financing requirements (land financing, inventory financing, first and second mortgages on investment properties)

The successful candidate will be able to work independently, have strong communication skills, be persistent, a team player and be results oriented

**Qualifications:**

Undergraduate degree in Commerce, Finance, Real Estate or a related discipline

At least 5-10 years of real estate lending experience in the Montreal real estate market

Strong critical thinking skills and organization skills

Comfortable cold calling and prospecting

Bilingual with French and English

Ability to work with all Microsoft programs

**Please forward resumes to [mcarragher@firmcapital.com](mailto:mcarragher@firmcapital.com)**

**Firm Capital Corporation** is a non-bank lender providing residential and commercial construction, bridge and conventional real estate financing, including term, mezzanine and equity capital investments for real estate projects across Canada. Firm Capital is the Mortgage Banker for various capital pools, including the TSX listed Firm Capital Mortgage Investment Corporation (TSX: FC) a public MIC operating since 1999. In 2016, Firm Capital completed \$735 million in various real estate finance transactions. Since 2000 Firm Capital has originated, underwritten, structured, funded, serviced and managed over \$7.5 billion worth of residential and commercial mortgage investments throughout Canada.